

EXHIBIT A

EXHIBIT A



BOARD OF TRUSTEES Business/Finance Committee Agenda Items

To: Board of Trustees
From: Office of the President
Date: April 20, 2016

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Monday, April 25, 2016**:

1. Recommend acceptance of the statement of income and expenditures as of March 31, 2016 (**Exhibit A-1**)
2. Recommend that the following contracts be awarded:
 - a. For the first year of a two-year contract for professional boiler and burner maintenance service at Ocean County College (**Exhibit A-2**)
 - b. For the purchase of refurbished IV pumps for use in the Nursing Program at Ocean County College (**Exhibit A-3**)
 - c. For the construction of the new Health Sciences Building at Ocean County College (**Exhibit A-4**)
 - d. For construction testing for the new Health Sciences Building at Ocean County College (**Exhibit A-5**)
3. Recommend adoption of resolutions to award the following contracts:
 - a. For the purchase of Virtuoso American Sign Language (ASL) hardware and software for the ASL Program at Ocean County College (**Exhibit A-6**)
 - b. For professional marketing and retention consulting services at Ocean County College (**Exhibit A-7**)

- a. For technical support services for e-Learning courses at Ocean County College **(Exhibit A-8)**
4. Recommend that the following contracts be amended:
 - a. An additional \$60,000, for a maximum total of \$392,000, to Spiezle Architectural Group, Trenton, New Jersey, for modifications for the new Performing Arts Academy High School Building and the design of an addition to the existing Grunin Center as it relates to the 2016 Campus Master Plan at Ocean County College (contract originally awarded at the March 24, 2014, Board meeting) **(Exhibit A-9)**
 - b. An additional \$27,777, for a maximum total of \$120,882, to Custom Care Services, Inc., Wall, New Jersey, for grounds landscape maintenance services at the Gateway Building and labor for spring cleanup at Ocean County College (contract originally awarded at the May 4, 2015, Board meeting) **(Exhibit A-10)**
 - c. An additional \$78.65, for a maximum total of \$28,004.04, to Gale Group, Inc., Farmington Hills, Michigan, for the purchase of global issues and database subscriptions for use in the Library at Ocean County College (contract originally awarded at the July 27, 2015, Board meeting) **(Exhibit A-11)**
5. Recommend authorization to apply for a \$377,358 grant from the State of New Jersey, Department of Education, to fund a project entitled, "Math and Science Partnerships Grant Program." Project Period: July 1, 2016, through June 30, 2017. Project Manager: Mr. Neil Schiller, Associate Professor of Engineering.

EXHIBIT A-1

EXHIBIT A

OCEAN COUNTY COLLEGE

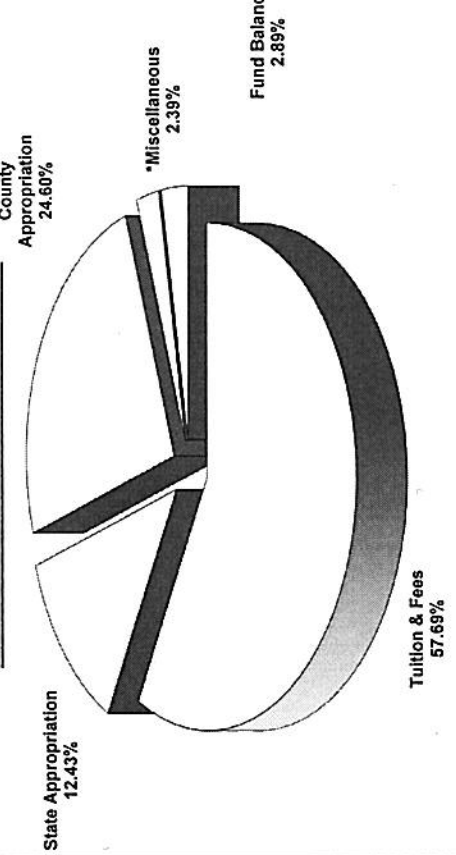
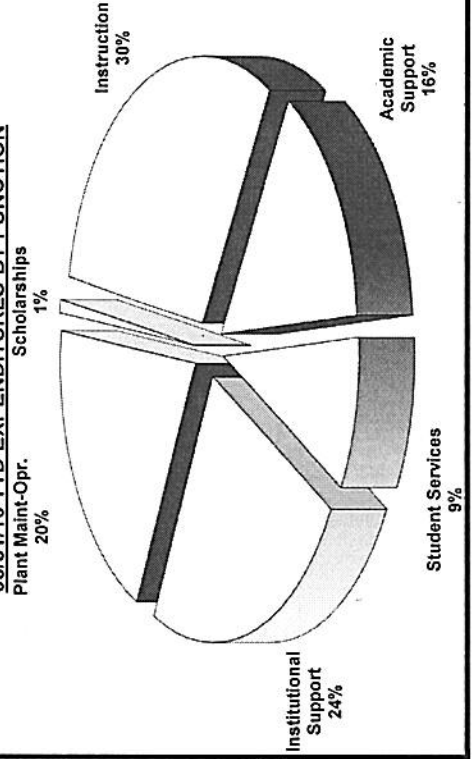
STATEMENT OF CURRENT EXPENDITURES FY 2015-2016

For the Period Ending March, 2106 (not audited)

| | ACTUAL | ENCUMBRANCES | TOTAL | BUDGET-REVISED | (OVER) UNDER BUDGET | % BUDGET |
|-----------------------|-------------------|--------------|-------------------|-------------------|---------------------------|---------------|
| REVENUE: | | | | | | |
| Tuition & Fees | 32,704,705 | | 32,704,705 | 34,469,486 | 1,764,781 | 94.88% |
| State Appropriation | 5,569,866 | | 5,569,866 | 7,426,489 | 1,856,623 | 75.00% |
| County Appropriation | 11,025,194 | | 11,025,194 | 14,700,259 | 3,675,065 | 75.00% |
| *Miscellaneous | 380,226 | | 380,226 | 1,428,075 | 1,047,849 | 26.63% |
| Fund Balance | 0 | | 0 | 1,726,577 | 1,726,577 | 0.00% |
| Total Revenue: | 49,679,991 | | 49,679,991 | 59,750,886 | 10,070,895 | 83.15% |

EXPENDITURES:

| | | | | | | |
|----------------------------|-------------------|------------------|-------------------|-------------------|-------------------|---------------|
| Instruction | 12,923,596 | 473,947 | 13,397,542 | 20,076,883 | 6,679,341 | 66.73% |
| Academic Support | 6,641,696 | 253,505 | 6,895,201 | 10,830,413 | 3,935,212 | 63.67% |
| Student Services | 3,970,593 | 190,348 | 4,160,941 | 5,948,108 | 1,787,167 | 69.95% |
| Institutional Support | 9,133,365 | 1,370,503 | 10,503,869 | 11,707,322 | 1,203,453 | 89.72% |
| Plant Maint-Opr. | 6,515,486 | 2,207,343 | 8,722,829 | 9,155,757 | 432,928 | 95.27% |
| Scholarships | 364,723 | 0 | 364,723 | 532,403 | 167,679 | 68.51% |
| Debt Services | 0 | 0 | 0 | 1,500,000 | 1,500,000 | 0.00% |
| Total Expenditures: | 39,549,459 | 4,495,646 | 44,045,106 | 59,750,886 | 15,705,780 | 73.71% |

FY 2016 BUDGET REVENUE SOURCES**03/31/16 YTD EXPENDITURES BY FUNCTION**

* Unrealized Investment Loss \$231k

EXHIBIT A-2

Ocean County College
Boiler Burner Services

RECOMMENDATION: Recommend that a contract be awarded to **Marlee Contractors, LLC**. 364 S. Egg Harbor Road, Hammonton, New Jersey 08037 in the amount not to exceed: **\$65,000.00**. The contract is the first year of a two year contract for "Boiler & Burner Maintenance Service", at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the proposal of the recommended vendor received on April 14, 2016

NATURE OF BID Boiler & Burner Maintenance Service Contract B-05 16/17

YEAR 1 & YEAR 2 (optional)

LABOR: (includes overhead and mark-up)

SERVICE TECHNICIAN

BID ITEM #1 Straight time rate/hourly
BID ITEM #2 Overtime rate/hourly
BID ITEM #3 Weekend & Holiday rate/hourly

TECHNICIAN HELPER

BID ITEM #4 Straight time rate/hourly
BID ITEM #5 Overtime rate/hourly
BID ITEM #6 Weekend & Holiday rate/hourly

WELDER

BID ITEM #7 Straight time rate/hourly
BID ITEM #8 Overtime rate/hourly
BID ITEM #9 Weekend & Holiday rate/hourly

PIPE FITTER

BID ITEM #10 Straight time rat/hourly
BID ITEM #11 Overtime rate/hourly
BID ITEM #12 Weekend & Holiday rate/hourly

MATERIALS Includes overhead, profit and shipping

BID ITEM #13 Materials (includes overhead, profit and shipping) percent of mark-up

SOURCE OF FUNDS: Maintenance – Service Maintenance
F/Y 2016/2017

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BID SUMMARY

| Vendor | Marlee Contractors, LLC* 364 S Egg Harbor Rd Hammonton, NJ 08037 | Peterson Service 234 Route 70 Medford, NJ 08055 |
|-----------------|---|---|
| Year # 1 | | |
| #1 | \$89.90 | \$92.00 |
| #2 | \$134.85 | \$138.00 |
| #3 | \$179.80 | \$184.00 |
| #4 | \$47.50 | \$75.00 |
| #5 | \$71.25 | \$112.50 |
| #6 | \$95.00 | \$150.00 |
| #7 | \$110.70 | \$128.00 |
| #8 | \$166.05 | \$192.00 |
| #9 | \$221.40 | \$256.00 |
| #10 | \$103.70 | \$128.00 |
| #11 | \$155.55 | \$192.00 |
| #12 | \$207.40 | \$256.00 |
| #13 | 30% | 25% |

| Vendor | Marlee Contractors, LLC* 364 S Egg Harbor Rd Hammonton, NJ 08037 | Peterson Service 234 Route 70 Medford, NJ 08055 |
|-----------------|---|---|
| Year # 2 | | |
| #1 | \$89.90 | \$92.00 |
| #2 | \$134.85 | \$138.00 |
| #3 | \$179.80 | \$184.00 |
| #4 | \$47.50 | \$75.00 |
| #5 | \$71.25 | \$112.50 |
| #6 | \$95.00 | \$150.00 |
| #7 | \$110.70 | \$128.00 |
| #8 | \$166.05 | \$192.00 |
| #9 | \$221.40 | \$256.00 |
| #10 | \$103.70 | \$128.00 |
| #11 | \$155.55 | \$192.00 |
| #12 | \$207.40 | \$256.00 |
| #13 | 30% | 25% |

*Recommended Vendor

The below vendors were also invited to submit a bid:

| | |
|------------------|--|
| David Butts | dbutts@mpa-nj.com |
| Deena Dwornik | ddwornik@coremech.com |
| Joe Estock | joe@epcllc06.com |
| Laura Cuneo | LC@multitempmech.com |
| Mark Riga | mirga@mpa-nj.com |
| Michael Boggiano | alliedboiler@comcast.net |
| Tony Genniro | customerservice1gmh@gmhassociates.com |

EXHIBIT A-3

Purchase of Refurbished IV Pumps

RECOMMENDATION: Recommend a contract be awarded to **Products Unlimited Inc.**, 115 East First Street, Justin, TX. 76247 in the amount not to exceed **\$18,902.00** for the "Purchase of Refurbished IV Pumps" at Ocean County College

Said contract to be in accordance with bid specifications and requirements dated March 8, 2016 and bids received April 8, 2016

NATURE OF BID: Purchase of Refurbished IV Pumps B-57 15/16

Item # 1: (5) Refurbished Sigma Spectrum (Baxter configured) IV Pumps

Item # 2: (2) Refurbished Alaris Medley IV Pumps Combo #4 (all pump combinations to come with education training software to include sample drug list with many different drugs, sample solutions list for blood and other commonly used solutions, programmable custom infusion rate, programmable basic infusing rate and programmable patient profiles, education)

Item # 3: Total Cost

SOURCE OF FUNDS: Minor Capital / Perkins Grant 15/16
F/Y 2015/2016

BID SUMMARY

| VENDOR | ITEM #1 | ITEM #2 | ITEM 3 |
|---|----------------|----------------|---------------|
| Products Unlimited Inc.* 115 East First St Justin, TX 76247 | \$11,790.00 | \$7,112.00 | \$18,902.00 |
| Pocket Nurse Corp. 610 Frankfort Rd Monaca, PA 15061 | \$11,750.00 | \$8690.00 | \$20,440.00 |
| Johnson Scientific 1508 Madrone Av Williamstown, NJ 08094 | \$12,900.00 | \$10,900.00 | \$23,800.00 |
| Moore Medical 1690 New Britain Av Farmington, CT 06032 | \$16,032.60 | \$9,647.00 | \$25,679.60 |
| Henry Schein^ 135 Duryea Road Melville, NY 11747 | \$15,250.00 | \$10,842.00 | \$26,092.00 |

* Recommended Vendor

^ Non-Compliant – Henry Schein did not sign "Disclosure of Investment Activities in Iran" form

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The below vendors were also invited to submit a bid:

| | | |
|-------------------------|------------------|--|
| Cardinal Health | Amy Lewis | amy.lewis@cardinalhealth.com |
| Laerdal Medical | Christine Yatslo | Christine.yatslo@laerdal.com |
| JML Medical, Inc. | Bill | Bill@jmlmedical.com |
| Shore Physician Supply | | llobassi@shorephysiciansupply.com |
| Worldwide Medical | | sales@wwmponline.com |
| Diamedical USA | Michael Kulig | michaelkulig.diamedicalusa@gmail.com |
| Medline Industries, Inc | Elaine Powers | epowers@medline.com |
| Hill-Rom Corp. | | us.customerservices@hill-rom.com |
| American Medical Depot | | sales@american-depot.com |
| VE Ralph & Son Inc. | | mmaddaloni@veralph.com |
| DME Supply Group, Inc. | | sales@dmesupplygroup.com |
| Alimed, Inc. | | bids@alimed.com |
| Med-Part | | harry@medpart.com |

EXHIBIT A-4

OCEAN COUNTY COLLEGE

GENERAL CONSTRUCTION CONTRACTOR - NEW HEALTH SCIENCE BUILDING

RECOMMENDATION: Recommend that a contract be awarded to **Hessert Construction Group, LLC**, 15 West Stow Road, Marlton, New Jersey 08053 in the amount not to exceed: **\$14,700,000.00** for "New Health Science Building" at Ocean County College.
Ocean County College will accept all alternates indicated below

Said contract to be in accordance with bid specifications and requirements and the bids received March 29, 2016

NATURE OF BID: New Health Science Building B-22 15/16

ITEM #1: Base Bid /Lump Sum Cost

ITEM #2: Alternate No. 1 – Stair Treads for ST-01 & ST-02

ITEM #3: Alternate No. 2 – North Side Patio

ITEM #4: Alternate No. 3 – Irrigation System

ITEM #5: Total Cost

SOURCE OF FUNDS: Health Science Building / Capital Account
F/Y 2015/2016

BID SUMMARY

| VENDOR | Hessert Construction Group, LLC* 15 W. Stow Road Marlton, NJ 08053 | Wallace Brothers, Inc. 413 Railroad Square Plaza Pt. Pleasant Beach, NJ 08742 | Brockwell & Carrington Contractors, Inc. 1 Como Court Towaco, NJ 07082 | Hall Building Corp 33 Main Street Farmingdale, NJ 07727 |
|---------|--|---|---|--|
| ITEM #1 | \$ 14,580,000.00 | \$ 14,647,494.00 | \$ 14,740,000.00 | \$ 14,765,000.00 |
| ITEM #2 | \$ 32,000.00 | \$ 49,245.00 | \$ 33,000.00 | \$ 28,800.00 |
| ITEM #3 | \$ 20,000.00 | \$ 17,045.00 | \$ 9,000.00 | \$ 42,000.00 |
| ITEM #4 | \$ 68,000.00 | \$ 73,500.00 | \$ 38,000.00 | \$ 38,000.00 |
| ITEM #5 | \$ 14,700,000.00 | \$ 14,787,284.00 | \$ 14,820,000.00 | \$ 14,873,800.00 |

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| VENDOR | Parlamas Inc. P.O Box 189 Allenhurst, NJ 07711 | Wu & Associates, Inc. 597 Deer Road Cherry Hill, NJ 08034 | Niram, Inc.^ 91 Fulton Street Boonton, NJ 07005 | Benjamin R. Harvey Co. Inc.^ 9 Cindy Lane Ocean, NJ 07712 |
|---------|--|---|---|---|
| ITEM #1 | \$ 15,287,117.00 | \$ 15,533,000.00 | \$ 15,870,000.00 | \$ 13,469,000.00 |
| ITEM #2 | \$ 32,000.00 | \$ 26,000.00 | \$ 10,000.00 | \$ 17,000.00 |
| ITEM #3 | \$ 12,000.00 | \$ 10,000.00 | \$ 73,000.00 | \$ 9,300.00 |
| ITEM #4 | \$ 26,000.00 | \$ 40,000.00 | \$ 65,000.00 | \$ 38,000.00 |
| ITEM #5 | \$ 15,357,117.00 | \$ 15,609,000.00 | \$ 16,018,000.00 | \$ 13,533,300.00 |

***Recommended Vendor**

^Non-compliant - Niram, Inc. did not sign bid pricing sheet

^^ Withdrawal of Bid - On 4/1/16, Benjamin R. Havey Company, Inc. submitted a letter to Ocean County College requesting that their bid be withdrawn due to a material mathematical mistake on bid.

Following is a list of vendors also invited to submit a bid:

| | |
|--|---|
| 1st Westco Corp. Dennis Sobolewski | westcowdw@verizon.net |
| A-Z Corp | fstakenburg@a-zcorp.com |
| Akal Builders of NY inc. Sammy | Akalbuilder@hotmail.com |
| Altec Building Systems Adrienne Levine | info@altecbuildingsystems.com |
| Apex Enterprises of Union Inc. | ryanapexent@gmail.com |
| Ascend Construction Angie Gregos | Angelina5282@aol.com |
| Askari Construction Inc. | siqbal@askariconstruction.com |
| Bertino & Associates, Inc. s | clong@bertinoassociates.com |
| Bil-Jim Construction Tim Johnson | tjohnson@biljim.com |
| Bismark Construction Corp | secretary@bismarkcorp.com |
| Blackdog Construction Nicholas Nassiff | nnassiff@blackdogconstruction.com |
| Boro Construction | shagen@boroconstruction.com |
| BRH Benjamin R. Harvey Co., Inc. | cristin@bharveyco.com |
| Brockwell & Carrington Contractors, Inc. | fmelhus@brockwellcarrington.com |
| Burke Construction Joe Uzzolino | BurkeConstruction@Verizon.net |
| Calais Construction Company, LLC | davidbettencourtjr@calaisconstruction.com |
| Caruso Construction Neil Flannery | NFlannery@carusoexcavating.com |
| CDCNews Building Opportunities | plans@cdcnews.com |

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| | | |
|---------------------------------------|-------------------|------------------------------------|
| Colonnelli Brothers, Inc. | Elizabeth Paquet | Epaquet@colonnelli.com |
| CR Meyer | Kurt Hansen | khansen@crmeyer.com |
| Cypreco Industries, Inc. | Tasos Papanikolas | cypreco7@aol.com |
| DDL Enterprises, Inc. | Bill Coultlen | generalddl@verizon.net |
| DePalma Contracting | Ryan | ryan@depalmacontracting.com |
| DOBCO Construction | | nikolaya@dobcogroup.com |
| Duall Building Restoration, Inc. | | bob.duall@comcast.net |
| E.J.W Restoration LLC | Eugene Watts, Jr | ejwrestoration@aol.com |
| Elite Restoration Inc. | Jeff Hawley | jhawley@eliterestorationinc.com |
| EPIC / Tricon Enterprises Inc. | | aalayon@epicbuilds.com |
| Ernest Bock & Sons, Inc | Robert W Marlin | bmarlin@ernestbock.com |
| Fine Wall Corporation | Umakant N Shah | finewallcorporation@gmail.com |
| Fitzpatrick & Associates | | dpieres@fitzpatrick-assoc.com |
| Forte Excavating, LLC | Wayne Forte | wayneforte@comcast.net |
| Framen Mechanical, Inc. | | dmanginelli@framanmechanical.com |
| Frankoski Construction | | anthony@frankoski |
| Fuscon Enterprises | | f.fusaro@fuscon.com |
| Future Contracting, Inc. | Bill Allen | Ballen@futureexcavating.com |
| G Koustas Const | Aris Floros | GKPC.AF@verizon.net |
| G&M Eastern Contracting | | donna@gmeastern.com |
| G&P Parlamas | | gnicholas@parlamasconstruction.com |
| Gavan Ceneral Contracting | Kevin Gavan | gavangc@yahoo.com |
| GCS Contractor Corp. | Bob Herberg | gcs.contractorcorp@gmail.com |
| Gilligan & Nardini Electrical | | joenardini@gmail.com |
| Golden Crown Contractors, Inc. | | goldencrown1978@verizon.net |
| GPC, Inc | Amy Hasard | Amy@grafas.net |
| Hall Building Corporation | | gbattaglia@hallbuilding.com |
| Hall Construction | John Hall | hallbldg@cs.com |
| HSC Builders & Construction Managers | | bearl@hscbuilders.com |
| J&M Quality Contracting | Jon Schmalzel | susan@jmscontract.com |
| J.H. Williams Enterprises, Inc. | | mpw@jhwilliamsinc.com |
| Jones Masonry Restoration Corporation | | Derek Jones jmrccorp1@verizon.net |
| JRD Construction Inc., | Rich DeGennaro | richdeg@verizon.net |
| Kal Tech Engineering Inc. | Roy | kaltech175@gmail.com |
| Kappa Construction Corp. | Ellen | kappaconcorp@aol.com |
| Lighton Industries | | jdimarsico@lightonindustries.com |
| Lucas Construction, Inc. | Ricardo Marques | MArmstrong@lucascg.com |
| Magic Touch Construction | | magictouch1972@yahoo.com |

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| | |
|---|------------------------------------|
| Marlin Construction, Inc. | Bruce@Marlincsi.com |
| Mathis Construction Co, Inc. | ckeckman@MathisConst.com |
| McCauley Construction Company, | erick@mccauleycc.com |
| Michael Rieszco | ejensen@rieszco.com |
| MJJ Construction | mjjconstruction@comcast.net |
| MNC General Contractor | M.N.C.G@yahoo.com |
| Montana Construction Corp. | jkenny@montanaconstructioninc.com |
| NDP Construction LLC N Papadatos | nick@ndpconstruction.com |
| Patock Construction | gene@patock.com |
| Paul Otto Building Co. Humayun Mian | hmian@paulottoco.com |
| Paulsen Remodeling/Altec Building | paulsenremodeling@comcast.net |
| PipeCraft, Inc. Jay Fletcher | jay@pipecraftinc.com |
| PJM Mechanical | mphillips@pjmmechanical.com |
| PREMIER Enterprises | brady.premier@gmail.com |
| Quinn Construction, Inc. | meckman@quinnconstruction.com |
| R.Maxwell Construction Co Inc | troy@rmaxwellconstruction.net |
| Radius Systems, LLC Marianne Kane | mkane@radiussystemsllc.com |
| Ranco Construction, Inc Raquel Tinker | Raquel@rancoconstruction.com |
| Rocon Construction Group Inc. | bruce.newman@rancoconstruction.com |
| Sambe Construction Co., Inc. | cbaldwin@sambe.net |
| Santorini Construction Michael Harrington | Santorini7@optonline.net |
| Shorelands Construction Inc. Kevin | kevin@shorelandsmbnj.com |
| Sordoni | cforde@sordoni.com |
| South Shore Construction Scott | southshorecontracting@verizon.net |
| Spartan Construction Inc Timmy Exarhos | te.spartan@hotmail.com |
| Structural Concepts Inc. | angelor@scinj.com |
| TCI Construction & Management Co Inc | benc999@msn.com |
| The Garland Company, Inc. Jim Collins | jcollins@garlandind.com |
| Thomas P. Carney, Inc. | jczuba@thomaspcarney.com |
| Trinity Construction | trinitydk@optonline.net |
| United States Restoration Inc. Rick | rjb@usrestorationinc.net |
| Wallace Brothers, Inc. | swallace@wallacegc.com |
| Your Way Construction | general@yway.comcastbiz.net |

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EXHIBIT A-5

OCEAN COUNTY COLLEGE
Construction Testing for the New Health Sciences Building

RECOMMENDATION: Recommend that a contract be awarded to **NV5-Northeast, Inc.** 903 East Hazelwood Avenue, Rahway, New Jersey 07065 in the amount not to exceed: **\$61,830.00** for "Construction Testing for the New Health Sciences Building" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and bids received April 15, 2016

NATURE OF BID: Construction Testing for the New Health Sciences Building B-15 16/17

FEE SUMMARY:

BID ITEM #1: EARTHWORK (Soil Compaction / Footing Bottom)
BID ITEM #2: CONCRETE
BID ITEM #3: REINFORCING STEEL
BID ITEM #4: STRUCTURAL STEEL
BID ITEM #5: MASONRY
BID ITEM #6: TOTAL TESTING AND INSPECTION FEES

SOURCE OF FUNDS: Health Science Building / Capital Account
F/Y 2016/2017

BID SUMMARY

| VENDOR | NV5-Northeast, Inc.* 903 E. Hazelwood Av Rahway, NJ 07065 | Craig Testing Labs 5439 Harding Hwy. Mays Landing, NJ 08330 | ATC Group Services LLC 3 Terri Lane Burlington, NJ 08016 | Underwood Engineering Co. 143 Harding Ave Bellmawr, NJ 08031 |
|---------|---|---|--|--|
| ITEM #1 | \$22,755.00 | \$24,669.00 | \$26,695.00 | \$29,825.00 |
| ITEM #2 | \$20,390.00 | \$22,240.00 | \$22,992.50 | \$24,750.00 |
| ITEM #3 | \$8,110.00 | \$9,720.00 | \$8,638.00 | \$11,890.00 |
| ITEM #4 | \$8,400.00 | \$9,100.00 | \$9,185.00 | \$11,500.00 |
| ITEM #5 | \$2,175.00 | \$2,020.00 | \$2,205.50 | \$2,665.00 |
| ITEM #6 | \$61,830.00 | \$67,749.00 | \$69,716.00 | \$80,630.00 |

| VENDOR | French & Parrello 1800 Route 34 Wall, NJ 07719 | ANS Consulting^ 4405 S Clinton Av So. Plainfield, NJ 07080 |
|---------|--|--|
| ITEM #1 | \$30,200.00 | \$28,200.00 |
| ITEM #2 | \$32,820.00 | \$25,265.00 |
| ITEM #3 | \$13,020.00 | \$9,425.00 |
| ITEM #4 | \$11,100.00 | \$7,200.00 |
| ITEM #5 | \$3,600.00 | \$2,250.00 |
| ITEM #6 | \$90,740.00 | \$72,340.00 |

*Recommended Vendor

^Non-Compliant: ANS Consultants, Inc. did not sign the "bid form"

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The below vendors were also invited to submit a bid:

| | |
|---------------------|---|
| Brian Arone | <u>brian.arone@vertical-v.com</u> |
| Michelle dutkiewicz | <u>mdutiewicz@pennoni.com</u> |
| Judith Gonzales | <u>jgonzalez@converseConsultants.com</u> |
| Julian Perez | <u>julianp@novaservicesgroup.com</u> |
| Karen Septak | <u>kseptak@ljce.net</u> |
| Lisa Nelson | <u>lisa.nelson@rve.com</u> |
| Orhun Sor | <u>orhuns@sorlabs.com</u> |
| Terry kifer | <u>tkiefer@certifiedtestinglabs.com</u> |
| Valerie M Moody | <u>v.moody@gaiconsultants.com</u> |

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EXHIBIT A-6

OCEAN COUNTY COLLEGE

RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR Purchase of Virtuoso ASL Hardware & Software

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for hardware; and

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, a Certificate has been provided by the Executive Vice President of Finance and administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A25.5a(19)., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to enter into and execute an Agreement with **Chester Technical Services Inc.** 10 White Wood Lane, North Branford, Ct. 06471 in the amount not to exceed: **\$23,501.50** for the purchase of "Virtuoso ASL Hardware and Software" at Ocean County College.

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RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Purchase of Virtuoso ASL Hardware & Software

VENDOR: Chester Technical Services
10 White Wood Lane
North Branford, Ct. 06471

ACCOUNT: Software / Perkins Grant 2015/2016
F/Y 2015/2016

AMOUNT: \$23,501.50

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2015/2016, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Executive Vice President of Finance and Administration

BOARD MEETING: April 25, 2016
par

EXHIBIT A-7

OCEAN COUNTY COLLEGE
RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR
CONSULTING SERVICES

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a(15); and

WHEREAS, it has been determined that the College will launch a cohesive marketing strategy that will include both on campus and e-learning and assistance is needed to build sustainable marketing capabilities; and

WHEREAS, it has been determined that expertise is needed to transition on-line marketing from the College's existing partner with as little disruption as possible; and

WHEREAS, it has been determined that a consulting agreement with Goca Micic Weis is in the best interest of the College; and

WHEREAS, the Executive Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

WHEREAS, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.a(15) et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES as follows:

Ocean County College is hereby authorized and directed to enter into and execute an Agreement with G. Marketing & Consulting, 1801 Crestridge Drive, Greenwood Village, CO 80121 to perform this project for the period of April 1, 2016 through March 31, 2017 for a fixed price of **\$12,500.00 per month** for professional services, in the amount not to exceed: **\$150,000.00** plus reimbursement of actual travel and meeting requirements.

RESOLUTION

CONSULTING SERVICES

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

VENDOR: G. Marketing & Consulting
1801 Crestridge Drive
Greenwood Village, CO 80121

ACCOUNT: Fees/Consultants- e-Learning

TOTAL: \$150,000.00 plus Travel Expenses

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2015/2016 and 2016/2017 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Executive Vice President of Finance and Administration

BOARD MEETING: April 25, 2016

EXHIBIT A-8

OCEAN COUNTY COLLEGE

RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT

Access and use of Pearson Products to Include "MyLabs" and "CourseConnect Modules"

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to enter into and execute an Agreement with **NCS Pearson, Inc.** (Person Education, Inc.) 5601 Green Valley Drive, Bloomington, MN. 55437-1099 in the amount not to exceed: **\$500,000.00** for "Access and use of Pearson Products to include *MyLabs* and *CourseConnect Modules*" at Ocean County College.

BOARD MEETING: April 25, 2016

par

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

VENDOR: NCS Pearson, Inc. / Pearson Education, Inc.
5601 Green Valley Drive
Bloomington, MN 55437-1099

ACCOUNT: E-Learning / Contract Payment
FY 16/17

AMOUNT: \$500,000.00
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of
Trustees budget for 2016/2017 and the appropriation is sufficient to cover this contract and
the contract shall be encumbered against such appropriation.



Executive Vice President of Finance and Administration

BOARD MEETING: April 25, 2016
par

EXHIBIT A-9

OCEAN COUNTY COLLEGE
Amendment
New Facilities Master Plan

AMENDMENT: Recommend the contract to **Spieze Architectural Group**, 120 Sanhican Drive, Trenton, N.J. 08618 be amended in the additional amount of **\$60,000.00** for a total amount of **\$392,000.00**. The monies are necessary to provide "Modifications for New Performing Arts Academy High School Building and the Design of The Addition to the Existing Grunin Center" as it relates to the "New Campus Master Plan". The original contract in the amount of **\$267,000.00** was awarded at the March 24, 2014 Board of Trustees meeting. Amendments in the total amount of **\$65,000.00** were previously awarded.

Said contract to be in accordance with Request for Qualifications specifications and requirements received January 23, 2014

NATURE OF PROPOSAL: NEW FACILITIES MASTER PLAN B-05 13/14

ITEM # 1: Lump Sum Total

SOURCE OF FUNDS: Dedicated Major Endeavors / Business Division
F/Y 2013/2014

Request for Qualifications Summary

| Vendor | Item # 1 | Evaluation Results Total Points |
|--|--------------|---------------------------------------|
| Spieze Architectural Group* 120 Sanhican Drive Trenton, New Jersey 08618 | \$267,000.00 | 1490 |
| L.R. Kimbell Architects 615 West Highland Avenue Ebensburg, PA 15931 | \$483,000.00 | 1445 |
| Symmes Maini & McKee Associates 1000 Massachusetts Avenue Cambridge, MA 02138 | \$396,000.00 | 1430 |
| SSP Architectural Group 1011 Route 22 West Bridgewater, New Jersey 08807 | \$484,425.00 | 1407.5 |
| Kimmel Bogrette Architecture 151 East 10 th Avenue Conshohocken, PA 19428 | \$475,000.00 | 1285 |
| Parette Somjen Arc 439 Route 46 East Rockaway, New Jersey 07866 | \$479,260.00 | 1270 |
| DMR Architects 777 Terrace Avenue Hasbrouck Heights, NJ 07604 | \$395,000.00 | 1260 |
| Perkins Eastman 115 5 th Avenue New York, N.Y. 10003 | \$546,150.00 | 1132.5 |

| | | |
|--|--------------|---------------|
| Clarke Caton Hintz Architects 100 Barrack Street Trenton, New Jersey 08608 | \$396,185.00 | 1102.5 |
| Fineburg & Associates 227 Laurel Road Voorhees, New Jersey 08043 | \$402,000.00 | 940 |
| Blackney Hayes 150 South Independence Mall Philadelphia, PA 19106 | \$695,900.00 | Over budget |
| Stantec 650 Smithfield Street Pittsburgh, PA 15222 | \$567,556.00 | over budget |
| Nelson^ 132 Kings Highway Haddonfield, New Jersey 08033 | \$495,959.00 | Non-compliant |

*RECOMMENDED VENDOR

^ Nelson is non-compliant-did not sign Iran Investment Disclosure form

The evaluation committee consists of the following Ocean County College employees, Sara Winchester, Matthew Kennedy, Mike Bruno and Mark Bowcock.

The evaluation results were based on:

- Firm's suggested approach to our project. Do they demonstrate an understanding or generalize?
- Experience in providing services on this type and size of project. Did they provide a minimum of 3 referenced projects of similar size/scope?
- Price/fees. Higher score of lower price

The following is a list of vendors also invited to submit a proposal:

| | |
|----------------|--|
| Jeff Venezia | jvenezia@designideasgroup.com |
| Ann Barolak | abarolak@eypae.com |
| Pam Zimmerman | phz@zimmermanstudio.net |
| John Arbuckle | jrbuckle@hoffarch.com |
| Merlee Meacock | mmeacock@kssarchitects.com |

BOARD MEETING: April 25, 2016
par

EXHIBIT A-10

OCEAN COUNTY COLLEGE
AMENDMENT
Grounds Landscape Maintenance Services

AMENDMENT: Recommend the first year contract to **Custom Care Services, Inc.** 2817 Williamsburg Drive, Wall, New Jersey 07719 be amended in the additional amount of **\$27,777.00** for a total amount of **\$120.882.00**. The monies are necessary for cyclical aerating and seeding at Gateway Building, and labor for spring clean-up. The original contract in the amount of **\$93,105.00** for the first year with an option for two (2) additional one-year renewals was awarded at the May 4, 2015 Board of Trustees meeting.

Said contract to be in accordance with bid specifications and requirements received March 19, 2015

NATURE OF BID: Grounds Landscape Maintenance Services B-56 14/15

YEAR #1

BID ITEM #1: Lump Sum Total

YEAR #2: (optional)

BID ITEM #1: Lump Sum Total

YEAR #3 (optional)

BID ITEM #1: Lump Sum Total

SOURCE OF FUNDS: Grounds / Service-Grounds
F/Y 2014/2015

BID SUMMARY

| VENDOR | Custom Care Services Inc.* 2817 Williamsburg Drive Wall, NJ 07719 | Brickman 52-D North Main Street Marlboro, NJ 07746 |
|----------------|--|---|
| YEAR #1 | | |
| ITEM #1 | \$93,105.00 | \$175,000.00 |
| YEAR #2 | | |
| ITEM #1 | \$93,105.00 | \$175,000.00 |
| YEAR #3 | | |
| ITEM #1 | \$93,105.00 | \$175,000.00 |

* RECOMMENDED VENDOR

The following vendors were also invited to submit a bid package:

| | |
|-----------------------------|--|
| All Seasons Maintenance | mikegarofalo@optonline.net |
| By Design Landscapes, Inc | pcramer@bydesignland.com |
| Cerami Lawns | lawnsrus@ceramilawns.com |
| Down to Earth Landscaping | info@downtoearthlandscaping.com |
| Duke's Landscape Management | tome@dukeslm.com |
| Greenscape Landscape | green39398@aol.com |
| Midlantic Consttruction | mmurray@midlanticconstlic.com |
| Pristine Lawns | pristinelawnsif@aol.com |
| Turfmasters, Inc | mike@turfmastersnj.com |

Board Meeting: April 25, 2016

par

EXHIBIT A-11

OCEAN COUNTY COLLEGE

AMENDMENT

PURCHASE OF GLOBAL ISSUES AND DATABASE SUBSCRIPTIONS FOR LIBRARY

WHEREAS, the Board of Trustees of Ocean County College recognized the need to amend the **\$27,925.39** contract awarded by Resolution on July 27, 2015 to **Gale Group Inc.**; and

WHEREAS, the contract awarded by Resolution on July 27, 2015 was exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5(a)(6) textbooks, copyrighter materials, student produced publications and services incidental thereto, library materials including without limitation books, periodicals, newspapers, documents, pamphlets, photographs, reproductions, microfilms, pictorial or graphic works, musical scores, maps, charts, globes, sound recordings, slides, films, filmstrips, video and magnetic tapes, other printed or published matter and audiovisual and other materials of a similar nature, necessary binding or rebinding of library materials and specialized library services; and

WHEREAS, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, Ocean County College wishes to amend said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **Gale Group Inc.**, 27500 Drake Road, Farmington Hills, and Mi 48331-3535 in the additional amount of **\$78.65** for a total amount of **\$28,004.04**. The monies are necessary for the purchase of "Global Issues in Context and Database Subscriptions". The original contract in the amount of **\$27,925.39** was awarded at the July 27, 2015 Board of Trustees meeting.

BOARD MEETING: April 25, 2016
Par

RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

GLOBAL ISSUES AND DATABASE SUBSCRIPTIONS FOR THE LIBRARY

VENDOR: GALE GROUP INC.
27500 DRAKE ROAD
FARMINGTON HILLS, MI 48331-3535

ACCOUNT: LIBRARY / SUBSCRIPTIONS - CD ROM LIBRARY
F/Y 2015/2016

ORIGINAL AMOUNT: \$27,925.39

AMENDMENT: 78.65

TOTAL AMOUNT: \$28,004.04

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2015/2016 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.


Executive Vice President of Finance and Administration

BOARD MEETING: April 25, 2016
Par