

# ***EXHIBIT A***



**BOARD OF TRUSTEES  
Business/Finance Committee Agenda Items**

**To:** Board of Trustees  
**From:** Office of the President  
**Date:** March 25, 2015

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Monday, March 30, 2015**:

1. Recommend acceptance of the statement of income and expenditures as of February 28, 2015 (**Exhibit A-1**)
2. Recommend that the following contracts be awarded:
  - a. For the purchase and installation of new white boards in classrooms at Ocean County College (**Exhibit A-2**)
  - b. For the construction of floating docks at Mill Creek Park for the J. Phillip Citta Center for Sailing and Maritime Arts and Sciences, at Ocean County College (**Exhibit A-3**)
  - c. For the conversion of classrooms to labs in the Science Building at Ocean County College (**Exhibit A-4**)
  - d. For professional construction management services for the Instructional Building renovations at Ocean County College (**Exhibit A-5**)
  - e. For professional construction management services for a new Health Science Building at Ocean County College (**Exhibit A-6**)

- f. For the printing of the annual calendar/student handbook for 2015/16 at Ocean County College (**Exhibit A-7**)
  - g. For the purchase of photography equipment and supplies for use at Ocean County College (**Exhibit A-8**)
  - h. For the purchase of the Cisco Wireless System Upgrade at Ocean County College (**Exhibit A-9**)
3. Recommend adoption of resolutions to award the following contracts:
- a. For the software license renewal for Universal Ticketing System and rental for eTicket Scanner from March 1, 2015 – February 28, 2016, for the Theatre and Planetarium at Ocean County College (**Exhibit A-10**)
  - b. For program support services for the OCC Study Abroad Course in Morocco from May 24, 2015 – June 13, 2015 (**Exhibit A-11**)
4. Recommend that the following contracts be amended:
- a. An additional \$21,133, for a maximum total of \$16,283,845.19, to Brockwell & Carrington Contractors, Inc., Towaco, New Jersey, for change orders to add a swing door in place of the west window in room #217 and to add remote cable dampers for balancing and adjustments in ducts above metal ceilings as part of the construction of a new Student Center at Ocean County College (contract originally awarded at the November 4, 2013, Board meeting) (**Exhibit A-12**)
  - b. An additional \$127,677, for a maximum total of \$905,306, to Kimmel Bogrette Architecture + Site, Conshohocken, Pennsylvania, for change orders for boiler plant design work, oil interceptor, alternate boiler equipment, and chiller plant design for the Instructional Building renovations at Ocean County College (contract originally awarded at the September 23, 2013, Board meeting) (**Exhibit A-13**)
  - c. An additional \$17,250, for a maximum total of \$56,150, to Design Resources Group, Architects, Piscataway, New Jersey, for a change order to design a new fire alarm system to replace the existing obsolete system, redesign emergency generator, and design repairs to fire rated walls for the Nursing Building Renovations Phase 2 at Ocean County College (contract originally awarded at the May 27, 2014, Board meeting) (**Exhibit A-14**)

- d. An additional \$17,055.26, for a maximum total of \$37,770.72, to CDW Government LLC, Vernon Hills, Illinois, for Comvault Support and Maintenance Premium Renewal Contract for March 1, 2015 – February 29, 2016, at Ocean County College (contract originally awarded at the February 23, 2015, Board meeting) **(Exhibit A-15)**
  - e. An additional \$1,500, for a maximum total of \$31,375, to Assessment Technologies Institute, LLC, Leawood, Kansas, for the purchase of additional testing and assessment materials for use by the Testing Center and Nursing Department at Ocean County College (contract originally awarded at the June 23, 2014, Board meeting) **(Exhibit A-16)**
  - f. An additional \$12,744, for a maximum total of \$32,647.91, to Shi International, Somerset, New Jersey, for the purchase of additional CISCO memory for use at Ocean County College (contract originally awarded at the December 8, 2014, Board meeting) **(Exhibit A-17)**
5. Recommend approval of a budget modification to the \$463,453 Carl D. Perkins Career and Technical Education Grant from the New Jersey Department of Education for the purpose of developing more fully the academic, career, and technical skills of Ocean County College students through instruction, equipment and supplies, professional development for faculty and students, curriculum assessment and accreditation, with emphasis on those curricula that promote workforce and economic development. Project manager: Ms. Susan O'Connor, Director of Curriculum Management. Funding period: July 1, 2014 through June 30, 2015. **(Exhibit A-18)**
6. Recommend revision of the Ocean County College FY 2016 budget. **(Exhibit A-19)**

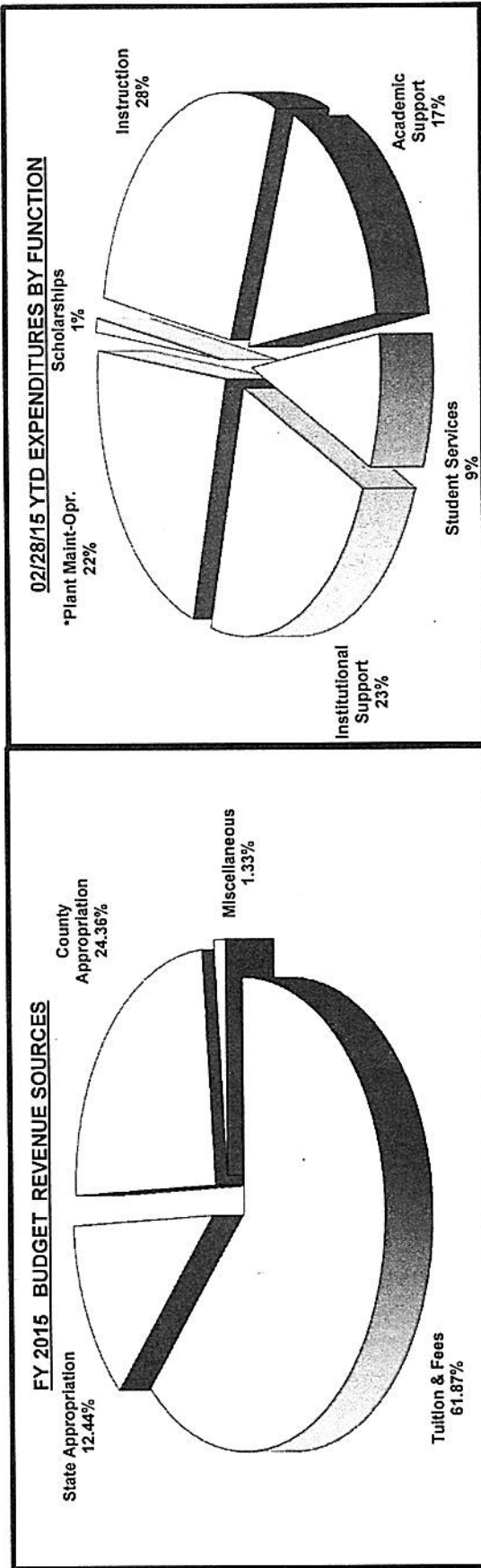


## ***EXHIBIT A-1***

**EXHIBIT A**  
**OCEAN COUNTY COLLEGE**  
**STATEMENT OF CURRENT EXPENDITURES FY 2014-2015**  
**For the Period Ending February, 2015 (not audited)**

	ACTUAL	ENCUMBRANCES	TOTAL	FY2014-2015 BUDGET	(OVER) UNDER BUDGET	% BUDGET
<b>REVENUE:</b>						
Tuition & Fees	32,972,768		32,972,768	37,341,495	4,368,727	88.30%
State Appropriation	4,944,080		4,944,080	7,509,205	2,565,125	65.84%
County Appropriation	11,025,194		11,025,194	14,700,259	3,675,065	75.00%
Miscellaneous	675,889		675,889	800,000	124,111	84.49%
<b>Total Revenue:</b>	<b>49,617,931</b>		<b>49,617,931</b>	<b>60,350,959</b>	<b>10,733,028</b>	<b>82.22%</b>

<b>EXPENDITURES:</b>						
Instruction	11,123,390	780,157	11,903,546	20,646,482	8,742,936	57.65%
Academic Support	6,756,224	411,625	7,167,849	11,516,804	4,348,955	62.24%
Student Services	3,466,920	236,500	3,703,420	5,912,414	2,208,994	62.64%
Institutional Support	7,886,219	1,723,568	9,609,788	11,020,660	1,410,872	87.20%
*Plant Maint-Opr.	6,321,073	3,201,881	9,522,954	9,222,196	(300,758)	103.26%
Scholarships	397,005	0	397,005	532,403	135,397	74.57%
Debt Services	0	0	0	1,500,000	1,500,000	0.00%
<b>Total Expenditures:</b>	<b>35,950,830</b>	<b>6,353,731</b>	<b>42,304,562</b>	<b>60,350,959</b>	<b>18,046,397</b>	<b>70.10%</b>



\* Includes Gateway Operating expenditures reimbursable from Kean

## ***EXHIBIT A-2***

**OCEAN COUNTY COLLEGE**  
**SUPPLY AND INSTALLATION OF NEW WHITE BOARDS**

**RECOMMENDATION:** Recommend that a contract be awarded to **Troxell Communications**, 4830 S. 38<sup>th</sup> Street, Phoenix, AZ 85040, in the amount not to exceed: **\$23,589.82** for “Supply and Installation of New White Boards” at Ocean County College.

Said contract to be in accordance with bid specifications and bid requirements and the bid proposal received February 26, 2015.

**NATURE OF BID:** Supply and Installation of New White Boards #14/15 B-54

**BID ITEM #1:** All White Boards Listed

**BID ITEM #2:** Owner Allowance

**BID ITEM #3:** Total Bid (Item #1 plus Allowance)

**SOURCE OF FUNDS:** ELF Classroom Tech – Minor Capital Instructional  
FY 2014/2015

**BID SUMMARY**

<b><u>VENDOR</u></b>	<b><u>ITEM #1</u></b>	<b><u>ITEM #2</u></b>	<b><u>ITEM #3</u></b>
<b>Troxell Communications*</b> 4830 S. 38 <sup>th</sup> Street Phoenix, AZ 85040	\$18,589.82	\$5,000.00	\$23,589.82
RFP Solutions, Inc. 10-F Greenwood Avenue Woodbury, NJ 08096	\$24,844.00	\$5,000.00	\$29,844.00
Technotime Business Solution d/b/a ProAcademy School Furniture** 1 Madison Street, Bldg. #84 East Rutherford, NJ 07073	\$17,811.67	\$5,000.00	\$22,811.67

\* Recommended Vendor

\*\* Non-Compliant – Technotime Business Solution [Did not return signed Exhibit “A”]

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The following is a list of vendors also invited to bid:

Applied Video Technology	<a href="mailto:cbender@appliedvideo.com">cbender@appliedvideo.com</a>
Camcor, Inc.	<a href="mailto:wbenton@camcor.com">wbenton@camcor.com</a>
Clinton Learning Solutions, LLC	<a href="mailto:Maureen@Clintonlearning.com">Maureen@Clintonlearning.com</a>
Construction Data Company	<a href="mailto:DMcWilliams@cdcnews.com">DMcWilliams@cdcnews.com</a>
Construction Journal	<a href="mailto:m.mcavoy@constructionjournal.com">m.mcavoy@constructionjournal.com</a>
Decker Inc.	<a href="mailto:jordan@schoolfix.com">jordan@schoolfix.com</a>
Education Intelligence, Inc	<a href="mailto:procurement@eii-usa.com">procurement@eii-usa.com</a>
FroMark, Inc.	<a href="mailto:dan@fromark.com">dan@fromark.com</a>
Millennium Office Solutions	<a href="mailto:jerry.pastor@millennium-office.com">jerry.pastor@millennium-office.com</a>
Open Systems Integrators, Inc.	<a href="mailto:paul@osicorp.net">paul@osicorp.net</a>
RDA National	<a href="mailto:laura@rdanational.com">laura@rdanational.com</a>
Ricoh USA	<a href="mailto:merc.baines@ricoh-usa.com">merc.baines@ricoh-usa.com</a>
SMART Education Solutions	<a href="mailto:KatarinaPolak@smarttech.com">KatarinaPolak@smarttech.com</a>
United Business Systems	<a href="mailto:dfunsch@ubscopy.com">dfunsch@ubscopy.com</a>
Valiant National AV Supply	<a href="mailto:cdelvecchio@valiantnational.com">cdelvecchio@valiantnational.com</a>

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## ***EXHIBIT A-3***

**OCEAN COUNTY COLLEGE**  
**MILL CREEK SAILING CENTER DOCKS**

**RECOMMENDATION:** Recommend that a contract be awarded to **J. E. Hannon Inc. t/a Bird Construction**, 105 Harbor Inn Road, Bayville, New Jersey 08721, in the amount not to exceed: **\$357,263.20** for "Floating Docks at Mill Creek Park for the J. Phillip Citta Center for Sailing, Martine Arts and Sciences" at Ocean County College

Said contract to be in accordance with bid specifications and bid requirements and the bid proposal received February 26, 2015.

**NATURE OF BID:** Mill Creek Sailing Center Docks #14/15 B-60

**BID ITEM #1:** Construction of Docks

**BID ITEM #2:** Owner Allowance

**BID ITEM #3:** Total Bid (Item #1 plus Allowance)

**SOURCE OF FUNDS:** Mill Creek Sailing Center/Capital Account  
FY 2014/2015

**BID SUMMARY**

<b><u>VENDOR</u></b>	<b><u>ITEM #1</u></b>	<b><u>ITEM #2</u></b>	<b><u>ITEM #3</u></b>
<b>J. E. Hannon Inc. t/a Bird Construction*</b> 105 Harbor Inn Road Bayville, NJ 08721	\$314,263.20	\$ 43,000.00	\$357,263.20
Ocean Construction, LLC 215 Route 9 South, 2 <sup>nd</sup> Floor Marmora, NJ 08223	\$322,000.00	\$ 43,000.00	\$365,000.00
R. Kremer & Son** 253 Drum Point Road Brick, NJ 08723	\$ 356,000.00	\$ 43,000.00	\$399,000.00

\* Recommended Vendor

\*\* Non-Compliant – R. Kremer & Son [Insufficient Bid Bond]

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The following is a list of vendors also invited to bid:

Advanced Marine Construction	fax 732-255-4623 (no email)
Albert Marine Construction	<a href="mailto:albermarine1@aol.com">albermarine1@aol.com</a>
Arrow Marine	<a href="mailto:info@arrowmarinecontracting.com">info@arrowmarinecontracting.com</a>
Borell Docks	<a href="mailto:borelldocksmarine@yahoo.com">borelldocksmarine@yahoo.com</a>
Buterick Bulk Heading	<a href="mailto:buterickbulkheading@comcast.net">buterickbulkheading@comcast.net</a>
Channel Marine Construction Inc.	<a href="mailto:judycmc@verizon.net">judycmc@verizon.net</a>
Cherry Marine	fax 732.477.9295 (no email)
Compass Construction	<a href="mailto:info@compass-gc.com">info@compass-gc.com</a>
Construction Information Systems (CIS)	<a href="mailto:Terry@cisleads.com">Terry@cisleads.com</a>
Construction Journal	<a href="mailto:m.mcavoy@constructionjournal.com">m.mcavoy@constructionjournal.com</a>
Dock Hardware & Marine Fabrication	<a href="mailto:dockshardware1@optonline.net">dockshardware1@optonline.net</a>
Extreme Marine	<a href="mailto:rob@extrememarinenj.com">rob@extrememarinenj.com</a>
Falasca Mechanical	<a href="mailto:spikej@falascamechanical.com">spikej@falascamechanical.com</a>
G&G Marine Construction, Inc.	<a href="mailto:tgillespie@gandgmarineconstruction.com">tgillespie@gandgmarineconstruction.com</a>
In-Depth Marine Services	<a href="mailto:info@indepthmarine.com">info@indepthmarine.com</a>
Kuhl Marine	<a href="mailto:kuhlmarineconstruction@hotmail.com">kuhlmarineconstruction@hotmail.com</a>
NINSA, LLC	<a href="mailto:gfondacaro@ninsallc.com">gfondacaro@ninsallc.com</a>
Pier Genius, Inc.	<a href="http://www.piergenius.com">www.piergenius.com</a>
Riccio Construction	<a href="mailto:riccioconst@aol.com">riccioconst@aol.com</a>
Technomarine Manufacturing, Inc.	<a href="mailto:asmith@technomarine.ca">asmith@technomarine.ca</a>

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## ***EXHIBIT A-4***

**OCEAN COUNTY COLLEGE****EXHIBIT A - 4****Science Building Classroom to Lab Conversion**

**RECOMMENDATION:** Recommend that a contract be awarded to **Hall Building Corporation** 33 Main Street, Farmingdale, New Jersey 07727 in the amount not to exceed: **\$923,000.00** for "Science Building Classroom to Lab Conversion" at Ocean County College.

Said contract to be in accordance with bid specifications and bid requirements received March 19, 2015

**NATURE OF BID:** Science Building Classroom to Lab Conversion B-63 14/15

**BID ITEM #1:** Total Cost

**BID ITEM #2:** Owner Allowance for Utility Conflicts

**BID ITEM #3:** Total Bid (item 1 plus allowance)

**SOURCE OF FUNDS:** Heiring Science labs / Capital Account  
F/Y 2014/2015

**BID SUMMARY**

Vendor	Item #1	Item #2	Item #3
<b>Hall Building Corporation*</b> 33 Main Street Farmingdale, NJ 07727	\$878,000.00	\$45,000.00	\$923,000.00
GPC Inc. 20 East Willow Street Millburn, NJ 07040	\$1,020,000.00	\$45,000.00	\$1,065,000.00
Santorini Construction 1 South Riverside Drive Neptune, NJ 07753	\$1,043,000.00	\$45,000.00	\$1,088,000.00
Altec Building Systems 904 Atlantic Avenue Pt. Pleasant, NJ 08742	\$1,043,444.00	\$45,000.00	\$1,088,444.00
Gavan General Contracting, Inc 1500 N. Apple Street Lakewood, NJ 08701	\$1,095,642.00	\$45,000.00	\$1,140,642.00
Cypreco Industries Inc 1420 9 <sup>th</sup> Avenue Neptune, NJ 07753	\$1,098,823.00	\$45,000.00	\$1,143,823.00
Ranco Construction Inc 2 Coleman Court Southampton, NJ 08088	\$1,133,000.00	\$45,000.00	\$1,178,000.00
GCS Contractors Corp. P.O. Box 799 Asbury Park, NJ 07712	\$1,136,000.00	\$45,000.00	\$1,181,000.00

**\*Recommended Vendor**

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The following is a list of vendors also invited to bid:

Bil-Jim Construction	<a href="mailto:tjohnson@biljim.com">tjohnson@biljim.com</a>
Bismark Construction Corp	<a href="mailto:secretary@bismarkcorp.com">secretary@bismarkcorp.com</a>
Blackdog Construction	<a href="mailto:nnassiff@blackdogconstruction.com">nnassiff@blackdogconstruction.com</a>
Brockwell & Carrington Contractors, Inc.	<a href="mailto:fmelhus@brockwellcarrington.com">fmelhus@brockwellcarrington.com</a>
Burke Construction	<a href="mailto:BurkeConstruction@Verizon.net">BurkeConstruction@Verizon.net</a>
Caruso Construction	<a href="mailto:NFlannery@carusoexcavating.com">NFlannery@carusoexcavating.com</a>
CDCNews Building Opportunities / Const Data Co.	<a href="mailto:plans@cdcnews.com">plans@cdcnews.com</a>
CMD (formerly Reed Construction Data)	<a href="mailto:nikki.gray@cmdgroup.com">nikki.gray@cmdgroup.com</a>
Colonnelli Brothers, Inc.	<a href="mailto:Epaquet@colonnelli.com">Epaquet@colonnelli.com</a>
Comfort Mechanical Corporation	<a href="mailto:comfortmech6@comcast.net">comfortmech6@comcast.net</a>
Construction Journal	<a href="mailto:m.mcavoy@constructionjournal.com">m.mcavoy@constructionjournal.com</a>
DDL Enterprises, Inc.	<a href="mailto:generalddl@verizon.net">generalddl@verizon.net</a>
EPIC / Tricon Enterprises Inc.	<a href="mailto:aalayon@epicbuilds.com">aalayon@epicbuilds.com</a>
Ernest Bock & Sons, Inc	<a href="mailto:bmartin@ernestbock.com">bmartin@ernestbock.com</a>
Forte Excavating, LLC	<a href="mailto:wayneforte@comcast.net">wayneforte@comcast.net</a>
Frankoski Construction	<a href="mailto:anthony@frankoski">anthony@frankoski</a>
Future Contracting, Inc.	<a href="mailto:Ballen@futureexcavating.com">Ballen@futureexcavating.com</a>
G Koustas Const	<a href="mailto:GKPC.AF@verizon.net">GKPC.AF@verizon.net</a>
G&M Eastern Contracting	<a href="mailto:donna@gmeastern.com">donna@gmeastern.com</a>
Gilligan & Nardini Electrical Electrical Contractors, Inc.	<a href="mailto:joenardini@gmail.com">joenardini@gmail.com</a>
Golden Crown Contractors, Inc.	<a href="mailto:goldencrown1978@verizon.net">goldencrown1978@verizon.net</a>
Hall Construction	<a href="mailto:hallbldg@cs.com">hallbldg@cs.com</a>
J&M Quality Contracting	<a href="mailto:susan@jmscontract.com">susan@jmscontract.com</a>
J.H. Williams Enterprises, Inc.	<a href="mailto:mpw@jhwiliamsinc.com">mpw@jhwiliamsinc.com</a>
JRD Construction Inc.,	<a href="mailto:richdeg@verizon.net">richdeg@verizon.net</a>
Kal Tech Engineering Inc.	<a href="mailto:kaltech175@gmail.com">kaltech175@gmail.com</a>
Lucas Construction, Inc.	<a href="mailto:MArmstrong@lucascg.com">MArmstrong@lucascg.com</a>
Magic Touch Construction	<a href="mailto:magictouch1972@yahoo.com">magictouch1972@yahoo.com</a>
Marlin Construction, Inc.	<a href="mailto:Bruce@Marlincsi.com">Bruce@Marlincsi.com</a>
Mathis Construction Co, Inc.	<a href="mailto:ckeckman@MathisConst.com">ckeckman@MathisConst.com</a>
McCauley Construction Company, INC	<a href="mailto:erick@mccauleycc.com">erick@mccauleycc.com</a>
Midcoast Mechanical, Inc.	<a href="mailto:dianemidcoast@optonline.net">dianemidcoast@optonline.net</a>
MJJ Construction	<a href="mailto:mjjconstruction@comcast.net">mjjconstruction@comcast.net</a>
NDP Construction LLC	<a href="mailto:nick@ndpconstruction.com">nick@ndpconstruction.com</a>
need vendor name	<a href="mailto:gbcinc@comcast.net">gbcinc@comcast.net</a>
Patock Construction	<a href="mailto:gene@patock.com">gene@patock.com</a>
Paul Otto Building Co.	<a href="mailto:hmian@paulottoco.com">hmian@paulottoco.com</a>
Paulsen Remodeling / Altec Building Systems	<a href="mailto:paulsenremodeling@comcast.net">paulsenremodeling@comcast.net</a>
PipeCraft, Inc.	<a href="mailto:jay@pipecraftinc.com">jay@pipecraftinc.com</a>
R.Maxwell Construction Co Inc	<a href="mailto:dave@rmaxwellconstruction.net">dave@rmaxwellconstruction.net</a>
Rocon Construction Group Inc.	<a href="mailto:larry@rocon.com">larry@rocon.com</a>
Shorelands Construction Inc.	<a href="mailto:kevin@shorelandsmbnj.com">kevin@shorelandsmbnj.com</a>
Sordoni	<a href="mailto:cforde@sordoni.com">cforde@sordoni.com</a>
Trinity Construction	<a href="mailto:trinitydk@optonline.net">trinitydk@optonline.net</a>
VJ Associates of New Jersey, Inc.	<a href="mailto:tlink@vjassociates.com">tlink@vjassociates.com</a>
Wallace Brothers, Inc.	<a href="mailto:swallace@wallacegc.com">swallace@wallacegc.com</a>

## ***EXHIBIT A-5***

OCEAN COUNTY COLLEGE  
Construction Management Services-Instructional Building Renovation

EXHIBIT A - 5

**RECOMMENDATION:** Recommend that a contract be awarded to **Louis Berger Group, Inc.** 10 Allen Street, Toms River, New Jersey 08753 in the amount not to exceed: **\$331,700.00** for "Construction Management Services for Instructional Building Renovations" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the bids received March 18, 2015

Construction Management Services firms are selected from the Ocean County College Qualified Pool of Construction Management Services approved at the December 8, 2014 Board of Trustees meeting.  
Q-09 14/15

**NATURE OF BID:** Construction Management Services-Instructional Building Renovation B-62 14/15

**BID ITEM #1** Total Project Fee

**SOURCE OF FUNDS:** Instructional Building Renovations / Capital Account  
F/Y 2014/2015

**BID SUMMARY**

<b>VENDOR</b>	<b>ITEM # 1</b>
<b>Louis Berger Group Inc.*</b> <b>10 Allen Street</b> <b>Toms River, New Jersey 08753</b>	<b>\$331,700.00</b>
Cambridge Construction Management 97 Grayrock Road Clinton, New Jersey 08809	\$415,980.00
EPIC Management, Inc. 136 Eleventh Street Piscataway, New Jersey 08954	\$449,306.00
The McCloud Group, LLC 79 Hudson Street Hoboken, New Jersey 07030	\$518,925.19
Greyhawk Construction 224 Strawbridge Drive Mount Laurel, New Jersey 08054	\$610,200.00

**\*RECOMMENDED VENDOR**

All of the vendors selected from the "Qualified Pool of Construction Management Services" are represented above

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***EXHIBIT A-6***

OCEAN COUNTY COLLEGE  
Construction Management Services-New Health Science building

**RECOMMENDATION:** Recommend that a contract be awarded to **Cambridge Construction Management**, 97 Grayrock Road, Clinton, New Jersey 08809 in the amount not to exceed: **\$545,850.00** for "Construction Management Services for New Health Science Building" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the bids received March 18, 2015

Construction Management Services firms are selected from the Ocean County College Qualified Pool of Construction Management Services approved at the December 8, 2014 Board of Trustees meeting.  
Q-09 14/15

**NATURE OF BID:** Construction Management Services-New Health Science building B-67 14/15

**BID ITEM #1** Total Project Fee

**SOURCE OF FUNDS:** Health Science Building / Capital Account  
F/Y 2014/2015

**BID SUMMARY**

<b>VENDOR</b>	<b>ITEM # 1</b>
<b>Cambridge Construction Management*</b> <b>97 Grayrock Road</b> <b>Clinton, New Jersey 08809</b>	<b>\$545,850.00</b>
EPIC Management, Inc. 136 Eleventh Street Piscataway, New Jersey 08954	\$591,897.00
The McCloud Group, LLC 79 Hudson Street Hoboken, New Jersey 07030	\$670,833.47
Louis Berger Group Inc.^ 10 Allen Street Toms River, New Jersey 08753	\$315,500.00

\*RECOMMENDED VENDOR

^Louis Berger Group Inc. did not bid as specified requirement to provide two full time positions for project management

The following is a list of vendors selected from the "Qualified Pool of Construction Management Services" also invited to submit bids:

Greyhawk Construction  
224 Strawbridge Drive  
Mount Laurel, New Jersey 08054

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## ***EXHIBIT A-7***



## OCEAN COUNTY COLLEGE

## PRINTING OF THE ANNUAL CALENDAR/STUDENT HANDBOOK 2015/2016

**RECOMMENDATION:** Recommend that a contract be awarded to **General Printing & Design Inc. t/a Global Printing & Packaging, 144 Turnpike Road, #250, Southborough, MA 01772** in the amount not to exceed: **\$16,380.00** for "Printing of the Annual Calendar/Student Handbook 2015/2016" at Ocean County College. Bid Items #1C, #1D, #1E and #1F will not be considered.

Said contract to be in accordance with bid specifications and bid requirements dated February 24, 2015 and the bid proposal received March 10, 2015.

**NATURE OF BID:** Printing of the Annual Calendar/Student Handbook 2015/2016 B-64

**BID ITEM #1:** Total Lump Sum for Printing of the Student Handbook 9000 copies  
**BID ITEM #1A (Option):** Cost of UV Laminate on front & back cover  
**BID ITEM #1B (Option):** Cost of Manila divider 5.5x8 with pocket to be placed in the middle of book between two sections  
**BID ITEM #1C (Option):** Print 170 copies of 4 pg insert on green stock insert into 170 handbooks between two sections  
**BID ITEM #1D (Option):** Cost of 'page finder' (generic snap-in/out, plastic/ruler-type)  
**BID ITEM #1E (Option):** Cost of event stickers (to mark special meetings or events within the book)  
**BID ITEM #1F (Option):** Cost of calendar pages with perforated edges (corner piece)

**Note:** Additional charge for author's alterations/corrections

**SOURCE OF FUNDS:** Publication Cost/Student Life  
F/Y 15/16

**BID SUMMARY**

	Creasey Printing Services, Inc. 2700 W. Lawrence Av Suite H Springfield, IL 62704	<b>General Printing &amp; Design Inc. t/a Global Printing &amp; Packaging*</b> <b>144 Turnpike Road, #50</b> <b>Southborough, MA 01772</b>	Hummel Printing, Inc. 850 Springfield Road Union, NJ 07083
Item #1	\$18,126.00	<b>\$14,400.00</b>	\$27,750.00
Item #1A	\$ 800.00	<b>\$ 270.00</b>	\$ 1,600.00
Item #1B	\$ 2,150.10	<b>\$ 1,710.00</b>	\$ 2,130.00
Total	\$21,076.10	<b>\$16,380.00</b>	\$31,480.00
Item #1C	\$ 425.00	\$ 90.00	\$ 490.00
Item #1D	N/A	\$ 1,350.00	\$ 2,900.00
Item #1E	N/A	\$ 900.00	\$ 2,770.00
Item #1F	N/A	\$ 1,170.00	\$ 1,775.00
Author's Alterations	\$1,000.00	N/C	N/C

**\*Recommended Vendor**

BOARD MEETING: March 30, 2015

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The following is a list of vendors also invited to bid:

Bartash Printing, Inc.	<a href="mailto:ccorbett@bartash.com">ccorbett@bartash.com</a>
Park Place Printing	<a href="mailto:gary@parkplaceprinting.net">gary@parkplaceprinting.net</a>
Drew & Rogers, Inc.	<a href="mailto:stella@Drew-roers.com">stella@Drew-roers.com</a>
Evergreen Printing/Publishing Co., Inc.	<a href="mailto:Gmiller@egpp.com">Gmiller@egpp.com</a> ; <a href="mailto:jlamb@egpp.com">jlamb@egpp.com</a>
Blue Parachute	<a href="mailto:Angela@bluechute.com">Angela@bluechute.com</a>
Wheal-Grace Corp.	<a href="mailto:Quotes@wheal-grace.com">Quotes@wheal-grace.com</a>
Square One	<a href="mailto:gclark@squareone.net">gclark@squareone.net</a>
Graphic Color Corp.	<a href="mailto:bob@graphiccolorcorp.com">bob@graphiccolorcorp.com</a>
	<a href="mailto:hbiggs@graphiccolorcorp.com">hbiggs@graphiccolorcorp.com</a>
Engle Printing & Publishing	<a href="mailto:tswarr@engleprinting.com">tswarr@engleprinting.com</a>
Nittany Valley Offset (NVO)	<a href="mailto:sfowler@nittanyvalley.com">sfowler@nittanyvalley.com</a>
Vanguard Printing llc.com	<a href="mailto:info@vanguardprintingllc.com">info@vanguardprintingllc.com</a>
	<a href="mailto:nrossi@vanguardprintingllc.com">nrossi@vanguardprintingllc.com</a>
Garden State Publishers	<a href="mailto:artwork@gardenstatepublishers.com">artwork@gardenstatepublishers.com</a>
SpringhillLaser.com	<a href="mailto:kkshls@icontech.com">kkshls@icontech.com</a>
Standard Publishing	<a href="mailto:nancy@standard-publishing.com">nancy@standard-publishing.com</a>
TREC	<a href="mailto:ron@trecmail.com">ron@trecmail.com</a>
Fort Nassau Graphics	<a href="mailto:hale@fortnassaugraphics.com">hale@fortnassaugraphics.com</a>
Curtis 1000	<a href="mailto:JCamp@curtis1000.com">JCamp@curtis1000.com</a>
Darby Printing	<a href="mailto:bcleary@darbyprinting.com">bcleary@darbyprinting.com</a>
Urner Barry	<a href="mailto:jbailey@urnerbarry.com">jbailey@urnerbarry.com</a>
Jersey Printing	<a href="mailto:bob@jerseyprinting.com">bob@jerseyprinting.com</a>
Courier Printing	<a href="mailto:cprintstacey@tds.net">cprintstacey@tds.net</a>
Business Services, Inc.	<a href="mailto:lad@bryserv.com">lad@bryserv.com</a>
PIP Printing & Marketing Services	<a href="mailto:tfazio@pip.com">tfazio@pip.com</a>
JM Printing & Graphics	<a href="mailto:justin@imprintit.com">justin@imprintit.com</a>
Blue Wave Printing, LLC	<a href="mailto:bluewaveprinting@yahoo.com">bluewaveprinting@yahoo.com</a>
Roelynn Litho, Inc.	<a href="mailto:James_golden@roelynn.com">James_golden@roelynn.com</a>
Partnership Printing LLC	<a href="mailto:Marybeth@partnershipprinting.com">Marybeth@partnershipprinting.com</a>
Gangi Graphics Printing	<a href="mailto:Art@gangigraphics.com">Art@gangigraphics.com</a> ; <a href="mailto:Gangi@gramercy.ios.com">Gangi@gramercy.ios.com</a>
NPCWEB.COM	<a href="mailto:Bruce.Gochmour@NPCWEB.COM">Bruce.Gochmour@NPCWEB.COM</a>
IOP Communications, Inc.	<a href="mailto:mdenofa@iopcomm.com">mdenofa@iopcomm.com</a>
Prestige Graphics	<a href="mailto:Nick@prestigegraphics.net">Nick@prestigegraphics.net</a>

BOARD MEETING: March 30, 2015

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## ***EXHIBIT A-8***

## OCEAN COUNTY COLLEGE

## PURCHASE OF PHOTOGRAPHY EQUIPMENT AND SUPPLIES

**RECOMMENDATION:** Recommend contracts be awarded to the following vendors:

**F & E Trading LLC** in the amount of **\$4,630.00**, **Adorama, Inc.** in the amount of **\$3,986.39**, **W.B. Hunt Co., Inc.** in the amount of **\$1,712.00**, **Impex Micro, Inc.** in the amount of **\$1,613.14**, **Guaranteed Products, Inc. d/b/a The Photo Center** in the amount of **\$773.58**, and **Livingston Camera Mart, Inc.** in the amount of **\$456.45**. The total contract award for the purchase of "Photography Equipment and Supplies" at Ocean County College is in the amount not to exceed: **\$13,171.56**.

Said contract to be in accordance with bid specifications and requirements dated February 26, 2015 and bids received March 12, 2015.

**NATURE OF BID:** Purchase of Photography Equipment and Supplies B-69 14/15

<b><u>BID ITEM # 1:</u></b>	Canon EOS 7D SLR Digital Camera (Body Only)
<b><u>BID ITEM # 2:</u></b>	Canon EOS 6D SDLR Camera with 24-105mm f/3.5-5.6 STM Lens
<b><u>BID ITEM # 3:</u></b>	Nikon D810 DSLR Camera (Body Only)
<b><u>BID ITEM # 4:</u></b>	Canon EOS Rebel SLI DSLR Camera with EF-S 18-55 mm f/3.5-5.6 IS STM Lens (Black)
<b><u>BID ITEM # 5:</u></b>	Photogenic Steel Posing Stool with 4 Leg Tubular Base and Cushion
<b><u>BID ITEM # 6:</u></b>	Canon EF 16-35 mm f/2.8L II USM Lens
<b><u>BID ITEM # 7:</u></b>	Canon EF 50 mm f/1.4 USM Lens
<b><u>BID ITEM # 8:</u></b>	Savage Photo Creator Kit – Digital Photography Kit
<b><u>BID ITEM # 9:</u></b>	Canon Speedlite 600EX-RT
<b><u>BID ITEM # 10:</u></b>	Nikon Speedlite SB-910AF
<b><u>BID ITEM # 11:</u></b>	Epson UltraChrome K3 Photo Black 8-Cartridge Ink Set for Stylus Pro 3380 Printer (80ml)
<b><u>BID ITEM # 12:</u></b>	Epson Stylus Pro 3380 InkJet Printer
<b><u>BID ITEM # 13:</u></b>	X-Rite Color Munki Photo Color Management Solution
<b><u>BID ITEM # 14:</u></b>	Wacom Intuos4 / 5 Classic Pen w/Stand and Extra Nibs
<b><u>BID ITEM # 15:</u></b>	Panasonic CGA-D54 Lithium Ion Battery Pack
<b><u>BID ITEM # 16:</u></b>	Porta-Brace CS-DV5 Mini-DV Camcorder Case (Black)
<b><u>BID ITEM # 17:</u></b>	Sony MDR-7502 Supra-Aural Closed Back Professional Monitor Headphone
<b><u>BID ITEM # 18:</u></b>	Cable Up by Vu MIC-XX-15 15 Ft XLR Microphone Cable in Black
<b><u>BID ITEM # 19:</u></b>	Hoya 82mm UV and IR Cut Filter
<b><u>BID ITEM # 20:</u></b>	Vello ET65III Dedicated Lens Hood
<b><u>BID ITEM # 21:</u></b>	Hoya 58mm UV Haze NXT HMC Filter
<b><u>BID ITEM # 22:</u></b>	Slik Pro 700DX Tripod with 3-Way Pan and Tilt Head (Silver)
<b><u>BID ITEM # 23:</u></b>	Slik Quick Release Plate with 3/8"-16 Screw for Pro 800 Ballhead & 700DX Tripod

BOARD MEETING: March 30, 2015

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<b><u>BID ITEM # 24:</u></b>	MeFOTO Globe Trotter Aluminum Travel Kit (Titanium)
<b><u>BID ITEM # 25:</u></b>	Inturo PU-50 Slide-In Quick Release Plate for B-00 & B-0 Ballheads
<b><u>BID ITEM # 26:</u></b>	Sekonic X-Rite Color Checker Passport with Gray Balance Card
<b><u>BID ITEM # 27:</u></b>	Vello White Balance Card Set for Digital Photography
<b><u>BID ITEM # 28:</u></b>	Impact Desktop Shooting Table with 24 x 36" Translucent Plexiglass Sheet
<b><u>BID ITEM # 29:</u></b>	Impact Digital Light Shed – Extra Large (24 x 24 x 36")
<b><u>BID ITEM # 30:</u></b>	Rosco Gaff Tac Gaffer Tape 2" x 165' - White
<b><u>BID ITEM # 31:</u></b>	ProTapes Pro-Gaffer Cloth Tape – 3" x 55 yds - Black
<b><u>BID ITEM # 32:</u></b>	ProTapes Pro-Gaffer Cloth Tape – 1" x 55 yds - Black
<b><u>BID ITEM # 33:</u></b>	ProTapes Pro-Gaffer Cloth Tape – 2" x 55 yds - Black
<b><u>BID ITEM # 34:</u></b>	Studio Dynamics Canvas Background Lightstand Mount 7 x 9' Prelude
<b><u>BID ITEM # 35:</u></b>	Impact Super Collapsible Background 8 x 16' Black
<b><u>BID ITEM # 36:</u></b>	Impact Super Collapsible Background 8 x 16' White
<b><u>BID ITEM # 37:</u></b>	MultiCart 8-in-1 Equipment Transporter R2 Micro
<b><u>BID ITEM # 38:</u></b>	Impact 5-in-1 Collapsible Circular Reflector Disc 42" Silver/Gold
<b><u>BID ITEM # 39:</u></b>	Vello Bounce Dome (Diffuser) for Nikon SB900 & SB910 Speedlights
<b><u>BID ITEM # 40:</u></b>	Impact Collapsible Circular Reflector Disc 42" Silver/White
<b><u>BID ITEM # 41:</u></b>	Vello Bounce Dome (Diffuser) for Canon 600EX-RT Speedlights
<b><u>BID ITEM # 42:</u></b>	Watson 4-Hour Rapid Charger with 4AA NiMH Rechargeable Batteries (2300mAh)
<b><u>BID ITEM # 43:</u></b>	Vello Universal Softbox with Colored Gels Kit for Portable Flash (Small)
<b><u>TOTAL:</u></b>	Total Cost of Selected Items per Vendor

**SOURCE OF FUNDS:**      Supplies-Instruction / Perkins Grant  
F/Y 2014-2015

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**BID SUMMARY**

**EXHIBIT A - 8**

	<b>F&amp;E Trading LLC*</b> <b>245 Belmont Drive</b> <b>Somerset, NJ 08873</b>	<b>Adorama Inc.*</b> <b>42 West 18<sup>th</sup> Street</b> <b>New York, NY 10011</b>	<b>W.B. Hunt Co., Inc.*</b> <b>100 Main Street</b> <b>Melrose, MA 02176</b>
Item #1	<b>\$849.00</b>	\$1,476.49	\$1,549.00
Item #2	\$1,675.00	<b>\$1,586.69</b>	\$1,669.00
Item #3	\$2,499.00	\$2,996.95 (A)	\$2,996.95
Item #4	<b>\$449.00</b>	\$455.00	\$491.00
Item #5	\$112.00	\$115.89	\$125.00
Item #6	<b>\$1,449.00</b>	\$1,453.89	\$1,633.00
Item #7	\$329.00	<b>\$300.49</b>	\$348.00
Item #8	\$63.00	\$58.20	\$73.00
Item #9	\$410.00	<b>\$405.79</b>	\$468.00
Item #10	<b>\$419.00</b>	\$546.95	\$546.95
Item #11	N/B	N/B	\$440.00
Item #12	\$1,155.00	<b>\$1,099.49</b>	\$1,217.00
Item #13	\$459.00	\$381.30	\$396.00
Item #14	\$1,536.00	\$1,462.80	<b>\$1,416.00</b>
Item #15	\$654.00	<b>\$207.48 (A)</b>	\$1,194.00
Item #16	<b>\$930.00</b>	\$1,004.94	\$1,152.00
Item #17	<b>\$240.00</b>	\$268.26	\$288.00
Item #18	N/B	\$74.38 (A)	<b>\$54.00 (A)</b>
Item #19	\$139.00	\$85.77	\$144.00
Item #20	\$28.00	<b>\$5.38 (A)</b>	N/B
Item #21	\$50.00	N/B	\$37.00
Item #22	\$278.00	\$267.80	\$280.00
Item #23	\$38.00	\$22.78	\$24.00
Item #24	\$408.00	<b>\$305.80</b>	\$358.00
Item #25	\$54.00	<b>\$42.00</b>	\$44.00
Item #26	\$218.00	N/B	<b>\$178.00</b>
Item #27	\$24.00	N/B	N/B
Item #28	<b>\$89.00</b>	N/B	N/B
Item #29	<b>\$19.00</b>	N/B	N/B
Item #30	<b>\$38.00</b>	N/B	\$44.00 (A)
Item #31	\$54.00	\$43.44 (A)	N/B
Item #32	<b>\$33.00</b>	\$33.27 (A)	N/B
Item #33	\$46.00	\$33.16	\$44.00 (A)
Item #34	\$258.00	N/B	N/B
Item #35	\$99.00	N/B	N/B
Item #36	\$99.00	\$104.34 (A)	N/B
Item #37	<b>\$75.00</b>	\$79.00	N/B
Item #38	\$88.00	\$92.96 (A)	\$78.00 (A)
Item #39	\$18.00	\$21.60 (A)	<b>\$8.00 (A)</b>
Item #40	\$58.00	\$59.36 (A)	<b>\$48.00 (A)</b>
Item #41	\$16.00	\$29.56 (A)	<b>\$8.00 (A)</b>
Item #42	\$51.00	<b>\$33.27 (A)</b>	\$36.00 (A)
Item #43	<b>\$40.00</b>	N/B	N/B
<b>Total</b>	<b>\$4,630.00</b>	<b>\$3,986.39</b>	<b>\$1,712.00</b>

**\*Recommended Vendors**

BOARD MEETING: March 30, 2015

	<b>Impex Micro Inc.* 364 Mount Airy Road Basking Ridge, NJ 07920</b>	<b>Guaranteed Products, Inc.* d/b/a The Photo Center 1930 Route 88 Brick, NJ 08724</b>	<b>Livingston Camera Mart, Inc.* 37 S. Livingston Ave. Livingston, NJ 07039</b>
Item #1	\$861.23	\$1,667.00	\$1,781.00 (A)
Item #2	\$1,824.93	\$1,795.00	\$1,778.00
Item #3	<b>\$1,561.49</b>	\$2,809.00	\$2,990.00
Item #4	\$514.32	\$483.00	\$493.00
Item #5	\$121.95	\$114.00	<b>\$79.95 (A)</b>
Item #6	\$1,724.43	\$1,595.00	\$1,695.00
Item #7	\$361.74	\$375.00	\$347.00
Item #8	\$70.43	\$64.00	<b>\$57.50</b>
Item #9	\$513.92	\$497.00	\$498.00
Item #10	\$559.95	\$497.00	\$549.00
Item #11	<b>\$51.65</b>	\$438.00	\$447.00
Item #12	\$1,194.94	\$1,149.00	\$1,217.00
Item #13	\$473.23	<b>\$93.00</b>	\$445.00
Item #14	\$1,605.36	\$1,512.00	\$1,649.28
Item #15	\$1,010.70	\$666.00	\$366.00 (A)
Item #16	\$1,161.00	\$936.00	\$1,236.00
Item #17	\$249.54	\$270.00	\$279.00
Item #18	\$164.58	\$132.00	\$75.00 (A)
Item #19	\$153.50	<b>\$65.00</b>	\$110.50 (A)
Item #20	\$33.84	\$30.00 (A)	\$19.00 (A)
Item #21	\$57.68	\$54.00	<b>\$35.00 (A)</b>
Item #22	\$368.90	\$270.00	<b>\$264.00 (A)</b>
Item #23	\$43.78	\$36.00	<b>\$20.00 (A)</b>
Item #24	\$439.90	\$420.00	\$352.00 (A)
Item #25	\$59.98	\$56.00	\$64.00
Item #26	\$251.48	\$216.00	\$228.00
Item #27	\$43.00	<b>\$19.58 (A)</b>	\$32.00
Item #28	\$103.93	\$92.00	\$108.00
Item #29	\$87.92	N/B	\$103.50
Item #30	\$41.30	\$40.00	\$48.00
Item #31	\$59.68	<b>\$40.00</b>	\$70.00
Item #32	\$37.35	\$43.50	\$52.50
Item #33	\$43.68	<b>\$33.00</b>	\$50.00
Item #34	\$281.89	<b>\$255.00</b>	\$389.00
Item #35	\$115.95	<b>\$99.00</b>	\$120.00
Item #36	\$115.89	<b>\$99.00</b>	\$120.00
Item #37	\$93.39	\$99.00	\$105.00
Item #38	\$109.96	<b>\$70.00</b>	\$80.00 (A)
Item #39	\$21.84	\$18.00	\$13.00 (A)
Item #40	\$65.30	\$70.00	\$52.00 (A)
Item #41	\$22.48	\$18.00	\$13.00 (A)
Item #42	\$54.27	\$45.00	\$45.00 (A)
Item #43	\$45.90	\$42.00	\$52.00
<b>Total</b>	<b>\$1,613.14</b>	<b>\$773.58</b>	<b>\$456.45</b>

**\*Recommended Vendors**

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	<b>Southern Computer Warehouse, Inc. 1395 S. Marietta Pkwy SE Bldg. 300, Ste. 106 Marietta, GA 30067</b>	<b>VSA, Inc. 6929 Seward Ave. Lincoln, NE 68507</b>	<b>Brunning, Terry L. t/a Business Services 2630 Harbourside Drive #M10 Longboar Key, FL 34228</b>
Item #1	N/B	\$1,671.00 (A)	\$898.98
Item #2	\$1,946.82	\$1,939.00	\$1,898.98
Item #3	N/B	N/B	\$3,169.98
Item #4	\$649.28	\$653.00	\$529.98
Item #5	No response	N/B	\$132.98
Item #6	\$1,663.40	\$1,656.00	\$1,799.98
Item #7	\$390.60	\$396.00	\$379.98
Item #8	N/B	N/B	\$93.98
Item #9	\$509.12	\$519.00	\$529.98
Item #10	N/B	N/B	\$579.98
Item #11	N/B	N/B	\$417.98
Item #12	\$1,167.13	N/B	\$1,219.98
Item #13	N/B	N/B	\$489.98
Item #14	N/B	N/B	\$2,279.52
Item #15	N/B	\$1,008.00 (A)	\$839.88
Item #16	\$1,217.94	\$1,062.00	\$1,115.88
Item #17	N/B	\$302.40	\$419.88
Item #18	N/B	N/B	\$515.88
Item #19	N/B	N/B	\$169.98
Item #20	N/B	N/B	\$89.96
Item #21	N/B	N/B	\$113.96
Item #22	N/B	N/B	\$339.96
Item #23	N/B	N/B	\$99.96
Item #24	N/B	N/B	\$471.96
Item #25	N/B	N/B	\$117.96
Item #26	N/B	N/B	\$279.96
Item #27	N/B	N/B	\$85.18
Item #28	N/B	N/B	\$119.98
Item #29	N/B	N/B	\$98.98
Item #30	N/B	N/B	\$109.06
Item #31	N/B	N/B	\$115.96
Item #32	N/B	N/B	\$149.94
Item #33	N/B	N/B	\$99.96
Item #34	N/B	N/B	\$289.98
Item #35	N/B	N/B	\$129.98
Item #36	N/B	N/B	\$129.98
Item #37	N/B	N/B	\$105.98
Item #38	N/B	N/B	\$153.96
Item #39	N/B	N/B	\$77.96
Item #40	N/B	N/B	\$119.96
Item #41	N/B	N/B	\$79.18
Item #42	N/B	N/B	\$143.94
Item #43	N/B	N/B	\$101.96
<b>Total</b>	<b>\$7,544.29</b>	<b>\$9,206.40</b>	<b>\$21,110.32</b>

BOARD MEETING: March 30, 2015

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The following is a list of vendors who were also invited to submit bids:

Full Compass Systems, Ltd	<a href="mailto:pare@fullcompass.com">pare@fullcompass.com</a>
Rands Camera Stereo Video	<a href="mailto:randscam@aol.com">randscam@aol.com</a>
Wolf Camera/Ritz Camera	<a href="mailto:customerservice@ritzcamera.com">customerservice@ritzcamera.com</a>
LE Camera	<a href="mailto:lecamera2000@yahoo.com">lecamera2000@yahoo.com</a>
Bergen County Camera	<a href="mailto:customerservice@bergencountycamera.com">customerservice@bergencountycamera.com</a>
Newtown Camera	<a href="mailto:jim@newtoncamera.com">jim@newtoncamera.com</a>
Allen's Camera	<a href="mailto:info@allenscamera.com">info@allenscamera.com</a>
H & B Digital	<a href="mailto:info@HandBDigital.com">info@HandBDigital.com</a>
Applied Video Technology	<a href="mailto:brucejr@appliedvideo.com">brucejr@appliedvideo.com</a>
Kaufmanns Camera	<a href="mailto:support@kaufmannscamera.com">support@kaufmannscamera.com</a>
Millburn Camera	<a href="mailto:sales@NJcamera.com">sales@NJcamera.com</a>

BOARD MEETING: March 30, 2015  
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## ***EXHIBIT A-9***

## OCEAN COUNTY COLLEGE

## Cisco Wireless System Upgrade

**RECOMMENDATION:** Recommend that a contract be awarded to **Aspire Technology Partners, LLC**, 100 Village Court, Hazlet, New Jersey 07730 in the amount not to exceed **\$266,061.74** for the "Cisco Wireless System Upgrade" at Ocean County College. Option #2 will not be considered.

Said contract to be in accordance with bid specifications and requirements dated March 3, 2015 and the bids received March 17, 2015

**NATURE OF BID:** Cisco Wireless System Upgrade B-70 14/15

**ITEM #1** Total Base Project Bid Price

**OPTION #1:** L-ISE-PLS-S-5K Cisco ISE 5K Endpoint Plus Subscription License  
ISE-PLS-3YR-5K Cisco ISE 3 YR 5K Endpoint Plus License

**OPTION #2:** L-ISE-PLS-S-5K Cisco ISE 5K Endpoint Plus Subscription License  
ISE-PLS-1YR-5K Cisco ISE 1 Yr 5K Endpoint Plus License

**OPTION #3:** Cisco Learning Credits 12 month(s) Qty. 140  
Knowledge transfer consulting hours 12 month(s) Qty. 24

**ITEM #2:** Credit for Trade in: (40) 1131 AG Access Points, (1) 3350 NAC Manager, (1) 3350 NAC Server

**SOURCE OF FUNDS:** HETI Technology Infrastructure/Minor Capital-Network  
F/Y 2014/2015

**BID SUMMARY**

	Dimension Data North America, Inc.^ 499 Thornall Street Edison, NJ 08837	Aspire Technology Partners, LLC* 100 Village Court – Suite 3 Hazlet, NJ 07730
ITEM # 1	\$221,178.99	<b>\$235,371.74</b>
Option #1	\$ 23,320.00	<b>\$ 26,500.00</b>
Option #2	\$ 10,560.00	\$ 12,000.00
Option #3	\$ 18,000.00	<b>\$ 18,440.00</b>
ITEM #2	Included	<b>\$ -14,250.00</b>
Shipping estimate	\$ 1,773.10	No charge
Total	\$264,272.09	<b>\$266,061.74</b>

\*Recommended Vendor

^ Dimension Data submission does not meet the specifications of the project; Dimension Data will configure Cisco identity service engine remotely for the authentication, authorization, and basic profiling for **two** out of the five user profiles-IT Administrator and Guests. Ocean County College specifications are for **five** not two.

BOARD MEETING: March 30, 2015

par

The below vendors were also invited to submit a bid:

EPLUS Technology, Inc.	<a href="mailto:sdawson@eplus.com">sdawson@eplus.com</a>
C D W	<a href="mailto:mattcam@cdwg.com">mattcam@cdwg.com</a>
Continental Resources	<a href="mailto:chill@conres.com">chill@conres.com</a>
NEC Corporation of America	<a href="mailto:Peter.langley@necam.com">Peter.langley@necam.com</a> ; <a href="mailto:Kelley.McGowan@necam.com">Kelley.McGowan@necam.com</a>
Softchoice Corporation	<a href="mailto:William.miller@softchoice.com">William.miller@softchoice.com</a>
Compucom Systems, Inc.	<a href="mailto:Brian.Lewis@compucom.com">Brian.Lewis@compucom.com</a>
Shi International Corp.	<a href="mailto:bryan_rosenthal@shi.com">bryan_rosenthal@shi.com</a>
Datalink Corp.	<a href="mailto:mfaust@datalink.com">mfaust@datalink.com</a>

BOARD MEETING: March 30, 2015  
par

## ***EXHIBIT A-10***

**OCEAN COUNTY COLLEGE****RESOLUTION**

**WHEREAS**, a contract in the amount of **\$3,152.45** (P16813) for ticket stock for the Theatre and Planetarium at Ocean County College was awarded to **UniversityTickets.com, Inc.**, 115 West 30<sup>th</sup> Street, Suite 500A, New York, NY 10001; and

**WHEREAS**, this contract was under the threshold and did not require Board of Trustee approval; and

**WHEREAS**, an additional **\$15,750.00** is necessary for "Software License Renewal for Universal Ticketing System (**\$7,875.00**) and Rental for eTicket Scanner" (Rental term 3/1/15-2/28/16: **\$7,875.00**); and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A25.1 et seq., and the provisions of N.J.S.A. 5:34-8.2 Vendor aggregation rules;

**NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES** as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute and agreement with **UniversityTickets.com, Inc.**, 115 West 30<sup>th</sup> Street, Suite 500A, New York, NY 10001 in an amount not to exceed: **\$18,902.45**.

BOARD MEETING: March 30, 2015  
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CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:** UniversityTickets.com, Inc.  
115 West 30<sup>th</sup> Street, Suite 500A  
New York, NY 10001

**ACCOUNT:** Fine Arts Administration/Software  
Planetarium/Software  
FY 2014/2015

**TOTAL:** \$ 18,902.45

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2014/2015, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: March 30, 2015

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## ***EXHIBIT A-11***



## OCEAN COUNTY COLLEGE

## RESOLUTION

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need for program support services for the study abroad course (HUMN251) scheduled to take place in Morocco May 24, 2015- June 13, 2015; and.

**WHEREAS**, Ocean County College will pay the vendor on behalf of the trip participants and the trip participants will pay the full cost of the tuition, fees and partial program cost individually to Ocean County College. The remaining balance will be paid by Federal Grant Funds: Undergraduate International Studies and Foreign Language (UISFL); and

## Pricing Bands:

<u>Price Bands</u>	<u>Price/Student</u>
10-12 Students	\$2,750.00
13-15 Students	\$2,275.00
16-18 Students	\$1,975.00
19+ Students	\$1,775.00

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has submitted proof of 501 (c) (3) of the United States Internal Revenue Code, and is a resident of the United States of America for purposes of United States Taxation; and

**WHEREAS**, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection.

**NOW THEREFORE, BE IT RESOLVED** by the Ocean County College Board of Trustees as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to execute an agreement with **America-Mideast Educational and Training Services, Inc. 1730 M St. NW, Suite 1100 Washington, DC 20036** in the amount not to exceed: **\$35,500.00**
2. This contract is awarded without public bidding as a purchase in accordance with New Jersey pay-to Play Laws amendment to N.J.A.C. 19:25-26.1, non-profit entities are excluded from Pay-to-Play Disclosure Requirements

## RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:** America-Mideast Educational and Training Services, Inc.  
1730 M St. NW, Suite 1100  
Washington, DC 20036-4505

**ACCOUNT:** Undergraduate International Studies and Foreign Language  
Middle East Center / Fees course Development  
F/Y 2014/2015

**AMOUNT:** **\$35,500.00**  
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2014/2015 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: March 30, 2015  
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## ***EXHIBIT A-12***

**OCEAN COUNTY COLLEGE  
AMENDMENT**

*Construction of the New Student Center*

**AMENDMENT:** Recommend the contract to **Brockwell & Carrington Contractors, Inc.**, 1 Como Court, Towaco, NJ 07082, be amended in the additional amount of **\$21,133.00** for a total amount of **\$16,283,845.19**. The monies are needed for change order # 8, add a swing door in place of the west window in room #217 to provide roof access (**\$4,283.00**); and change order #9, add remote cable dampers for balancing and adjustments in ducts above metal ceilings per CO-09 at the Student Center project (**\$16,850.00**). The original contract in the amount of **\$16,062,000.00** was awarded at the November 4, 2013 Board of Trustees meeting. Amendments in the total amount of **\$200,712.19** were previously awarded.

Said contract to be in accordance with bids received October 10, 2013.

**NATURE OF BID:** Construction of New Student Center 12/13-B48

ITEM 1	Base Bid
Alt. 1	Glass railing system at 2 <sup>nd</sup> Floor
Alt. 2	Provide aluminum column covers in lieu of GRG
Alt. 3	Provide terrazzo in lieu of linoleum
Alt. 4	Provide exterior sun control devices and reduced shades
Alt. 5	Provide stair 3
Alt. 6	Provide LED lighting at exterior cove
Alt. 7	(Deduct) Food Service Equipment
Total	FINAL TOTALS

**SOURCE OF FUNDS:** College Center / BS & PL  
F/Y 2013/2014

**BID SUMMARY**

VENDOR	APS Contracting, Inc. 155-166 Penn. Ave. Patterson, NJ 07503	Benjamin Harvey, Inc. 9 Cindy Lane Ocean, NJ 07712	BORO Construction 400 Feheley Drive King Of Prussia, PA 19406	Brockwell & Carrington, Inc.* 1 Como Court Towaco, NJ 07082
BASE BID	\$16,936,000.00	\$15,690,000.00	\$15,978,000.00	\$15,440,000.00
Alt. 1	\$121,000.00	\$60,000.00	\$53,500.00	\$41,000.00
Alt. 2	(\$80,000.00)	\$143,000.00	\$24,200.00	\$120,000.00
Alt. 3	\$140,000.00	\$161,000.00	\$214,000.00	\$220,000.00
Alt. 4	\$82,400.00	\$76,000.00	\$66,250.00	\$120,000.00
Alt. 5	\$45,000.00	\$160,000.00	\$164,000.00	\$196,000.00
Alt. 6	\$37,750.00	\$78,000.00	\$62,200.00	\$65,000.00
Alt. 7	(\$30,000.00)	(\$46,000.00)	(\$30,000.00)	(\$140,000.00)
Total	\$17,252,150.00	\$16,322,000.00	\$16,532,150.00	\$16,062,000.00

**\*RECOMMENDED VENDOR**

BOARD MEETING: March 30, 2015

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VENDOR	Fitzpatrick & Assoc. 1115 Pine Brook Rd. Tinton Falls, NJ 07724	Lighton Industries 699 Cross Street Lakewood, NJ 08701	Niram Construction 91 Fulton Street Boonton, NJ 07005	G&P Parlamas, Inc. 1928 Heck Avenue Neptune, NJ 07753
BASE BID	\$16,375,000.00	\$17,900,000.00	\$16,589,000.00	\$17,960,000.00
Alt. 1	\$35,000.00	\$42,500.00	\$40,000.00	\$45,000.00
Alt. 2	\$181,000.00	\$269,000.00	\$80,000.00	\$125,000.00
Alt. 3	\$195,000.00	\$329,000.00	\$200,000.00	\$195,000.00
Alt. 4	\$80,000.00	(\$54,000.00)	\$120,000.00	\$135,000.00
Alt. 5	\$225,000.00	\$153,000.00	\$166,000.00	\$95,000.00
Alt. 6	\$65,000.00	\$119,000.00	\$87,000.00	\$85,000.000
Alt. 7	(\$140,000.00)	No change	No change	(\$30,000.00)
Total	\$17,016,000.00	\$18,728,500.00	\$17,282,000.00	\$18,610,000.00

VENDOR	Patock Const. Co. 43 Gilbert Street No. Tinton Falls, NJ 07701	Ray Angelini, Inc. 105 Blackwood- Barnsboro Rd. Sewell, NJ 08080	Tormee Construction, Inc. PO Box 7921 Shrewsbury, NJ 07702	Wallace Brothers, Inc. 400 Chambers Bridge Road Brick, NJ 08723
BASE BID	\$16,377,700.00	\$18,540,000.00	\$16,357,000.00	\$15,986,000.00
Alt. 1	\$40,777.00	\$32,000.00	\$45,000.00	\$32,000.00
Alt. 2	\$87,770.00	\$281,000.00	\$200,000.00	\$198,000.00
Alt. 3	\$162,777.00	\$105,000.00	\$195,000.00	\$209,000.00
Alt. 4	\$48,777.00	\$28,500.00	\$25,000.00	\$40,500.00
Alt. 5	\$151,777.00	\$210,711.00	\$200,000.00	\$155,000.00
Alt. 6	\$39,777.00	\$56,300.00	\$82,000.00	\$78,000.00
Alt. 7	(\$140,000.00)	(\$140,000.00)	No change	No change
Total	\$16,769,355.00	\$19,113,511.00	\$17,104,000.00	\$16,698,500.00

VENDOR	C&C Construction Management, Inc. 10063 Sandmeyer Ln. Philadelphia, PA 19116	Dandrea Const. 407 Commerce Ln. West Berlin, NJ 08091	DOBCO, Inc. 15 Corporate Drive Wayne, NJ 07470	Ernest Bock & Sons, Inc. 2800 Southampton Road Philadelphia, PA 19154
BASE BID	\$15,787,000.00	\$16,413,000.00	\$19,400,000.00	\$15,785,000.00
Alt. 1	\$45,000.00	\$31,500.00	\$90,000.00	\$32,000.00
Alt. 2	\$183,000.00	\$176,000.00	\$200,000.00	\$235,000.00
Alt. 3	\$58,300.00	\$280,000.00	\$190,000.00	\$185,000.00
Alt. 4	\$120,000.00	(\$6,000.00)	\$80,000.00	\$42,000.00
Alt. 5	\$220,000.00	\$189,000.00	\$300,000.00	\$192,000.00
Alt. 6	\$105,000.00	\$91,800.00	\$80,000.00	\$75,000.00
Alt. 7	(\$140,000.00)	(\$45,000.00)	\$370,000.00	(\$140,000.00)
Total	\$16,378,300.00	\$17,130,000.00	\$20,710,000.00	\$16,406,000.00

BOARD MEETING: March 30, 2015  
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The following is a list of vendors who were also invited to submit bids:

Sambe Construction Co., Inc. 1650 Hylton Road Pennsauken, NJ 08110	iSqFt 4500 Lake Forest Drive, Ste. 502 Cincinnati, OH 45242	Lighton Industries, c. 699 Cross Street Lakewood, NJ 08701
CDC News 4201 W. Palmer, Ste. A200 Austin, TX 78727	Epic Management 136 Eleventh Street Piscataway, NJ 08854	Eagle Construction 1624 Jacksonville Burlington, NJ 08016
Sidd & Associates 500 Rt. 33 West Millstone, NJ 05835	Breaker Electric, Inc. 488 Monmouth Road Clarksburg, NJ 08510	McGraw Hill 3315 Central Avenue Hot Springs, AR
WU & Associates, Inc. 597 Deer Road Cherry Hill, NJ 08034	The Blue Book 800 E. Main Street Jefferson Valley, NY 10535	Reed Construction 30 Technology Norcross, GA 30092
Hall Building Corp PO Box 904 Farmingdale, NJ 07727	Fuscon Enterprises, Inc. 414 Central Avenue Westfield, NJ 07091	HSC Builders & 304 New Mill Lane Exton, PA 19341
The Bedwell Company 1380 Wilmington Pike West Chester, PA 19382 19154	Michael Riesz and Co. 588 New Brunswick Avenue Fords, NJ 08863	Ernest Bock and . 2800 Southampton Philadelphia, PA

## ***EXHIBIT A-13***

OCEAN COUNTY COLLEGE  
*Architecture & Engineering Services for the Instructional Building Renovations*  
 AMENDMENT

**AMENDMENT:** Recommend the contract to **Kimmel Bogrette Architecture + Site**, 151 East 10<sup>th</sup> Avenue, Conshohocken, PA., 19428 be amended in the additional amount of **\$127,677.00** for a total amount of **\$905,306.00**. The monies are necessary for change order # 4, **\$14,850.00** (additional boiler plant design work – oil interceptor, alternate boiler equipment) and change order # 5, **\$112,827.00** (chiller plant design). The original contract in the amount of **\$595,000.00** was awarded at the September 23, 2013 Board of Trustees meeting. An amendment in the amount of **\$15,400.00** was awarded at the January 27, 2014; an amendment in the amount of **\$9,550.00** was awarded at the June 23, 2014 Board of Trustees meeting; and an amendment in the amount of **\$157,679.00** was awarded at the November 3, 2014 Board of Trustees meeting.

Said contract to be in accordance with proposal specifications and requirements and the proposals received July 10, 2013

Architect & Engineer firms are selected from the Ocean County College Qualified Pool of Professional Architectural Services approved at the March 22, 2013 Board of Trustees meeting.

**NATURE OF PROPOSAL:** Architecture & Engineering Services for Instructional Building Renovations 13/14 Q-01

**ITEM #1:** Total Project Fee

**SOURCE OF FUNDS:** Instructional Building Renovations / Capital Account  
 F/Y 2014/2015

**PROPOSAL SUMMARY**

<b>VENDOR</b>	<b>ITEM # 1</b>	<b>EVALUATION RESULTS TOTAL POINTS</b>
<b>Kimmel Bogrette Architecture + Site*</b> 151 East 10 <sup>th</sup> Avenue Conshohocken, PA 19428	\$595,000.00	53
Design Resources Group Architects 371 Hoes Lane Piscataway, NJ 08854	\$700,000.00	29
Kimball & Associates 615 West Highway Avenue Ebensburg, PA 15931	\$535,000.00	46
JRS Architects 181 East Jericho Turnpike Mineola, NY 11501	\$806,000.00	30
Vitetta 2 International Plaza Philadelphia, PA 19113	\$561,248.00	28
Settembrino Architects 25 Bridge Avenue Red Bank, NJ 07701	\$525,000.00	39

\* RECOMMENDED VENDOR

BOARD MEETING: March 30, 2015

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The evaluation committee consists of the following Ocean County College employees, Matthew Kennedy, Mike Bruno, Mark Bowcock, and Ocean County College Member of the Board of Trustees, Linda Novack, Vice Chair

The evaluation results are based on:

1. Price
2. Project Understanding/Approach
3. Relevant Experience

The following is a list of vendors selected from "Qualified Pool of Professional Architectural Services Firms" also invited to submit proposals:

DMR Architects  
777 Terrace Avenue  
Hasbrouck Heights, NJ 07604

The RBA Group Inc.  
7 Campus Drive  
Parsippany, NJ 07054

SSP Architectural Group  
148 West End Avenue  
Somerville, NJ 08876

Gibson Tarquini Group  
765 Cuthbert Blvd.  
Cherry Hill, NJ 08002

P.S. & S. Architects  
67-A Mountain Blvd Ext  
Warren, NJ 07059

FVHD Architects Planners  
1515 Lower Ferry Road  
Trenton, NJ 08628

BOARD MEETING: March 30, 2015

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## ***EXHIBIT A-14***

OCEAN COUNTY COLLEGE  
*Architecture & Engineering Services for Nursing Building Renovations*  
 AMENDMENT

**AMENDMENT:** Recommend the contract to **DESIGN RESOURCES GROUP, ARCHITECTS**, 371 Hoes Lane, Piscataway, NJ 08854, be amended in an additional amount of **\$17,250.00** for a total amount of **\$56,150.00**. The monies are needed for change order #1, design new fire alarm system to replace the existing obsolete system, redesign emergency generator and design repairs to fire rated walls. The original contract in the amount of **\$38,900.00** was awarded at the May 27, 2014 Board of Trustees meeting.

Said contract to be in accordance with proposal specifications and requirements received May 16, 2013.

**NATURE OF PROPOSAL:** Architecture & Engineering Services for Nursing Building Renovations Phase 2

**PROPOSAL ITEM #1:** Total Project Fee

**SOURCE OF FUNDS:** Nursing Building Renovations / Capital Account  
 F/Y 2014/2015

**PROPOSAL SUMMARY**

<b>VENDOR</b>	<b>ITEM # 1</b>
<b>Design Resources Group Architects*</b> <b>371 Hoes Lane</b> <b>Piscataway, NJ 08854</b>	\$38,900.00
JRS Architects 181 East Jericho Turnpike Mineola, NY 11501	\$56,500.00
FVHD Architects Planners 1515 Lower Ferry Road Trenton, NJ 08628	\$89,740.00
Settembrino Architects 25 Bridge Avenue Red Bank, NJ 07701	\$49,500.00

\* RECOMMENDED VENDOR

BOARD MEETING: March 30, 2015

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The following is a list of vendors selected from "Qualified Pool of Professional Architectural Services Firms" also invited to submit proposals:

DMR Architects  
777 Terrace Avenue  
Hasbrouck Heights, NJ 07604

The RBA Group Inc.  
7 Campus Drive  
Parsippany, NJ 07054

SSP Architectural Group  
148 West End Avenue  
Somerville, NJ 08876

Gibson Tarquini Group  
765 Cuthbert Blvd.  
Cherry Hill, NJ 08002

P.S. & S. Architects  
67-A Mountain Blvd Ext  
Warren, NJ 07059

L.R. Kimball  
380 Foothill Road  
Bridgewater, NJ 08807

Kimmel Bogrette Architecture  
151 East 10<sup>th</sup> Avenue  
Conshohocken, PA 19113

Vitetta Architects  
2 International Plaza  
Philadelphia, PA 19113

BOARD MEETING: March 30, 2015  
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## ***EXHIBIT A-15***

**OCEAN COUNTY COLLEGE**  
**AMENDMENT**  
**Computer Equipment, Supplies and Software**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the **\$20,715.46** contract awarded by Resolution on February 23, 2015 to **CDW Government LLC**, 200 N. Milwaukee Avenue Vernon Hills, IL. 60061; and

**WHEREAS**, the contract awarded by Resolution on February 23, 2015 was exempt from bidding pursuant to provisions of N.J.S.A. 18A:64A-25.5a; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20:4 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Ocean County College Board of Trustees as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **CDW Government LLC**, 200 N. Milwaukee Avenue Vernon Hills, IL. 60061 for an additional amount of **\$17,055.26** for a total amount of **\$37,770.72**. The monies are necessary for Commvault Support and Maintenance Premium Renewal. Contract period: 3/1/2015-2/29/2016. The original contract in the amount of **\$20,715.46** was awarded at the February 23, 2015 Board of Trustees meeting.

BOARD MEETING: March 30, 2015

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**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:** CDW Government LLC  
200 N. Milwaukee Avenue  
Vernon Hills, IL. 60061

<b>ACCOUNT:</b>	Media Services/Supplies	\$ 10,538.03
	IT/Software Maintenance	\$ 22,580.51
	IT/Supplies General	\$ 2,600.00
	IT/Minor Capital	\$ 1,334.25
	Library/Supplies	\$ 400.60
	Fine Arts Administration/Supplies General	\$ 268.94
	Barnegat Bay Partnership/Supplies General	\$ 48.39
	F/Y 2014/2015	

**ORIGINAL AMOUNT:** \$20,715.46

**AMENDMENT:** \$17,055.26

**TOTAL AMOUNT:** \$37,770.72

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2014/2015, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: March 30, 2015

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## ***EXHIBIT A-16***



**OCEAN COUNTY COLLEGE****AMENDMENT****Purchase of Testing Materials for the Testing Center and  
Continuing Professional Education**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the of **\$24,625.00** contract awarded by Resolution on June 23, 2014 to **Assessment Technologies Institute, LLC**, 11161 Overbrook Road, Leawood, KS; and

**WHEREAS**, the contract awarded by Resolution on June 23, 2014 was exempt from bidding pursuant to provisions of N.J.S.A. 18A:64A- 25.5(a)(3) providing materials or supplies which are not available from more than one potential bidder, including without limitation materials or supplies which are patented or copyrighted; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

**NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES** as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to amend the contract with **Assessment Technologies Institute, LLC**, 11161 Overbrook Road, Leawood, KS 66211 in the additional amount of **\$1,500.00** for the purchase of "Computer Form B" for a total amount of **\$31,375.00**. The original contract in the amount of **\$24,625.00** was awarded at the June 23, 2014 Board of Trustees meeting. An Amendment in the amount of **\$5,250.00** was awarded at the February 23, 2015 Board of Trustees meeting.

BOARD MEETING: March 30, 2015  
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## RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

PURCHASE OF TEAS PRACTICE TESTS, STUDY GUIDES AND COMPUTER FORM B

<b>VENDOR:</b>	Assessment Technologies Institute, LLC 11161 Overbrook Road Leawood, KS. 66211	
<b>ACCOUNT:</b>	CPE Allied Health / Fees Consultants	\$ 15,000.00
	Testing Center / Testing Materials	\$ 16,375.00
<b>ORIGINAL CONTRACT:</b>	<b>\$24,625.00</b>	
<b>AMENDMENT:</b>	<b>\$ 5,250.00</b> (awarded 2/23/15)	
<b>AMENDMENT:</b>	<b>\$ 1,500.00</b>	
<b>TOTAL AMOUNT:</b>	<b><u>\$31,375.00</u></b>	

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2014/2015, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: March 30, 2015  
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## ***EXHIBIT A-17***

## OCEAN COUNTY COLLEGE

## Amendment

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the **\$19,903.91** contract awarded by Resolution on December 8, 2014 to **Shi International** 290 Davidson Avenue, Somerset, New Jersey 08873; and

**WHEREAS**, the contract awarded by Resolution on December 8, 2014 was exempt from bidding pursuant to provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.A.C. 5:34-8.2 vendor aggregation rules.

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.A.C. 5:34-8.2 vendor aggregation rules.

**NOW THEREFORE, BE IT RESOLVED** by the Ocean County College Board of Trustees as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend the contracts with **Shi International**, 290 Davidson Avenue, Somerset, New Jersey 08873 in the additional amount of **\$12,744.00** for a total amount of **\$32,647.91**. The monies are necessary to purchase additional CISCO memory. The original contract in the amount of **\$19,903.91** was awarded at the December 8, 2014 Board of Trustees meeting.

2. Specific line item against which this contract is to be charged is as follows:

Information Technology/Software \$16,082.00  
 Information Technology/Minor Capital \$12,744.00  
 TV Studio/Supplies Media \$2,409.91  
 Humanities & Fine Arts/Supplies Instructional \$1,010.00  
 Informational Technologies/Software Maintenance \$402.00

F/Y 2014/2015

BOARD MEETING: March 30, 2015  
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**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:** Shi International  
290 Davidson Avenue  
Somerset, New Jersey 08873

**ACCOUNT:** Information Technology/Software \$16,082.00  
Information Technology/Minor Capital \$12,744.00  
TV Studio/Supplies Media \$2,409.91  
Humanities & Fine Arts/Supplies Instructional \$1,010.00  
Information Technology/Software Maintenance \$402.00  
F/Y 2014/2015

**AMOUNT:** \$19,903.91

**AMENDMENT:** \$12,744.00

**TOTAL:** \$32,647.91

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2014/2015, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
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Executive Vice President of Finance and Administration

BOARD MEETING: March 30, 2015  
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## ***EXHIBIT A-18***

**BOARD OF TRUSTEES****RESOLUTION**

WHEREAS, on September 22, 2014, the Ocean County College Board of Trustees accepted a \$463,453 award (Grant Number 29-7160-024 (1)) from the New Jersey Department of Education for the purpose of developing more fully the academic, career, and technical skills of Ocean County College students through instruction, equipment and supplies, professional development for faculty and students, curriculum assessment and accreditation, with emphasis on those curricula that promote workforce and economic development for the funding period: July 1, 2014, through June 30, 2015; and

WHEREAS, as a result of the 2014 monitoring visit from the Department of Education, several amendments to the original budget were necessary:

1. Professional development funding was increased;
2. A number of budget items were no longer needed;
3. Overall costs were reduced through competitive purchasing practices;
4. Funds have been reallocated to purchase software to enhance the interpreter training lab in preparation to seek accreditation of OCC's American Sign Language Program; and

WHEREAS, the budget revisions do not change the grant total of \$463,453; and

WHEREAS, budget modifications to awards from the New Jersey Department of Education through the Carl D. Perkins Vocational-Technical Education Act require approval by the governing body of the receiving institution;

NOW, THEREFORE, BE IT RESOLVED that the Ocean County College Board of Trustees approves the attached budget modification to the original FY 2015 Carl D. Perkins Vocational-Technical Education Act application submitted to the New Jersey Department of Education, and, further, the Board of Trustees ensures that these funds will be expended as modified.

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Stephan R. Leone  
Secretary

*Adopted: March 30, 2015*

**Perkins 2015 Totals by Function Object Category**

Code	Function	Original Total:	Amended Total:
100-100	Personal Services-salaries	11734	11734
100-300	Purchased professional and technical services	27455	24335
100-500	Other purchased services	9600	9600
100-600	Instructional supplies	127674	146811
100-800	Other objects	30925	22515
200-100	Personal Services-salaries	27963	25865
200-200	Personal services-employee benefits	3037	2877
200-300	Purchased professional and technical services	6000	14342
200-400	Purchased property services	23630	10237
200-500	Other purchased services	7748	7746
200-580	Travel	4139	4139
200-600	Supplies and materials	5371	5371
400-731	Instructional equipment	178177	177881
		463453	463453



## ***EXHIBIT A-19***



# **Ocean County College**

## **FY 15/16 Budget Request**

### **March 30, 2015**

To: Dr. Jon H. Larson, President  
 From: Sara Winchester, Executive Vice President of Finance and Administration  
 Date: March 30, 2015  
 Re: Fiscal Year 2015-2016 Operating Budget Request

Enclosed is Ocean County College's Operating Budget Request for fiscal year July 1, 2015 to June 30, 2016.

The overall budget is predicated on anticipated revenues in the amount of \$61,085,151. Compared to the operating budget for FY 2014-2015, the primary changes to our revenue sources are expected to be as follows:

Enrollment	Overall enrollment based on actual enrollment for FY14
Tuition	\$5.00 in-county increase (from \$104 per credit to \$109)
	\$2.00 out-of-county increase (from \$133 to \$135)
	\$10.00 out-of-county e-Learning increase (from \$215 to \$225)
	\$10.00 out-of-state increase (from \$215 to \$225)
College Fee	\$1.00 increase (from \$18 to \$19)
Technology Fee	\$0.50 increase (from \$12 to \$12.50)
Course Fees	No changes
County of Ocean	Level to FY14
State of New Jersey	Level to FY14

On the expenditure side, an adjustment has been made to increase the reserve for uncollectable student accounts. The cost of employee health insurance also continues to escalate but is somewhat moderated by employee contributions. Increases have been budgeted for minor reorganizations in the Academic Success Office within Academic Affairs as well as in the Enrollment Management Department. An allowance for new initiatives associated with Charting Our New Course has been budgeted to support the ongoing effort to increase efficiency and improve enrollment.

Expense was reduced over the prior year primarily due to a large number of retirements at the end of FY14 and replacements were either not hired or hired at reduced cost. In addition, the budget for temporary employees (Reservists) was significantly reduced College-wide.

Subject to the OCC Board of Trustee's approval, this budget will next be presented to the Ocean County Board of School Estimate later in the year.

Summary of Tuition & Fee Recommendations  
Board of Trustees, January 26, 2015

	FY2012	FY2013	FY2014	FY2015	Proposed FY2016
In-County Tuition	\$ 94.00	\$ 98.00	\$ 101.00	\$ 104.00	\$ 109.00
College Fee per Credit	\$ 17.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 19.00
Technology Fee per Credit	\$ 11.00	\$ 12.00	\$ 12.00	\$ 12.00	\$ 12.50

Course Fees      Increases implemented in FY2013

Nursing Course Fee      FY2015 increase from \$1,750 to \$2,000

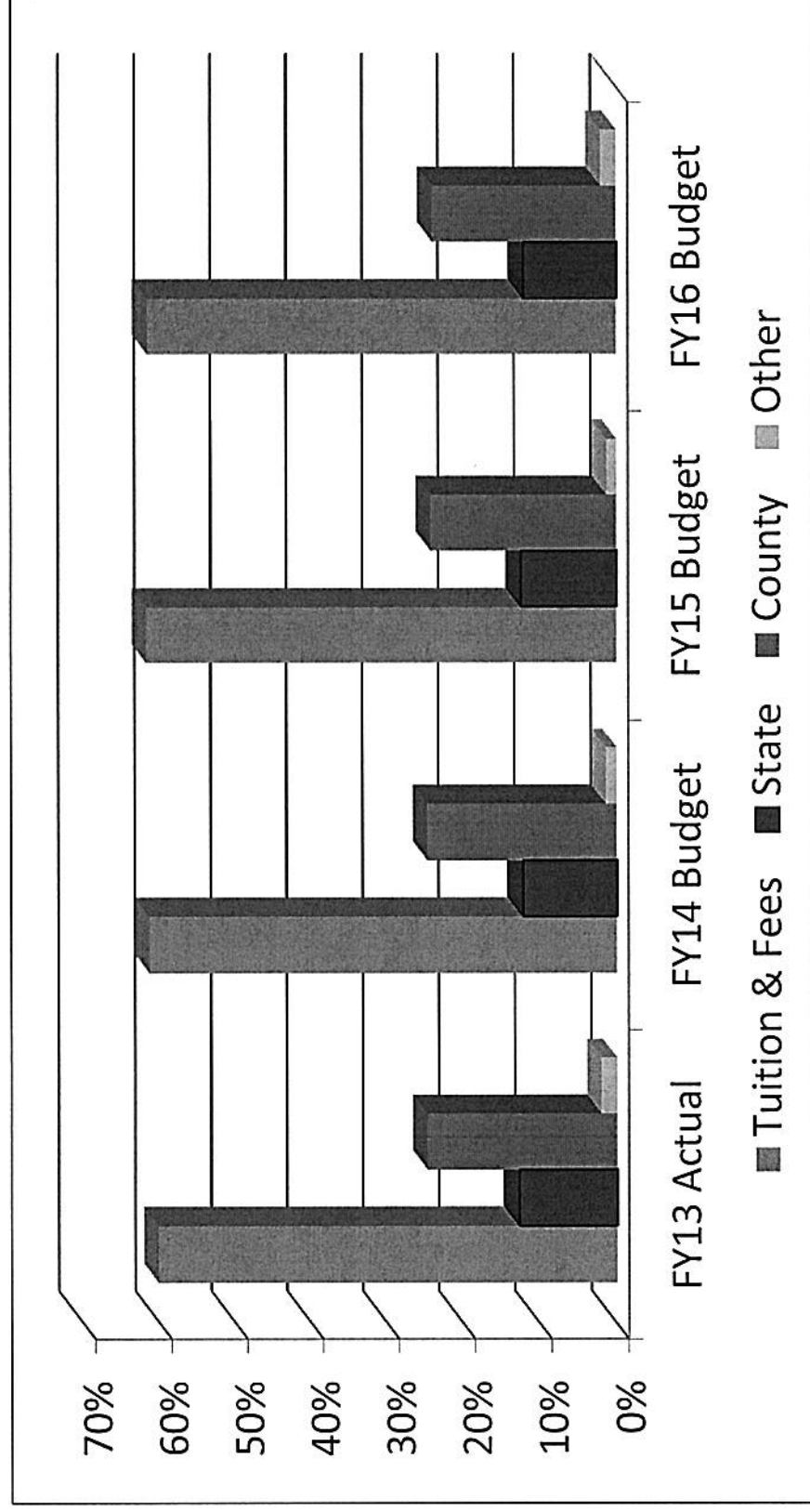
Payment Plan/Late Fee      No Change

Registration Fee      No Change

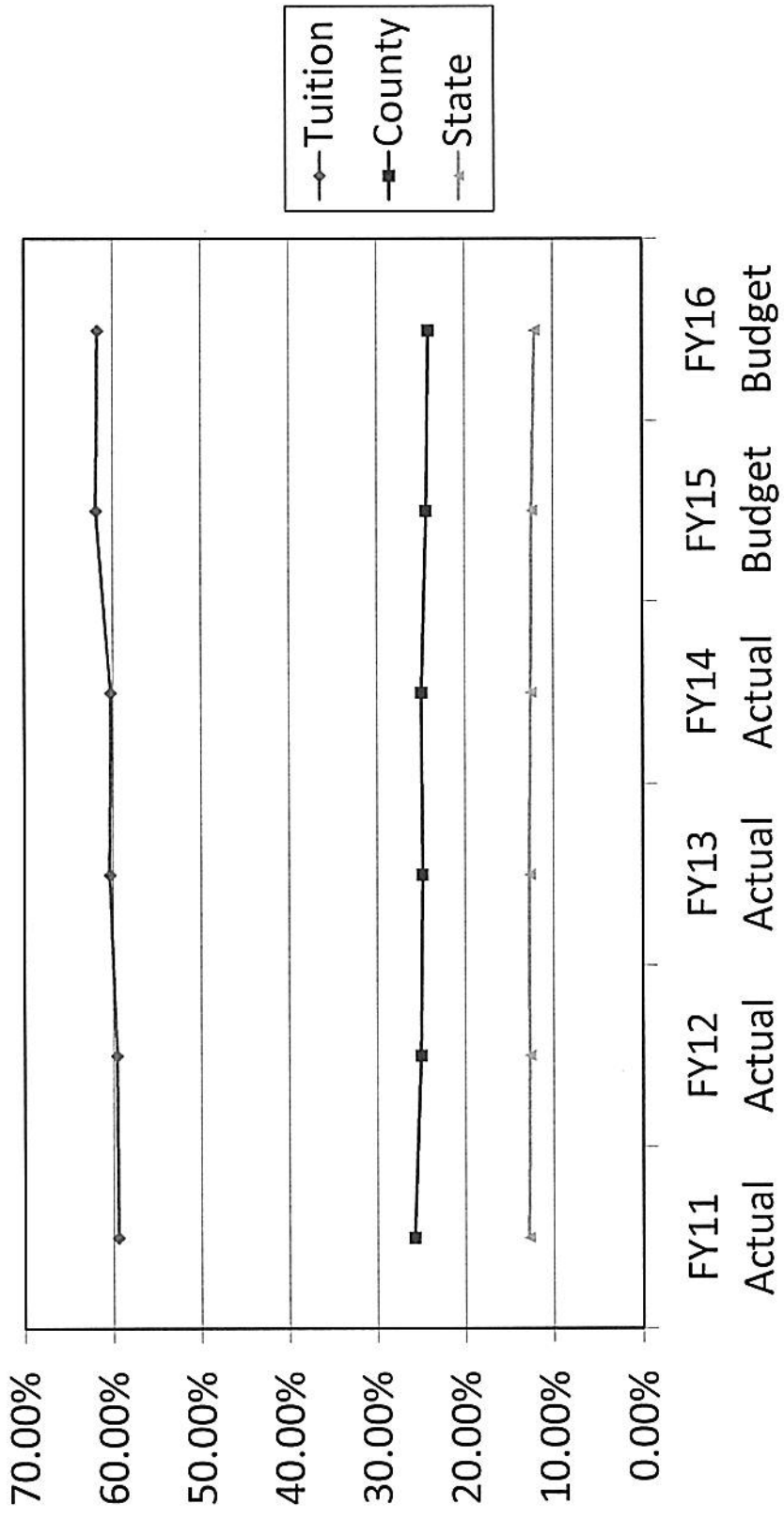
	FY2012	FY2013	FY2014	Projected FY2015	Proposed FY2016
Enrollment					
On Campus Credits	195,464	183,993	177,222	170,284	176,412
e-Learning Credits	38,700	40,124	40,501	40,906	41,311
Total Credits	234,164	224,117	217,723	211,190	217,723

Ocean County College Proposed Budget Request FY 2015-2016 Current Operating Revenue				
	Actual FY 13 - 14	Budget FY14 - 15	Proposed FY15 - 16	Increase (Decrease)
<b>Tuition Fees:</b>	23,325,276	24,565,449	24,852,870	287,421
E-Learning Course Fee	1,281,450	1,351,540	1,430,040	78,500
College Course	3,439,062	3,515,281	3,628,210	112,929
Course	2,125,559	2,329,546	2,418,795	89,249
Technology Fee	2,634,084	2,683,605	2,742,945	59,340
Payment Plan/Late Fees	247,283	260,134	250,000	(10,134)
Registration Fee	578,930	577,031	580,000	2,969
<b>Subtotal All Fees:</b>	10,306,368	10,717,137	11,049,990	332,853
<b>Total Credit Tuition &amp; Fees</b>	<b>33,631,643</b>	<b>35,282,586</b>	<b>35,902,860</b>	<b>620,274</b>
<b>Non-Credit</b>	1,914,732	2,058,909	1,805,675	(253,234)
<b>Total Tuition &amp; Fees</b>	<b>35,546,376</b>	<b>37,341,495</b>	<b>37,708,535</b>	<b>367,040</b>
<b>State Support</b>	<b>7,416,357</b>	<b>7,509,205</b>	<b>7,416,357</b>	<b>(92,848)</b>
<b>County Support</b>				
General Operations	14,600,259	14,600,259	14,600,259	-
Nursing Program Support	100,000	100,000	100,000	-
<b>Total County Support</b>	<b>14,700,259</b>	<b>14,700,259</b>	<b>14,700,259</b>	<b>-</b>
<b>Other Income:</b>				
Interest	214,460	150,000	425,000	275,000
Foundation contract	88,057	50,000	85,000	35,000
Miscellaneous	1,026,344	600,000	750,000	150,000
<b>Total Other Income</b>	<b>1,328,862</b>	<b>800,000</b>	<b>1,260,000</b>	<b>460,000</b>
<b>Total Operating Revenue:</b>	<b>58,991,853</b>	<b>60,350,959</b>	<b>61,085,151</b>	<b>734,192</b>

# Ocean County College FY15/16 Budget Request Operating Revenue Source Percentages



# Three Main Sources of Revenue Remain Stable



The County of Ocean Provides Additional Capital Support Not Reflected in the Operating Budget

Ocean County College  
Budget Statement  
Fiscal Year 2015-2016

	<u>ACTUAL FY 13-14</u>	<u>BUDGET FY 14-15</u>	<u>BUDGET REQUEST FY 15-16</u>
<b><u>REVENUE:</u></b>			
Tuition and Fees	35,546,376	37,341,495	37,708,535
State of NJ	7,416,357	7,509,205	7,416,357
County of Ocean	14,700,259	14,700,259	14,700,259
Miscellaneous	1,328,862	800,000	1,260,000
<b>TOTAL OPERATING REVENUE</b>	<b>58,991,853</b>	<b>60,350,959</b>	<b>61,085,151</b>
<b><u>EXPENDITURES:</u></b>			
Instruction	18,906,638	20,646,482	19,982,649
Academic Support	11,334,034	11,516,804	11,788,068
Student Service	5,391,996	5,912,414	5,902,580
Institutional Support	12,157,593	11,020,660	11,784,160
Operation & Maint. Of Plant	9,150,012	9,222,196	9,595,291
Scholarships	372,585	532,403	532,403
Debt Service	1,500,000	1,500,000	1,500,000
<b>TOTAL OPERATING EXPENDITURES</b>	<b>58,812,858</b>	<b>60,350,959</b>	<b>61,085,151</b>



**OCEAN COUNTY COLLEGE**  
**ANNUAL BUDGET REQUEST 2015-2016**  
**EXPENDITURES BY FUNCTION AND CATEGORY**

	Actual FY 13-14	Budget FY 14-15	Budget Request FY 15-16	One Yr. % Increase (Decrease)	% of Budget
<b>A. Function</b>					
Instruction	18,906,638	20,646,482	19,982,649	-3.22%	32.71%
Academic Support	11,334,034	11,516,804	11,788,068	2.36%	19.30%
Sub Total Academic	30,240,672	32,163,286	31,770,717	-1.22%	52.01%
Student Services	5,391,996	5,912,414	5,902,580	-0.17%	9.66%
Institutional Support	12,157,593	11,020,660	11,784,160	6.93%	19.29%
Operation & Maint. of Plant	9,150,012	9,222,196	9,595,291	4.05%	15.71%
Scholarships & Fellowships	372,585	532,403	532,403	0.00%	0.87%
Debt Service	1,500,000	1,500,000	1,500,000	0.00%	2.46%
<b>Total Function</b>	<b>58,812,858</b>	<b>60,350,959</b>	<b>61,085,151</b>	<b>1.22%</b>	<b>100.00%</b>
<b>B. Category</b>					
Personnel	29,426,391	31,259,435	30,555,901	-2.25%	50.02%
Staff/Fringe Benefits	9,124,040	10,443,144	10,118,903	-3.10%	16.57%
Sub Total - Compensation	38,550,431	41,702,579	40,674,805	-2.46%	66.59%
Operating	18,762,427	17,148,380	18,910,346	10.27%	30.96%
Debt Service	1,500,000	1,500,000	1,500,000	0.00%	2.46%
<b>Total Category</b>	<b>58,812,858</b>	<b>60,350,959</b>	<b>61,085,151</b>	<b>1.22%</b>	<b>100.00%</b>

Ocean County College  
FY15 Budget Request  
Total Student FTE

