

# ***EXHIBIT A***

**EXHIBIT A**



**BOARD OF TRUSTEES  
Business/Finance Committee Agenda Items**

**To:** Board of Trustees  
**From:** Office of the President  
**Date:** December 12, 2012

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Friday, December 14, 2012**:

1. Recommend acceptance of the statement of income and expenditures as of September 30, 2012 **(Exhibit A-1)**
2. Recommend acceptance of the Ocean County College Report of Audit for the fiscal year ended June 30, 2012 **(Exhibit A-2)**
3. Recommend that the following contracts be awarded:
  - a. For the graphic design and installation of signage at Ocean County College **(Exhibit A-3)**
  - b. For the purchase of a Lloyd LS5 Materials Testing Machine with console and load testing machine for use at Ocean County College **(Exhibit A-4)**
  - c. For the first year of a two-year agreement for professional legal services at Ocean County College **(Exhibit A-5)**
  - d. For professional engineering services for a new campus pump for use at Ocean County College **(Exhibit A-6)**

4. Recommend that the following contracts be amended:
  - a. An additional \$7,470.37, for a maximum total of \$36,027.37, to Shi International Corporation, Somerset, New Jersey, for the purchase of a Netgear Network Storage System and a one-year subscription of Kaspersky Security for Virtualization (contract originally awarded at the June 25, 2012, Board meeting) **(Exhibit A-7)**
  - b. An additional \$155,145, for a maximum total of \$2,522,078, to Ellucian Company, L.P., formerly SunGard Higher Education Managed Services, Inc., and Datatel, Inc., Chicago, Illinois, for the addition of one-year of recruiter services and 160 hours of instructional design support as part of computer management services at Ocean County College (contract originally awarded at the July 23, 2012, Board meeting) **(Exhibit A-8)**
  - c. An additional \$60,374.65, for a maximum total of \$577,294.65, to eCollege.com (d/b/a Pearson eCollege), Centennial, Colorado, for an online workforce development pilot program course as part of the development and promotion of online programs at Ocean County College (contract originally awarded at the May 29, 2012, Board meeting) **(Exhibit A-9)**
  - d. An additional \$67,470, for a maximum total of \$1,082,543, to Cambridge Construction Management, Somerville, New Jersey, for a change order for a two-month extension, through February 28, 2013, of additional construction management services resulting from construction delays for the new Gateway Building (contract originally awarded at the August 24, 2009, Board meeting) **(Exhibit A-10)**
  - e. An additional \$23,082.84, for a maximum total of \$1,115,222.84, to Blackney Hayes Architects, Philadelphia, Pennsylvania, for change orders for design fees charged by T&M Associates in support of Parking Lots #5 and #6, revised drawings of the two parking lots, and drawings and specifications for an electrical feed extension along Buckwald Drive as part of the architectural and engineering services for the new Gateway Building (contract originally awarded at the July 27, 2009, Board meeting) **(Exhibit A-11)**
  - f. An additional \$10,167, for a maximum total of \$24,816,521.88, to Niram, Inc., Boonton, New Jersey, for change orders to delete magnetic locks and add electric locks and to delete photo cells and add an integrator panel to control site lights as part of the construction of the new Gateway Building (contract originally awarded at the December 10, 2010, Board meeting) **(Exhibit A-12)**

5. Recommend that the \$30,184.77 contract awarded at the November 19, 2012, Board meeting to Presentation Products, New York, New York, for the purchase of smart boxes be rescinded because of failure to comply with the requirements of New Jersey Statutes within the required timeframe; and

Recommend that a \$32,925.09 contract be awarded to Troxell Communications, Phoenix, Arizona, as the next qualified lowest vendor, for the purchase of smart boxes  
**(Exhibit A-13)**

## ***EXHIBIT A-1***

EXHIBIT A

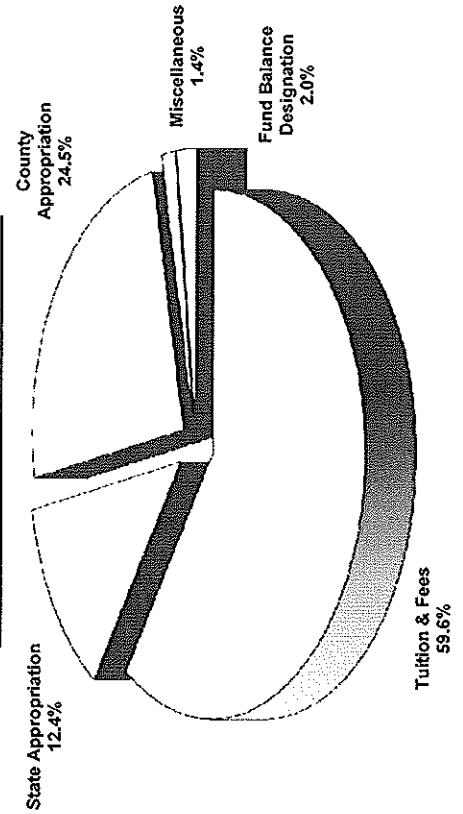
OCEAN COUNTY COLLEGE

STATEMENT OF CURRENT EXPENDITURES FY 2012-2013  
For the Period Ending November 30, 2012 (not audited)

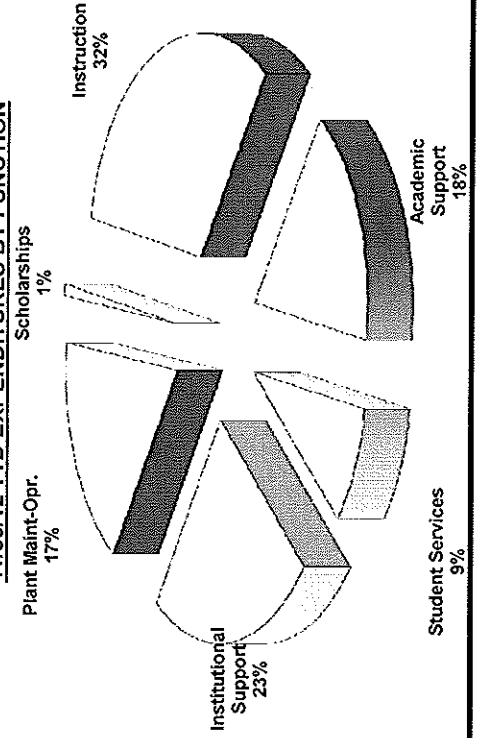
	ACTUAL	ENCUMBRANCES	TOTAL	FY2012-2013 REVISED BUDGET	(OVER) UNDER BUDGET	% BUDGET
<b>REVENUE:</b>						
Tuition & Fees	25,525,504		25,525,504	35,776,395	10,250,891	71.35%
State Appropriation	3,110,100		3,110,100	7,464,238	4,354,138	41.67%
County Appropriation	3,675,065		3,675,065	14,700,259	11,025,194	25.00%
Miscellaneous	198,747		198,747	861,110	662,363	23.08%
Fund Balance Designation	0		0	1,200,000	1,200,000	0.00%
<b>Total Revenue:</b>	<b>32,509,416</b>		<b>32,509,416</b>	<b>60,002,002</b>	<b>27,492,586</b>	<b>54.18%</b>

<b>EXPENDITURES:</b>						
Instruction	7,566,532	1,118,910	8,685,441	20,953,446	12,268,005	41.45%
Academic Support	3,756,606	1,099,562	4,856,168	10,637,237	5,781,069	45.65%
Student Services	2,055,670	321,068	2,376,738	6,040,742	3,664,004	39.35%
Institutional Support	4,469,623	1,854,106	6,323,729	10,958,178	4,634,449	57.71%
Plant Maint-Opr.	2,709,703	1,985,547	4,695,250	9,379,996	4,684,746	50.06%
Scholarships	226,645	0	226,645	532,403	305,757	42.57%
Debt Service	0	0	0	1,500,000	1,500,000	0.00%
<b>Total Expenditures:</b>	<b>20,784,780</b>	<b>6,379,194</b>	<b>27,163,973</b>	<b>60,002,002</b>	<b>32,838,029</b>	<b>45.27%</b>

FY 2013 BUDGET REVENUE SOURCES



11/30/12 YTD EXPENDITURES BY FUNCTION



## ***EXHIBIT A-3***

## OCEAN COUNTY COLLEGE

**RECOMMENDATION:** Recommend that a contract be awarded to Allied Environmental Signage, 556 Industrial Way, Eatontown, N.J., 07724 in the amount not to exceed: \$38,862.50 for "Graphic Design & Installation of Signage" at Ocean County College.

Said contracts to be in accordance with proposal specifications and requirements, and the proposal from Allied Environmental Signage dated October 16, 2012

**NATURE OF PROPOSAL:** Graphic Design & Installation of Signage B-27 12/13

**ITEM #1:** (as specified) LUMP SUM PROPOSAL

**ITEM # 2:** (alternate) LUMP SUM PROPOSAL

**SOURCE OF FUNDS:** BRANDING SIGNAGE / CAPITAL ACCOUNT  
F/Y 2012/2013

VENDOR	ITEM #1	ITEM # 2	EVALUATION RESULTS TOTAL POINTS
Allied Environmental Signage* 556 Industrial Way Eatontown, New Jersey 07724	\$38,862.50		730
Allied Environmental Signage 556 Industrial Way Eatontown, New Jersey 07724		\$39,812.50	
Aerial Signs & Awnings, Inc.> 2333 Concord Road Chester Twp, PA. 19013	\$55,929.00		
Aerial Signs & Awnings, Inc.> 2333 Concord Road Chester Twp, PA. 19013		\$65,179.00	
Visual Graphic Systems, Inc> 500 Tenth Avenue New York, New York 10018	\$105,422.00		

**PROPOSAL SUMMARY**

## \* RECOMMENDED VENDOR

> Non Compliant: Aerial signs & Awnings-stockholder disclosure certification is not notarized and Visual Graphic Systems Inc.- bid bond is not signed by principal

Board Meeting: December 14, 2012  
par



The evaluation committee consists of the following Ocean County College employees, Ken Olsen and Jan Kirsten.

The evaluation results were based on:

1. Quality of references having relevance to this type of work
2. Experience in providing design services of this type for higher education institutions
3. Qualifications of the staff assigned to this project. Resumes of key players on this project
4. Quality of the submittal as related to following scope and directions as related to RFQ
5. Fee

The following vendors were also invited to submit a proposal:

Crown Sign Systems  
7 Odell Plaza  
Yonkers, New York 10701

Foreman Signs  
10447 Drummond Road  
Philadelphia, PA 19154

BOARD MEETING: December 14, 2012  
par

## ***EXHIBIT A-4***

OCEAN COUNTY COLLEGE

EXHIBIT A - 4

**RECOMMENDATION:** Recommend that a contract be awarded to Ralph C. Schwarz & Sons Inc., 56 Oxford Street, Rochester, New York, 14609 in the amount not to exceed: **\$39,172.00** for "**Lloyd LS5 Test Machine with Console and Load Cells**" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements dated October 15, 2012 and the bid proposal from Ralph C. Schwarz received October 25, 2012 B-34 12/13

**NATURE OF BID:** Lloyd LS5 Test Machine with Console and Load Cells

**BID ITEM #1:** Lump Sum Total

**SOURCE OF FUNDS:** Minor Capital / Perkins Grant  
2012/2013

**BID SUMMARY**

<b>VENDOR</b>	<b>BID ITEM #1</b>
Ralph C. Schwarz & Sons Inc.* 56 Oxford Street Rochester, N.Y. 14609	\$39,172.00
Johnson Scale Company 235 Fairfield Avenue West Caldwell, N.J. 07006	\$43,930.00

\* RECOMMENDED VENDOR

The below vendors were also invited to submit bids:

Ametek  
8600 Somerset Drive  
Largo, Fl 33773

WDT Company  
7 Whitaker Place  
Thomasville, N.C. 27360

OCS Technologies  
1300 Granger Road  
Brooklyn Heights, Ohio 44131

Precision Solutions, Inc.  
2525 Tollgate Road  
Quakertown, PA 18951

C.S.C. Force Measurement, Inc.  
84 Ramah Circle North  
Agawam, MA. 01001

BOARD MEETING: December 14, 2012  
par

## ***EXHIBIT A-5***

## OCEAN COUNTY COLLEGE

**RECOMMENDATION:** Recommend that a contract be awarded to Berry, Sahradnik, Kotzas & Benson, PC, 212 Hooper Avenue, Toms River, N.J. 08754 in the amount not to exceed: **\$40,000.00** for **“first year of two year contract for legal services”** at Ocean County College.

Said contract to be in accordance with proposal specifications and requirements dated October 25, 2012 and the proposal from Berry, Sahradnik, Kotzas & Benson received November 20, 2012  
Q-11 12/13

**NATURE OF PROPOSAL:** 2 Year Contract – Legal Services  
Period Covered 12/1/12 – 11/30/14

**YEAR 1**

**RESPONSE ITEM #1:** All Inclusive Annual Retainer for General Counsel Services

**RESPONSE ITEM #2:** All Inclusive Hourly Rate(s) for Litigation Services

**YEAR 2**

All Inclusive Annual Retainer for General Counsel Services  
and All Inclusive Hourly Rate for Litigation Services

**SOURCE OF FUNDS** Legal Services  
2012/2013

## SUMMARY

FIRM	RESPONSE ITEM #1	RESPONSE ITEM #2	YEAR 2	Evaluation Results
Berry, Sahradnik, Kotzas, & Benson PC* 212 Hooper Avenue PO Box 757 Toms River, NJ 08754	\$40,000.00	\$175.00/hr	\$40,000.00 \$175.00	103
Saul Ewing LLP 1500 Market Street Philadelphia, PA 19102	\$150,000.00	\$239.00hr – 536.00/hr based on attorney	\$150,000.00 \$239.00hr - \$536.00hr based on attorney	63

\* RECOMMENDED VENDOR

Board Meeting: December 14, 2012  
par

The evaluation committee consists of the following Ocean County College employees, Sara Winchester and Karen Papakonstantinou

The evaluation results were based on:

1. The firm's general experience
2. The experience of the attorney(s) proposed in providing general counsel and litigation services
3. The firm's plan to provide the College with complete and timely legal services
4. References provided
5. Price

The below vendors were also invited to submit bids:

Capehart & Scatchard, P.A.  
8000 Midlantic Drive  
Mount Laurel, New Jersey 08054

Wilentz, Goldman & Spitzer, P.A.  
90 Woodbridge Center Drive  
Woodbridge, New Jersey 07085

Hill, Wallack LLP  
202 Carnegie Center  
Princeton, New Jersey 08543

Board Meeting: December 14, 2012  
par

## ***EXHIBIT A-6***

**RECOMMENDATION:** Recommend a contract be awarded to The DaVinci Group, LLC, 76 East Centre Street, Woodbury, N.J., 08096 for "Engineering for New Campus Pump" "in the amount not to exceed **\$16,470.00** at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the bids received October 12, 2012.

**NATURE OF BID:** Engineering for New Campus Pump

**ITEM #A:** Design Development Stage

**ITEM #B:** Construction Stage

**ITEM #C:** Post Construction Stage

**ITEM#D:** Lump Sum Total

**SOURCE OF FUNDS:** GREEN POWER FACILITY / CAPITAL ACCOUNT  
F/Y 2012/2013

**BID SUMMARY**

	The Davinci Group* 72 E. Centre St Woodbury, NJ 08096	Gillian & Hartmann Inc 1515 Lower Ferry Rd Trenton, NJ 08625	DLB Associates 265 Industrial Way Eatontown, NJ 07724	Concord Engineering 520 S. Burnt Mill Voorhees, NJ 08043
Item A	\$8,640.00	\$19,000.00	\$25,900.00	\$16,244.00
Item B	\$4,950.00	\$13,500.00	\$8,300.00	\$9,000.00
Item C	\$2,880.00	\$1,500.00	\$4,200.00	\$2,000.00
Item D	\$16,470.00	\$34,000.00	\$38,400.00	\$27,244.00

\*recommended vendor

All Vendors invited to bid are represented above.

BOARD MEETING: December 14, 2012

par



## ***EXHIBIT A-7***

## OCEAN COUNTY COLLEGE

## A M E N D M E N T

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the **\$28,557.00** contract awarded by Resolution on June 25, 2012 to Shi International Corp. 290 Davidson Avenue, Somerset, N.J. 08873 for the "renewal of adobe ELA master collections software licenses" at Ocean County College; and

WHEREAS, the contract awarded by Resolution on June 25, 2012 was awarded and exempt from bidding pursuant to provisions of N.J.S.A.18A:64A-25.5(a)(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for hardware; and

WHEREAS, a Certificate has been provided by the Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance; and

WHEREAS, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend the contract with Shi International in the additional amount of **\$7,470.37** for a total amount of **\$36,027.37**. The additional monies are needed for the purchase of Netgear Network Storage System (**\$5,604.37**) and a One year subscription of Kaspersky Security for Virtualization (**\$1,866.00**). The original contract in the amount of **\$28,557.00** was awarded at the June 25, 2012 Board of Trustees meeting.
2. Specific line item against which this contract is to be charged is as follows:

Minor Capital / IT  
Software / IT  
F/Y 2012/201213

Board Meeting: December 14, 2012  
par

## RESOLUTION

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:** Shi International Corp.  
290 Davidson Avenue  
Somerset, New Jersey 08873


**ACCOUNT:** Minor Capital / IT \$5,604.37  
Software / IT \$1,866.00

**ORIGINAL CONTRACT** \$28,557.00

**AMENDMENT:** 7,470.37

**TOTAL CONTRACT:** \$36,027.37

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2012/2013, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
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Vice President of Finance and Administration

BOARD MEETING: December 14, 2012  
par

## ***EXHIBIT A-8***

OCEAN COUNTY COLLEGE

EXHIBIT A - 8

AMENDMENT

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the **\$2,341,393.00** contract awarded by Resolution on July 23, 2012 to Ellucian Company, L.P. formerly Sungard Higher Education Managed Services, Inc. and Datatel, Inc.; and

**WHEREAS**, the contract awarded by Resolution on July 23, 2012 was awarded and exempt from bidding pursuant to provisions of N.J.S.A. 18A:64A-25.5(a)(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

**WHEREAS**, a Certificate has been provided by the Vice President of Finance and Administration of Ocean County College, stating that the funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the Office of the Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

**NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES** as follows:

1. The Ocean County Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend contracts with Ellucian Company, L.P. formerly Sungard Higher Education Managed Services, Inc. and Datatel, Inc. for an additional amount of **\$155,145.00** for a total amount of **\$2,522,078.00**. The monies are necessary for a one year contract for recruiter services (\$139,945.00) and 160 hours of instructional design support (\$15,200.00). The original contract in the amount of **\$2,341,393.00** was awarded at the July 23, 2012 Board of Trustees meeting. An amendment in the amount of **\$25,540.00** was awarded at the November 5, 2012 Board of Trustees meeting.

BOARD MEETING: December 14, 2012  
par

## OCEAN COUNTY COLLEGE

## RESOLUTION

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

VENDOR: ELLUCIAN COMPANY L.P.  
(formerly, Sungard Higher Education Managed Services Inc. and Datatel Inc.)  
62590 Collections Center Drive  
Chicago, IL. 60693

ACCOUNT:	VP Technology and Campus Services / Contract Payment	\$1,948,050.00
	Information Technology / Software Maintenance	\$ 266,510.00
	Grants / Contract Payment	\$ 139,373.00
	Information Technology / Fees Consultants	\$ 5,000.00
	Financial Aid / Fees Consultants	\$ 8,000.00
	Recruitment & Admissions/Software maintenance	\$ 139,945.00
	E-Learning/Fees Consultants	\$ 15,200.00
	Total	\$2,522,078.00

ORIGINAL AMOUNT: \$2,341,393.00

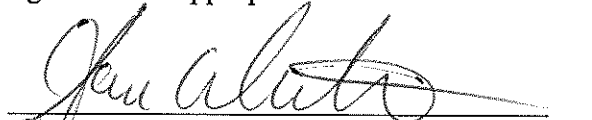
AMENDMENT: 25,540.00

Approved 11/5/12

AMENDMENT: 155,145.00

TOTAL AMOUNT: \$2,522,078.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2012/2013, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
Vice President of Finance and Administration

BOARD MEETING: December 14, 2012

par

## ***EXHIBIT A-9***

## OCEAN COUNTY COLLEGE

## AMENDMENT

## E-Learning

**WHEREAS**, on May 29, 2012 a contract in the amount of **\$500,000.00** was awarded to eCollege.com (d/b/a Pearson eCollege) 2154 East Commons Avenue, Centennial, Co., 80122 to develop and promote Ocean County College's online programs.

**WHEREAS**, on July 23, 2012 an amendment in the amount of \$16,920.00 for additional online tutoring services was approved by the Board of Trustees of Ocean County College; and

**WHEREAS**, additional online workforce development pilot program course is needed at a cost of **\$60,374.65**; and

**WHEREAS**, the Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the total value of the acquisition will exceed \$17,500; and

**WHEREAS**, a Certificate has been provided by the Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance and Administration; and

**WHEREAS**, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to amend the contract with eCollege.com (d/b/a Pearson eCollege) 2154 East Commons Avenue, Centennial, Co., 80122 for an additional amount of **\$60,374.65** for a total amount of **\$577,294.65**. The monies are needed for an "online workforce development pilot program course". The original contract in the amount of **\$500,000.00** was awarded at the May 29, 2012 board of Trustees meeting. An amendment in the amount of **\$16,920.00** was awarded at the July 23, 2012 Board of Trustees meeting.

Board Meeting: December 14, 2012  
par



CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:** eCollege.com (d/b/a Pearson eCollege)  
2154 East Commons Avenue, #4000  
Centennial, Co. 80122

**ACCOUNT:** E-Learning / Contract Payment  
2012/2013

**ORIGINAL AMOUNT:** \$500,000.00

**AMENDMENT:** 16,920.00 approved 07/23/12

**AMENDMENT:** 60,374.65

**TOTAL AMOUNT:** \$577,294.65  
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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees' budget for 2012/2013, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
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Vice President of Finance and Administration

BOARD MEETING: December 14, 2012  
Par

## ***EXHIBIT A-10***

**AMENDMENT:** Recommend the contract to **Cambridge Construction Management**, 335 East Main Street, Somerville, New Jersey 08876 be amended in the additional amount of **\$67,470.00** for a total amount of **\$1,082,543.00**. The monies are necessary for change order # 3 (Construction Management Services for an additional two month extension due to the construction delays. The extension will end on February 28, 2013). The original contract in the amount of **\$775,000.00** was awarded at the August 24, 2009 Board of Trustees Meeting. Amendments for previous extensions in the amount of **\$240,073.00** were awarded at the May 23, 2011 and August 27, 2012 Board of Trustees meetings.

Said contract to be in accordance with Request for Qualifications received July 08, 2009.

**NATURE OF BID:** Construction Management Services for the NEW GATEWAY BUILDING Q-08 09/10

**RESPONSE ITEM #1:** Lump Sum Total Fee

**SOURCE OF FUNDS:** PHYSICAL PLANT / FEES CONSULTANTS

**SUMMARY**

VENDOR	RESPONSE ITEM #1
Blanchard Associates 199 Mountain Avenue Springfield, New Jersey 07081	\$1,499,000.00
Cambridge Construction* 335 East Main Street Somerville, New Jersey 08876	\$775,000.00
C.C.M.S. 9 Professional Circle Suite # 204 Colts Neck, New Jersey 07722	\$1,192,900.00
Epic Construction** 136 Eleventh Avenue Piscataway, New Jersey 08854	\$799,000.00
Economic Project Solutions 2 king Arthur Court, Suite E North Brunswick, New Jersey 08902	\$534,000.00
Greyhawk 224 Strawbridge Drive suite # 100 Moorestown, New Jersey 08057	\$1,190,000.00
Mast Construction 96 East Main Street Little Falls, New Jersey 07424	\$885,000.00
PW Moss & Associates 7 Plumridge Drive Doylestown, PA	\$440,200.00
Remington & Vernick 9 Allen Street Toms River, New Jersey 08753	\$611,260.00

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Skanska 1633 Littleton Road Parsippany, New Jersey 07054	\$1,500,379.00
Torcom 328 Newman Springs Road Red Bank, New Jersey 07701	\$936,430.00
Turner Construction 300 Atrium Drive 4 <sup>th</sup> Floor Somerset, New Jersey 08873	\$935,500.00

\* RECOMMENDED VENDOR— “after fee negotiation session” from \$1,111,577.00

\*\* Vendor reduced his proposed fee at the “fee negotiation session” from \$999,700.00

VENDORS INVITED TO SUBMIT “REQUEST FOR QUALIFICATIONS” ARE REPRESENTED ABOVE

BOARD MEETING: December 14, 2012

## ***EXHIBIT A-11***

**AMENDMENT:** Recommend the contract for the "Architectural and Engineering Services for the Gateway Building" be amended to **BLACKNEY HAYES ARCHITECTS**, for an additional amount of **\$23,082.84** for a total amount of **\$1,115,222.84**. The monies are needed for change order #20 (\$12,582.84 design fees charged by T&M Associates in support of lots 5 and 6), change order # 22 (\$4,000.00 revised drawings of parking lots # 5 and #6) and change order # 23 (\$6,500.00 bid drawings and specifications for the JCP&L electrical feed extension along Buckwald Drive). The original contract in the amount of **\$734,650.00** was awarded at the July 27, 2009 Board of Trustees meeting. Amendments in the amount of **\$357,490.00** were also approved by the Board of Trustees.

Said contract to be in accordance with proposal specifications and requirements received June 11, 2009

**NATURE OF PROPOSAL:**

Architectural and Engineering Services for the Gateway Building

**PROPOSAL ITEM #1:**

BASIC SERVICES FEE (lump sum total fee)

**SOURCE OF FUNDS:**

GATEWAY BUILDING/COLLEGE CENTER

**PROPOSAL SUMMARY**

Vendor	Proposal Item # 1
<b>Blackney Hayes Architects*</b> 150 S.Independence Mall Philadelphia, PA 19106	\$ 734,650.00
Cannon Design** 360 Madison Avenue New York, NY 10017	\$2,379,600.00
Clarke, Caton & Hintz 400 Sullivan Way Trenton, NJ 08628	\$1,499,000.00
Cubellis Architects** 1617 JFK Blvd Philadelphia, PA	\$1,242,000.00
DF Gibson Architects 36 West 37 <sup>th</sup> Street New York, NY 10018	\$1,568,000.00
D/H & K Architects 101 East Main Street Moorestown, NJ 08057	\$1,385,000.00
Dicaro / Rubino Architects 30 Galesi Drive Wayne, NJ 07470	\$1,100,000.00

\* RECOMMENDED VENDOR \*\* Non-Compliant

DMR Architects 777 Terrace Avenue Hasbrouck Heights, NJ 07604	\$1,122,000.00
Faraday, Veisz & Fraytak Architects 1515 Lower Ferry Road Trenton, NJ 08618	\$1,499,900.00
Fletcher Thompson Architects 27 Schoolhouse Road Somerset, NJ 08873	\$1,295,000.00
Ford 3 Architects 32 Nassau Street Princeton, NJ 08542	\$1,345,000.00
Gensier Architects 1230 Ave of the Americas New York, NY 10020	\$1,355,000.00
Grad Architects 2 Gateway Centre Newark, NJ 07102	\$ 895,000.00
GYA Associates 1821 Ranstead Street Philadelphia, PA 19103	\$1,575,000.00
H2L2 Architects** 714 Market Street Philadelphia, PA 19106	\$1,295,000.00
H & G Architects 45 East 20 <sup>th</sup> Street New York, NY 10003	\$1,789,462.00
IKON 5 Architects 86 Mapleton Road Princeton, NJ 08540	\$1,350,000.00
KSS Architects 337 Witherspoon Street Princeton, NJ 08542	\$1,417,500.00
Michael Graves Associates 341 Nassau Street Princeton, NJ 08540	\$1,638,690.00
NK Architects 95 Washington Street Morristown, NJ 07960	\$1,257,800.00
PJAR Architects** 841 Broadway New York, NY 10003	\$1,785,000.00

\* RECOMMENDED VENDOR

\*\* Non-Compliant

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P S & S Architects 67B Mountain Blvd Extension Warren, NJ 07059	\$1,096,000.00
Rivardo, Schnitzer & Capizzi 596 Anderson Avenue Cliffside Park, NJ 07010	\$ 989,000.00
Ronald Schmitt Associates 222 Grand Avenue Englewood, NJ 07631	\$1,181,200.00
Saphire & Albarran 20 North Mail Street Pennington, NJ 08534	\$1,190,000.00
Saylor Gregg Architects** 100 South Broad Philadelphia, PA 19110	\$1,862,595.00
SNS Architects** 1 Paragon Drive Montvale, NJ	\$1,174,500.00
SOSH Architects 1020 Atlantic Avenue Atlantic City, NJ 08401	\$1,489,650.00
UJMN Associates** 718 Arch Street Philadelphia, PA 19106	\$1,530,000.00
Voith Mactavish Architects 1616 Walnut Street Philadelphia, PA 19103	\$1,080,000.00
William Wolf Architects 50 Hawthorne Avenue Princeton, NJ 08540	\$2,191,000.00
Yezzi Associates 18 Washington Street Toms River, NJ 08754	\$1,995,950.00

\* RECOMMENDED VENDOR

\*\* Non-Compliant

All of the invited vendors are represented in the above bid summary.

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## ***EXHIBIT A-12***

## CONSTRUCTION OF NEW GATEWAY BUILDING

EXHIBIT A - 12

**AMENDMENT:** Recommend the contract to NIRAM INC., 91 Fulton Street, Boonton, N.J., 07005 be amended in the additional amount of \$10,167.00 for a total amount of \$24,816,521.88. The monies are necessary for change order #43 \$4,564.00 (delete magnetic locks and add electric locks), and change order # 44 \$5,603.00 (delete photo cells and add integrator panel to control site lights). The original contract in the amount of \$24,376,500.00 for the construction of "The New Gateway Building" was awarded at the December 10, 2010 Board of Trustees Retreat at Ocean County College. Amendments in the total amount of \$429,854.88 were previously approved and awarded by the Board of Trustees.

Said contract to be in accordance with bids received August 10, 2010

**NATURE OF BID:** CONSRUCTION OF NEW GATEWAY BUILDING

Item 1	Base Bid
Alt. 1	5th floor
Alt. 2	Green roof at entrance canopies—DELETED FROM SCOPE
Alt. 3	Glass marker boards
Alt. 4	Sanitary sewer lateral From County stub
Alt. 5	Water main from Buckwald/College Drive to Gateway
Alt. 6	Service drive from Gateway to existing service road
Alt. 7	Complete installation of parking lot 6—DELETED FROM SCOPE
Alt. 8	Remove and improve parking lot 3
Alt. 9	Provide security system infrastructure in lots 5 & 6
Alt. 10	Terrazzo floor at 1st fl. Lobby & LH cor. In lieu of resilient fl.
Alt. 11	Terrazzo floor at 1st fl. Lobby & LH cor. In lieu of rubber fl.
Alt. 12	Glass railing at atrium balconies in lieu of steel mess guardrails
Alt. 13	Glass tile at elevator core in lieu of painted GWB
Alt. 14	Wood veneer at atrium balcony fascia and soffits in lieu of GWB
Alt. 15	Custom wood welcome center desk at 1st floor lobby
Total	FINAL TOTALS WITHOUT ALT # 2 AND # 7

**SOURCE OF FUNDS:** Gateway Building / Capital Account

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**BID (B-17)SUMMARY**

<b>VENDOR</b>	<b>Niram, Inc.* 91 Fulton St Boonton, NJ 07005</b>	<b>D &amp; K Construction 155 Union Av Middlesex, NJ 08846 Greg Besley 09/29/10</b>	<b>Patock Construction 43 Gilbert St. North Tinton Falls, NJ 07701 Steven Walsh 9/28/10</b>	<b>Fitzpatrick &amp; Associates 1115 Pine Brook Rd Tinton Falls, NJ 07724 John Fitzpatrick 09/29/10</b>
Base Bid	\$22,177,000	\$21,987,000	\$22,077,700	\$21,995,000
Alt. 1	\$780,000	\$910,965	\$1,237,700	\$1,295,000
Alt. 2				
Alt. 3	\$6,000	\$82,200	\$67,000	\$53,000
Alt. 4	\$137,500	\$49,100	\$47,000	\$65,000
Alt. 5	\$172,000	\$147,000	\$187,000	\$196,000
Alt. 6	\$176,000	\$319,000	\$267,700	\$350,000
Alt. 7				
Alt. 8	\$170,000	\$222,000	\$277,700	\$250,000
Alt. 9	\$400,000	\$454,000	\$195,770	\$169,000
Alt. 10	\$82,000	\$50,000	\$60,777	\$57,000
Alt. 11	\$14,000	\$7,500	\$14,700	\$10,000
Alt. 12	\$30,000	\$8,500	\$47,777	\$49,000
Alt. 13	\$124,000	\$108,000	\$111,777	\$116,000
Alt. 14	\$80,000	\$21,000	\$35,700	\$67,000
Alt. 15	\$28,000	\$27,000	\$23,700	\$24,000
<b>Total</b>	<b>\$24,376,500</b>	<b>\$24,393,265</b>	<b>\$24,652,001</b>	<b>\$24,696,000</b>

\* RECOMMENDED VENDOR

<b>VENDOR</b>	<b>Baro Construction 400 Feheley Drive King of Prussia, PA Joelle Newell 10/7</b>	<b>Milric Construction 4900 Highway 33 Neptune, NJ 07753 Ben Geltzeiler 10/1</b>	<b>Dandrea Construction 407 Commerce Lane West Berlin, NJ 08091</b>	<b>Tormee Construction 709 Sycamore Av Tinton Falls, NJ 07724 W. Scott Havard 9/28/10</b>
Base Bid	\$21,989,600	\$22,117,411	\$22,469,000	\$22,450,000
Alt. 1	\$1,371,000	\$1,182,474	\$1,150,000	\$1,235,000
Alt. 2				
Alt. 3	\$91,570	\$36,930	\$111,000	\$105,000
Alt. 4	\$119,550	\$49,488	\$45,000	\$57,000
Alt. 5	\$71,100	\$179,638	\$187,000	\$210,000
Alt. 6	\$457,800	\$320,303	\$154,000	\$325,000
Alt. 7				
Alt. 8	\$291,550	\$297,157	\$272,000	\$368,000
Alt. 9	\$80,500	\$375,000	\$397,000	\$175,000
Alt. 10	\$60,400	\$62,034	\$62,000	\$70,000
Alt. 11	\$12,635	\$13,450	\$10,500	\$16,000
Alt. 12	\$28,500	\$46,504	\$54,000	\$60,000
Alt. 13	\$146,700	\$169,000	\$115,000	\$162,000
Alt. 14	\$119,700	\$34,100	\$77,000	\$36,000
Alt. 15	\$25,350	\$21,400	\$21,600	\$26,000
<b>Total</b>	<b>\$24,865,955</b>	<b>\$24,904,889</b>	<b>\$25,125,100</b>	<b>\$25,295,000</b>

VENDOR	Benjamin R. Harvey Co. 9 Cindy Lane Ocean, NJ 07712	EPIC Management 136 11 <sup>th</sup> street Piscataway, NJ 08854	Chanree Construction 2399 Highway 34 Manasquan, NJ 08736 Susan 10/4	Hall Construction 149 Yellow brook Rd Farmingdale, NJ 07727 Mark D. Hall 09/30
Base Bid	\$22,649,000	\$22,490,000	\$22,999,000	\$22,647,000
Alt. 1	\$1,364,000	\$1,300,000	\$1,300,267	\$1,100,000
Alt. 2				
Alt. 3	\$83,365	\$34,000	\$57,000	\$50,000
Alt. 4	\$59,105	\$41,000	\$54,000	\$240,000
Alt. 5	\$157,500	\$163,000	\$173,000	\$130,000
Alt. 6	\$212,854	\$275,000	\$367,000	\$250,000
Alt. 7				
Alt. 8	\$364,000	\$240,000	\$250,000	\$300,000
Alt. 9	\$206,000	\$485,000	\$70,000	\$500,000
Alt. 10	\$60,000	\$55,000	\$60,000	\$55,000
Alt. 11	\$14,000	\$13,000	\$8,000	\$12,000
Alt. 12	\$22,603	\$68,000	\$42,000	\$67,000
Alt. 13	\$124,000	\$109,000	\$119,000	\$120,000
Alt. 14	\$34,215	\$130,000	\$10,000	\$40,000
Alt. 15	\$24,600	\$35,000	\$20,000	\$30,000
Total	\$25,375,242	\$25,438,000	\$25,529,267	\$25,541,000

VENDOR	Terminal Construction 215 Highway 17 South Woodridge, NJ Joseph Zahuta 10/4	Ernest Bock & Sons 2800 Southampton Rd Philadelphia, PA 19154 Heather Cahill 10/6	Sambe Construction 1650 Hylton Road Pennsauken, NJ 08110 Yan Girlya 9/28	Hunter Robert Construction 60 Park Place Newark, NJ 07102 Peter Coyle 9/28
Base Bid	\$22,385,000	\$22,143,000	\$23,163,478	\$22,704,000
Alt. 1	\$1,400,000	\$1,540,000	\$1,185,000	\$1,550,000
Alt. 2				
Alt. 3	\$181,000	\$90,000	\$66,000	\$197,000
Alt. 4	\$247,000	\$60,000	\$61,000	\$158,000
Alt. 5	\$141,000	\$210,000	\$185,000	\$307,000
Alt. 6	\$350,000	\$416,000	\$183,000	\$395,000
Alt. 7				
Alt. 8	\$330,000	\$310,000	\$300,000	\$340,000
Alt. 9	\$80,000	\$505,000	\$395,000	\$200,000
Alt. 10	\$106,000	\$75,000	\$75,000	\$99,000
Alt. 11	\$13,000	\$16,500	\$14,000	\$10,000
Alt. 12	\$45,000	\$40,000	\$111,000	\$74,000
Alt. 13	\$151,000	\$175,000	\$125,000	\$173,000
Alt. 14	\$162,000	\$75,000	\$42,000	\$75,000
Alt. 15	\$27,000	\$40,000	\$26,000	\$45,000
Total	\$25,618,000	\$25,695,500	\$25,931,478	\$26,327,000

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VENDOR	APS Contracting 155-161 Pennsylvania Av Paterson, NJ 07503 Mike //10/5/10	Turner Construction 300 Atrium Drive Somerset, NJ 08873 Douglas 09/30	Hall Building Co. 33 Main Street Fairmingdale, NJ 07727 Clint Hall 09/30/10	Brook Hill Construction 1 Como Court Towaco, NJ 07082 George Danielson 10/5
Base Bid	\$24,230,000	\$23,023,000	\$24,434,000	\$24,646,000
Alt. 1	\$1,070,000	\$1,545,300	\$1,490,000	\$1,250,000
Alt. 2				
Alt. 3	\$100,000	\$234,000	\$64,000	\$65,000
Alt. 4	\$38,000	\$341,846	\$60,000	\$75,000
Alt. 5	\$190,000	\$166,655	\$180,000	\$290,000
Alt. 6	\$200,000	\$544,140	\$405,000	\$280,000
Alt. 7				
Alt. 8	\$183,000	\$266,686	\$292,600	\$350,000
Alt. 9	\$150,000	\$480,000	\$215,000	\$550,000
Alt. 10	\$90,000	\$86,580	\$79,000	\$42,000
Alt. 11	\$10,000	\$10,080	\$11,800	\$14,000
Alt. 12	\$50,000	\$80,800	\$45,000	\$60,000
Alt. 13	\$140,000	\$140,160	\$105,900	\$130,000
Alt. 14	\$20,000	\$55,396	\$79,000	\$66,000
Alt. 15	\$45,000	\$25,808	\$26,000	\$25,000
Total	\$26,516,000	\$27,000,451	\$27,487,300	\$27,843,000

VENDOR	Stanker & Galetto 317 W. Elmer Rd Vineland, NJ 08360 Tom Viviano 9/29	Wallace Brothers 413 Railroad Sq Pt. Pleasant Bch, NJ 08742	Michael Riesz & Co. 588 New Brunswick Av Fords, NJ 08863	Delric Construction 845 Belmont Avenue No. Haledon, NJ 07508
Base Bid	\$25,668,790	\$26,970,000	\$27,507,000	\$29,531,000
Alt. 1	\$1,617,187	\$1,299,000	\$1,536,000	\$985,000
Alt. 2				
Alt. 3	\$108,000	\$215,000	\$105,000	\$120,000
Alt. 4	\$81,164	\$64,000	\$283,000	\$259,000
Alt. 5	\$320,465	\$210,000	\$197,000	\$260,000
Alt. 6	\$293,918	\$317,000	\$305,000	\$621,000
Alt. 7				
Alt. 8	\$864,613	\$274,000	\$490,000	\$310,000
Alt. 9	\$624,526	\$255,000	\$535,000	\$545,000
Alt. 10	\$128,580	\$56,700	\$90,000	\$115,000
Alt. 11	\$10,325	\$8,500	\$16,000	\$10,000
Alt. 12	\$155,280	\$157,000	\$85,000	\$120,000
Alt. 13	\$130,345	\$185,000	\$165,000	\$120,000
Alt. 14	\$44,958	\$74,500	\$58,000	\$80,000
Alt. 15	\$31,488	\$26,500	\$24,000	\$65,000
Total	\$30,079,639	\$30,112,200	\$31,396,000	\$33,111,000

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The following is a list of vendors who were also invited to submit bids:

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McGraw Hill Construction  
3315 Central Avenue  
Hot Springs, AR 71913-6138

Reed Construction Data  
30 Technology Parkway South  
Norcross, GA 30092

Seacoast Builders Corp.  
566 Halls Mill Road  
Freehold, NJ 07728

Hunter Roberts  
1717 Arch Street  
Philadelphia, PA 19103

Gingerilli Brothers Inc  
2606 Route 37 East  
Toms River, NJ 08753

Domus, Inc  
346 East Walnut Lane  
Philadelphia, PA 19144

Racanelli Construction Co., Inc  
1895 Walt Whitman Road  
Melville, NY 11747

T.N. Ward Company  
815 Atlantic Avenue  
Atlantic City, NJ 08401

Mid Atlantic BX  
2501 North Front Street  
Harrisburg, PA 17110

Prismatic Development  
60 Route 46 East  
Fairfield, NJ 07004-3027

Kane Communications, LLC  
572 Whitehead Road  
Trenton, NJ 08619

Corbra Construction Co, Inc  
70 Porete Avenue  
No. Arlington, NJ 07031-7635

Dobco Inc.  
15 Corporate Drive  
Wayne, NJ 07470

Clemens Construction Co., Inc.  
1435 Walnut Street  
Philadelphia, PA 19102

Thomas P Carney, Inc.  
2490 Village Road  
Langhorne, PA 19047

CDC/Didtool  
One Oakbrook Terrace  
Oak Brook Terrace, IL 60181

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## ***EXHIBIT A-13***

# OCEAN COUNTY COLLEGE

EXHIBIT A - 13

## RESCIND/AWARD NEW CONTRACT

### PURCHASE OF SMART BOXES B-28 12/13

**RECOMMEND** the board rescind the contract with Presentation Products, 62 West 28<sup>th</sup> Street, New York, N.Y., 10001 in the amount of \$30,184.77. Vendor is rejected as non-responsible due to failure to comply with the requirements of N.J.S.A. 10:5-31 et seq., N.J.A.C. 17:27 within the time frame

The contract was awarded at the November 19, 2012 Board of Trustees meeting.

**RECOMMENDATION:** Recommend a contract for the purchase of Smart Boxes be awarded to Troxell Communications, 4830 South 38<sup>th</sup> Street, Phoenix, AZ. 85040 in the amount not to exceed: **\$32,925.08**.

Troxell Communications is the next qualified lowest bidder:

	Tele-Measurements 145 Main Avenue Clifton, NJ 07014	Xerox Audio Visual Solutions 14779 Croghan Pike Mt Union, PA 17066	Troxell Communications* 4830 S. 38 <sup>th</sup> Street Phoenix, AZ. 85040
Item 1	\$35,937.00	\$32,439.00 1,640.00 shipping \$34,079.00 Total	\$32,925.09
	Total Video Products Inc. 414 Southgate Ct. Mickleton, NJ 08056	Presentation Products 632 West 28 <sup>th</sup> Street New York, NY 10001	Visual Sound 485 Park Way Broomall, PA 19008
Item 1	\$34,947.00	\$30,184.77	\$35,137.08

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