

EXHIBIT A

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**BOARD OF TRUSTEES
Business/Finance Committee Agenda Items**

To: Board of Trustees
From: Office of the President
Date: December 23, 2015

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting/retreat on **Monday, January 4, 2016**:

1. Recommend adoption of resolutions to award the following contracts:
 - a. For the third year of a strategic planning consulting services at Ocean County College (**Exhibit A-1**)
 - b. For the authorization of Ocean County College's participation in the New Jersey Council of County Colleges' Cloud Enterprise Resource Planning Consortium (**Exhibit A-2**)

EXHIBIT A-1

OCEAN COUNTY COLLEGE

**RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT
FOR THE THIRD YEAR OF STRATEGIC PLANNING CONSULTING SERVICES**

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a(15); and

WHEREAS, it has been determined that as a result of the college-wide assessment/strategic review conducted in 2013, a new five-year strategic plan is needed to provide Ocean County College with a clear and compelling blueprint for becoming the national leader in optimizing student success.

WHEREAS, it has been determined that a comprehensive consulting agreement with Strategic Initiatives, Inc. is necessary to assist the College in defining, leading and navigating the changes that will be demanded by the revised plan.

WHEREAS, Strategic Initiatives performed this project for the period beginning January 1, 2014 through December 31, 2015 for a total in the amount of **\$288,000.00**

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.a(15) et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES as follows:

Ocean County College is hereby authorized and directed to enter into and execute an Agreement with **STRATEGIC INITIATIVES, INC. (CONSULTANT)**, a Virginia Corporation, P.O. Box 1696, Herndon, VA 20172-1696, Dr. Donald M. Norris, President. Strategic Initiatives will perform this project for the period beginning January 1, 2016 through December 31, 2016, a fixed price of **\$60,000.00** in professional services plus up to **\$12,000.00** reimbursement of actual travel expenses, accommodations, and graphics associated with the performance of the project. Total amount not to exceed: **\$72,000.00**.

BOARD RETREAT: January 4, 2015

**RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR
CONSULTING SERVICES**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

VENDOR:	Strategic Initiatives, Inc. 12209 Jonathons Glen Way P.O. Box 1696 Herndon, VA 20172-1696	
ACCOUNT:	Fees/Consultants-College Wide	\$60,000.00
	Travel	\$12,000.00
	F/Y 2015/2016	
TOTAL:	\$72,000.00	

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2015/2016 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Executive Vice President of Finance and Administration

BOARD RETREAT: January 4, 2016

EXHIBIT A-2



RESOLUTION

Participation in the NJCCC Cloud ERP Consortium

- WHEREAS,** An effort is underway within the NJ community college sector to form a consortium and design and implement a sector-wide Enterprise Resource Planning (ERP) system with one vendor; and
- WHEREAS,** the consortium will be facilitated by the New Jersey County College Joint Purchasing Consortium which was formed to provide an instrument for the county colleges to combine purchasing power and realize savings to benefit the participating institutions; and
- WHEREAS,** NJSA 18A:64A-25.10 authorizes the boards of trustees of two or more county colleges to provide jointly by agreement for the purchase of work, materials, or supplies for their respective colleges and also authorizes the Board of Trustees to enter into agreement with other institutions of higher education; and
- WHEREAS,** Ocean County College, intends to participate in the Consortium with the goal of improving efficiency through the use of a shared system; and
- WHEREAS,** Ocean County College, anticipates realizing material savings as compared to the cost of the current individual campus based ERP; and
- WHEREAS,** Ocean County College, anticipates realizing further savings in the future as upgrades and system maintenance are performed in the cloud; and
- WHEREAS,** a NJCCC Cloud ERP Consortium Governance Board consisting of NJ Community College Presidents will be formed to oversee the project; and
- WHEREAS,** the NJCCC Business Officers Affinity Group/Joint Purchasing Consortium (JPC) will assist the NJCCC Cloud ERP Consortium Governance Board with negotiations, procurement, comparative analysis and financial recommendations; and
- WHEREAS,** a NJCCC Cloud ERP Consortium Data Governance Committee consisting of NJ Community College Staff will be formed to design, implement and oversee the operation of the system under the direction of the aforementioned Governance Board; and

BOARD RETREAT: January 4, 2016

NOW THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. Ocean County College hereby authorizes and directs the appropriate officials of the College to participate in the NJCCC Cloud ERP Consortium Governance Board and NJCCC Cloud ERP Consortium Data Governance Committee.

Stephan R. Leone, Secretary

Carl V. Thulin, Jr. Chair

BOARD RETREAT: January 4, 2016