

# ***EXHIBIT A***



**BOARD OF TRUSTEES  
Business/Finance Committee Agenda Items**

**To:** Board of Trustees  
**From:** Office of the President  
**Date:** May 18, 2016

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Monday, May 23, 2016:**

1. Recommend acceptance of the statement of income and expenditures as of April 30, 2016 (**Exhibit A-1**)
2. Recommend that the following contracts be awarded:
  - a. For the first year of an optional two-year contract for campus-wide copy services at Ocean County College (**Exhibit A-2**)
  - b. For the printing of the annual calendar/student handbook for 2016/17 at Ocean County College (**Exhibit A-3**)
  - c. For the first year of a two-year contract for maintenance and materials for painting services at Ocean County College (**Exhibit A-4**)
  - d. For the first year of a two-year contract for the maintenance and materials for water treatment services at Ocean County College (**Exhibit A-5**)
  - e. For professional concrete sidewalk and curbing repair and replacement at Ocean County College (**Exhibit A-6**)

- g. For the first year of two-year contracts for the purchase of the following custodial supplies at Ocean County College:
  - 1. Custodial Paper Products (**Exhibit A-8**)
  - 2. Trash Can Liners (**Exhibit A-9**)
- h. For offset printing services at Ocean County College (**Exhibit A-10**)
- i. For professional fixed asset valuation and reporting services at Ocean County College (**Exhibit A-11**)
- j. For the first year of an optional two-year contract for electrical services maintenance and materials at Ocean County College, the Southern Education Center, and the Barnegat Bay Partnership Brown property (**Exhibit A-12**)
- k. For the second year of a two-year contract for weed control and fertilization services at Ocean County college and the Southern Education Center (**Exhibit A-13**)
- l. For the second year of a two-year contract with an option for an additional one-year renewal for grounds landscape maintenance services at Ocean County College (**Exhibit A-14**)
- m. For the second year of a two-year contract for asbestos removal services at Ocean County College (**Exhibit A-15**)
- n. For the second year of a two-year contract for automatic door maintenance and repairs at Ocean County College (**Exhibit A-16**)
- o. For the second year of a two-year contract for variable frequency drive service and repairs at Ocean County College (**Exhibit A-17**)
- p. For the second year of a two-year contract for elevator repair and inspection services at Ocean County College (**Exhibit A-18**)
- q. For the second year of a two-year contract for the inspection and service of fire prevention and fire control equipment at Ocean County College (**Exhibit A-19**)
- r. For the second year of a two-year contract for HVAC duct/vent cleaning services at Ocean County College (**Exhibit A-20**)
- s. For the second year of a two-year contract for professional emergency pipe repair at Ocean County College (**Exhibit A-21**)

- t. For the second year of a two-year contract for welding services at Ocean County College **(Exhibit A-22)**
  - u. For the second year of a two-year contract for generator service and repairs at Ocean County College **(Exhibit A-23)**
  - v. For the second year of a two-year contract for integrated pest management services at Ocean County College **(Exhibit A-24)**
  - w. For the second year of a two-year contract for street sweeping services at Ocean County College and the Southern Education Center **(Exhibit A-25)**
  - x. For the second year of a two-year contract for snow removal services at Ocean County College, including the Toms River campus, the Southern Education Center, and the Barnegat Bay Partnership in Toms River **(Exhibit A-26)**
  - y. For the second year of a two-year contract for the operation and maintenance of the energy management system at Ocean County College **(Exhibit A-27)**
3. Recommend adoption of resolutions to award the following contracts:
- a. For the purchase of Apple Mac computers and accessories for use at Ocean County College **(Exhibit A-28)**
  - b. For the purchase and delivery of unleaded plus gasoline fuel and low sulfur diesel fuel for use at Ocean County College **(Exhibit A-29)**
  - c. For the purchase of various maintenance supplies and materials for use in the Facilities Department at Ocean County College **(Exhibit A-30)**
  - d. For educational services for the following Continuing and Professional Education course offerings at Ocean County College:
    - 1. Summer Classes/Camps for Kids **(Exhibit A-31)**
    - 2. Super Science Summer Camps for Kids **(Exhibit A-32)**
  - e. For professional legal services at Ocean County College **(Exhibit A-33)**
  - f. For hardware, software, and professional services of the campus-wide wireless network at Ocean County College **(Exhibit A-34)**
  - g. For the purchase of water quality instruments and sensors for use at the Barnegat Bay Partnership **(Exhibit A-35)**

- h. For the first year of a two-year contract through the NJEDGE.NET Consortium for remote desktop software and support for use at Ocean County College (**Exhibit A-36**)
    - i. For the purchase and support of water quality sensors, pump, and cables for use at the Barnegat Bay Partnership (**Exhibit A-37**)
- 4. Recommend adoption of the following resolutions for the authorization of Ocean County College's participation in:
  - a. The U.S. Communities Government Purchasing Alliance (**Exhibit A-38**)
  - b. The National Intergovernmental Purchasing Alliance Company (**Exhibit A-39**)
- 5. Recommend that the following contracts be amended:
  - a. An additional \$5,000, for a maximum total of \$22,020, to Suburban Trails, Inc./A Coach USA Company, New Brunswick, New Jersey, for additional spring semester transportation costs for various Student Life trips at Ocean County College (contract originally awarded at the July 27, 2015, Board meeting) (**Exhibit A-40**)
  - b. An additional \$23,549, for a maximum total of \$16,779,911.19, to Brockwell and Carrington Contractors, Inc., Towaco, New Jersey, for change orders for the construction of the Jon and Judith Larson Student Center at Ocean County College (contract originally awarded at the November 4, 2013, Board meeting) (**Exhibit A-41**)
  - c. An additional \$8,743.58, for a maximum total of \$974,107.38, to Hall Building Corporation, Farmingdale, New Jersey, for a change order for the conversion of classrooms to labs in the Hering Science Building at Ocean County College (contract originally awarded at the March 30, 2015, Board meeting) (**Exhibit A-42**)
  - d. An additional \$6,500, for a maximum total of \$753,250, to Kimmel Bogrette, Architecture + Site, Conshohocken, Pennsylvania, for professional architectural and engineering consulting services for a new Health Sciences Building at Ocean County College (contract originally awarded at the February 23, 2015, Board meeting) (**Exhibit A-43**)
  - e. An additional \$7,379.01, for a maximum total of \$360,076.65, to Bellia Office Furniture, Inc., Woodbury, New Jersey, for the purchase of additional filing cabinets for the Jon and Judith Larson Student Center at Ocean County College (contract originally awarded at the July 27, 2015, Board meeting) (**Exhibit A-44**)

- f. An additional \$1,500, for a maximum total of \$253,100, to Instructure, Inc., Salt Lake City, Utah, for additional training of the Canvas Learning Management System at Ocean County College (contract originally awarded at the December 7, 2015, Board meeting) **(Exhibit A-45)**
  - g. An additional \$30,000, for a maximum total of \$180,000, to Success Communications Group, Parsippany, New Jersey, for additional media placement agency services at Ocean County College (contract originally awarded at the June 22, 2015, Board meeting) **(Exhibit A-46)**
  - h. An additional \$450,000, for a maximum total of \$15,150,000, to Hessert Construction Group, LLC, Marlton, New Jersey, for the construction of the new Health Sciences Building at Ocean County College (contract originally awarded at the April 25, 2016, Board meeting) **(Exhibit A-47)**
  - i. An additional \$500,000, for a maximum total of \$1,113,000, to Inside Track, Inc., San Francisco, California, for additional professional recruitment and retention services for e-Learning students, with an option for on-campus students ages 24 and above, at Ocean County College (contract originally awarded at the March 28, 2016, Board meeting) **(Exhibit A-48)**
6. Recommend acceptance of a \$70,170 grant award from the New Jersey Department of Children and Families, Division on Women, to provide funding for services to meet the needs of displaced homemakers in Ocean County by fostering the development of career and employment skills and educational opportunities so clients and their families can become economically self-sufficient. Funding period: July 1, 2016, through June 30, 2017. Project director: Dr. Kate Pandolpho, Director of Career, Employment, and Counseling Services.

## ***EXHIBIT A-1***

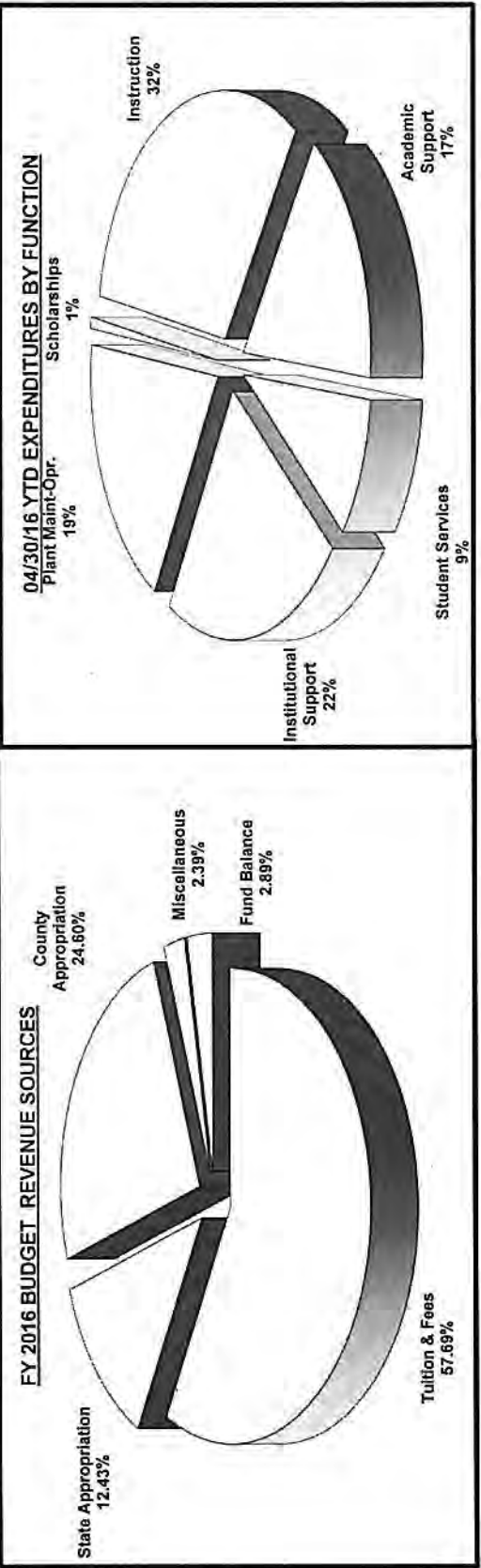


# EXHIBIT A OCEAN COUNTY COLLEGE

## STATEMENT OF CURRENT EXPENDITURES FY 2015-2016 For the Period Ending April, 2106 (not audited)

	ACTUAL	ENCUMBRANCES	TOTAL	FY2015-2016 BUDGET-REVISED	(OVER) UNDER BUDGET	% BUDGET
<b>REVENUE:</b>						
Tuition & Fees	33,442,678		33,442,678	34,469,486	1,026,808	97.02%
State Appropriation	6,188,740		6,188,740	7,426,489	1,237,749	83.33%
County Appropriation	11,025,194		11,025,194	14,700,259	3,675,065	75.00%
Miscellaneous	529,263		529,263	1,428,075	898,813	37.06%
Fund Balance	0		0	1,726,577	1,726,577	0.00%
<b>Total Revenue:</b>	<b>51,185,875</b>		<b>51,185,875</b>	<b>59,750,886</b>	<b>8,565,011</b>	<b>85.67%</b>

<b>EXPENDITURES:</b>						
Instruction	15,258,009	395,481	15,653,489	20,076,883	4,423,394	77.97%
Academic Support	7,765,014	802,211	8,567,225	10,830,413	2,263,188	79.10%
Student Services	4,471,131	140,651	4,611,782	5,948,108	1,336,326	77.53%
Institutional Support	9,945,716	1,186,566	11,132,283	11,707,322	575,039	95.09%
Plant Maint-Opr.	7,229,405	2,034,144	9,263,549	9,155,757	(107,792)	101.18%
Scholarships	365,284	0	365,284	532,403	167,118	68.61%
Debt Services	0	0	0	1,500,000	1,500,000	0.00%
<b>Total Expenditures:</b>	<b>45,034,559</b>	<b>4,559,054</b>	<b>49,593,614</b>	<b>59,750,886</b>	<b>10,157,272</b>	<b>83.00%</b>





## ***EXHIBIT A-2***

## OCEAN COUNTY COLLEGE

## Campus-Wide Copy Services

**RECOMMENDATION:** Recommend the first year of an optional two year contract be awarded to Gangi Graphics 1669 Highway 88 West, Brick, New Jersey 08724 in the amount not to exceed: \$80,000.00 for "Campus Wide Copy Services" at Ocean County College.

Said contract to be in accordance with bid specifications and bid requirements dated April 4, 2016 and the bids received April 29, 2016

**NATURE OF BID:** Campus-wide Copy Services with an Option for Second Year B-01 16/17

*YEAR 1 & YEAR 2 (Optional)*

<b><u>BID ITEM #1:</u></b>	8.5 x 11 standard paper with color OCC Letterhead
<b><u>BID ITEM #2:</u></b>	8.5 x 11 standard paper one sided price per copy
<b><u>BID ITEM #3:</u></b>	8.5 x 11 standard paper double sided per copy
<b><u>BID ITEM #4:</u></b>	8.5 x 11 pre 3 hold drilled price per copy
<b><u>BID ITEM #5:</u></b>	8.5 x 14 standard paper per copy
<b><u>BID ITEM #6:</u></b>	11 x 17 standard paper price per copy
<b><u>BID ITEM #7:</u></b>	Cardstock (thick paper) white or pastel price per copy
<b><u>BID ITEM #8:</u></b>	Pastel color paper (B&W ink) price per copy
<b><u>BID ITEM #9:</u></b>	Hot (Neon) color paper (B&W ink) price per copy
<b><u>BID ITEM #10:</u></b>	Transparencies price per copy
<b><u>BID ITEM #11:</u></b>	GBC Spiral Bindery price for each
<b><u>BID ITEM #12:</u></b>	8.5 x 11 color ink price per copy
<b><u>BID ITEM #13:</u></b>	8.5 x 14 color ink price per copy
<b><u>BID ITEM #14:</u></b>	11 x 17 color ink price per copy
<b><u>BID ITEM #15:</u></b>	Transparencies color ink price per copy
<b><u>BID ITEM #16:</u></b>	Provide E-mail address dedicated for OCC usage for print jobs
<b><u>BID ITEM #17:</u></b>	Required "Math Type" to print the specialized math symbols
<b><u>BID ITEM #18:</u></b>	Total Based on Estimated Quantity

**SOURCE OF FUNDS:** Mail Room & Copy Services / Contract Payment  
F/Y 2016/2017

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**BID SUMMARY**

VENDOR		Gangi Graphics*		PIP Printing		Sir Speedy	
		1669 Hwy. 88 Brick, NJ 08724		2960 Yorktowne Blvd Brick, NJ 08723		3100 Quakerbridge Road Mercerville, NJ 08619	
YEAR 1 QTY							
#1	25,000	.0783	\$1,956.38	.08	\$2,000.00	.10	\$2,500.00
#2	200,000	.0330	\$6,595.59	.025	\$5,000.00	.0275	\$5,500.00
#3	1,000,000	.0451	\$45,141.96	.05	\$50,000.00	.055	\$55,000.00
#4	200,000	.0388	\$7,763.34	.0275	\$5,500.00	.03	\$6,000.00
#5	5,000	.0583	\$291.40	.0375	\$187.50	.04	\$200.00
#6	15,000	.0660	\$989.34	.05	\$750.00	.06	\$900.00
#7	35,000	.0330	\$1,154.23	.05	\$1,750.00	.055	\$1,925.00
#8	150,000	.0441	\$6,613.16	.04	\$6,000.00	.045	\$6,750.00
#9	50,000	.0693	\$3,463.36	.05	\$2,500.00	.059	\$2,950.00
#10	1,000	1.1056	\$1,105.57	.15	\$150.00	.50	\$500.00
#11	500	1.50	\$749.98	.40	\$200.00	.75	\$375.00
#12	40,000	.0783	\$3,130.20	.17	\$6,800.00	.18	\$7,200.00
#13	3,000	.1488	\$446.50	.25	\$750.00	.25	\$750.00
#14	1,500	.1565	\$234.77	.27	\$405.00	.285	\$428.00
#15	200	1.1961	\$239.23	.25	\$50.00	.50	\$100.00
#16		Yes		Yes		Yes	
#17		Yes		Yes		Yes	
#18		\$79,875.01		\$82,042.50		\$91,077.50	
YEAR 2 QTY							
#1	25,000	.0783	\$1,956.38	.08	\$2,000.00	.10	\$2,500.00
#2	200,000	.0330	\$6,595.59	.025	\$5,000.00	.029	\$5,800.00
#3	1,000,000	.0451	\$45,141.96	.05	\$50,000.00	.055	\$55,000.00
#4	200,000	.0388	\$7,763.34	.0275	\$5,500.00	.03	\$6,000.00
#5	5,000	.0583	\$291.40	.0375	\$187.50	.04	\$200.00
#6	15,000	.0660	\$989.34	.05	\$750.00	.06	\$900.00
#7	35,000	.0330	\$1,154.23	.05	\$1,750.00	.0575	\$2,013.00
#8	150,000	.0441	\$6,613.16	.04	\$6,000.00	.045	\$6,750.00
#9	50,000	.0693	\$3,463.36	.05	\$2,500.00	.059	\$2,950.00
#10	1,000	1.1056	\$1,105.57	.15	\$150.00	.50	\$500.00
#11	500	1.50	\$749.98	.40	\$200.00	.75	\$375.00
#12	40,000	.0783	\$3,130.20	.17	\$6,800.00	.18	\$7,200.00
#13	3,000	.1488	\$446.50	.25	\$750.00	.25	\$750.00
#14	1,500	.1565	\$234.77	.27	\$405.00	.285	\$428.00
#15	200	1.1961	\$239.23	.25	\$50.00	.50	\$100.00
#16		Yes		Yes		Yes	
#17		Yes		Yes		Yes	
#18		\$79,875.01		\$82,042.50		\$91,465.50	

\* RECOMMENDED VENDOR

BOARD MEETING: May 23, 2016  
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The following is a list of vendors also invited to submit a bid:

Triangle Copy Center  
20 East Water Street  
Toms River, New Jersey 08753  
Trotr3@aol.com

JAMM Printing  
185 Broadway  
Long Branch, New Jersey 07740  
Jammprinting.lb@verizon.net

The Print Shoppe  
1077 Route 34  
Aberdeen, New Jersey 07747  
roger@printshoppenj.com

Quikie Print & Copy Shops  
175 East Kennedy Blvd  
Lakewood, New Jersey 08701  
lakewood@quikieprint.com

All American Print & copy Center  
518 Highway 35  
Red Bank, New Jersey 077014  
aapcc@comcast.net

BOARD MEETING: May 23, 2016  
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## ***EXHIBIT A-3***

## OCEAN COUNTY COLLEGE

## Printing of the Annual Calendar Student Handbook

**RECOMMENDATION:** Recommend that a contract be awarded to **General Printing & Design Inc. t/a Global Printing & Packaging**, 144 Turnpike Road, Southborough, MA. 01772, in the amount not to exceed: **\$17,340.00** for the "Printing of 2016/2017 Annual Calendar Student Handbook" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements dated March 21, 2016 and bids received April 12, 2016

**NATURE OF PROPOSAL:** Printing of the Annual Calendar Student Handbook 2016/2017  
B-08 16/17

**ITEM #1:** Total bid price for 8500 copies size 8.5 x 5.5

**ITEM #1A:** (option) Cost of UV laminate on front and back cover

**ITEM #1B:** Cost of 8.5 x 5.5 manila divider with pocket to be placed  
in middle of book between two sections

**ITEM #1C:** (option) Cost of "page finder" (generic snap-in/out, plastic/ruler-type)

**ITEM #2:** Total

**SOURCE OF FUNDS:** Student Life – Publication Costs  
F/Y 2016/2017

**BID SUMMARY**

ITEM #	General Printing and Design t/a Global Printing & Packaging* 144 Turnpike Rd Southborough, Ma 01772		Concept Print 40 Lydecker Street Nyack, NY 10960	
#1	\$1.67	\$14,195.00	\$1.80	\$15,300.00
#1A	\$.03	\$255.00		\$250.00
#1B	\$.19	\$1,615.00	\$1.690	\$1,690.00
#1C	\$.15	\$1,275.00		\$110.00
#2	<b>\$17,340.00</b>		<b>\$17,350.00</b>	

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**BID SUMMARY (continued)**

ITEM #	Creasey Printing Services 2700 W Lawrence Mattoon, IL 61938		United Graphics^ 2916 Marshall Avenue Mattoon, IL 61938	
#1	\$1.3255	\$11,266.75	\$1.4986	\$12,738.00
#1A	\$.059	\$501.50	\$.0485	\$412.25
#1B	\$.3836	\$3,260.60		No Bid
#1C	\$.3536	\$3,005.60		No Bid
#2	\$18,034.45			

- Recommended Vendor

^ Non-compliant-United Graphics did not sign bid from and they did not provide original documents.

The following is a list of vendors also invited to submit bids:

Bartash Printing <a href="mailto:Corbett@bartash.com">Corbett@bartash.com</a>	Park Place Printing <a href="mailto:sara@parkplaceprinting.net">sara@parkplaceprinting.net</a>
Evergreen Printing <a href="mailto:gmler@egpp.com">gmler@egpp.com</a>	Blue Parachute <a href="mailto:angela@bluechute.com">angela@bluechute.com</a>
Wheal-Grace Corp <a href="mailto:mmarano@wheal-grace.com">mmarano@wheal-grace.com</a>	Square One <a href="mailto:gclark@squareone.net">gclark@squareone.net</a>
Graphic Color Corp <a href="mailto:bob@graphiccolorcorp.com">bob@graphiccolorcorp.com</a>	Engle Printing <a href="mailto:kbrown@engleprinting.com">kbrown@engleprinting.com</a>
Nittany Valley Offset <a href="mailto:sfowler@nittanyvalley.com">sfowler@nittanyvalley.com</a>	Hummel Printing <a href="mailto:dennis@hummelsolutions.com">dennis@hummelsolutions.com</a>
VanGuard Printing <a href="mailto:info@vanguardprintingllc.com">info@vanguardprintingllc.com</a>	Drew & Rogers <a href="mailto:stella@drew-roers.com">stella@drew-roers.com</a>
Standard Publishing <a href="mailto:nancy@standard-publishing.com">nancy@standard-publishing.com</a>	TREC <a href="mailto:ron@trecmail.com">ron@trecmail.com</a>
Fort Nassau Graphics <a href="mailto:jhale@fortnassaugraphics.com">jhale@fortnassaugraphics.com</a>	Curtis 1000 <a href="mailto:jcamp@curtis1000.com">jcamp@curtis1000.com</a>
Darby Printing <a href="mailto:bcleary@darbyprinting.com">bcleary@darbyprinting.com</a>	Jersey Printing <a href="mailto:bob@jerseyprinting.com">bob@jerseyprinting.com</a>
Courier Printing <a href="mailto:cprintstacey@tds.net">cprintstacey@tds.net</a>	Bryant Business Services <a href="mailto:lad@bryserv.com">lad@bryserv.com</a>
PIP Printing <a href="mailto:tfaxio@pip.com">tfaxio@pip.com</a>	Minuteman Press <a href="mailto:mmmptonsriver@yahoo.com">mmmptonsriver@yahoo.com</a>
Blue Wave Printing <a href="mailto:bluewaveprinting@yahoo.com">bluewaveprinting@yahoo.com</a>	Jbailey@unerbarry.com
Springhilllaser.com <a href="mailto:kkshls@icontech.com">kkshls@icontech.com</a>	Garden State Publishers <a href="mailto:artwork@gardenstate.com">artwork@gardenstate.com</a>
Gangi Graphics <a href="mailto:art@gangigraphics.com">art@gangigraphics.com</a>	NPC Inc. <a href="mailto:bruce.Gochmour@NPDWEB.com">bruce.Gochmour@NPDWEB.com</a>
Smith Print <a href="mailto:barnev@smithprint.net">barnev@smithprint.net</a>	Kay Printing <a href="mailto:jackie@kayprinting.com">jackie@kayprinting.com</a>
IMS Technology Services <a href="mailto:jlittle@imstechnologyservices.com">jlittle@imstechnologyservices.com</a>	
Flexicon Graphics <a href="mailto:loriminksy@fleicongraphics.com">loriminksy@fleicongraphics.com</a>	KB offset <a href="mailto:lynmdam@theprinters.com">lynmdam@theprinters.com</a>
JM Printing <a href="mailto:justin@imprintit.com">justin@imprintit.com</a>	Webco Graphics <a href="mailto:glen@webcographics.com">glen@webcographics.com</a>
NPC Inc <a href="mailto:bruce.Gochmour@npcweb.com">bruce.Gochmour@npcweb.com</a>	IOP Communications <a href="mailto:mdenofa@iopcomm.com">mdenofa@iopcomm.com</a>

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## ***EXHIBIT A-4***

**RECOMMENDATION:** Recommend that a contract be awarded to **T&M Painting & Construction**, 19 Worth Road, Neptune, New Jersey 07753 in the amount not to exceed: **\$50,000.00** for the first year of a two-year contract for "Maintenance & Material -Painting Services" at the main campus of Ocean County College, the Southern Education Center in Manahawkin, New Jersey, and the Barnegat Bay Partnership Brown property on Haines Avenue, Toms River, New Jersey.

Said contract to be in accordance with bid specifications and requirements and the proposal of the recommended vendor received on May 3, 2016

**NATURE OF BID:** Maintenance & Material - Painting Services B-09 16/17  
**YEAR #1 & #2 (optional)**

*JOURNEYMAN*

**BID ITEM #1:** Straight Time Rate / Hourly Rate  
**BID ITEM #2:** Overtime Rate / Hourly Rate  
**BID ITEM #3:** Weekend & Holiday Rate / Hourly Rate

*APPRENTICE*

**BID ITEM #4:** Straight Time Rate / Hourly Rate  
**BID ITEM #5:** Overtime Rate / Hourly Rate  
**BID ITEM #6:** Weekend & Holiday Rate / Hourly Rate

**BID ITEM #7:** Materials (Includes Overhead, profit & Shipping)  
 % of Markup on Contractor Supplies Materials

**SOURCE OF FUNDS:** MAINTENANCE / SERVICE-MAINTENANCE  
 F/Y 2016/2017

**BID SUMMARY**

	T&M Painting* 19 Worth Road Neptune, NJ 07753	Ascend Construction Management 3327 Sunset Av Ocean, NJ 07712	Zack Painting Co. 900 King Georges Rd Fords, NJ 08863
<b>YEAR 1</b>			
#1	\$45.71 per hour	\$62.00 per hour	\$63.01 per hour
#2	\$55.00 per hour	\$83.00 per hour	\$83.13 per hour
#3	\$55.00 per hour	\$102.00 per hour	\$103.25 per hour
#4	\$35.00 per hour	\$55.00 per hour	\$54.70 per hour
#5	\$40.00 per hour	\$70.00 per hour	\$74.87 per hour
#6	\$40.00 per hour	\$85.00 per hour	\$95.05 per hour
#7	10%	17%	10%
<b>YEAR 2</b>			
#1	\$45.71 per hour	\$63.00 per hour	\$64.87 per hour
#2	\$55.00 per hour	\$84.00 per hour	\$85.79 per hour
#3	\$55.00 per hour	\$103.00 per hour	\$106.72 per hour
#4	\$35.00 per hour	\$56.00 per hour	\$56.42 per hour
#5	\$40.00 per hour	\$71.00 per hour	\$77.40 per hour
#6	\$40.00 per hour	\$86.00 per hour	\$98.39 per hour
#7	10%	17%	10%

\*RECOMMENDED VENDOR

All of the vendors invited to submit a bid are represented above

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## ***EXHIBIT A-5***

## OCEAN COUNTY COLLEGE

## Water Treatment Services

**RECOMMENDATION:** Recommend that a contract be awarded to **Scientific Water Conditioning Co.** 515 Pennsylvania Ave. Linden, New Jersey 07036 in the amount not to exceed: **\$20,000.00** for the first year of a two year contract for "Water Treatment Services-Maintenance & Material" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the proposal of the recommended vendor received on May 4, 2016

**NATURE OF BID:** Water Treatment Services – Maintenance & Material B-13 16/17

**YEAR #1**

**BID ITEM #1:** Chilled Water Loops (all loops as outlined) Annual Amount

**BID ITEM #2:** Boiler Water Loops (all loops as outlined) Annual Amount

**BID ITEM #3:** Cooling Tower Loops (all loops as outlined) Annual Amount

**BID ITEM #4:** **MATERIALS (Includes overhead, profit & shipping):**  
% of markup on contractor supplied materials

**YEAR #2**

**BID ITEM #1:** Chilled Water Loops (all loops as outlined) Annual Amount

**BID ITEM #2:** Boiler Water Loops (all loops as outlined) Annual Amount

**BID ITEM #3:** Cooling Tower Loops (all loops as outlined) Annual Amount

**BID ITEM #4:** **MATERIALS (Includes overhead, profit & shipping):**  
% of markup on contractor supplied materials

**SOURCE OF FUNDS:** MAINTENANCE / SERVICE - MAINTENANCE  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
par

**BID SUMMARY**

<b>VENDOR</b>	<b>Scientific Water Conditioning Co.* 515 Pennsylvania Avenue Linden, NJ 07036</b>
YEAR #1	
BID ITEM #1	\$1500.00
BID ITEM #2	\$1500.00
BID ITEM #3	\$3,900.00
BID ITEM #4	20%
YEAR #2	
BID ITEM #1	\$1,500.00
BID ITEM #2	\$1,500.00
BID ITEM #3	\$3,900.00
BID ITEM #4	20%

\*RECOMMENDED VENDOR

The below vendors were also invited to submit a bid:

Klenzoid, Inc.  
912 Spring Mill Avenue  
Conshohocken, PA 19428

Chem-Aqua  
34 Stouts Lane  
Monmouth Junction, NJ 08852

CSL Water Treatment  
Brian Wynnkp  
brian@cslwater.com

## ***EXHIBIT A-6***

## OCEAN COUNTY COLLEGE

**RECOMMENDATION:** Recommend that a contract be awarded to **Kal tech Engineering New Jersey Inc.**, 142 North Field Road, Millington, New Jersey, 07946 in the amount not to exceed: **\$88,124.00** for "Campus-Wide Curb & Sidewalk Repair and Replacement" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the bids received May 5, 2016

**NATURE OF BID:** Campus-Wide Curb & Sidewalk Repair and Replacement B-16 16/17

**BID ITEM #1:** New Sidewalk - Grunin Door E, connector to main walk  
**BID ITEM #2:** New Sidewalk 17x6-Jon & Judith Larson Center Door E, connector to service road  
**BID ITEM #3:** New Sidewalk 11x6-Jon & Judith Larson Center Door G-H, Connector L-Dock to service entrance  
**BID ITEM #4:** New Sidewalk 8x4-Jon & Judith Larson Center Door G-H, under roof access ladder  
**BID ITEM #5:** New Sidewalk-Warehouse to Maintenance Yard  
**BID ITEM #6:** New Curbing-lot 1 East Exit  
**BID ITEM #7:** Total Items 1-6  
**BID ITEM #8:** Project Allowance for Additional Services as Needed  
**BID ITEM #9:** Project Total

**SOURCE OF FUNDS:** Business Division/ Building Repairs and Maintenance  
 F/Y 2016/2017

**BID SUMMARY**

	<b>Kal tech Engineering N J Inc*</b> 142 North Field Road Millington, NJ 07946	<b>AA Berms, LLC</b> 106 Mill Street Belleville, NJ 07109	<b>Garden State Sealing</b> 300 Commerce Dr Tinton Falls, NJ 07753
ITEM # 1	\$816.00	\$1,311.72	\$2,652.00
ITEM # 2	\$408.00	\$655.86	\$1,632.00
ITEM # 3	\$264.00	\$424.38	\$1,386.00
ITEM # 4	\$112.00	\$180.04	\$868.00
ITEM # 5	\$3,504.00	\$5,632.68	\$11,388.00
ITEM # 6	\$2,520.00	\$4,195.80	\$3,570.00
ITEM # 7	\$7,624.00	\$12,400.48	\$21,496.00
ITEM # 8	<b>\$80,500.00</b>	<b>\$80,500.00</b>	<b>\$80,500.00</b>
ITEM #9	\$88,124.00	\$92,900.48	\$101,996.00

	<b>Diamond Construction</b> 35 Beaverson Blvd. Brick NJ 07723	<b>Ascend Construction Management</b> 3327 Sunset Avenue Ocean, NJ 07712
ITEM # 1	\$3,060.00	\$3,060.00
ITEM # 2	\$1,530.00	\$1,530.00
ITEM # 3	\$990.00	\$990.00
ITEM # 4	\$420.00	\$420.00
ITEM # 5	\$10,512.00	\$10,950.00
ITEM # 6	\$5,250.00	\$4,830.00
ITEM # 7	\$21,762.00	\$21,780.00
ITEM # 8	<b>\$80,500.00</b>	<b>\$80,500.00</b>
ITEM #9	\$102,262.00	\$102,280.00

**\*RECOMMENDED VENDOR**

All vendors invited to submit a bid are represented above

BOARD MEETING: May 23, 2016

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## ***EXHIBIT A-7***

## OCEAN COUNTY COLLEGE

## AUDITING SERVICES

**RECOMMENDATION:** Recommend that a contract be awarded to **CliftonLarsonAllen LLP**, 309 Fellowship Road, Mt. Laurel, N.J., 08054 in the amount not to exceed: **\$52,000.00** for the third year of a three year contract for "Auditor Services" at Ocean County College.

Said contract to be in accordance with proposal specifications and requirements dated April 9, 2014 and proposals received April 23, 2014 Q-26 13/14

**NATURE OF PROPOSAL****Auditor Services Total Cost of Audit F/Y 2014**

**ITEM #1:** Financial Statements & Management Letter

**ITEM #2:** Single Audit Procedure

**ITEM #3:** Financial Aid Programs

**ITEM #4:** Enrollment Audit

**ITEM #5:** Reporting OCC Foundation as a Component Unit

**SUBTOTAL**

**ITEM #6:** Out-of Pocket Expenses

**Total Cost FY 2014****Total Cost F/Y 2015 (2<sup>nd</sup> year)****Total Cost F/Y 2016 (3<sup>rd</sup> year)**

**SOURCE OF FUNDS:** AUDITING SERVICES – FEES – AUDIT  
F/Y 2015/2016

BOARD MEETING: May 23, 2016  
par

**PROPOSAL SUMMARY**

	<b>CliftonLarsonAllen LLP.*</b> 309 Fellowship Road Mt. Laurel, NJ 08054	Withum Smith & Brown 1144 Hooper Av Toms River, NJ 08754	Warner & Co. 34 East Avenue Woodstown, NJ	Ford, Scott & Associates, LLC 1535 Haven Avenue Ocean City, NJ 08226
Item 1	\$35,000.00		\$42,000.00	
Item 2	\$ 7,000.00		\$4,000.00	
Item 3	\$ 3,000.00		\$5,000.00	
Item 4	\$ 5,000.00		\$5,000.00	
Item 5	Included		\$3,500.00	
Subtotal	\$50,000.00		\$59,500.00	
Item 6	Included		-0-	
F/Y 2014	\$50,000.00	\$47,500.00	\$59,500.00	\$45,000.00
F/Y 2015	\$51,000.00	\$49,500.00	\$59,500.00	\$45,500.00
F/Y 2016	\$52,000.00	\$51,500.00	\$59,500.00	\$45,500.00
	Wiss & Company 485C Route One So, Iselin, NJ 08830	Bowman & Co. 601 White Horse Rd Voorhees, NJ 08043	Eisner Amper LLP 101 West Ave Jenkintown, PA 19046	Jump, Scutellaro & Co. 12 Lexington Av Toms River, NJ 08753
Item 1	\$38,000.00	\$20,000.00	\$35,500.00	
Item 2	\$10,000.00	\$ 9,900.00	\$2,500.00	
Item 3	Included	\$15,300.00	\$9,500.00	
Item 4	\$4,000.00	\$5,000.00	\$4,000.00	
Item 5	\$1,000.00	\$800.00	\$10,000.00	
Subtotal	\$53,000.00	\$51,000.00	\$61,500.00	
Item 6	Included	-0-	-0-	
F/Y 2014	\$53,000.00	\$51,000.00	\$61,500.00	\$50,000.00
F/Y 2015	\$54,000.00	\$52,000.00	\$63,000.00	\$50,000.00
F/Y 2016	\$55,000.00	\$53,000.00	\$65,250.00	\$50,000.00
	Suplee Clooney & Co. 308 East Broad Street Westfield, NJ 07090	CohnReznick LLP 4 Becker Farm Road Roseland, NJ 07068	Cowan, Guteski & Co., P.A. 40 Bey Lea road Toms River, NJ 08753	
Item 1	\$44,000.00	\$46,200.00	\$13,700.00	
Item 2	\$9,000.00	\$3,000.00	\$9,000.00	
Item 3	\$8,000.00	\$5,000.00	\$9,000.00	
Item 4	\$3,000.00	\$2,300.00	\$5,000.00	
Item 5	\$1,000.00	\$3,400.00	\$3,000.00	
Subtotal	\$65,000.00	\$60,000.00	\$39,700.00	
Item 6	-0-	\$1,000.00	Included	
F/Y 2014	\$65,000.00	\$61,000.00	\$39,700.00	
F/Y 2015	\$67,000.00	\$62,800.00	\$40,700.00	
F/Y 2016	\$69,000.00	\$64,700.00	\$40,700.00	

\* RECOMMENDED VENDOR

An evaluation committee consisting of the following Ocean County College employees evaluated the proposals:

Karen Papakonstantinou-Controller, Mary Lancaster-Director of Financial Reporting and Norma Betz-Asst. VP Enrollment Mgt.

The committee provided notes and recommendations to the Board of Trustee's Audit Committee.

The Audit Committee conducted interviews with the following firms:  
CliftonLarsonAllen LLP, Withum Smith & brown, PC, and Wiss & Company, LLP.

The Audit Committee recommended that the contract be awarded to **CliftonLarsonAllen LLP**

The Criteria for Firm Selection/ Points multiplied by weight = Total

1. Number & Qualifications of Staff to be assigned to the college
2. Higher Education/GASB Experience
3. Current clients in Community College Sector
4. Cost
5. Organizational approach and commitment to timeliness
6. Commitment to knowledgeable staff availability both on site during audit and throughout the year to respond to questions and problems
7. Total

Criteria for Firm Selection Average Values Assigned by Committee

Criteria	CliftonLarsonAllen LLP.* 309 Fellowship Road Mt. Laurel, NJ 08054	Warner & Co. 34 East Avenue Woodstown, NJ	Withum Smith & Brown 1144 Hooper Av Toms River, NJ 08754	Bowman & Co. 601 White Horse Rd Voorhees, NJ 08043
1	48	24	20	60
2	60	24	32	52
3	42	18	18	45
4	52	28	40	48
5	30	12	18	26
6	30	12	12	28
Total	262	118	140	259

Criteria	Ford, Scott & Associates, LLC 1535 Haven Avenue Ocean City, NJ 08226	Wiss & Company 485C Route One So, Iselin, NJ 08830	Eisner Amper LLP 101 West Avenue Jenkintown, PA 19046	Jump, Scutellaro & Co. 12 Lexington Av Toms River, NJ 08753
1	32	40	24	20
2	32	48	32	20
3	18	30	24	9
4	52	40	40	36
5	16	24	22	14
6	16	26	16	10
Total	166	208	158	109

Criteria	Suplee Clooney & Co. 308 East Broad Street Westfield, NJ 07090	Cohn & Reznick LLP 4 Becker Farm Road Roseland, NJ 07068	Cowan, Guteski & Co., P.A. 40 Bey Lea road Toms River, NJ 08753
1	40	48	28
2	36	44	24
3	30	12	12
4	32	40	44
5	24	28	20
6	24	14	16
Total	186	186	144

The following is a list of vendors also invited to submit Proposals:

Ernst & Young, LLP 99 Wood Avenue South Iselin, New Jersey 08830	Carr, Daley, Sullivan & Weir, PC 220 South Orange Avenue Livingston, New Jersey 07039	Donahue, Gironda & Doria 310 Broadway Bayonne, NJ 07002	Nisivoccia & Co., LLP 200 Valley Rd Mt. Arlington, NJ 07856
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BOARD MEETING: May 23, 2016

## ***EXHIBIT A-8***

OCEAN COUNTY COLLEGE  
Custodial Supplies: Paper Products

**RECOMMENDATION:** Recommend that a contract be awarded to **KBD Supply LLC**, 239 Drum Point Road Ocean, New Jersey 08723 for a total amount not to exceed: **\$30,000.00**. This amount is based on estimated quantity for the first year of two year contract for the purchase of *as specified* "Custodial Paper Products" at Ocean County College. Contract Period: July 1, 2016 – June 30, 2017

Said contract to be in accordance with bid specifications and requirements and bids received April 6, 2016

**NATURE OF BID:** Custodial Supplies: Paper Products B-02 16/17

*YEAR 1 of 2: July 1, 2016 – June 30, 2017*

ITEM #1: Bay West 20029 Jumbo Toilet Tissue (green seal certified), 6 rolls per case

ITEM #2: Bay West 45800 Natural Paper Towels (green seal certified), 6 rolls per case

ITEM #3: GP EnMotion #334245 Roll Towel, White - 6 rolls per case

ITEM #4: Estimated Annual Total

*YEAR 2 of 2 (optional): July 1, 2017 – June 30, 2018*

ITEM #1: Bay West 20029 Jumbo Toilet Tissue (green seal certified), 6 rolls per case

ITEM #2: Bay West 45800 Natural Paper Towels (green seal certified), 6 rolls per case

ITEM #3: GP EnMotion #334245 Roll Towel, White - 6 rolls per case

ITEM #4: Estimated Annual Total

**SOURCE OF FUNDS:** CUSTODIAL / SUPPLIES CUSTODIAL  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
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# BID SUMMARY

EXHIBIT A - 8

	KBD Supply* 239 Drum Point Rd Brick, NJ 08723	U.S. Sales USA Corp- Osher 185 30 <sup>th</sup> Street Brooklyn, NY 11232	Spruce Industries 759 E. Lincoln Ave Rahway, NJ 07065	Central Poly Corp. 2400 Bedle Pl Linden, NJ 07036
<b>YEAR 1</b>				
Item 1 Case / 1000	\$17.75 / \$17,750.00	\$16.50 / \$16,500.00 (a)	\$19.48 / \$19,480.00 (a)	\$20.50 / \$20,500.00 (a)
Item 2 Case / 65	\$17.95 / \$1,166.75	\$25.95 / \$1,686.75 (a)	\$20.86 / \$1,355.90 (a)	\$16.95 / \$1,101.75 (a)
Item 3 Case / 50	\$37.97 / \$1,898.50	\$37.50 / \$1,875.00 (a)	\$43.88 / \$2,194.00 (a)	\$40.40 / \$2,020.00 (a)
Item 4	\$20,815.25	\$20,061.75	\$23,029.90	\$23,621.75
<b>YEAR 2</b>				
Item 1 Case / 100	\$17.77 / \$17,770.00	\$17.00 / \$17,000.00 (a)	\$20.45 / \$20,450.00 (a)	\$20.90 / \$20,900.00 (a)
Item 2 Case / 65	\$18.95 / \$1,231.75	\$26.35 / \$1,712.75 (a)	\$21.91 / \$1,424.15 (a)	\$17.40 / \$1,131.00 (a)
Item 3 Case / 50	\$39.99 / \$1,999.50	\$38.50 / \$1,925.00 (a)	\$46.07 / \$2,303.50 (a)	\$41.10 / \$2,055.00 (a)
Item 4	\$21,001.25	\$20,637.75	\$24,177.65	\$24,086.00

	Xpedx-Veritiv Operating Co. 1000 Abernathy Rd NE Atlanta, GA 30328	Office Basics^ 22 Creek Circle Boothwyn, PA 19061	WB Mason 535 Secaucus Rd Secaucus, NJ 07094	General Linen & Paper 2104 Bridge Dr. Pt. Pleasant, NJ 08742
<b>YEAR 1</b>				
Item 1 Case / 1000	\$26.50 / \$26,500.00 (a)	\$23.95 / \$23,950.00	\$21.28 / \$21,280.00 (a)	\$28.99 / \$28,990.00
Item 2 Case / 65	\$21.25 / \$1,413.75 (a)	\$17.65 / \$1,147.25	\$16.86 / \$1,095.90 (a)	\$22.88 / \$1,487.20
Item 3 Case / 50	\$52.25 / \$2,612.50 (as)	\$49.00 / \$2,450.00	No bid	\$48.99 / \$2,449.50
Item 4	\$30,526.25	\$27,547.25		\$32,926.70
<b>YEAR 2</b>				
Item 1 Case / 1000	\$27.90 / \$27,900.00 (a)	\$25.50 / \$25,500.00	No price offered	No bid
Item 2 Case / 65	\$22.90 / \$1,488.50 (a)	\$18.75 / \$1,218.75	No price offered	No bid
Item 3 Case / 500	\$52.25 / \$2,612.50 (as)	\$51.95 / \$2,597.50	No price offered	No bid
Item 4	\$32,001.00	\$29,316.25		

\* RECOMMENDED VENDORS

^ Non-compliant- Office Basics did not sign *Disclosure of Investment Activities in Iran* form

BOARD MEETING: May 23, 2016

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The below vendors were also invited to submit a bid:

<u>COMPANY NAME</u>	<u>EMAIL ADDRESS</u>
All American Poly	zeke@allampoly.com
Calico Industries, Inc.	web contact
Central Poly Bag Corp	sales@centralpoly.com
Eastern Bag & Paper Company	marketing@EBPsupply.com
Essential Cares Supplies Inc.	joyb@essentialcares.com
Interboro Packaging	interboro@frontiernet.net
Interline Brands	lev.cela@interlinebrands.com
Jersey Paper Plus	sales@jerseypaper.com
KBD Supply / AEastern.com	
Office Basics	cgarifalos@officebasics.com
Paper Clips, Inc.	pratima@paperclipsinc.com
Poly-Pak Industries, Inc	info@poly-pak.com
Scoles Floorshine Industries	info@scolesfloorshine.com
South Jersey Paper Products	info@southjerseypaper.com
Spruce Industries	donaldreynoldsatspruce@yahoo.com
Supply King	customerservice@supplyking.com
Unipak Corp	Unipakcorp@aol.com
W.B. Mason	Eric.Gervais@wbmason.com
WasteZero	nraneri@wastezero.com

BOARD MEETING: May 23, 2016  
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## ***EXHIBIT A-9***

OCEAN COUNTY COLLEGE  
Custodial Supplies: Trash Can Liners

**RECOMMENDATION:** Recommend that a contract be awarded to **Central Poly Corp.** 2400 Bedle Place, Linden, New Jersey 07036 for a total amount not to exceed: **\$15,000.00.** The amount is based on estimated quantity for the first year of a two year contract for the purchase of as *specified* "Custodial Supplies: Trash Can Liners" at Ocean County College. Contract Period: 7/1/16-6/30/17

Said contract to be in accordance with bid specifications and requirements and bids received April 6, 2016

**NATURE OF BID:** Custodial Supplies: Trash Can Liners B-03 16/17  
**YEAR 1 of 2** July 1, 2016 – June 30, 2017

**ITEM #1:** Black Plastic Trash Bags, 24 X 23 500 per case  
**ITEM #2:** Clear Plastic Trash Bags, 24 X 23 500 per case  
**ITEM #3:** Black Plastic Can Liner Bags, 40 X 46 100 per case  
**ITEM #4:** Clear Plastic Can Liner Bags, 40 X 46 100 per case  
**ITEM #5:** Total Cost

**YEAR 2 of 2 (optional):** July 1, 2017 – June 30, 2018

**ITEM #1:** Black Plastic Trash Bags, 24 X 23 500 per case  
**ITEM #2:** Clear Plastic Trash Bags, 24 X 23 500 per case  
**ITEM #3:** Black Plastic Can Liner Bags, 40 X 46 100 per case  
**ITEM #4:** Clear Plastic Can Liner Bags, 40 X 46 100 per case  
**ITEM #5:** Total Cost

**SOURCE OF FUNDS:** CUSTODIAL / SUPPLIES CUSTODIAL  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
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BID SUMMARY

	<b>Central Poly Corp*</b> <b>2400 Bedle Place</b> <b>Linden, NJ 07036</b>		Interboro Packaging 114 Bracken Rd Montgomery, NY 12549		Interboro Packaging 114 Bracken Rd Montgomery, NY 12549		Interboro Packaging 114 Bracken Rd Montgomery, NY 12549	
<b>Year 1</b>	As Specified		Alternate Product		Alternate Product		Alternate Product	
Item 1	\$9.20	\$3,910.00	\$5.68	\$2,414.00	\$7.18	\$3,051.50	\$9.74	\$4,139.50
Item 2	\$9.15	\$3,385.50	\$5.32	\$1,968.40	\$7.84	\$2,900.80	\$9.82	\$3,633.40
Item 3	\$11.95	\$1,195.00	\$9.24	\$924.00	\$10.72	\$1,072.00	\$12.24	\$13.98
Item 4	\$13.90	\$917.40	\$9.34	\$616.4	\$11.48	\$757.68	\$13.98	\$922.68
Item 5	<b>\$9,407.90</b>		<b>\$5,922.84</b>		<b>\$7,781.98</b>		<b>\$9,919.58</b>	
<b>Year 2</b>	As Specified		Alternate Product		Alternate Product		Alternate Product	
Item 1	\$10.08	\$4,284.00	\$5.96	\$2,533.00	\$7.54	\$3,204.50	\$10.23	\$4,347.75
Item 2	\$10.03	\$3,711.10	\$5.59	\$2,068.30	\$8.23	\$3,045.10	\$10.31	\$3,814.70
Item 3	\$12.83	\$1,283.00	\$9.70	\$970.00	\$11.26	\$1,126.00	\$12.85	\$1,285.00
Item 4	\$14.68	\$968.88	\$9.81	\$647.46	\$12.05	\$795.30	\$14.68	\$968.88
Item 5	<b>\$10,246.98</b>		<b>\$6,218.76</b>		<b>\$8,170.90</b>		<b>\$10,416.33</b>	
	KBD Supply 239 Drum Point road Brick, NJ 08723		(Xpedx)Veritiv Operating Co Abernathy Road Atlanta, GA 30328		All American Poly 40 Turner Place Piscataway, NJ 8854		Glopak Corp 132 Case Drive So. Plainfield, NJ 07080	
<b>Year 1</b>	Alternate Product		As Specified		As Specified		As Specified	
Item 1	\$9.50	\$4,037.50	\$11.50	\$4,887.50	\$14.74	\$6,624.50	\$17.03	\$7,237.75
Item 2	\$9.50	\$3,515.00	\$14.48	\$5,357.60	\$14.74	\$5,453.80	\$16.97	\$6,278.90
Item 3	\$22.77	\$2,277.00	\$16.31	\$1,631.00	\$9.92	\$992.00	\$10.13	\$1,013.00
Item 4	\$20.59	\$1,358.94	\$16.31	\$1,076.46	\$9.83	\$648.78	\$10.13	\$668.58
Item 5	<b>\$11,188.44</b>		<b>\$12,952.56</b>		<b>\$13,359.08</b>		<b>\$15,198.23</b>	
<b>Year 2</b>	Alternate Product		As Specified		As Specified		As Specified	
Item 1	\$9.75	\$4,143.75	\$11.96	\$5,083.00	\$15.40	\$6,545.00	\$17.03	\$7,237.75
Item 2	\$9.88	\$3,653.75	\$15.08	\$5,579.60	\$15.40	\$5,698.00	\$16.97	\$6,278.90
Item 3	\$25.25	\$2,525.00	\$16.99	\$1,699.00	\$10.27	\$1,027.00	\$10.13	\$1,013.00
Item 4	\$23.58	\$1,556.28	\$16.99	\$1,121.34	\$10.27	\$677.82	\$10.13	\$668.58
Item 5	<b>\$11,878.78</b>		<b>\$13,482.94</b>		<b>\$13,947.82</b>		<b>\$15,198.23</b>	

BOARD MEETING: May 23, 2016  
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	Office Basics, Inc. 22 Creek Circle Boothwyn, PA 19061		WB Mason 535 Secaucus Road Secaucus, NJ 07094		Unipak PO Box 300027 Brooklyn, NY 11230
<b>Year 1</b>					
Item 1	\$21.00	\$4,462.50	No Bid		No Bid
Item 2	\$21.00	\$3,885.00	No Bid		No Bid
Item 3	\$14.00	\$1,400.00	\$20.30	\$2,030.00	No Bid
Item 4	\$16.50	\$1,089.00	\$14.94	\$986.04	No Bid
Item 5	<b>\$10,836.50</b>		<b>\$3,016.04</b>		
<b>Year 2</b>					
Item 1	No Pricing		No Pricing		No Bid
Item 2	No Pricing		No Pricing		No Bid
Item 3	No Pricing		No Pricing		No Bid
Item 4	No Pricing		No Pricing		No bid
Item 5	<b>No Pricing Offered</b>		<b>No Pricing Offered</b>		

\* RECOMMENDED VENDORS

The below vendors were also invited to submit a bid:

<u>Company Name</u>	<u>Email</u>
Calico Industries, Inc.	web contact
Eastern Bag & Paper Company	marketing@EBPsupply.com
Essential Cares Supplies Inc.	joyb@essentialcares.com
Interline Brands	lev.cela@interlinebrands.com
Jersey Paper Plus	sales@jerseypaper.com
Paper Clips, Inc.	pratima@paperclipsinc.com
Poly-Pak Industries, Inc	info@poly-pak.com
Scoles Floorshine Industries	Info@scolesfloorshine.com
South Jersey Paper Products	info@southjerseypaper.com
Spruce Industries	donaldreynoldsatspruce@yahoo.com
Supply King	customerservice@supplyking.com
WasteZero	nraneri@wastezero.com

BOARD MEETING: May 23, 2016  
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## ***EXHIBIT A-10***

OCEAN COUNTY COLLEGE  
Offset Printing Services

**RECOMMENDATION:** Recommend a contract be awarded to **PIP Printing**, 2960 Yorktowne Blvd, Brick, New Jersey 08723 in the amount not to exceed: **\$130,000.00** for "Offset Printing Services" at Ocean County College.

Said contract to be in accordance with proposal specifications and requirements dated April 15, 2016 and proposals received May 11, 2016

**NATURE OF PROPOSAL:** Offset Printing Services Q-06 16/17

<u>Item</u>	<u>Description</u>	<u>Quantity/Annual Jobs</u>	
ITEM #1	Business cards	250	15
ITEM #2	Annual report	1500	1
ITEM #3	Booklet	1000	25
ITEM #4	Bookmark	1000	5
ITEM #5	Catalog	6000	2
ITEM #6	Certificates	50	10
ITEM #7	Envelopes	50,000	5
ITEM #8	Flyers	2000	20
ITEM #9	Invitation Cards	2000	5
ITEM #10	Label Sheets	100	10
ITEM #11	Letterhead	50M	5
ITEM #12	Magazine	15M	2
ITEM #13	Newsletter	5000	5
ITEM #14	Pocket Folder	2000	3
ITEM #15	Postcards	9000	15
ITEM #16	Posters Small	100	10
ITEM #17	Poster mounted on foam	1	25
ITEM #18	Poster on corrugated plastic	2	10
ITEM #19	Rack card	2500	5
ITEM #20	Receipt forms	5000	5
ITEM #21	Trifold brochure	1500	25
ITEM #22	Variable date letter #10	2000	10
ITEM #23	Variable data postcard	6000	5
ITEM #24	View book admissions	5000	2
ITEM #25	<b>Total Estimated Cost Based on Annual Jobs</b>		

**SOURCE OF FUNDS:** Publications – Printing & Program Cost  
2016/2017

BOARD MEETING: May 23, 2016  
par



ITEMS	Pip Printing* 2960 Yorktown Blvd Brick, NJ 08723	Gangi Graphics 1669 Hwy 88 W Brick, NJ 08724	Kay Printing 220 Entin Rd Clifton, NJ 07014	Hummel Printing 850 Springfield Rd Union, NJ 07083
1	\$900.00	\$1,950.00	\$13,500.00	\$3,900.00
2	\$1250.00	\$2,568.00	\$4,325.00	\$4,900.00
3	\$13,136.25	\$9,375.00	\$27,875.00	\$32,500.00
4	\$500.00	\$330.00	\$1,950.00	\$2,375.00
5	\$15,000.00	\$13,592.00	\$12,830.00	\$9,400.00
6	\$695.00	\$740.00	\$1,500.00	\$4,750.00
7	\$8,750.00	\$3,760.00	\$14,000.00	\$8,250.00
8	\$3,400.00	\$7,250.00	\$10,975.00	\$8,400.00
9	\$1,000.00	\$1,310.00	\$3,900.00	\$2,500.00
10	\$500.00	\$460.00	\$4,250.00	\$5,750.00
11	\$8,750.00	\$9,570.00	\$8,425.00	\$7,250.00
12	\$18,750.00	\$17,088.00	\$17,310.00	\$22,570.00
13	\$7,500.00	\$12,730.00	\$9,300.00	\$9,875.00
14	\$4,200.00	\$5,733.00	\$5,895.00	\$6,300.00
15	\$18,900.00	\$8,835.00	\$14,175.00	\$16,875.00
16	\$500.00	\$150.00	\$1,550.00	\$4,700.00
17	\$1,000.00	\$900.00	\$1,050.00	\$3,125.00
18	\$800.00	\$580.00	\$680.00	\$3,000.00
19	\$500.00	\$55.00	\$2,650.00	\$2,300.00
20	\$1,250.00	\$4,910.00	\$3,725.00	\$4,950.00
21	\$6,750.00	\$6,625.00	\$18,750.00	\$10,000.00
22	\$7,000.00	\$14,880.00	\$10,950.00	\$17,000.00
23	\$3,600.00	\$10,910.00	\$7,825.00	\$6,100.00
24	\$4,995.00	\$6,340.00	\$6,030.00	\$7,100.00
25	\$129,626.25	\$140,641.00	\$203,420.00	\$203,870.00
EVALUATION RESULTS	<b>222</b>	<b>197</b>	<b>168</b>	<b>168</b>

ITEMS	Creasey Printing Service 2700 W. Lawrence Av Springfield, IL 62704	Jersey Printing Associates 165 First Avenue Atlantic Highlands, NJ 07716
1	No Bid	\$11,250.00
2	No Bid	\$3,695.00
3	\$28,050.00	\$23,575.00
4	\$1,550.00	\$825.00
5	\$9,726.00	\$13,580.00
6	No Bid	\$2,150.00
7	\$8,000.00	\$20,000.00
8	No Bid	\$7,520.00
9	\$3,510.00	\$4,500.00
10	No Bid	\$2,350.00
11	No Bid	\$7,250.00
12	\$11,626.00	\$17,280.00
13	\$6,755.00	\$6,975.00
14	\$4,725.00	\$5,040.00
15	\$17,310.00	\$9,750.00
16	No Bid	\$950.00
17	No Bid	\$2,750.00
18	No Bid	\$1,500.00
19	\$2,000.00	\$1,300.00
20	No Pricing Offered	\$2,330.00
21	\$10,500.00	\$12,250.00
22	No Bid	\$10,400.00
23	No Bid	\$6,975.00
24	\$4,582.00	\$4,780.00
25		\$178,975.00
EVALUATION RESULTS	<b>131</b>	<b>129</b>

\* RECOMMENDED VENDOR

> Non-Compliant; Hummel Printing did not sign the proposal submission and the original addenda is not included in the package

The evaluation committee consists of the following Ocean County College employees: Jan Kristen - Exec. Director of College Relations, Scott Bruinooge - Coordinator of College Relations and Laurie McGovern - Buyer. The committee evaluated seven of the compliant proposals

The evaluation results were based on:

1. Experience with similar clients
2. Cost
3. Delivery cost
4. Quality of samples
5. Availability of qualified personnel
6. Ability to meet time schedule
7. Capability to produce in all categories

Criteria for Firm Selection (points multiplied by weight = Total)

	1	2	3	4	5	6	7	TOTAL
PIP PRINTING	48	48	6	16	44	30	30	222
Gangi Graphics	48	40	6	16	36	24	27	197
Kay Printing	44	16	4	14	36	27	27	168
Hummel	44	16	4	14	36	27	27	168
Creasey Printing	40	8	2	12	36	27	6	131
Jersey Printing	28	8	3	6	36	27	21	129

The following is a list of vendors also invited to submit proposals:

Nittany Valley Offset	<a href="mailto:sfowler@nittanyvalley.com">sfowler@nittanyvalley.com</a>	Partnership	<a href="mailto:marybeth@partnershipprinting.com">marybeth@partnershipprinting.com</a>
Engle Printing	<a href="mailto:kbrown@engleprinting.com">kbrown@engleprinting.com</a>	Roelynn Lithjo, Inc	<a href="mailto:James_golden@roelynn.com">James_golden@roelynn.com</a>
Standard Publishing	<a href="mailto:nancy@standard-publishing.com">nancy@standard-publishing.com</a>	Square One	<a href="mailto:tony@squareone.net">tony@squareone.net</a>
Courier Printing Corp.	<a href="mailto:cprintsales@tds.net">cprintsales@tds.net</a>	Vanguard	<a href="mailto:nrossi@vanguardprintingllc.com">nrossi@vanguardprintingllc.com</a>
Urner Barry	<a href="mailto:ibailey@urnerbarry.com">ibailey@urnerbarry.com</a>	Garden State Publishers	<a href="mailto:artwork@gardenstate.com">artwork@gardenstate.com</a>
Prestige Graphics	<a href="mailto:Nick@prestigegraphics.net">Nick@prestigegraphics.net</a>	Bartash Printing	<a href="mailto:ccorbett@bartash.com">ccorbett@bartash.com</a>
Fort Nassau Graphics	<a href="mailto:jhale@fortnassaugraphics.com">jhale@fortnassaugraphics.com</a>	Park Place Printing	<a href="mailto:sarah@parkplaceprinting.net">sarah@parkplaceprinting.net</a>
Curtis 1000	<a href="mailto:icamp@curtis1000.com">icamp@curtis1000.com</a>	Drew & Rogers, Inc	<a href="mailto:stella@drew-rogers.com">stella@drew-rogers.com</a>
Global Printing	<a href="mailto:douged@gprinting.com">douged@gprinting.com</a>	Evergreen	<a href="mailto:jlamb@egpp.com">jlamb@egpp.com</a>
Bryant Business	<a href="mailto:lad@bryserv.com">lad@bryserv.com</a>	Graphic Color	<a href="mailto:bob@graphiccolorcorp.com">bob@graphiccolorcorp.com</a>
Minuteman Press	<a href="mailto:tomsriver@minutemanpress.com">tomsriver@minutemanpress.com</a>		
Blue Wave Printing	<a href="mailto:bluewaveprinting@yahoo.com">bluewaveprinting@yahoo.com</a>		

BOARD MEETING: May 23, 2016  
Par

## ***EXHIBIT A-11***

## OCEAN COUNTY COLLEGE

## On-site Fixed Asset Valuation and Reporting Services

**RECOMMENDATION:** Recommend that a contract be awarded to **Duff & Phelps, LLC**, 259 Woodland Road, Wrightstown, PA 18940 in the amount not to exceed: **\$23,000.00** for "On-site Fixed Asset Valuation and Reporting Services at Ocean County College.

Said contract to be in accordance with proposal specifications and requirements and the proposal received May 10, 2016

**NATURE OF PROPOSAL**

On-site Fixed Asset Valuation and reporting Services Q-02 16/17

**ITEM #1:** Total Cost to include:

- Set-up and Coordination
- On-site Valuation Fieldwork
- Reconciliation and Reporting

**SOURCE OF FUNDS:** College Wide / Fees Independent Contractors  
F/Y 2015/2016

**PROPOSAL SUMMARY**

	<b>Duff &amp; Phelps, LLC*</b> <b>259 Woodland Road</b> <b>Wrightstown, PA 18940</b>
Item 1	\$23,000.00

\* RECOMMENDED VENDOR

The following is a list of vendors also invited to submit Proposals:

Adams Capital Inc.	Chris J. Anderson, CPA	<a href="mailto:chris@adamscapital.com">chris@adamscapital.com</a>
Industrial Appraisal Co.	James Nash	<a href="mailto:jnash@indappr.com">jnash@indappr.com</a>
Pargon	Scott Swarts	<a href="mailto:sswarts@pargon-net.com">sswarts@pargon-net.com</a>
Verasset		<a href="mailto:avinecombe@verassetcorp.com">avinecombe@verassetcorp.com</a>

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-12***

**OCEAN COUNTY COLLEGE**  
Electrical Services

**RECOMMENDATION:** Recommend that a contract be awarded to **Bahr & Sons Electrical Contractors Inc.** 82 Shorewood Drive Bayville, New Jersey 08721 in the amount not to exceed: **\$75,000.00** for the first year of a two year contract for "Maintenance & Materials Contract – Electrical Services" at the main campus of Ocean County College, the Southern Education Center in Manahawkin, New Jersey, and the Barnegat Bay Partnership Brown property on Haines Avenue, Toms River, New Jersey.

Said contract to be in accordance with bid specifications and requirements and bids received April 14, 2016

**NATURE OF BID:** Maintenance & Material Contract – Electrical Services B-04 16/17

**YEAR #1 & YEAR #2 (optional)**

*JOURNEYMAN*

<u>BID ITEM #1</u>	Straight time rate/hourly—300 estimated annual hours
<u>BID ITEM #2</u>	Before/after normal hours/hourly-24 estimated annual hours
<u>BID ITEM #3</u>	Weekend rate/hourly-16 estimated annual hours

*APPRENTICE*

<u>BID ITEM #4</u>	Straight time rate/hourly-300 estimated annual hours
<u>BID ITEM #5</u>	Before/after normal hours/hourly-24 estimated annual hours
<u>BID ITEM #6</u>	Weekend rate/hourly-16 estimated hours
<u>BID ITEM #7</u>	Aerial truck & Operator/hourly
<u>BID ITEM #8</u>	Materials: Percent of Markup
<u>BID ITEM #9</u>	ANNUAL TOTAL BASED ON ESTIMATED ANNUAL HOURS

**SOURCE OF FUNDS:** Maintenance / Service Maintenance  
F/Y 2016/2017

**BID SUMMARY**

VENDOR	Antonio Santos, Co.^ 2027 Route 88 Brick, NJ 08723		Bahr & Sons Electrical * Contractors Inc. 82 Shorewood Drive Bayville, NJ 08721		K. Hanrahan Enterprises, Inc. 20-21 Wagaraw Rd Fair Lawn, NJ 07410	
YEAR #1	HOURLY	ANNUAL TOTAL	HOURLY	ANNUAL TOTAL	HOURLY	ANNUAL TOTAL
ITEM #1	\$78.72	\$23,616.00	\$78.72	\$23,616.00	\$78.72	\$23,616.00
ITEM #2	\$118.08	\$2,833.92	\$118.08	\$2,833.92	\$118.08	\$2,833.92
ITEM #3	\$157.44	\$2,519.04	\$157.44	\$2,519.04	\$157.44	\$2,519.04
ITEM #4	\$18.75	\$5,625.00	\$19.00	\$5,700.00	\$31.31	\$9,393.00
ITEM #5	\$28.13	\$675.12	\$28.50	\$684.00	\$46.97	\$1,127.28
ITEM #6	\$37.50	\$600.00	\$38.00	\$608.00	\$62.62	\$1,001.92
ITEM #7	\$125.50		\$79.00		\$50.00	
ITEM #8	3%	\$720.00	3%	\$720.00	10%	\$2,400.00
ITEM #9		\$36,589.08	\$	\$36,680.96		\$42,891.16

\*RECOMMENDED VENDOR

^Withdrawal of Bid notification received from Antonio Santos Co. due to conflict with other contracts outside of Ocean County College

BOARD MEETING: May 23, 2016  
par

<b>VENDOR</b>	Antonio Santos, Co.^ 2027 Route 88 Brick, NJ 08723		Bahr & Sons Electrical* Contractors Inc.* 82 Shorewood Drive Bayville, NJ 08721		K. Hanrahan Enterprises, Inc. 20-21 Wagaraw Rd Fair Lawn, NJ 07410	
<b>YEAR #2</b>	<b>HOURLY</b>	<b>ANNUAL TOTAL</b>	<b>HOURLY</b>	<b>ANNUAL TOTAL</b>	<b>HOURLY</b>	<b>ANNUAL TOTAL</b>
ITEM #1	\$78.73	\$23,619.00	\$78.72	\$23,616.00	\$78.72	\$23,616.00
ITEM #2	\$118.08	\$2,833.92	\$118.08	\$2,833.92	\$118.08	\$2,833.92
ITEM #3	\$157.44	\$2,519.04	\$157.44	\$2,519.04	\$157.44	\$2,519.04
ITEM #4	\$18.75	\$5,625.00	\$19.00	\$5,700.00	\$31.31	\$9,393.00
ITEM #5	\$28.13	\$675.12	\$28.50	\$684.00	\$46.97	\$1,127.28
ITEM #6	\$37.50	\$600.00	\$38.00	\$608.00	\$62.62	\$1,001.92
ITEM #7	\$125.50	\$720.00	\$79.00		\$50.00	
ITEM #8	3%		3%	\$720.00	10%	\$2,400.00
ITEM #9		\$36,592.08		<b>\$36,680.96</b>		\$42,891.16

\*RECOMMENDED VENDOR

^Withdrawal of Bid notification received from Antonio Santos Co. due to conflict with other contracts outside of Ocean County College

The below vendors were also invited to submit a bid:

Adriane Vaselous	<a href="mailto:adriane@sovereignelectric.net">adriane@sovereignelectric.net</a>
Anthony Zurella	<a href="mailto:azurella@sunelectric.us">azurella@sunelectric.us</a>
Gary Kubiak Electric	<a href="mailto:Gku16@aol.com">Gku16@aol.com</a>
Jim Celadino	<a href="mailto:jim@electriccomfort.net">jim@electriccomfort.net</a>
Karen Tataraka	<a href="mailto:mp1karen@comcast.net">mp1karen@comcast.net</a>
Kevin	<a href="mailto:kevin@starliteelectricllc.com">kevin@starliteelectricllc.com</a>
Marylu	<a href="mailto:marylu@soldonselectric.com">marylu@soldonselectric.com</a>
William Rutledge	<a href="mailto:brlakeelectric@aol.com">brlakeelectric@aol.com</a>

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-13***



OCEAN COUNTY COLLEGE  
Weed Control & Fertilization Services

**RECOMMENDATION:** Recommend that a contract be awarded to **Quality Cut, Inc.** P.O. Box 391, Farmingdale, N.J., 07727 in the amount not to exceed: **\$25,000.00** for the second year of a two year contract for "Weed Control and Fertilization Services" at Ocean County College, Toms River, N.J. and Southern Educational Center, Manahawkin, N.J. Contract Period: 7/1/16-6/30/17

Said contract to be in accordance with bid specifications and requirements and the bids received April 9, 2015

**NATURE OF BID:** Weed Control & Fertilization Services B -03 15/16  
OCC Main Campus and Southern Educational Center

**COMPENSATION FEES**

**YEAR 1**

**BID ITEM #1:** Services Initial Contract Year

**YEAR 2**

**BID ITEM # 1** Services Optional Second year

**SOURCE OF FUNDS:** Grounds / Service Grounds  
F/Y 2016/2017

**BID SUMMARY**

	<b>Quality Cut Inc*</b> <b>PO box 391</b> <b>Farmingdale, NJ 07727</b>	<b>Cerami Lawns</b> <b>1790 Lakewood Rd</b> <b>Toms River, NJ 08755</b>	<b>TruGreen^</b> <b>5003 Industrial Way</b> <b>Farmingdale, NJ 07727</b>
<b>YEAR 1</b>			
<b>ITEM #1</b>	<b>\$21,471.50</b>	<b>\$50,514.00</b>	<b>Incomplete bid form</b>
<b>YEAR 2</b>			
<b>TEM #1</b>	<b>\$21,471.50</b>	<b>\$51,524.28</b>	<b>Incomplete bid form</b>

\*Recommended Vendor

^Bid received from TruGreen is rejected as non-responsive/ bid form and compliance paperwork are incomplete

BOARD MEETING: May 23, 2016  
par

The below vendors were also invited to submit a bid:

All-Green Turf Management, Corp.	gene.martinez@allgreenturf.com
Brickman Group	edward.modrzecki@brickman.com
By Design Landscapes, Inc.	PCramer@ByDesignLand.com
Clintar	dsweeney@clintarnj.com
Custom Care Services, Inc.	customcareserv@aol.com
Down to Earth Landscaping, Inc.	Info@downtoearthlandscaping.com
Duke's Landscape Management Inc	tom@dukeslm.com
Earthsmart lawn care	mcg947@aol.com
East Coast Site Work	mikegarofalo@optonline.net
Greenscape Landscape Contractors, Inc	green39398@aol.com
Midlantic Construction LLC	mmurray@midlanticconstllc.com
Perennial Services LLC	dan@perenniallawncare.com
Prime Vendor Inc.	Katie.Collier@prime-vendor.com
Pristine Lawns	pristinelawnsjf@aol.com
Site Services Group	ctranchina@ssg-usa.com
Turfmasters, Inc.	mike@turfmastersnj.com

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-14***

## OCEAN COUNTY COLLEGE

## Grounds Landscape Maintenance Services

**RECOMMENDATION:** Recommend that a contract be awarded to **Custom Care Services, Inc.** 2817 Williamsburg Drive, Wall, New Jersey 07719 in the amount not to exceed: **\$93,105.00** for the second year contract with an option for one (1) additional year renewal thereafter for "Grounds Landscape Maintenance Services" at Ocean County College.  
Contract Period: 7/1/2016-6/30/17

Said contract to be in accordance with bid specifications and requirements received March 19, 2015

**NATURE OF BID:** Grounds Landscape Maintenance Services B-56 14/15

**YEAR #1**

**BID ITEM #1:** Lump Sum Total

**YEAR #2: (optional)**

**BID ITEM #1:** Lump Sum Total

**YEAR #3 (optional)**

**BID ITEM #1:** Lump Sum Total

**SOURCE OF FUNDS:** Grounds / Service-Grounds  
F/Y 2016/2017

**BID SUMMARY**

<b>VENDOR</b>	<b>Custom Care Services Inc.* 2817 Williamsburg Drive Wall, NJ 07719</b>	<b>Brickman 52-D North Main Street Marlboro, NJ 07746</b>
<b>YEAR #1</b>		
<b>ITEM #1</b>	\$93,105.00	\$175,000.00
<b>YEAR #2</b>		
<b>ITEM #1</b>	\$93,105.00	\$175,000.00
<b>YEAR #3</b>		
<b>ITEM #1</b>	\$93,105.00	\$175,000.00

\* RECOMMENDED VENDOR

The following vendors were also invited to submit a bid package:

All Seasons Maintenance	<a href="mailto:mikegarofalo@optonline.net">mikegarofalo@optonline.net</a>
By Design Landscapes, Inc	<a href="mailto:pcramer@bvdesignland.com">pcramer@bvdesignland.com</a>
Cerami Lawns	<a href="mailto:lawnsrus@ceramilawns.com">lawnsrus@ceramilawns.com</a>
Down to Earth Landscaping	<a href="mailto:info@downtoearthlandscaping.com">info@downtoearthlandscaping.com</a>
Duke's Landscape Management	<a href="mailto:tome@dukeslm.com">tome@dukeslm.com</a>
Greenscape Landscape	<a href="mailto:green39398@aol.com">green39398@aol.com</a>
Midlantic Contstruction	<a href="mailto:mmurray@midlanticconstlic.com">mmurray@midlanticconstlic.com</a>
Pristine Lawns	<a href="mailto:pristinelawnsif@aol.com">pristinelawnsif@aol.com</a>
Turfmasters, Inc	<a href="mailto:mike@turfmastersnj.com">mike@turfmastersnj.com</a>

Board Meeting: May 23, 2016  
par

## ***EXHIBIT A-15***

## OCEAN COUNTY COLLEGE

## Asbestos Removal Services

**RECOMMENDATION:** Recommend a contract be awarded to **Unipro, Inc.** 173 Karkus Avenue, Woodbridge, New Jersey 07095 in the amount not to exceed **\$25,000.00** for the second year of a two year contract for "Asbestos Removal Services" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the bids received April 15, 2015

**NATURE OF BID:** Asbestos Removal Services B-06 15/16**YEAR 1**

<u>Item # 1:</u>	Remove pipe insulation, straight	p/lin.ft.
<u>Item # 2:</u>	Remove pipe insulation, fittings elbows	p/elbow
<u>Item # 3:</u>	Remove pipe insulation, straight	per bag
<u>Item # 4:</u>	Remove pipe insulation, fittings elbows	per bag
<u>Item # 5:</u>	Remove duct & tank insulation	p/sq.ft.
<u>Item # 6:</u>	Remove boiler and breaching insulation	p/sq.ft.
<u>Item # 7:</u>	Remove 9 x 9 floor tiles	p/sq.ft.
<u>Item # 8:</u>	Remove 12 x 12 floor tiles	p/sq.ft.
<u>Item # 9:</u>	Remove mosaic floor tile	p/sq.ft.
<u>Item # 10:</u>	Remove floor tile under carpet	p/sq.ft.
<u>Item # 11:</u>	Total cost for year 1	

**YEAR 2**

<u>Item # 1:</u>	Remove pipe insulation, straight	p/lin.ft.
<u>Item # 2:</u>	Remove pipe insulation, fittings elbows	p/elbow
<u>Item # 3:</u>	Remove pipe insulation, straight (glove bag)	per bag
<u>Item # 4:</u>	Remove pipe insulation, fittings elbows	per bag
<u>Item # 5:</u>	Remove duct & tank insulation	p/sq.ft.
<u>Item # 6:</u>	Remove boiler and breaching insulation	p/sq.ft.
<u>Item # 7:</u>	Remove 9 x 9 floor tiles	p/sq.ft.
<u>Item # 8:</u>	Remove 12 x 12 floor tiles	p/sq.ft.
<u>Item # 9:</u>	Remove mosaic floor tile	p/sq.ft.
<u>Item # 10:</u>	Remove floor tile under carpet	p/sq.ft.
<u>Item # 11:</u>	Total cost for year 1	
<u>Item # 12:</u>	Total cost for year 1 and year 2	

**SOURCE OF FUNDS:** Maintenance / Service Maintenance  
F/Y 2016/2017

Board Meeting: May 23, 2016  
par

BID SUMMARY

	<b>Unipo, Inc.*</b> 173 Karkus Ave Woodbridge, NJ 07095	Jupiter Environmental Services 3 Lynn Court Lincoln Park, NJ 07035	Greenwood Abatement Consultants, Inc. 268 Main Street Butler, NJ 07405
<b><i>YEAR 1</i></b>			
Item 1	\$48.00	\$120.00	\$62.00
Item 2	\$48.10	\$150.00	\$124.00
Item 3	\$65.00	\$150.00	\$250.00
Item 4	\$65.00	\$150.00	\$250.00
Item 5	\$25.00	\$80.00	\$25.00
Item 6	\$25.10	\$70.00	\$40.00
Item 7	\$8.00	\$8.00	\$10.00
Item 8	\$8.00	\$8.50	\$10.00
Item 9	\$9.50	\$8.50	\$15.00
Item 10	\$9.00	\$9.50	\$12.00
Item 11	\$310.70	\$754.50	\$798.00
<b><i>YEAR 2</i></b>			
Item 1	\$49.00	\$120.00	\$68.00
Item 2	\$49.00	\$150.00	\$136.00
Item 3	\$68.00	\$150.00	\$275.00
Item 4	\$68.00	\$150.00	\$275.00
Item 5	\$25.75	\$80.00	\$27.50
Item 6	\$25.75	\$70.00	\$44.00
Item 7	\$8.80	\$8.00	\$11.00
Item 8	\$8.80	\$8.50	\$11.00
Item 9	\$10.80	\$8.50	\$16.50
Item 10	\$9.80	\$9.50	\$12.50
Item 11	\$323.70	\$754.50	\$876.50
Item 12	\$634.40	\$1,509.00	\$1,674.50

\* Recommended Vendor

	Two Brothers Contracting, Inc 250 Rutherford Blvd. Clifton, NJ 07014	Rich-Mark Contracting, Inc 170 US Highway 9 Bayville, NJ 08721
<b>YEAR 1</b>		
Item 1	\$130.00	449.50
Item 2	\$220.00	449.50
Item 3	\$130.00	449.50
Item 4	\$220.00	449.50
Item 5	\$50.00	449.50
Item 6	\$55.00	449.50
Item 7	\$5.00	449.50
Item 8	\$5.00	449.50
Item 9	\$12.00	449.50
Item 10	\$7.00	449.50
Item 11	\$834.00	\$4,495.00
<b>YEAR 2</b>		
Item 1	\$150.00	449.50
Item 2	\$250.00	449.50
Item 3	\$150.00	449.50
Item 4	\$250.00	449.50
Item 5	\$70.00	449.50
Item 6	\$75.00	449.50
Item 7	\$7.00	449.50
Item 8	\$7.00	449.50
Item 9	\$16.00	449.50
Item 10	\$9.00	449.50
Item 11	\$984.00	\$4,495.00
Item 12	1,818.00	\$8,990.00

BOARD MEETING: May 23, 2016  
par



All vendors invited to submit bid packages are represented above:

A. Mac Contracting, Inc.	amacasbestos@yahoo.com
Abhzeen Design Inc.	abhzeendesign@gmail.com
Academy Construction Inc.	geleskij@me.com
Alliance Environmental Systems, Inc.	bob@aesfirst.com
Allpro Management	tedv@allpromanage.com
B & G Restoration, Inc.	johnhowley22@gmail.com
Bako Construction & Restoration Inc	bakoconstruction@aol.com
Calais Construction Company, LLC	davidbettencourtjr@calaisconstruction.com
CDCNews Building Opportunities	plans@cdcnews.com
Central Jersey Wrecking	info@centraljerseywrecking.com
CIS Leads	Terry@cisleads.com
Construction Journal	m.mcavoy@constructionjournal.com
D & J Mazza Demolition, Inc.	Nadine@mazzademo.com
D & S Abatement, Inc.	Info@dsabatement.com
DYV Enterprises LLC	dyventerprises@yahoo.com
East Coast Haz Mat Removal, Inc.	juhazmat@aol.com
Four Strong Builders, Inc.	fourstrong@yahoo.com
Global Abatement Services, LLC	Info@globalservicesnj.com
Greenwood Abatement Consultants, Inc.	rpedalino@aol.com
Hudson Valley Contracting	d.veltre.meritage@gmail.com
Levy Construction Co., Inc.	Josh@LevyConstruction.com
Lilich Corporation	lilichcorp@optimum.net
LVI Environmental Services	lvipr@lviservices.com
McGraw-Hill Construction/Dodge Reports	william.fleming@mhfi.com
Montana Construction Corp.	jkenny@montanaconstructioninc.com
Neuber Environmental Services, Inc.	pat@neuberenv.com
Omega Environmental Services, Inc.	reym@omega-env.com
Plymouth Environmental	mkelly@plyenv.com
Pow R Save	sharonhendee@powrsave.com
Shade Environmental, LLC	bill@shadellc.com
Superior Abatement Inc.	angela@superiorabatementinc.com
Tricon Enterprises Inc.	jmahoney@gotricon.com
Universal Contracting	uniproacm@aol.com
USA Environmental Management, Inc.	usaemi@usaemi.com
VMC Company, Inc.	vmccompany@aol.com
Yannuzzi Environmental Services, Inc.	recycling@yannuzzi.net

BOARD MEETING: May 23, 2016

par

## ***EXHIBIT A-16***

## Automatic Door Maintenance and Repair

**RECOMMENDATION:** Recommend the second year of a two year contract be awarded to Stanley Access Technologies, 17-C Marlin Drive, Trenton, New Jersey 08691 for an amount not to exceed: \$40,000.00 for "Automatic Door Maintenance and Repair" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the bid proposal from Stanley Access Technologies received July 9, 2015

**NATURE OF BID** Automatic Door Maintenance and Repair B-34 15/16

**SERVICES INITIAL CONTRACT YEAR**

**BID ITEM #1A:** Mechanic Straight Time Hourly Rate /125 hours

**BID ITEM #1B:** Mechanic Overtime Hourly Rate / 45 hours

**BID ITEM #1C:** Mechanic Weekend Hourly Rate / 20 hours

**BID ITEM # 1D:** Helper Straight Time Hourly Rate / 75 hours

**BID ITEM #1E:** Helper Overtime Hourly Rate / 25 hours

**BID ITEM #1F:** Helper Weekend Hourly Rate / 20 hours

**BID ITEM #1G:** Total of Cumulative Wages

**SERVICES SECOND CONTRACT YEAR**

**BID ITEM #1A:** Mechanic Straight Time Hourly Rate /125 hours

**BID ITEM #1B:** Mechanic Overtime Hourly Rate / 45 hours

**BID ITEM #1C:** Mechanic Weekend Hourly Rate / 20 hours

**BID ITEM # 1D:** Helper Straight Time Hourly Rate / 75 hours

**BID ITEM #1E:** Helper Overtime Hourly Rate / 25 hours

**BID ITEM #1F:** Helper Weekend Hourly Rate / 20 hours

**BID ITEM #1G:** Total of Cumulative Wages

**SOURCE OF FUNDS:** Maintenance / Building Equipment Repairs & Maintenance  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
par

BID SUMMARY

<b>VENDOR</b>	<b>Stanley Access Technologies*</b> 17-C Marlin Drive Trenton, NJ 08691	<b>Automated Access Systems, Inc.</b> 78 Pequot Trail Medford, NJ 08055
<b>INITIAL YEAR</b>		
BID #1A	\$90.00 hr. / \$11,250.00	\$180.00 hr. / \$22,500.00
BID #1B	\$135.00 hr. / \$6,075.00	\$270.00 hr. / \$12,150.00
BID #1C	\$180.00 hr. / \$3,600.00	\$360.00 hr. / \$7,200.00
BID #1D	\$90.00 hr. / \$6,750.00	\$65.00 hr. / \$4,875.00
BID #1E	\$135.00 hr. / \$3,375.00	\$97.50 hr. / \$2,437.50
BID #1F	\$180.00 hr. / \$3,600.00	\$130.00 hr. / \$2,600.00
BID #1G	<b>\$34,650.00</b>	<b>\$51,762.50</b>
<b>SECOND YEAR</b>		
BID #1A	\$90.00 hr. / \$11,250.00	\$185.00 hr. / \$23,125.00
BID #1B	\$135.00 hr. / \$6,075.00	\$277.50 hr. / \$12,487.50
BID #1C	\$180.00 hr. / \$3,600.00	\$370.00 hr. / \$7,400.00
BID #1D	\$90.00 hr. / \$6,750.00	\$70.00 hr. / \$5,250.00
BID #1E	\$135.00 hr. / \$3,375.00	\$105.00 hr. / \$2,625.00
BID #1F	\$180.00 hr. / \$3,600.00	\$140.00 hr. / \$2,800.00
BID #1G	<b>\$34,650.00</b>	<b>\$53,687.50</b>

\* RECOMMENDED VENDOR

Note: Bid Items # 1G - Total of cumulative wages is a sampling to be able to compare prices and determine the best lowest overall bid. Actual award amount may differ.

The below vendors were also invited to submit a bid:

ASSA ABLOY Entrance Systems	Lillian.Marr@assaabloy.com
Colline Integrated Security Services	cwirkus@cbissshop.com
Construction Journal	m.mcavoy@constructionjournal.com
Electronic Risks Consultants Inc.	velizabelar@erc-corp.com
Prime Vendor Inc.	Katie.Collier@prime-vendor.com

## ***EXHIBIT A-17***

Ocean County College  
Variable Frequency Drive Service and Repairs

**RECOMMENDATION:** Recommend that a contract be awarded to **Rotating Machinery Services Group, LLC d/b/a Process TDH Company** 70 Stacy Haines Road, Lumberton, New Jersey 08048 for an amount not to exceed: **\$20,000.00**. The contract is the second year of a two year contract for "Variable Frequency Drive Service and Repairs" at Ocean County College

Said contract to be in accordance with bid specifications and requirements and the proposal of the recommended vendor received on April 23, 2015

NATURE OF BID                      Variable Frequency Drive Service and Repairs    B-16 15/16

**YEAR #1**

HOURLY PRICING

BID ITEM #1A                      Regular Rate/hr.

BID ITEM #2A                      Overtime Rate/hr (after hours & weekend rate)

BID ITEM #3A                      Holiday Rate/hr.

FEES

BID ITEM #4    Equipment Charge / Materials Markup

**YEAR #2**

HOURLY PRICING

BID ITEM #1A                      Regular Rate/hr.

BID ITEM #2A                      Overtime Rate/hr (after hours & weekend rate)

BID ITEM #3A                      Holiday Rate/hr.

FEES

BID ITEM #4    Equipment Charge / Materials Markup

SOURCE OF FUNDS:                      Maintenance / Service–Maintenance  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
par

### BID SUMMARY

ITEM #	Rotating Machinery Services Group LLC d/b/a Process TDH Co* 70 Stacy Haines Road Lumberton, NJ 08048	Peterson Service Co. Inc 234 Route 70 Medford, NJ 08055	Longo Electrical/Mechanical Inc One Harry Shupe Blvd Wharton, NJ 07885
<b>Year 1</b>			
1A	\$95.00	\$98.00	\$145.00
2A	\$142.50	\$147.00	\$190.00
3A	\$190.00	\$196.00	\$190.00
4	15%	-0-	-0-
<b>Year 2</b>			
1A	\$100.00	\$100.00	\$145.00
2A	\$150.00	\$150.00	\$190.00
3A	\$200.00	\$200.00	\$190.00
4	15%	-0-	-0-

\* Recommend Vendor

The below vendors were also invited to submit a bid:

Construction Journal  
Hill's Electric Motor Services, Inc.

m.mcavoy@constructionjournal.com  
jaffap@msn.com

**BOARD MEETING:** May 23, 2016  
par

## ***EXHIBIT A-18***



## Elevator Repair and Inspection Services

**RECOMMENDATION:** Recommend that a contract be awarded to **Schindler Elevator Corp.** 840 North Lenola Road, Moorestown, NJ 08057 in the amount not to exceed **\$50,000.00** for the second year of a two-year contract for "Elevator Repair and Inspection Services" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the bids received May 6, 2015

**NATURE OF BID:** Elevator Repair and Inspection Services B-17 15/16

**BID ITEM # 1 YEAR #1**

**BID ITEM A:** Lump Sum Cost for State Required Inspection all Elevators

**BID ITEM B:** Lump Sum Total for Costs of Services

**BID ITEM C:** All Inclusive Hourly Rates

**BID ITEM #1:** Mechanic, Regular Hourly Rate

**BID ITEM #2:** Mechanic, Overtime Hourly Rate

**BID ITEM #3:** Helper, Regular Hourly Rate

**BID ITEM #4:** Helper, Overtime Hourly Rate

**BID ITEM # D:** Additional Price for Each Full Test, as Requested By the College

**BID ITEM #2 YEAR # 2**

**BID ITEM A:** Lump Sum Cost for State Required Inspection all Elevators

**BID ITEM B:** Lump Sum Total for Costs of Services

**BID ITEM C:** All Inclusive Hourly Rates

**BID ITEM #1:** Mechanic, Regular Hourly Rate

**BID ITEM #2:** Mechanic, Overtime Hourly Rate

**BID ITEM #3:** Helper, Regular Hourly Rate

**BID ITEM #4:** Helper, Overtime Hourly Rate

**BID ITEM # D:** Additional Price for Each Full Test, as Requested By the College

**SOURCE OF FUNDS:** Maintenance/Building Repairs and Maintenance  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
par

**BID SUMMARY**

<b>VENDOR</b>	<b>Schindler Elevator Corp*</b> 840 No. Lenola Road Moorestown, NJ 08057	<b>Excel Elevator^</b> 005. Bennett Rd Philadelphia, PA 19116	<b>United Elevator Co. LLC^</b> 2828 10 <sup>th</sup> St NE Washington, DC 20017	<b>Federal Elevator Inc.^</b> 1130-B Industrial Pkwy Brick, NJ 08724
<b>YEAR #1</b>				
#1A	Included	Non-Compliant	Non-Compliant	Non-Compliant
#1B	\$3,129.00			
#1C	\$230.00 per hour			
#2C	\$370.00 per hour			
#3C	\$200.00 per hour			
#4C	\$330.00 per hour			
#1D	Included			
<b>YEAR #2</b>				
#1A	Included	Non-Compliant	Non-Compliant	Non-Compliant
#1B	\$3,254.16			
#1C	\$240.00 per hour			
#2C	\$384.00 per hour			
#3C	\$208.00 per hour			
#4C	\$343.20 per hour			
#1D	Included			

**\* RECOMMENDED VENDOR**

^ Non-Compliant; Excel Elevator, United Elevator Co., LLC and Federal Elevator Inc did not complete and submit the required "Bid Form 2: Bid (revised)" document with their submission of addendum No. 1 dated April 15, 2015

The following vendors were also invited to submit a bid:

Allied Elevator  
Atlas Elevator, Inc  
Construction Journal  
East Coast Elevator Service  
Elevator Maintenance Corp.  
George S. Hall Inc. / GSH Group  
Innovative Elevator, Inc.  
Kone Elevator, Inc.  
Otis Elevator Company  
Preferred Elevator, Inc.  
TEC Elevator, Inc.  
ThyssenKrupp Elevator

dana.wormer@alliedelevator.com  
tlaselevatorinc@comcast.net  
m.mcavoy@constructionjournal.com  
Jim@eastcoastelevatorservices.com  
emco1950@aol.com  
Dean.Clark@GSHGROUP.COM  
rebecca@innovativeelevator.com  
Dan.steely@Kone.com  
Francisco.Albornoz@otis.com  
George@PreferredElevatorInc.com  
JimKoch@TecElevatorinc.com  
michael.Hager@ThyssenKrupp.com

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-19***

## Inspection and Service Contract for Fire Prevention &amp; Fire Control Equipment

**RECOMMENDATION:** Recommend that a contract be awarded to **Oliver Fire Protection & Security**, 501 Feheley Drive, King of Prussia, PA. 19406 in the amount not to exceed: **\$75,000.00** for the second year of a two year contract for "Inspection and Service Contract for Fire Prevention & fire Control Equipment" at Ocean County College.

Contract: 7/1/16-6/30/17

Said contract to be in accordance with bid specifications and requirements and the bids received April 14, 2015

**NATURE OF BID:** Inspection and Service Contract for  
Fire Prevention & Fire Control Equipment B-11 15/16

**YEAR #1**

**BID ITEM #1:** Lump Sum Inspection Cost

**BID ITEM #2 :** Portable Extinguisher Inspections

- A: Basic Inspection Service
- B: Recharging Service
- C: Hydrostatic Testing

**BID ITEM #3:** Labor Rates (includes overhead & profit)

- A: Mechanic, Regular Rate
- B: Mechanic, Overtime Rate
- C: Mechanic, Sunday Rate
- D: Mechanic's Helper, Regular Rate
- E: Mechanic's Helper, Overtime Rate
- F: Mechanic's Helper, Sunday Rate

**YEAR #2**

**BID ITEM #1:** Lump Sum Inspection Cost

**BID ITEM #2 :** Portable Extinguisher Inspections

- A: Basic Inspection Service
- B: Recharging Service
- C: Hydrostatic Testing

**BID ITEM #3:** Labor Rates for Mechanic and Mechanic's Helper

- A: Mechanic, Regular Rate
- B: Mechanic, Overtime Rate
- C: Mechanic, Sunday Rate
- D: Helper, Regular Rate
- E: Helper, Overtime Rate
- F: Helper, Sunday Rate

**SOURCE OF FUNDS:** Building Equipment Repairs and Maintenance/ Maintenance  
F/Y 2016/2017

BOARD MEETING: May 23, 2016

par

VENDOR	Oliver Fire Protection & Security* 501 Fehleley Drive King of Prussia, PA 19406	Allied Fire & Safety Equip Co Inc. 517 Green Grove Road Neptune, NJ 07754	Elite Fire Protection of NJ^ 748 Cains Mill Rd Williamstown, NJ 08094
YEAR #1			
ITEM #1	\$21,000.00	\$21,400.00	\$33,000.00
ITEM #2A	\$3.25	\$2.75	\$3.00
ITEM #2B	\$18.00	\$15.00	\$20.00
ITEM #2C	\$30.00	\$25.00	\$20.00
ITEM #3A	\$112.00	\$87.00	\$98.00
ITEM #3B	\$168.00	\$130.50	\$147.00
ITEM #3C	\$224.00	\$130.50	\$186.00
ITEM # 3D	\$112.00	\$87.00	\$91.00
ITEM # 3E	\$168.00	\$130.50	\$140.00
ITEM #3F	\$224.00	\$130.50	\$179.00
YEAR #2			
ITEM #1	\$21,000.00	\$22,800.00	\$35,000.00
ITEM #2A	\$3.25	\$2.75	\$3.00
ITEM #2B	\$18.00	\$15.00	\$20.00
ITEM #2C	\$30.00	\$25.00	\$20.00
ITEM #3A	\$112.00	\$89.00	\$98.00
ITEM #3B	\$168.00	\$134.50	\$147.00
ITEM #3C	\$224.00	\$134.50	\$186.00
ITEM # 3D	\$112.00	\$89.00	\$91.00
ITEM # 3E	\$168.00	\$134.50	\$140.00
ITEM # 3F	\$224.00	\$134.50	\$179.00

### BID SUMMARY

\* RECOMMENDED VENDOR

^ Non-Compliant: Elite Fire Protection of NJ did not acknowledge addendum #1

The following vendors were invited to submit bid package:

Arora Systems Group, LLC.  
Dodge Data & Analytics

Fire and Security Technologies  
Fire Security Technologies, Inc.  
Framen Mechanical, Inc.  
Protection Bureau  
Reliable Fire Protection

aoliver@arorasystemsgroup.com  
Emilie.lutcza@construction.com  
suzanne.kennison@construction.com  
TSherry@fireandsecuritytech.com  
glen@firesecuritytech.com  
dmanginelli@framanmechanical.com  
djakeman@protectionbureau.com  
doug@reliablefirepro.com

Board Meeting: May 23, 2016  
par

## ***EXHIBIT A-20***

**RECOMMENDATION:** Recommend that a contract be awarded to **Indoor Air Technologies, Inc.** 33 West Main Street, Victor, New York 14564 for an amount not to exceed: **\$20,000.00**. The contract is the second year of a two year contract for "HVAC Duct/Vent Cleaning Services" at Ocean County College

Said contract to be in accordance with bid specifications and requirements and the proposal of the recommended vendor received on April 21, 2015

NATURE OF BID                      HVAC Duct/Vent Cleaning Services    B-18 15/16

**YEAR #1**

HOURLY PRICING

BID ITEM #1A                      Regular Rate/hr.

BID ITEM #2A                      Overtime Rate/hr. (after hours & weekend rate)

BID ITEM #3A                      Holiday Rate/hr.

FEES

BID ITEM #4    Equipment Charge / Materials Markup

**YEAR #2**

HOURLY PRICING

BID ITEM #1A                      Regular Rate/hr.

BID ITEM #2A                      Overtime Rate/hr. (after hours & weekend rate)

BID ITEM #3A                      Holiday Rate/hr.

FEES

BID ITEM #4    Equipment Charge / Materials Markup

SOURCE OF FUNDS:                      Maintenance / Service—Maintenance  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
par



## BID SUMMARY

ITEM #	Indoor Air Technologies, Inc* 33 West Main Street Victor, New York 14564	Advanced Furnace & Air Duct Cleaning^ 409 Cumberland Avenue Bayville, NJ 08721	Core Mechanical Inc. 7150 North Park Drive Pennsauken, NJ 08109
<b>Year 1</b>			
1A	\$54.30	\$160.00	\$362.12
2A	\$62.40	\$179.00	\$543.18
3A	\$62.40	\$192.00	\$543.18
4	\$450.00	10%	-0-
<b>Year 2</b>			
1A	\$54.30	\$160.00	\$380.23
2A	\$62.40	\$179.00	\$570.34
3A	\$62.40	\$192.00	\$570.34
4	\$450.00	10%	-0-

\* Recommend Vendor

^Non-Compliant; Advanced Furnace & Air Duct Cleaning did not sign the "Disclosure of Investment Activities in Iran" form

The below vendors were also invited to submit a bid:

Bonland	mmitchell@bonlandHVAC.com
Consolidated Environmental Inc.	lra@conenv.com
Construction Journal	m.mcavoy@constructionjournal.com
Framen Mechanical, Inc.	dmanginelli@framanmechanical.com
Manhattan MBDA Business Center	khill@nycmbdacenter.com
Multitemp Mechanical, Inc.	jcattanea.multitemp@gmail.com
Peterson Service Co., Inc	bmcgroarty@petersonservice.com
Thermo Systems / Frank C. Gibson INC .	greg@fcgibson.com
Ultraclean Inc.	MikeJr@UltraCleaninc.com

**BOARD MEETING:** May 23, 2016  
par



***EXHIBIT A-21***

## Emergency Pipe Repair Contractor

**RECOMMENDATION:** Recommend the second year of a two year contract be awarded to **Falasca Mechanical, Inc. 3329 North Mill Road, Vineland, N.J. 08360** for an amount not to exceed: **\$30,000.00** for "Emergency Pipe Repair Contractor" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the bid proposal from Falasca Mechanical Inc. received September 22, 2015

**NATURE OF BID** Emergency Pipe Repair Contractor B-47 15/16

**INITIAL CONTRACT YEAR****Hourly Pricing for Contractor**

**BID ITEM #1:** Straight Time Hourly Rate /100 hours  
**BID ITEM #2:** Overtime Hourly Rate / 45 hours  
**BID ITEM #3:** Holiday Hourly Rate / 20 hours  
**BID ITEM #4:** Total bid items 1-3  
**BID ITEM #5:** % of Markup x's \$20,000.00 of Materials  
**BID ITEM #6:** Total bid items 4 and 5

**SECOND CONTRACT YEAR****Hourly Pricing for Contractor**

**BID ITEM #1:** Straight Time Hourly Rate /100 hours  
**BID ITEM #2:** Overtime Hourly Rate / 45 hours  
**BID ITEM #3:** Holiday Hourly Rate / 20 hours  
**BID ITEM #4:** Total bid items 1-3  
**BID ITEM #5:** % of Markup x's \$20,000.00 of Materials  
**BID ITEM #6:** Total bid items 4 and 5

**SOURCE OF FUNDS:** Maintenance / Service Maintenance  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
par

BID SUMMARY

<b>VENDOR</b>	<b>Falasca Mechanical Inc.*</b> <b>3329 North Mill Road</b> <b>Vineland, N.J. 08360</b>
<b>INITIAL YEAR</b>	
BID #1	\$100.00 / \$10,000.00
BID #2	\$150.00 / \$6,750.00
BID #3	\$200.00 / \$4,000.00
BID #4	\$20,750.00
BID #5	\$4,000.00
BID #6	\$24,750.00
<b>SECOND YEAR</b>	
BID #1	\$102.00 / \$10,200.00
BID #2	\$153.00 / \$6,885.00
BID #3	\$204.00 / \$4,080.00
BID #4	\$21,165.00
BID #5	\$4,000.00
BID #6	\$25,165.00

\* RECOMMENDED VENDOR

The below vendor was also invited to submit a bid:

A.J. Construction      Carf@ajconstruction.com

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-22***

## OCEAN COUNTY COLLEGE

## Welding Services

**RECOMMENDATION:** Recommend that a contract be awarded to **E.R.S Fleet Repair Inc.**, 1562 Partridge Street, Toms River, New Jersey 08753 in the amount not to exceed: **\$10,000.00** for the second year of a two year contract for "Welding Services" at Ocean County College.  
Contract Period: 7/1/2016 – 6/30/2017

Said contract to be in accordance with bid specifications and requirements received April 8, 2015

**NATURE OF BID:** Welding Services B-05 15/16

**YEAR #1 Hourly Pricing**

**BID ITEM #1:** Regular Rate  
**BID ITEM #2:** Overtime Rate (after hours & weekend rate)  
**BID ITEM #3:** Holiday

**YEAR #2: (optional) Hourly Pricing**

**BID ITEM #1:** Regular Rate  
**BID ITEM #2:** Overtime Rate (after hours & weekend rate)  
**BID ITEM #3:** Holiday

**SOURCE OF FUNDS:** Maintenance / Service Maintenance  
F/Y 2016/2017

**BID SUMMARY**

<b>VENDOR</b>	<b>E.R.S Fleet Repair Inc* 1562 Partridge Street Toms River, NJ 08753</b>
<b>YEAR #1</b>	
<b>ITEM #1</b>	<i>\$125.00</i>
<b>ITEM #2</b>	<i>\$187.50</i>
<b>ITEM #3</b>	<i>\$187.50</i>
<b>YEAR #2</b>	
<b>ITEM #1</b>	<i>\$125.00</i>
<b>ITEM #2</b>	<i>\$187.50</i>
<b>ITEM #3</b>	<i>\$187.50</i>

\* RECOMMENDED VENDOR

The following vendors were also invited to submit a bid package:

A&J Construction	<a href="mailto:cari@ajconstruct.com">cari@ajconstruct.com</a>
Heritage Industrial Services, Inc	<a href="mailto:jesse@heritageindustrialservices.com">jesse@heritageindustrialservices.com</a>
Mathis Construction Co. Inc	<a href="mailto:melissam@mathisConst.com">melissam@mathisConst.com</a>
Multitemp Mechanical, Inc	<a href="mailto:Jcattanea.multitemp@gmail.com">Jcattanea.multitemp@gmail.com</a>
Prime Vendor Inc.	<a href="mailto:Katie.colier@prime-vendor.com">Katie.colier@prime-vendor.com</a>

Board Meeting: May 23, 2016  
par

## ***EXHIBIT A-23***

OCEAN COUNTY COLLEGE  
Generator Service & Repair Contract

**RECOMMENDATION:** Recommend that a contract be awarded to **Atlantic Switch & Generator, LLC**, 4006 Sylon Boulevard, Hainesport, New Jersey 08036 in the amount not to exceed: **\$25,000.00** for the second year of a two year contract for "Generator Service & Repair Contract" at Ocean County College.

Contract Period: 7/1/16-6/30/17

Said contract to be in accordance with bid specifications and requirements and the bids received April 17, 2015

**NATURE OF BID:** Generator Service & Repair Contract B-13 15/16

**YEAR 1**

**BID ITEM #1:** Annual Preventative Maintenance

Hourly Rate for As-Needed Repairs/Service

**BID ITEM #2:** Hourly Rate

**BID ITEM #3:** Overtime Rate (after hours & weekends)

**BID ITEM #4:** Holiday Rate

**YEAR 2:** Services Optional Second Year

**BID ITEM #1:** Annual Preventative Maintenance

Hourly Rate for As-Needed Repairs/Service

**BID ITEM #2:** Hourly Rate

**BID ITEM #3:** Overtime Rate (after hours & weekends)

**BID ITEM #4:** Holiday Rate

**SOURCE OF FUNDS:** Building Equipment Repairs & Maintenance / Maintenance  
F/Y 2016/2017

**BID SUMMARY**

	<b>Atlantic Switch &amp; Generator LLC*</b> 4006 Sylon Boulevard Hainesport, NJ 08036	<b>Giles &amp; Ransome, Inc.</b> d/b/a Ransome Cat 2975 Galloway Road Bensalem, PA 19020	<b>Genserve, Inc.</b> 115A Twinbridge Drive Pennsauken, NJ 08110
<b>YEAR 1</b>			
ITEM #1	\$1,975.00	\$3,540.00	\$3,375.00
ITEM #2	\$ 95.00	\$ 100.00	\$ 110.00
ITEM#3	\$ 142.50	\$ 150.00	\$ 150.00
ITEM #4	\$ 142.50	\$ 195.00	\$ 195.00
<b>YEAR 2</b>			
ITEM #1	\$1,975.00	\$3,540.00	\$3,375.00
ITEM #2	\$ 95.00	\$ 100.00	\$ 110.00
ITEM#3	\$ 142.50	\$ 150.00	\$ 150.00
ITEM #4	\$ 142.50	\$ 195.00	\$ 195.00

\*Recommended Vendor

BOARD MEETING: May 23, 2016  
par

	FM Generator, Inc. 35 Pequit Street Canton, MA 02021	N.S.R. National Standby Repair Corp. 72 Nannyhagen Road Thornwood, NY 10594
YEAR 1		
ITEM #1	\$ 3,400.00	\$6,900.00
ITEM #2	\$ 105.00	\$ 125.00
ITEM#3	\$ 157.50	\$ 187.50
ITEM #4	\$ 157.50	\$ 250.00
YEAR 2		
ITEM #1	\$ 3,400.00	\$6,900.00
ITEM #2	\$ 105.00	\$ 125.00
ITEM#3	\$ 157.50	\$ 187.50
ITEM #4	\$ 157.50	\$ 250.00

The below vendors were also invited to submit a bid:

Electrical Power Systems, Inc. (EPS)	CristinP@ElectricalPowerSys.com
GMH Associates of America, Inc	customerservice1gmh@gmhassociates.com
Industrial Valley Generator & Pump	khall110@comcast.net
Prime Vendor Inc.	Katie.Collier@prime-vendor.com
R&J Control, Inc.	jeffb@rjcontrol.com
Scott's Emergency Light & Power Gen (SELPG)	eleader@selpg.com
Sun Belt Rentals	Patrick.French@sunbeltrentals.com

BOARD MEETING: May 23, 2016  
par



## ***EXHIBIT A-24***

Ocean County College  
Integrated Pest Management Services

**RECOMMENDATION:** Recommend that a contract be awarded to **Tri-County Termite & Pest Control, Inc.** 189 Delaware Avenue, Carneys Point, New Jersey 08069 in the amount not to exceed: **\$10,950.00** for the second year of a two year contract for "integrated pest management services" at Ocean County College. Contract period: 7/1/2015-6/30/2016

Said contract to be in accordance with bid specifications and requirements and the proposal of the recommended vendor received on April 8, 2015

NATURE OF BID                      Integrated Pest Management Services                      B-07 15/16

**COMPENSATION FEES:**

**YEAR 1**

ITEM #1:                      Services initial contract year

**YEAR 2**

ITEM #1:                      Services optional second year

SOURCE OF FUNDS:                      Grounds / Service Grounds  
F/Y 2016/2017

BID SUMMARY

	<b>Tri-County Termite &amp; Pest Control, Inc.*</b> 189 Delaware Avenue Carneys Point, NJ 08069	Orkin Pest Control 2170 Piedmont Rd. N.E. Atlanta, GA 30324	Alliance Pest Control 1 Steven Avenue Tinton Falls, NJ 07727
<b>YEAR 1</b>			
Item #1	\$10,950.00	\$12,636.00	\$32,076.00
<b>YEAR 2</b>			
Item #1	\$10,950.00	\$12,636.00	\$32,076.00

\*LOW BID – RECOMMENED VENDOR

Below vendors were also invited to submit bids:

Action Pest Control  
Advanced Pest Management  
Cavanaugh's Prof. Termite & Pest  
Dodge Data & Analytics  
Guardian Exterminating Services  
Prime Vendor Inc  
Site Services Group

[Richb@actionpestcontrol.com](mailto:Richb@actionpestcontrol.com)  
[Kimberly.jenkins@apmservices.com](mailto:Kimberly.jenkins@apmservices.com)  
[scptt@cavanaughspect.com](mailto:scptt@cavanaughspect.com)  
[Emile.lutcza@construction.com](mailto:Emile.lutcza@construction.com)  
[pestcontrolrequests@guardian-service.com](mailto:pestcontrolrequests@guardian-service.com)  
[work39@prime-vendor.com](mailto:work39@prime-vendor.com)  
[ctranchina@ssg-usa.com](mailto:ctranchina@ssg-usa.com)

**BOARD MEETING:** May 23, 2016  
par

***EXHIBIT A-25***

## Ocean County College

### SWEEPING SERVICES

**RECOMMENDATION:** Recommend that a contract be awarded to **All Seasons Maintenance Inc.**, 20 So. Hope Chapel Road, Jackson, N.J. 08527 in the amount not to exceed: **\$30,000.00** for "Sweeping Services" at Ocean County College main campus and Southern Education Extension Center in Manahawkin, N.J. The contract is the second year of a two year contract. Effective 7/1/16-6/30/17

Said contract to be in accordance with bid specifications and requirements and the bid proposal received April 22, 2015

NATURE OF BID: Street Sweeping Services  
OCC Toms River Location and Southern Educational Center B-14 15/16

#### YEAR #1

ITEM #1 Toms River Campus- All inclusive fees per month for complete sweeping of all paved surfaces of the campus in accordance with the DEP Storm Water Regulations. All Sweeping to be removed from campus with proper disposal being the responsibility of the contractor.

ITEM #2 Manahawkin Campus -All inclusive fees per month for complete sweeping of all paved surfaces of the campus in accordance with the DEP Storm Water Regulations. All Sweeping to be removed from campus with proper disposal being the responsibility of the contractor.

ITEM #3 Toms River Campus-All inclusive fees to come to the Toms River Campus to completely sweep the specified parking lot(s) in accordance with DEP Storm Water regulations, including debris blower operator to do a details clean up. All sweepings to be removed from campus, with proper disposal being the responsibility of the contractor;

#### YEAR #2

ITEM #1 Toms River Campus – All inclusive fees per month for complete sweeping of all paved surfaces of the campus in accordance with the DEP Storm Water Regulations. All Sweeping to be removed from campus and proper disposal is the responsibility of the vendor

ITEM #2 Manahawkin Campus -All inclusive fees per month for complete sweeping of all paved surfaces of the campus in accordance with the DEP Storm Water Regulations. All Sweeping to be removed from campus with proper disposal being the responsibility of the contractor.

ITEM #3 Toms River Campus-All inclusive fees to come to the Toms River Campus to completely sweep the specified parking lot(s) in accordance with DEP Storm Water regulations, including debris blower operator to do a details clean up. All sweepings to be removed from campus, with proper disposal being the responsibility of the contractor;

SOURCE OF FUNDS: Code Compliance. / Grounds  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
par

BID SUMMARY

VENDOR	All Seasons Maintenance Inc* 22 S.Hope Chapel R Jackson, NJ 08527	C & L Sweeping Service 350 Faraday Avenue Jackson, NJ 08527
YEAR #1		
ITEM # 1	\$1567.89	\$1,680.00
ITEM # 2	\$432.10	\$750.00
ITEM # 3		
Lot 1	\$504.70	\$750.00
Lot 1A	\$168.23	\$250.00
Lot 1B	\$168.23	\$250.00
Lot 1C	\$168.23	\$250.00
Service Road	\$174.21	\$250.00
Lot 2	\$174.21	\$750.00
Lot 2A	\$174.21	\$250.00
Lot 4	\$174.21	\$250.00
Facilities Lot	\$174.21	\$250.00
College Dr. S.	\$174.21	\$250.00
Lot 6	\$174.21	\$250.00
Access N.Bay	\$174.21	\$250.00
Lot 5	\$174.21	\$250.00
College Dr. N.	\$174.21	\$250.00
Lot 1 & 2	\$678.91	\$1,200.00
YEAR #2		
ITEM #1	\$1567.89	\$1,680.00
ITEM #2	\$432.10	\$750.00
ITEM # 3		
Lot 1	\$504.70	\$750.00
Lot 1A	\$168.23	\$250.00
Lot 1B	\$168.23	\$250.00
Lot 1C	\$168.23	\$250.00
Service Road	\$174.21	\$250.00
Lot 2	\$174.21	\$750.00
Lot 2A	\$174.21	\$250.00
Lot 4	\$174.21	\$250.00
Facilities Lot	\$174.21	\$250.00
College Dr. S.	\$174.21	\$250.00
Lot 6	\$174.21	\$250.00
Access N. Bay	\$174.21	\$250.00
Lot 5	\$174.21	\$250.00
College Dr. N.	\$174.21	\$250.00
Lot 1 & 2	\$678.91	\$1,200.00

\*Recommended Vendor

The below vendors were also invited to submit bids:

APEX Waste Management  
Construction Journal  
Daycare Cleaning Services, Inc.  
Johnson Baran Corp.  
Reilly Sweeping Inc.  
T.C.M. Sweeping

apexwastemanagement@yahoo.com  
m.mcavoy@constructionjournal.com  
wmechmann12@comcast.net  
johnsonbaran@verizon.net  
nj@reillysweeping.com  
joe@tcmsweeping.com

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-26***

## OCEAN COUNTY COLLEGE

## Snow Removal Services

**RECOMMENDATION:** Recommend the second year of a two year contract be awarded to **Bil-Jim Construction, 577 South Hope Chapel Road, Jackson, NJ 08727**, in the amount not to exceed **\$300,000.00** for "Snow Removal Services" at Ocean County College. The following Ocean County College locations are included: Toms River, N.J. Main Campus and Brown Property, and Manahawkin N.J.-Southern Education Center.

Said contract to be in accordance with bid specifications and requirements received September 15, 2015

**NATURE OF BID:** Snow Removal Services – Fiscal Year 2016/2017 B-02 15/16

**BID ITEM #1:** Snow Matrix for Snow Plow and Sidewalks – Lower Campus

**BID ITEM #2:** Snow Matrix for Snow Plow and Sidewalks – Upper Campus

**BID ITEM #3:** Snow Matrix for Snow Plow and Sidewalks – SEC

**BID ITEM #4:** Snow Matrix for Snow Plow and Sidewalks – Brown Property

**SOURCE OF FUNDS:** Snow Removal / Grounds  
F/Y 2015/2016

**BID SUMMARY (see attached matrix for details)**

	<b>Bil-Jim Construction*</b> 577 South Hope Chapel Rd. Jackson, NJ 08727
SNOW PLOW Lower Campus (Lowest/Highest)	\$10,500.00/\$36,000.00
SIDEWALK Lower Campus (Lowest/Highest)	\$6,000.00/\$18,000.00
SNOW PLOW Upper Campus (Lowest/Highest)	\$2,500.00/\$17,000.00
SIDEWALK Upper Campus (Lowest/Highest)	\$2,400.00/\$13,000.00
SNOW PLOW SEC (Lowest/Highest)	\$2,720.00/19,420.00
SIDEWALK SEC (Lowest/Highest)	\$608.00/\$8,808.00
SNOW PLOW Brown Property (Lowest/Highest)	\$200.00/\$2,525.00
SIDEWALK Brown Property (Lowest/Highest)	\$100.00/\$300.00

\*RECOMMENDED VENDOR

The following is a list of vendors also invited to bid:

All Seasons Maintenance	<a href="mailto:ecswrystal@optionline.net">ecswrystal@optionline.net</a>
Construction Journal	<a href="mailto:m.mcavoy@constructionjournal.com">m.mcavoy@constructionjournal.com</a>
Diamond Construction	<a href="mailto:diamondconstructionmargie@yahoo.com">diamondconstructionmargie@yahoo.com</a>

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-27***



## Energy Management System Operation and Maintenance

**RECOMMENDATION:** Recommend the second year of a two year contract be awarded to **Peterson Service Co. Inc.** 234 Route 70, Medford, New Jersey 08055 for an amount not to exceed: **\$75,000.00** for "Energy Management System Operation and Maintenance" at Ocean County College.

Said contract to be in accordance with bid specifications and requirements and the bid proposal from Peterson Service Co., Inc. received July 9, 2015

**NATURE OF BID** Energy Management System Operation and Maintenance B-35-15/16

**INITIAL CONTRACT YEAR****Compensation Fees:**

**BID ITEM # 1:** BASE SERVICES INITIAL CONTRACT YEAR

**Extended Services Initial Contract Year:**

**BID ITEM #1A:** Technician Straight Time Hourly Rate /125 hours  
**BID ITEM #1B:** Technician Overtime Hourly Rate / 45 hours  
**BID ITEM #1C:** Technician Weekend Hourly Rate / 20 hours  
**BID ITEM # 1D:** Helper Straight Time Hourly Rate / 75 hours  
**BID ITEM #1E:** Helper Overtime Hourly Rate / 25 hours  
**BID ITEM #1F:** Helper Weekend Hourly Rate / 20 hours  
**BID ITEM #1G:** Total of Cumulative Wages

**SECOND CONTRACT YEAR**

**BID ITEM # 1:** BASE SERVICES SECOND CONTRACT YEAR

**Extended Services Initial Contract Year:**

**BID ITEM #1A:** Technician Straight Time Hourly Rate /125 hours  
**BID ITEM #1B:** Technician Overtime Hourly Rate / 45 hours  
**BID ITEM #1C:** Technician Weekend Hourly Rate / 20 hours  
**BID ITEM # 1D:** Helper Straight Time Hourly Rate / 75 hours  
**BID ITEM #1E:** Helper Overtime Hourly Rate / 25 hours  
**BID ITEM #1F:** Helper Weekend Hourly Rate / 20 hours  
**BID ITEM #1G:** Total of Cumulative Wages

BOARD MEETING: May 23, 2016  
 par

**SOURCE OF FUNDS:** Maintenance / Service Maintenance  
F/Y 2016/2017

BID SUMMARY

<b>VENDOR</b>	<b>Peterson Service Co. Inc.* 234 Route 70 Medford, NJ 08055</b>	<b>CM3 Building Solutions, Inc. 185 Commerce Drive Fort Washington, PA 19034</b>	<b>Automated Building Controls 3320 Route 66 Neptune, NJ 07753</b>
<b>INITIAL YEAR</b>			
BID #1	\$42,944.00	\$25,848.00	\$43,200.00
BID #1A	\$102.00 hr./\$12,750.00	\$190.00 hr. /\$23,750.00	\$150.00 hr. / \$18,750.00
BID #1B	\$127.00 hr. / \$5,715.00	\$230.00 hr. /\$10,350.00	\$150.00 hr. / \$6,750.00
BID #1C	\$177.00 hr. /\$3,540.00	\$280.00 hr. / \$5,600.00	\$150.00 hr. / \$3,000.00
BID #1D	\$17.00 hr. /\$1,275.00	\$175.00 hr. / \$13,125.00	\$35.00 hr. / \$2,625.00
BID #1E	\$25.00 hr. / \$625.00	\$200.00 hr. / \$5,000.00	\$35.00hr. / \$875.00
BID #1F	\$34.00 hr. / \$680.00	\$250.00 hr. / \$5,000.00	\$35.00 hr. / \$700.00
BID #1G	<b>\$67,529.00</b>	<b>\$88,673.00</b>	<b>\$75,900.00</b>
<b>SECOND YEAR</b>			
BID #1	\$46,848.00	\$28,319.00	\$43,200.00
BID #1A	\$105.00 hr. / \$13,125.00	\$190.00 hr. / \$23,750.00	\$150.00 hr. / \$18,750.00
BID #1B	\$130.00 hr. / \$5,850.00	\$230.00 hr. / \$10,350.00	\$150.00 hr. / \$6,750.00
BID #1C	\$155.00 hr. / \$3,100.00	\$280.00 hr. / \$5,600.00	\$150.00 hr. / \$3,000.00
BID #1D	\$20.00 hr. / \$1,500.00	\$175.00 hr. / \$13,125.00	\$35.00 hr. / \$2,625.00
BID #1E	\$30.00 hr. / \$750.00	\$200.00 hr. / \$5000.00	\$35.00hr. / \$875.00
BID #1F	\$40.00 hr. / \$800.00	\$250.00 hr. / \$5,000.00	\$35.00 hr. / \$700.00
BID #1G	<b>\$71,973.00</b>	<b>\$91,144.00</b>	<b>\$75,900.00</b>

\* RECOMMENDED VENDOR

Note: Bid Items # 1G - Total of cumulative wages is a sampling to be able to compare prices and determine the best lowest overall bid. Actual award amount may differ.

All of the vendors invited to submit a bid are represented above.

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-28***

## OCEAN COUNTY COLLEGE

## RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT

## Purchase of Apple Computers and Accessories

**WHEREAS**, Middlesex Regional Educational Services Commission (MRESC) conducted a voluntary Cooperative Pricing System with other contracting units; and

**WHEREAS**, the Cooperative Pricing System is to effect substantial economies in the provision and performance of goods and services; and

**WHEREAS**, Ocean County college is a member of Middlesex Regional Education Services Commission; and

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase Apple Computer and Accessories

**WHEREAS**, N.J.S.A.18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority, permits purchases to be made through such a consortium

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to enter into and execute an Agreement with **Apple Computer Inc.** 12545 Riata Vista Circle, Austin, TX 78787 in the amount not to exceed: **\$111,525.00** for the purchase of "Apple Computer and Accessories" at Ocean County College.
2. This contract is awarded without public bidding in accordance with the provisions of the County College Contracts Law (18A:64A-25.10).
3. Specific Line item against which this contract is to be charged as follows:

Minor Capital-Computer / Perkins Grant F/Y 15/16	\$108,525.00
Supplies General / Perkins Grant F/Y 15/16	\$ 3,000.00

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:** Apple Computer Inc.  
12545 Riata Vista Circle  
Austin, TX. 78787

**ACCOUNT:** Minor Capital-Computer / Perkins Grant F/Y 15/16 \$108,525.00  
Supplies General / Perkins Grant F/Y 15/16 \$ 3,000.00

**AMOUNT:** \$111,525.00  
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2016/2017 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-29***

## OCEAN COUNTY COLLEGE

## RESOLUTION

WHEREAS, the Board of Trustees of Ocean County College recognizes the need for the purchase and delivery of "unleaded plus gasoline fuel" for vehicles and equipment and "low sulfur (less than 2%) diesel fuel" for use in machinery required by facilities at Ocean County College; and

WHEREAS, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to execute an agreement with **Pedroni Fuel Company, 385 Wheat Road, Vineland, NJ 08360**, providing the "Purchase and Delivery of Unleaded Plus Gasoline Fuel and Low Sulfur Diesel Fuel" for Ocean County College in the amount not to exceed: **\$41,500.00**

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (N.J.S.A.18A:64A-25.9a).

3. State Contract number for "unleaded fuel" #80910 expiration date: 2/28/17  
State Contract number for "diesel fuel" #82764 expiration date: 10/31/16

4. Specific line item against which this contract is to be charged is as follows:

**AUTO GAS AND OIL / MOTOR POOL**  
**F/Y 2016/2017**

BOARD MEETING: May 23, 2016  
par

## RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND  
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDED OF A  
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

PURCHASE AND DELIVERY OF UNLEADED PLUS GASOLINE FUEL **\$40,000.00**  
PURCHASE AND DELIVERY OF LOW SULFER (LESS THAN 2%) DIESEL FUEL **\$1,500.00**

**VENDOR:** Pedroni Fuel Company  
285 Wheat Road  
Vineland, New Jersey 08360

**ACCOUNT:** Auto Gas and Oil  
Motor Pool  
F/Y 2016/2017

**AMOUNT:** \$41,500.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of  
Trustees budget for 2016/2017 and the appropriation is sufficient to cover this contract and the  
contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
par



## ***EXHIBIT A-30***

## OCEAN COUNTY COLLEGE

## RESOLUTION

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase “maintenance products, painting accessories, plumbing parts and supplies, and general hardware and related items” for use in the facilities department at Ocean County College; and

**WHEREAS**, Fastenal provides a system that monitors inventory, tracks usage, automates orders, and allows for the receipt of items necessary to restock facilities department supplies. The system increases efficiency and reduces administrative costs and on-hand inventory; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to execute an agreement with **FASTENAL**, 1195 Airport Road, Lakewood, New Jersey 08731, for the purchase of “maintenance products, painting accessories, plumbing parts and supplies, and general hardware and related items” for use in the facilities department at Ocean County College in the amount not to exceed: **\$200,000.00**
- 2.. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) State Contract.
3. Fastenal State Contract # 79873 expires 2/28/2017.
4. Specific line item against which this contract is to be charged is as follows:

Maintenance / Supplies Operation and Maintenance  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
par

## RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND  
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A  
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:**

Fastenal  
1195 Airport Road  
Lakewood, New Jersey 08731

**ACCOUNT:**

Maintenance / Supplies Maintenance and Operation  
F/Y 2016/2017

**TOTAL:**

**\$200,000.00**

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2016/2017, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-31***

## OCEAN COUNTY COLLEGE

## RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR

## "Kids Summer Classes on Campus"

## Continuing Professional Education

June 20, 2016 – August 15, 2016

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a.(2) providing extraordinary unspecifiable services and products which cannot reasonably be described by written specifications, subject however, to procedures consistent with open public bidding whenever possible; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

**NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES** as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to enter into and execute an Agreement with **Black Rocket Products, LLC**, 317 Ocean Blvd., Atlantic Highlands, N.J. 07716 in the amount not to exceed: **\$45,000.00** for Kids Summer Classes (Make your first video game, Minecraft Designers, Codebreakers, Maker Lab, Minecraft Modders, App Attack, Video Game Animation, App Adventures, Digital Storytellers, Make your first 3-D Video Game, Creative Design & robotics, Minecraft Animators, and Lego Films & Stop Animation) through the Continuing Education Program at Ocean County College.

BOARD MEETING: May 23, 2016

par

## RESOLUTION

**“Various Kids Summer Camps on Campus”**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDED OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

<b>VENDOR:</b>	Black Rocket Productions, LLC 317 Ocean Blvd Atlantic Highlands, New Jersey 07716
<b>ACCOUNT:</b>	FEES / CONSULTANTS – CPE YOUTH CAMPS F/Y 2016/2017
<b>TOTAL:</b>	<u><u>\$45,000.00</u></u>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2016/2017 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-32***

## OCEAN COUNTY COLLEGE

## RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR

## "Kids Summer Camps on Campus"

July 5, 2016 – August 12, 2016

## Continuing Professional Education

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a.(2) providing extraordinary unspecifiable services and products which cannot reasonably be described by written specifications, subject however, to procedures consistent with open public bidding whenever possible; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

**NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES** as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to enter into and execute an Agreement with **SUPER SCIENCE PROGRAM FOR KIDS**, 52 Shore Drive, Hackettstown, N.J., 07084 in the amount not to exceed: **\$25,000.00** for "2016" Summer kids camps (Chemical Wizardry, Lego Star Wars & Machines, Make It & Take It, Lego We Do Robotics, Amusement Park Physics, Intro VEX IQ Robotics, Crazy Contraptions, Architect & Engineer challenge, Ad "Transform" Robotics, CSI Science, Diggin for Dinosaurs and Chemical Wizardry) through the Continuing Education Program at Ocean County College.

BOARD MEETING: May 23, 2016

par



## RESOLUTION

**"Kids Summer Camps on Campus"**  
**July 5, 2016 – August 12, 2016**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

<b>VENDOR:</b>	Super Science Program for Kids 52 Shore Drive Hackettstown, New Jersey 07084
<b>ACCOUNT:</b>	Fees / Consultants – CPE Youth Camps F//Y 2016/2017
<b>TOTAL:</b>	<u><u>\$25,000.00</u></u>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2016/2017 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
Par

## ***EXHIBIT A-33***

**OCEAN COUNTY COLLEGE  
RESOLUTION AUTHORIZING THE AWARD OF A  
CONTRACT FOR PROFESSIONAL LEGAL SERVICES**

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5 et seq.; and

**WHEREAS**, it has been determined that Professional Legal Services as Special Labor Counsel are required to provide advice and representation to Ocean County College in aspects of labor and employment law; and

**WHEREAS**, legal services will include but are not limited to litigation, collective bargaining and negotiations, and personnel and disciplinary matters.

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

**NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES** as follows:

The Ocean County College Board of Trustees is hereby authorized and directed to enter into and execute an Agreement with:

Cleary Giacobbe Alfieri Jacobs, LLC  
169 Ramapo Valley Road  
Upper Level 105  
Oakland, NJ 07436

At \$175 per hour in a total amount not to exceed \$25,000 for Ocean County College.

1. Certified copies of this Resolution shall be made available

BOARD MEETING: May 23, 2016

## RESOLUTION

## Contract for Professional Legal Services

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION  
AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE  
OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:** Cleary Giacobbe Alfieri Jacobs, LLC  
169 Ramapo Valley Road  
Upper Level 105  
Oakland, New Jersey 07436

**ACCOUNT:** LEGAL SERVICES / FEES LEGAL  
F/Y 2015/2016

**TOTAL:** \$25,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2015/2016 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016

## ***EXHIBIT A-34***

## OCEAN COUNTY COLLEGE

## RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT

Purchase of Exinda Appliance Upgrade, License and 3 Year Maintenance Support

July 1, 2016 – June 30, 2019

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to enter into and execute an Agreement with **Atrion Communication Resources, Inc.** 185-1 Industrial Parkway, Branchburg, New Jersey 08876 in the amount not to exceed: **\$59,883.00** for the purchase of "Exinda Appliance Upgrade, License and 3 Year Maintenance Support" at Ocean County College.

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND  
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A  
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES

Purchase of Exinda Appliance Upgrade, License and 3 Year Maintenance Support  
July 1, 2016 – June 30, 2019

**VENDOR:** Atrion Communication Resources, Inc.  
185-1 Industrial Parkway  
Branchburg, New Jersey 08876

**ACCOUNT:** Heti Technology Infrastructure / Minor Capital - Network  
F/Y 15/16

**AMOUNT:** \$59,883.00  
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2015/2016 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-35***



# OCEAN COUNTY COLLEGE

## RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR

### Purchase of EX02 Sonde and Sensors

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5 et seq., and is sole source.

**WHEREAS**, the products being purchased are to be part of our existing sensor network array in Barnegat Bay. The existing array consists of YSI products, and in order to maintain compatibility from both a hardware and software perspective we need to stay within the product line.

**WHEREAS**, the Executive Vice President of Finance and administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration ; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

**NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES** as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to execute an agreement with **YSI Inc.** 1700-1725 Brannum Lane, Yellow Springs, Ohio 45387 in the amount not to exceed **\$40,982.65** for the purchase of "EX02 Sonde and Sensors" for Barnegat Bay Partnership at Ocean County College.

BOARD MEETING: May 23, 2016  
par

## RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

<b>VENDOR:</b>	YSI, Inc. 1700-1725 Brannum Lane Yellow Springs, Ohio 45387
<b>ACCOUNT:</b>	BBP EPA 320 FY14-16 / Minor Capital F/Y 2015/2016
<b>TOTAL:</b>	<u>\$40,982.65</u>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2015/2016, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-36***

## OCEAN COUNTY COLLEGE

## RESOLUTION

First year of two year contract for Horizon View/VM Ware Virtualization software & support

**WHEREAS**, NJEDGE.NET/CONSORTIUM is a nonprofit technology consortium of academic and research institutions in New Jersey;

**WHEREAS**, Ocean County College is a NJEDGE.NET/CONSORTIUM member;

**WHEREAS**, N.J.S.A.18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority, permits purchases to be made through such a consortium;

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase the first year of a two year contract for Horizon View/VM Ware Virtualization Software & Support through NJEDGE.NET/CONSORTIUM for the fiscal year 2016/2017

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the County College Contracts Law Chapter 64A of Title 18A of the New Jersey Statutes requires that the resolution authorizing award of contracts for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute an agreement with **NJEDGE.NET**, 218 Central Avenue, Newark, New Jersey in an amount not to exceed: **\$29,269.80**
2. This contract is awarded without public bidding in accordance with the provisions of the County College Contracts Law (18A:64A-25.10).
3. Specific line item against which this contract is to be charged is as follows:

Software / Information Technology  
F/Y 2016/2017

BOARD MEETING: May 23, 2016  
par

**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**VENDOR:** NJEDGE.NET  
218 Central Avenue  
Newark, New Jersey 07102

**ACCOUNT:** Software / Information Technology  
F/Y 2016/2017

**AMOUNT  
NOT TO EXCEED:** \$29,269.80

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2016/2017, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-37***

## OCEAN COUNTY COLLEGE

## RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR

## Purchase Water Quality Sensor and Accessories

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services where it is deemed impractical to solicit competitive quotations to the provisions of N.J.S.A.18A:64A-25.19

**WHEREAS**, the products being purchased will be part of an existing sensor network array in Barnegat Bay. The sensors will not only seamlessly integrate but they also have the required technical capabilities; and

**WHEREAS**, the Executive Vice President of Finance and administration of Ocean County College has determined and certified in writing that the value of the acquisition exceeds \$17,500; and

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration ; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

**NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES** as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to execute an agreement with **Pro Oceanus** 80 Pleasant Street, Bridgewater, B4V 1N1, Canada in the amount not to exceed **\$17,651.50** for the purchase of "CO<sub>2</sub>-Pro Sensor with water pump and cables" for the Barnegat Bay Partnership at Ocean County College.

BOARD MEETING: May 23, 2016

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## RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

<b>VENDOR:</b>	Pro Oceanus 80 Pleasant Street Bridgewater B4V 1N1 Canada
<b>ACCOUNT:</b>	BBP EPA 320 FY14-16 / Minor Capital F/Y 2015/2016
<b>TOTAL:</b>	<u>\$17,651.50</u>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2015/2016, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
par



## ***EXHIBIT A-38***

**OCEAN COUNTY COLLEGE****RESOLUTION****Cooperative Purchasing**

**WHEREAS**, the Board of Trustees of Ocean County College authorizes participation in cooperative purchasing with U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE

**WHEREAS**, U.S. Communities is a nonprofit purchasing cooperative that delivers cost savings to public institutions and local governing units for products and services, and reduces administrative costs associated with competitive bids for public agencies nationwide; and

**WHEREAS**, the College desires to join this cooperative for the purpose of participating in the advantageous pricing offered by the contracts awarded through the cooperative; and

**WHEREAS**, cooperative purchasing is permitted under N.J.S.A. 52:34-6.2, the application of which is provided for in Local Finance Notice 2012-10, dated May 14, 2012.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and State of New Jersey that:

1. The aforesaid recitals are incorporated therein as though fully set forth at length.
2. The Board hereby authorizes the Executive Vice President of Finance and Administration or their appointed designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this resolution.
3. This resolution shall take effect immediately

## ***EXHIBIT A-39***

**OCEAN COUNTY COLLEGE****RESOLUTION****Cooperative Purchasing**

**WHEREAS**, the Board of Trustees of Ocean County College authorizes participation in cooperative purchasing with National Intergovernmental Purchasing Alliance Company ("**National IPA**")

**WHEREAS**, National Intergovernmental Purchasing Alliance Company is a nonprofit purchasing cooperative that delivers cost savings to public institutions and local governing units for products and services, and reduces administrative costs associated with competitive bids for public agencies nationwide; and

**WHEREAS**, the College desires to join this cooperative for the purpose of participating in the advantageous pricing offered by the contracts awarded through the cooperative; and

**WHEREAS**, cooperative purchasing is permitted under N.J.S.A. 52:34-6.2, the application of which is provided for in Local Finance Notice 2012-10, dated May 14, 2012.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and State of New Jersey that:

1. The aforesaid recitals are incorporated therein as though fully set forth at length.
2. The Board hereby authorizes the Executive Vice President of Finance and Administration or their appointed designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this resolution.
3. This resolution shall take effect for 2017 Fiscal purchases and then after

## ***EXHIBIT A-40***

## OCEAN COUNTY COLLEGE

## AMENDMENT

Charter Bus Transportation Service to Various Locations for Student Life Department

**AMENDMENT:** Recommend the contract to **Suburban Trails, Inc/A Coach USA Company** be amended in the additional amount of **\$5,000.00** for a total amount of **\$22,020.00**. The monies are necessary for spring semester transportation costs. The original contract in the amount of **\$17,020.00** was awarded at the July 27, 2015 Board of Trustees meeting.  
Contract period: July 1, 2015 – June 30, 2016

Said contract to be in accordance with proposal specifications and requirements dated June 5, 2015 and the proposals received June 30, 2015

**NATURE OF PROPOSAL:** Charter Bus Transportation Service-Variou Locations  
Q-01 15/16

**ITEM #1:** Total Proposal Price for All Trips without Gratuity

**ITEM #2:** Gratuity Allowance for all Trips

**ITEM #3:** Total Proposal Price

**SOURCE OF FUNDS:** Transportation / Student Clubs and Activities  
F/Y 2015/2016

**PROPOSAL SUMMARY**

<b>VENDOR</b>	<b>ITEM #1</b>	<b>ITEM #2</b>	<b>ITEM #3</b>	<b>EVALUATION RESULTS TOTAL POINTS</b>
Suburban Trails, Inc.* A Coach USA Company 750 Somerset Street New Brunswick, NJ 08901	\$16,620.00	\$400.00	\$17,020.00	192
Classic Cruisers, Inc d/b/a Class Tours 2150 Route 70 Manchester, NJ 08759	\$19,825.00	\$850.00	\$20,675.00	185
Stouts Charter Service 20 Irven Street Trenton, NJ 08638	\$26,984.00	\$550.00	\$27,534.00	163
Starr Transit Co., Inc. d/b/a Starr Bus Charter & Tours 2531 East State Street Trenton, NJ 08619	\$29,155.00	\$630.00	\$29,785.00	138
US Coachways d/b/a US Bus Charter & Limo 100 St. Mays Avenue Staten Island, NY 10305	\$23,042.00	Included	\$23,042.00	109
State Shuttle Inc^ d/b/a State Shuttle World-Wide, Inc. 820 Route 15 South Lake Hopatcong, NJ 074849	\$19,750.00	Included	\$19,750.00	Non-compliant

\* RECOMMENDED VENDOR

^ Non-Compliant-State Shuttle Inc; proposal submission form is not notarized

BOARD MEETING: May 23, 2016

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The evaluation committee consists of the following Ocean County College employees; Karen Papakonstantinou-Controller, Jennifer Fazio-Director of Student Life, and Laurie McGovern-Buyer

The Criteria for Selection

1. Cost
2. Availability/ability to meet schedule
3. Reservation policy
4. Cancellation policy
5. References

The following is a list of vendors also invited to submit proposal:

A1 Limousine, Inc	<a href="mailto:jturchin@allimo.com">jturchin@allimo.com</a>
Fist Student Charter Center	<a href="mailto:chris.savia@firstgroup.com">chris.savia@firstgroup.com</a>
Shoo-Boo Enterprises	<a href="mailto:rideme@shoobooshuttle.com">rideme@shoobooshuttle.com</a>
Academy Express LLC	<a href="mailto:Scarrelli@academybus.com">Scarrelli@academybus.com</a>
Garden State Getaways	<a href="mailto:ggetaways@msn.com">ggetaways@msn.com</a>
Greyhound	<a href="mailto:Kimberly.hanley@greyhound.com">Kimberly.hanley@greyhound.com</a>
Trailways	<a href="mailto:charters@trailways.com">charters@trailways.com</a>
Cat Limousine South	<a href="mailto:Mike@catlimousine.com">Mike@catlimousine.com</a>
United Coach Line	<a href="mailto:info@unitedcoachline.com">info@unitedcoachline.com</a>
VEI Limousine, Inc	<a href="mailto:VEISales@Veilimo.com">VEISales@Veilimo.com</a>
Raritan Valley Bus Service	<a href="mailto:debra@raritanvalleybus.com">debra@raritanvalleybus.com</a>
Greyhound	<a href="mailto:Kimberly.hanley@greyhound.com">Kimberly.hanley@greyhound.com</a>
Trolley Tours, Inc	<a href="mailto:Travel@trolleytours.com">Travel@trolleytours.com</a>

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-41***



# OCEAN COUNTY COLLEGE AMENDMENT

## *Construction of the Jon and Judith Larson Student Center*

**AMENDMENT:** Recommend the contract to **Brockwell & Carrington Contractors, Inc.**, be amended in the additional amount of **\$23,549.00** for a total amount of **\$16,779,911.19**. The monies are needed for change order #30-**\$18,729.00** (modify stair 1 & 2 railings) and change order #31-**\$19,820.00** (field labor to replace variable air volume in several rooms) and a credit memo in the amount of **-\$15,000.00**. The original contract in the amount of **\$16,062,000.00** was awarded at the November 4, 2013 Board of Trustees meeting. Amendments in the total amount of **\$694,362.19** were previously awarded.

Said contract to be in accordance with bids received October 10, 2013.

**NATURE OF BID:** Construction of New Student Center 12/13-B48

ITEM 1	Base Bid
Alt. 1	Glass railing system at 2 <sup>nd</sup> Floor
Alt. 2	Provide aluminum column covers in lieu of GRG
Alt. 3	Provide terrazzo in lieu of linoleum
Alt. 4	Provide exterior sun control devices and reduced shades
Alt. 5	Provide stair 3
Alt. 6	Provide LED lighting at exterior cove
Alt. 7	(Deduct) Food Service Equipment
Total	FINAL TOTALS

**SOURCE OF FUNDS:** College Center / Capital Account  
F/Y 2013/2014

### BID SUMMARY

VENDOR	APS Contracting, Inc. 155-166 Penn. Ave. Patterson, NJ 07503	Benjamin Harvey, Inc. 9 Cindy Lane Ocean, NJ 07712	BORO Construction 400 Fehleley Drive King Of Prussia, PA 19406	Brockwell & Carrington, Inc.* 1 Como Court Towaco, NJ 07082
BASE BID	\$16,936,000.00	\$15,690,000.00	\$15,978,000.00	\$15,440,000.00
Alt. 1	\$121,000.00	\$60,000.00	\$53,500.00	\$41,000.00
Alt. 2	(\$80,000.00)	\$143,000.00	\$24,200.00	\$120,000.00
Alt. 3	\$140,000.00	\$161,000.00	\$214,000.00	\$220,000.00
Alt. 4	\$82,400.00	\$76,000.00	\$66,250.00	\$120,000.00
Alt. 5	\$45,000.00	\$160,000.00	\$164,000.00	\$196,000.00
Alt. 6	\$37,750.00	\$78,000.00	\$62,200.00	\$65,000.00
Alt. 7	(\$30,000.00)	(\$46,000.00)	(\$30,000.00)	(\$140,000.00)
Total	\$17,252,150.00	\$16,322,000.00	\$16,532,150.00	\$16,062,000.00

**\*RECOMMENDED VENDOR**

BOARD MEETING: May 23, 2016  
par

VENDOR	Fitzpatrick & Assoc. 1115 Pine Brook Rd. Tinton Falls, NJ 07724	Lighton Industries 699 Cross Street Lakewood, NJ 08701	Niram Construction 91 Fulton Street Boonton, NJ 07005	G&P Industries, Inc. 1928 Heck Avenue Neptune, NJ 07753
BASE BID	\$16,375,000.00	\$17,900,000.00	\$16,589,000.00	\$17,960,000.00
Alt. 1	\$35,000.00	\$42,500.00	\$40,000.00	\$45,000.00
Alt. 2	\$181,000.00	\$269,000.00	\$80,000.00	\$125,000.00
Alt. 3	\$195,000.00	\$329,000.00	\$200,000.00	\$195,000.00
Alt. 4	\$80,000.00	(\$54,000.00)	\$120,000.00	\$135,000.00
Alt. 5	\$225,000.00	\$153,000.00	\$166,000.00	\$95,000.00
Alt. 6	\$65,000.00	\$119,000.00	\$87,000.00	\$85,000.00
Alt. 7	(\$140,000.00)	No change	No change	(\$30,000.00)
Total	\$17,016,000.00	\$18,728,500.00	\$17,282,000.00	\$18,610,000.00

VENDOR	Patock Const. Co. 43 Gilbert Street No. Tinton Falls, NJ 07701	Ray Angelini, Inc. 105 Blackwood- Barnsboro Rd. Sewell, NJ 08080	Tormee Construction, Inc. PO Box 7921 Shrewsbury, NJ 07702	Wallace Brothers, Inc. 400 Chambers Bridge Road Brick, NJ 08723
BASE BID	\$16,377,700.00	\$18,540,000.00	\$16,357,000.00	\$15,986,000.00
Alt. 1	\$40,777.00	\$32,000.00	\$45,000.00	\$32,000.00
Alt. 2	\$87,770.00	\$281,000.00	\$200,000.00	\$198,000.00
Alt. 3	\$162,777.00	\$105,000.00	\$195,000.00	\$209,000.00
Alt. 4	\$48,777.00	\$28,500.00	\$25,000.00	\$40,500.00
Alt. 5	\$151,777.00	\$210,711.00	\$200,000.00	\$155,000.00
Alt. 6	\$39,777.00	\$56,300.00	\$82,000.00	\$78,000.00
Alt. 7	(\$140,000.00)	(\$140,000.00)	No change	No change
Total	\$16,769,355.00	\$19,113,511.00	\$17,104,000.00	\$16,698,500.00
VENDOR	C&C Construction Management, Inc. 10063 Sandmeyer Ln. Philadelphia, PA 19116	Dandrea Const. 407 Commerce Ln. West Berlin, NJ 08091	DOBCO, Inc. 15 Corporate Drive Wayne, NJ 07470	Ernest Bock & Sons, Inc. 2800 Southampton Road Philadelphia, PA 19154
BASE BID	\$15,787,000.00	\$16,413,000.00	\$19,400,000.00	\$15,785,000.00
Alt. 1	\$45,000.00	\$31,500.00	\$90,000.00	\$32,000.00
Alt. 2	\$183,000.00	\$176,000.00	\$200,000.00	\$235,000.00
Alt. 3	\$58,300.00	\$280,000.00	\$190,000.00	\$185,000.00
Alt. 4	\$120,000.00	(\$6,000.00)	\$80,000.00	\$42,000.00
Alt. 5	\$220,000.00	\$189,000.00	\$300,000.00	\$192,000.00
Alt. 6	\$105,000.00	\$91,800.00	\$80,000.00	\$75,000.00
Alt. 7	(\$140,000.00)	(\$45,000.00)	\$370,000.00	(\$140,000.00)
Total	\$16,378,300.00	\$17,130,000.00	\$20,710,000.00	\$16,406,000.00

BOARD MEETING: May 23, 2016  
par

The following is a list of vendors who were also invited to submit bids:

Sambe Construction Co., Inc.  
1650 Hylton Road  
Pennsauken, NJ 08110

iSqFt  
4500 Lake Forest Drive, Ste. 502  
Cincinnati, OH 45242

Lighton Industries, c.  
699 Cross Street  
Lakewood, NJ 08701

CDC News  
4201 W. Palmer, Ste. A200  
Austin, TX 78727

Epic Management  
136 Eleventh Street  
Piscataway, NJ 08854

Eagle Construction  
1624 Jacksonville  
Burlington, NJ 08016

Sidd & Associates  
500 Rt. 33 West  
Millstone, NJ 05835

Breaker Electric, Inc.  
488 Monmouth Road  
Clarksburg, NJ 08510

McGraw Hill  
3315 Central Avenue  
Hot Springs, AR

WU & Associates, Inc.  
597 Deer Road  
Cherry Hill, NJ 08034

The Blue Book  
800 E. Main Street  
Jefferson Valley, NY 10535

Reed Construction  
30 Technology  
Norcross, GA 30092

Hall Building Corp  
PO Box 904  
Farmingdale, NJ 07727

Fuscon Enterprises, Inc.  
414 Central Avenue  
Westfield, NJ 07091

HSC Builders &  
304 New Mill Lane  
Exton, PA 19341

The Bedwell Company  
1380 Wilmington Pike  
West Chester, PA 19382

Michael Riesz and Co.  
588 New Brunswick Avenue  
Fords, NJ 08863

Ernest Bock and  
2800 Southampton  
Philadelphia, PA 19154

## ***EXHIBIT A-42***

**OCEAN COUNTY COLLEGE****EXHIBIT A - 42****AMENDMENT**

**AMENDMENT:** recommend the contract to **Hall Building Corporation** 33 Main Street, Farmingdale, New Jersey 07727 be amended in the additional amount of **\$8,743.58** for a total amount of **\$974,107.38**. The monies are necessary for change order #3 (additional slab support and slab scanning). The original contract in the amount of **\$923,000.00** for "Science Building Classroom to Lab Conversion" was awarded at the March 30, 2015 Board of Trustees meeting. An amendment in the amount of **\$42,363.80** was awarded at the August 24, 2015 Board of Trustees meeting.

Said contract to be in accordance with bid specifications and bid requirements received March 19, 2015

**NATURE OF BID:** Science Building Classroom to Lab Conversion B-63 14/15

**BID ITEM #1:** Total Cost

**BID ITEM #2:** Owner Allowance for Utility Conflicts

**BID ITEM #3:** Total Bid (item 1 plus allowance)

**SOURCE OF FUNDS:** Heiring Science labs / Capital Account  
F/Y 2015/2016

**BID SUMMARY**

Vendor	Item #1	Item #2	Item #3
<b>Hall Building Corporation*</b> 33 Main Street Farmingdale, NJ 07727	\$878,000.00	\$45,000.00	\$923,000.00
GPC Inc. 20 East Willow Street Millburn, NJ 07040	\$1,020,000.00	\$45,000.00	\$1,065,000.00
Santorini Construction 1 South Riverside Drive Neptune, NJ 07753	\$1,043,000.00	\$45,000.00	\$1,088,000.00
Altec Building Systems 904 Atlantic Avenue Pt. Pleasant, NJ 08742	\$1,043,444.00	\$45,000.00	\$1,088,444.00
Gavan General Contracting, Inc 1500 N. Apple Street Lakewood, NJ 08701	\$1,095,642.00	\$45,000.00	\$1,140,642.00
Cypreco Industries Inc 1420 9 <sup>th</sup> Avenue Neptune, NJ 07753	\$1,098,823.00	\$45,000.00	\$1,143,823.00
Ranco Construction Inc 2 Coleman Court Southampton, NJ 08088	\$1,133,000.00	\$45,000.00	\$1,178,000.00
GCS Contractors Corp. P.O. Box 799 Asbury Park, NJ 07712	\$1,136,000.00	\$45,000.00	\$1,181,000.00

**\*Recommended Vendor**

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par

The following is a list of vendors also invited to bid:

Bil-Jim Construction  
 Bismark Construction Corp  
 Blackdog Construction  
 Brockwell & Carrington Contractors, Inc.  
 Burke Construction  
 Caruso Construction  
 CDCNews Building Opportunities / Const Data Co.  
 CMD (formerly Reed Construction Data)  
 Colonnelli Brothers, Inc.  
 Comfort Mechanical Corporation  
 Construction Journal  
 DDL Enterprises, Inc.  
 EPIC / Tricon Enterprises Inc.  
 Ernest Bock & Sons, Inc  
 Forte Excavating, LLC  
 Frankoski Construction  
 Future Contracting, Inc.  
 G Koustas Const  
 G&M Eastern Contracting  
 Gilligan & Nardini Electrical Contractors, Inc.  
 Golden Crown Contractors, Inc.  
 Hall Construction  
 J&M Quality Contracting  
 J.H. Williams Enterprises, Inc.  
 JRD Construction Inc.,  
 Kal Tech Engineering Inc.  
 Lucas Construction, Inc.  
 Magic Touch Construction  
 Marlin Construction, Inc.  
 Mathis Construction Co, Inc.  
 McCauley Construction Company, INC  
 Midcoast Mechanical, Inc.  
 MJJ Construction  
 NDP Construction LLC  
 need vendor name  
 Patock Construction  
 Paul Otto Building Co.  
 Paulsen Remodeling / Altec Building Systems  
 PipeCraft, Inc.  
 R.Maxwell Construction Co Inc  
 Rocon Construction Group Inc.  
 Shorelands Construction Inc.  
 Sordoni  
 Trinity Construction  
 VJ Associates of New Jersey, Inc.  
 Wallace Brothers, Inc.  
 BOARD MEETING: May 23, 2016  
 par

[tjohnson@biljim.com](mailto:tjohnson@biljim.com)  
[secretary@bismarkcorp.com](mailto:secretary@bismarkcorp.com)  
[mnassiff@blackdogconstruction.com](mailto:mnassiff@blackdogconstruction.com)  
[lmelhus@brockwellcarrington.com](mailto:lmelhus@brockwellcarrington.com)  
[BurkeConstruction@Verizon.net](mailto:BurkeConstruction@Verizon.net)  
[NFlannery@carusoexcavating.com](mailto:NFlannery@carusoexcavating.com)  
[plans@cdcnews.com](mailto:plans@cdcnews.com)  
[nikki.grav@cmdgroup.com](mailto:nikki.grav@cmdgroup.com)  
[Epaquet@colonnelli.com](mailto:Epaquet@colonnelli.com)  
[comfortmech6@comcast.net](mailto:comfortmech6@comcast.net)  
[m.mcavoy@constructionjournal.com](mailto:m.mcavoy@constructionjournal.com)  
[generalddl@verizon.net](mailto:generalddl@verizon.net)  
[aalayon@epicbuilds.com](mailto:aalayon@epicbuilds.com)  
[bmarlin@ernestbock.com](mailto:bmarlin@ernestbock.com)  
[wayneforte@comcast.net](mailto:wayneforte@comcast.net)  
[anthonyv@frankoski](mailto:anthonyv@frankoski)  
[Ballen@futureexcavating.com](mailto:Ballen@futureexcavating.com)  
[GKPC.AF@verizon.net](mailto:GKPC.AF@verizon.net)  
[donna@gmeastern.com](mailto:donna@gmeastern.com)  
[joenardini@gmail.com](mailto:joenardini@gmail.com)  
[goldencrown1978@verizon.net](mailto:goldencrown1978@verizon.net)  
[hallbldg@cs.com](mailto:hallbldg@cs.com)  
[susan@jmscontract.com](mailto:susan@jmscontract.com)  
[mpw@jhwilliamsinc.com](mailto:mpw@jhwilliamsinc.com)  
[richdeg@verizon.net](mailto:richdeg@verizon.net)  
[kaltech175@gmail.com](mailto:kaltech175@gmail.com)  
[MArmstrong@lucaseg.com](mailto:MArmstrong@lucaseg.com)  
[magietouch1972@yahoo.com](mailto:magietouch1972@yahoo.com)  
[Bruce@Marlinesi.com](mailto:Bruce@Marlinesi.com)  
[ckeckman@MathisConst.com](mailto:ckeckman@MathisConst.com)  
[erick@mccauleycc.com](mailto:erick@mccauleycc.com)  
[dianemidcoast@optonline.net](mailto:dianemidcoast@optonline.net)  
[mjjconstruction@comcast.net](mailto:mjjconstruction@comcast.net)  
[nick@ndpconstruction.com](mailto:nick@ndpconstruction.com)  
[gbcine@comcast.net](mailto:gbcine@comcast.net)  
[gene@patock.com](mailto:gene@patock.com)  
[hmian@paulottoco.com](mailto:hmian@paulottoco.com)  
[paulsenremodeling@comcast.net](mailto:paulsenremodeling@comcast.net)  
[jav@pipecraftinc.com](mailto:jav@pipecraftinc.com)  
[dave@rmaxwellconstruction.net](mailto:dave@rmaxwellconstruction.net)  
[larry@rocon.com](mailto:larry@rocon.com)  
[kevin@shorelandsmbnj.com](mailto:kevin@shorelandsmbnj.com)  
[cforder@sordoni.com](mailto:cforder@sordoni.com)  
[trinityvdk@optonline.net](mailto:trinityvdk@optonline.net)  
[tlink@vjassociates.com](mailto:tlink@vjassociates.com)  
[swallace@wallacegc.com](mailto:swallace@wallacegc.com)

## ***EXHIBIT A-43***



OCEAN COUNTY COLLEGE  
AMENDMENT  
Architecture and Engineering for Health Science Building

**AMENDMENT:** Recommend the contract to **Kimmel Bogrette Architecture + Site**, 151 East 10<sup>th</sup> Avenue, Conshohocken, PA. 19428 be amended in the additional amount of **\$6,500.00** for a total amount of **\$753,250.00**. The monies are necessary to comply with 2015 international building code (IBC) change. The original contract in the amount of **\$735,000.00** for "Architecture and Engineering Services for New Health Science Building" at Ocean County College was awarded at the February 23, 2015 Board of Trustees meeting. Amendments in the amount of **\$11,750.00** were previously awarded.

Said contract to be in accordance with Request for Qualification specifications and requirements received January 14, 2015

**NATURE OF PROPOSAL:** Architecture and Engineering Services for New Health Science Building  
Q-12 14/15

**ITEM #1:** Bid Part "A" Amount  
**ITEM #2:** Bid Part "B" Amount  
**ITEM #3:** Total Amount for Bid Part "A&B"

**SOURCE OF FUNDS:** Health Science Building / Capital Account  
2014/2015

**Proposal Summary; Committee Selection Based on Price, Interviews and Evaluation Results**

VENDOR	ITEM # 1	ITEM # 2	ITEM #3	Evaluation Results	Interview Results
<b>Kimmel Bogrette Architecture + Site*</b> 151 East 10 <sup>th</sup> Avenue Conshohocken, PA 19428	\$155,000.00	\$580,000.00	\$735,000.00	1520	134
Spiezle Group, Inc 120 Sanhican Drive Trenton, NJ 08618	\$154,475.00	\$663,450.00	\$817,925.00	1455	133
LR Kimball 615W. Highland Av Ebensburg, PA 15931	\$146,750.00	\$642,250.00	\$789,000.00	1660	108
NK Architects 95 Washington Street Morristown, NJ 07960	\$127,800.00	\$625,000.00	\$752,800.00	1575	104
DMR Architects 777 Terrace Avenue Hasbrouk Heights, NJ 07604	\$193,750.00	\$581,250.00	\$775,000.00	1645	81

**\*Recommended Vendor**

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par



Ronald Schmidt & Association 222 Grand Avenue Englewood, NJ 07631	\$132,000.00	\$366,000.00	\$498,000.00
Constanza, Spector, Clauser Architects 304 Harper Dr Moorestown, NJ 08057	\$218,635.00	\$518,365.00	\$737,000.00
DRG 371 Hoes Lane Piscataway, NJ 08854	\$120,000.00	\$619,000.00	\$739,000.00
FKA Architects 306 Ramapo Valley Road Oakland, NJ 07436	\$145,125.00	\$594,590.00	\$739,715.00
Urbahn Architects 49 W. 37 <sup>th</sup> Street New York, NY 10018	\$166,230.00	\$575,395.00	\$741,625.00
DiCara-Rubino Architects 30 Galesi Drive Wayne, NJ 07470	\$144,000.00	\$662,000.00	\$806,000.00
RSC Architects 3 University Plaza Hackensack, NJ 07601	\$207,250.00	\$621,750.00	\$829,000.00
The Musial Group 191 Mill Lane Mountainside, NJ 07092	\$119,000.00	\$728,000.00	\$847,000.0
Cannon Design 360 Madison Avenue New York, NY 10017	\$151,600.00	\$703,040.00	\$868,140.00
Clarke Caton Hintz 100 Barrack Street Trenton, NJ 08608	\$171,325.00	\$723,475.00	\$894,800.00
Wank, Adams, Slavin Association 740 Broadway New York, NY 10003	\$184,307.00	\$712,226.00	\$896,533.00
USA Architects 20 N. Doughty Avenue Sommerville, NJ 08876	\$152,900.00	\$795,980.00	\$948,880.00
Ewing Cole 100 North 6 <sup>th</sup> Street Philadelphia, PA 19106	\$186,000.00	\$792,000.00	\$978,000.00
SMP Architects 1600 Walnut Street Philadelphia, PA 19103	\$257,116.00	\$736,150.00	\$993,266.00
PS&S 67A Mountain Blvd Extension Warren, NJ 07059	\$193,232.00	\$857,712.00	\$1,050,944.00

EXHIBIT A - 43

HLW International 115 5 <sup>th</sup> Avenue New York, NY 10003	\$220,451.60	\$916,390.20	\$1,136,841.80
Stantec 150 Spring Garden Street Philadelphia, PA 19130	\$259,055.00	\$906,616.00	\$1,165,671.00

EXHIBIT A - 43

\* RECOMMENDED VENDOR

The evaluation committee consists of the following Ocean County College employees, Matthew Kennedy, Mike Bruno, Lenny Mannino and Mark Bowcock.

The interview committee consists of the follow Ocean Count College employees, Matthew Kennedy, Mike Bruno, Lenny Mannino, Mark Bowcock and Ocean County College Members of the Board of Trustees, Linda Novak-Vice Chair and Jerry Dasti-Treasurer

### The Criteria for Firm Selection

Points multiplied by weight (scoring 1-5) = Total

1. Firm's suggested approach to our project. Does it demonstrate an understanding or generalize?
2. Experience in providing services on this type and size of project. Did they provide a minimum of 3 referenced projects of similar size/scope>
3. Price/fees. Higher score for lower price

Criteria for Firm Selection Values Assigned by Committee; Only Top 5 vendors selected

Vendor	Criteria 1	Criteria #2	Criteria #3	Total
<b>Kimmel Bogrette Architecture + Site*</b> 151 East 10 <sup>th</sup> Avenue Conshohocken, PA 19428	455	425	640	1520
Spiezle Group, Inc 120 Sanhican Drive Trenton, NJ 08618	525	450	480	1455
LR Kimball 615W. Highland Av Ebensburg, PA 15931	595	425	640	1660
NK Architects 95 Washington Street Morristown, NJ 07960	560	375	640	1575
DMR Architects 777 Terrace Avenue Hasbrouk Heights, NJ 07604	630	375	640	1645

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par

## ***EXHIBIT A-44***

**OCEAN COUNTY COLLEGE**  
AMENDMENT

Purchase and Installation of Furniture for the New Student Center

**AMENDMENT:** Recommend that the contract to **Bellia Office Furniture, Inc.** 1047 N. Broad Street, Woodbury, New Jersey 08096 be amended in the additional amount of **\$7,379.01** for a total amount of **\$360,076.65**. The monies are necessary for the purchase of additional filing cabinets. The original contract in the amount of **\$351,697.64** was awarded at the July 27, 2015 Board of Trustees meeting. An amendment in the amount of **\$1,000.00** was awarded at the February 1, 2016 Board of Trustees meeting.

Said contract to be in accordance with bid specifications and requirements dated June 23, 2015 and the bids received July 7, 2015

**NATURE OF BID:** Purchase and Installation of Furniture for the New Student Center  
B-29 15/16

**ITEM #1:** Total Bid Price for Furniture

**ITEM #2:** Total Bid Price for Installation of Furniture

**ITEM #3:** Total for Item #1 and Item #2

**ITEM #4:** Option # 1 Alternate

**SOURCE OF FUNDS:** Student Center / Capital Account  
F/Y 2015/2016

**BID SUMMARY**

<b>VENDOR</b>	Bellia Office Furniture, Inc. 1047 N. Broad Street Woodbury, NJ 08096
ITEM #1	\$306,313.64
ITEM #2	\$ 45,384.00
ITEM #3	<b>\$351,697.64</b>
ITEM #4	\$ 23,808.00

\* RECOMMENDED VENDOR

The following is a list of vendors also invited to submit bids:

Butler Office Interiors	<a href="mailto:tom@buttleroffice.com">tom@buttleroffice.com</a>
Krueger International	<a href="mailto:sarah.mclaughlin@ki.com">sarah.mclaughlin@ki.com</a>
Nickerson Furniture	<a href="mailto:msivillich@nickersoncorp.com">msivillich@nickersoncorp.com</a>
Tanner Furniture	<a href="mailto:scott@tannerfurniture.com">scott@tannerfurniture.com</a>
W.S. Goff Co.	<a href="mailto:barrygoff@wsgoff.com">barrygoff@wsgoff.com</a>
TRI-R Inc.	<a href="mailto:trir40@aol.com">trir40@aol.com</a>

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par

## ***EXHIBIT A-45***

## OCEAN COUNTY COLLEGE

## AMENDMENT

**First Year of a Three Year Contract for Canvas Learning Management System**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the **\$251,600.00** contract awarded by Resolution on December 7, 2015 to "Canvas Learning Management System" through "NJEDGE.net Consortium" for the fiscal year 2015/2016 at Ocean County College; and

**WHEREAS**, the contract awarded by Resolution on December 7, 2015 was exempt from public bidding in accordance with the provisions of the County College Contracts Law 18A:64A-25.10, joint purchases by County Colleges.

**WHEREAS**, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **Instructure, Inc.** 6330 South 3000 East, Salt Lake City, UT. 84121-6237, in the additional amount of **\$1,500.00** for a total amount of **\$253,100.00**. The monies are necessary for training of "Canvas Learning Management System" through a CONSORTIUM. The original first year of a three year contract in the amount of **\$251,600.00** was awarded at the December 7, 2015 Board of Trustees meeting.

2. Specific line item against which this contract is to be charged is as follows:

Information Technology/Minor Capital	\$251,600.00
E-learning / Contract Payment	\$ 1,500.00

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par

**AMENDMENT**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND  
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A  
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**PURCHASE OF CANVAS LEARNING MANAGEMENT SYSTEM**

**VENDOR:** Instructure, Inc.  
6330 South 3000 East  
Suite 700  
Salt Lake City, UT 84121-6237

**ACCOUNT:** Information Technology / Capital Account \$251,600.00  
E-learning / Contract payment \$ 1,500.00  
F/Y 2015/2016

**ORIGINAL AMOUNT:** **\$251,600.00**

**AMENDMENT:** **\$ 1,500.00**

**TOTAL AMOUNT:** **\$253,100.00**

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2015/2016, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
Executive Vice President of Finance and Administration

BOARD MEETING: May 23, 2016  
par

## ***EXHIBIT A-46***



Media Placement Agency

**AMENDMENT:** Recommend that the contract to **Success Communications Group**, 26 Eastmans Road, Parsippany, N.J., 07054 be amended for an additional amount of **\$30,000.00** for a total amount of **\$180,000.00**. The monies are needed for additional advertising for the second year of a two year contract for *Media Placement Services* at Ocean County College.. The original contract in the amount of **\$150,000.00** was awarded at the June 22, 2015 Board of Trustees meeting.

Said contract to be in accordance with proposal specifications and requirements dated June 20, 2014 and proposals received July 9, 2014

**NATURE OF PROPOSAL:** Media Placement Agency Q-04 14/15

**YEAR ONE**

**ITEM #1:** TOTAL PROPOSAL PRICE

**YEAR TWO (OPTION)**

**ITEM # 2:** TOTAL PROPOSAL PRICE

**SOURCE OF FUNDS:** Marketing Promotion/Paid Media  
F/Y 2015/2016

**PROPOSAL SUMMARY**

VENDOR	ITEM # 1	ITEM #2
Success Communications Group* 26 Eastmans Road Parsippany, N.J. 07054	7% of gross media expenditures	7% of gross media expenditures

\* RECOMMENDED VENDOR

The following is a list of vendors also invited to submit proposal:

Marathon Group	<a href="mailto:dwilson@themarathongroup.com">dwilson@themarathongroup.com</a>
EFK Group	<a href="mailto:Eleanor@efkgroup.com">Eleanor@efkgroup.com</a>
Oxford Communications	<a href="mailto:ksultmann@oxfordcommunications.com">ksultmann@oxfordcommunications.com</a>
Shorepoint Communications	<a href="mailto:dave@shorepointcomm.com">dave@shorepointcomm.com</a>
Media Associates, Inc.	<a href="mailto:information@mediassociates.com">information@mediassociates.com</a>
Harmelin Media Group	<a href="mailto:info@harmelin.com">info@harmelin.com</a>
Stellarpoint Communications Group	<a href="mailto:info@stellarpointgroup.com">info@stellarpointgroup.com</a>
Adfinity	<a href="mailto:info@adfinity.net">info@adfinity.net</a>

BOARD MEETING: May 23, 2016

par

## ***EXHIBIT A-47***

## OCEAN COUNTY COLLEGE

GENERAL CONSTRUCTION CONTRACTOR - NEW HEALTH SCIENCE BUILDING  
AMENDMENT

**AMENDMENT:** Recommend that the contract to **Hessert Construction Group, LLC**, 15 West Stow Road, Marlton, New Jersey 08053 be amended in the additional amount of **\$450,000.00** for a total amount of **\$15,150,000.00**. The monies are an allowance to the base contract. The original contract in the amount of **\$14,700,000.00** for "New Health Science Building" at Ocean County College was awarded at the April 25, 2016 Board of Trustees meeting.

Said contract to be in accordance with bid specifications and requirements and the bids received March 29, 2016

**NATURE OF BID:** New Health Science Building B-22 15/16

**ITEM #1:** Base Bid /Lump Sum Cost

**ITEM #2:** Alternate No. 1 – Stair Treads for ST-01 & ST-02

**ITEM #3:** Alternate No. 2 – North Side Patio

**ITEM #4:** Alternate No. 3 – Irrigation System

**ITEM #5:** Total Cost

**SOURCE OF FUNDS:** Health Science Building / Capital Account  
F/Y 2015/2016

## BID SUMMARY

VENDOR	Hessert Construction Group, LLC* 15 W. Stow Road Marlton, NJ 08053	Wallace Brothers, Inc. 413 Railroad Square Plaza Pt. Pleasant Beach, NJ 08742	Brockwell & Carrington Contractors, Inc. 1 Como Court Towaco, NJ 07082	Hall Building Corp 33 Main Street Farmingdale, NJ 07727
ITEM #1	\$ 14,580,000.00	\$ 14,647,494.00	\$ 14,740,000.00	\$ 14,765,000.00
ITEM #2	\$ 32,000.00	\$ 49,245.00	\$ 33,000.00	\$ 28,800.00
ITEM #3	\$ 20,000.00	\$ 17,045.00	\$ 9,000.00	\$ 42,000.00
ITEM #4	\$ 68,000.00	\$ 73,500.00	\$ 38,000.00	\$ 38,000.00
ITEM #5	\$ 14,700,000.00	\$ 14,787,284.00	\$ 14,820,000.00	\$ 14,873,800.00

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VENDOR	Parlamas Inc. P.O Box 189 Allenhurst, NJ 07711	Wu & Associates, Inc. 597 Deer Road Cherry Hill, NJ 08034	Niram, Inc.^ 91 Fulton Street Boonton, NJ 07005	Benjamin R. Harvey Co. Inc.^ 9 Cindy Lane Ocean, NJ 07712
ITEM #1	\$ 15,287,117.00	\$ 15,533,000.00	\$ 15,870,000.00	\$ 13,469,000.00
ITEM #2	\$ 32,000.00	\$ 26,000.00	\$ 10,000.00	\$ 17,000.00
ITEM #3	\$ 12,000.00	\$ 10,000.00	\$ 73,000.00	\$ 9,300.00
ITEM #4	\$ 26,000.00	\$ 40,000.00	\$ 65,000.00	\$ 38,000.00
ITEM #5	\$ 15,357,117.00	\$ 15,609,000.00	\$ 16,018,000.00	\$ 13,533,300.00

**\*Recommended Vendor**

^Non-compliant - Niram, Inc. did not sign bid pricing sheet

^^ Withdrawal of Bid - On 4/1/16, Benjamin R. Havey Company, Inc. submitted a letter to Ocean County College requesting that their bid be withdrawn due to a material mathematical mistake on bid.

*Following is a list of vendors also invited to submit a bid:*

1st Westco Corp. Dennis Sobolewski	westcowdw@verizon.net
A-Z Corp	fstakenburg@a-zcorp.com
Akal Builders of NY inc. Sammy	Akalbuilder@hotmail.com
Altec Building Systems Adrienne Levine	info@altecbuildingsystems.com
Apex Enterprises of Union Inc.	ryanapexent@gmail.com
Ascend Construction Angie Gregos	Angelina5282@aol.com
Askari Construction Inc.	siqbal@askariconstruction.com
Bertino & Associates, Inc. s	clong@bertinoassociates.com
Bil-Jim Construction Tim Johnson	tjohnson@biljim.com
Bismark Construction Corp	secretary@bismarkcorp.com
Blackdog Construction Nicholas Nassiff	nnassiff@blackdogconstruction.com
Boro Construction	shagen@boroconstruction.com
BRH Benjamin R. Harvey Co., Inc.	cristin@bharveyco.com
Brockwell & Carrington Contractors, Inc.	fmelhus@brockwellcarrington.com
Burke Construction Joe Uzzolino	BurkeConstruction@Verizon.net
Calais Construction Company, LLC	davidbettencourtjr@calaisconstruction.com
Caruso Construction Neil Flannery	NFlannery@carusoexcavating.com
CDCNews Building Opportunities	plans@cdcnews.com

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CR Meyer	Kurt Hansen	khansen@crmeyer.com
Cypreco Industries, Inc.	Tasos Papanikolas	cypreco7@aol.com
DDL Enterprises, Inc.	Bill Coulten	generalddl@verizon.net
DePalma Contracting	Ryan	ryan@depalmacontracting.com
DOBCO Construction		nikolaya@dobcogroup.com
Duall Building Restoration, Inc.		bob.duall@comcast.net
E.J.W Restoration LLC	Eugene Watts, Jr	ejwrestoration@aol.com
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EPIC / Tricon Enterprises Inc.		aalayon@epicbuilds.com
Ernest Bock & Sons, Inc	Robert W Marlin	bmarlin@ernestbock.com
Fine Wall Corporation	Umakant N Shah	finewallcorporation@gmail.com
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Frankoski Construction		anthony@frankoski
Fuscon Enterprises		f.fusaro@fuscon.com
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Gavan Ceneral Contracting	Kevin Gavan	gavangc@yahoo.com
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Gilligan & Nardini Electrical		joenardini@gmail.com
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Hall Building Corporation		gbattaglia@hallbuilding.com
Hall Construction	John Hall	hallbldg@cs.com
HSC Builders & Construction Managers		bearl@hscbuilders.com
J&M Quality Contracting	Jon Schmalzel	susan@jmscontract.com
J.H. Williams Enterprises, Inc.		mpw@jhwilliamsinc.com
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Kal Tech Engineering Inc.	Roy	kaltech175@gmail.com
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Magic Touch Construction		magictouch1972@yahoo.com

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NDP Construction LLC N Papadatos	nick@ndpconstruction.com
Patock Construction	gene@patock.com
Paul Otto Building Co. Humayun Mian	hmian@paulottoco.com
Paulsen Remodeling/Altec Building	paulsenremodeling@comcast.net
PipeCraft, Inc. Jay Fletcher	jay@pipecraftinc.com
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Ranco Construction, Inc Raquel Tinker	Raquel@rancoconstruction.com
Rocon Construction Group Inc.	bruce.newman@rancoconstruction.com
Sambe Construction Co., Inc.	cbaldwin@sambe.net
Santorini Construction Michael Harrington	Santorini7@optonline.net
Shorelands Construction Inc. Kevin	kevin@shorelandsmbnj.com
Sordoni	cforder@sordoni.com
South Shore Construction Scott	southshorecontracting@verizon.net
Spartan Construction Inc Timmy Exarhos	te.spartan@hotmail.com
Structural Concepts Inc.	angelor@scinj.com
TCI Construction & Management Co Inc	benc999@msn.com
The Garland Company, Inc. Jim Collins	jcollins@garlandind.com
Thomas P. Carney, Inc.	jczuba@thomaspcarney.com
Trinity Construction	trinitydk@optonline.net
United States Restoration Inc. Rick	rjb@usrestorationinc.net
Wallace Brothers, Inc.	swallace@wallacegc.com
Your Way Construction	general@yway.comcastbiz.net

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## ***EXHIBIT A-48***

OCEAN COUNTY COLLEGE  
Recruitment & Retention Services

**AMENDMENT:** Recommend that the contract to **Inside Track**, Inc. 1620 Montgomery Street, San Francisco, Ca. 94111 be amended in the additional amount of **\$500,000.00** for a total amount of **\$1,113,000.00**. The monies are necessary for e-learning and on campus marketing that was previously provided under a separate contract. The original contract in the amount of **\$613,000.00** for "Recruitment & Retention Services for E-Learning Students and Option for On-Campus Students Ages 24 and Older" at Ocean County College was awarded at the March 28, 2016 Board of Trustees meeting. One year contract with option for second and/or third year.

Said contract to be in accordance with Request for Proposal specifications and requirements received March 1, 2016

**NATURE OF PROPOSAL:** Recruitment & Retention Services Q-10 15/16

Inside Track Proposal Breakdown			
	No. of Students	Population	Annual Cost
Implementation Fees			\$ 45,000.00
Enrollment Coaching/recruitment	Up to 7000*	e-Learning only	\$ 316,000.00
Retention Services for degree seeking students	500	e-Learning only	\$ 126,000.00
Recruitment of new, non-traditional students	Up to 750	e-Learn & On campus	\$ 126,000.00
Total			\$ 613,000.00

\*The estimate of 7000 leads is based on historical data. If there are less than 7,000 leads, the following scale applies:

Up to 2,000	\$	129,000.00
Up to 3,000	\$	166,000.00
Up to 4,000	\$	204,000.00
Up to 5,000	\$	241,000.00
Up to 6000	\$	279,000.00

Grayter Proposal Breakdown			
	No. of Students	Population	Annual Cost
Implementation Fees			\$ 45,460.00
Enrollment Coaching/recruitment	Up to 7000*	e-Learning only	\$ 455,000.00
Retention Services for degree seeking students	500	e-Learning only	\$ 225,000.00
Recruitment of new, non-traditional students	Up to 750	e-Learn & On campus	\$ 48,000.00
Total			\$ 773,460.00

\*The estimate of 7,000 leads is based on historical data. If there are less than 7,000 leads, price adjustment would be provided by Grayter.

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The evaluation committee consists of the following Ocean County College employees, Sara Winchester- Executive VP of Finance and Administration, Mark Bowcock-Manager of Purchasing, Karen Papakonstantinou-Controller, Norma Betz-VP of Student Affairs and Jeff Harmon-Associate VP of E-Learning

### The Criteria for Firm Selection

Score (1-5) multiplied by weight (1-3) = Total

1. Project Understanding/Thoroughness of Submission
2. Provision of data to show the ability to improve enrollment conversion services
3. Vendor's experience in Community colleges
4. Vendor's experience providing enrollment and retention services in higher education markets
5. References (Preference to E-Learning)
6. Cost/Value
7. Total

### Criteria for Firm Selection Values Assigned by Committee;

	<b>Inside Track, Inc.*</b> 1620 Montgomery St. San Francisco, CA. 94111	Grayter Business Solutions 11757 West. Ken Caryl Blvd. Littleton, CO. 80127
1	54	39
2	38	22
3	38	20
4	60	36
5	34	18
6	54	30
7	278	165

The below vendor was also invited to submit a proposal:

Pearson                      Kindra Merrill                      kindra.merrill@pearson.com  
Jeff.Benson@Pearson.com

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