

EXHIBIT A



**BOARD OF TRUSTEES
Business/Finance Committee Agenda Items**

To: Board of Trustees
From: Office of the President
Date: November 2, 2011

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **November 7, 2011**:

1. Recommend acceptance of the statement of income and expenditures as of September 30, 2011 (**Exhibit A-1**)
2. Recommend adoption of a resolution to authorize Ocean County College to serve as the Lead Agency as it enters into a joint agreement with New Jersey community colleges for the purchase and delivery of natural gas supply services from 2012-2014 (**Exhibit A-2**)
3. Recommend that the following contracts be awarded:
 - a. For the purchase and installation of replacement fan coil units in the W. Kable Russell Building at Ocean County College (**Exhibit A-3**)
 - b. For the printing of the Ocean County College Spring 2012 Continuing and Professional Education Job Training brochures (**Exhibit A-4**)
4. Recommend adoption of resolutions to award the following contracts:
 - a. For the second year of a two-year agreement for professional legal services for Ocean County College (**Exhibit A-5**)

- b. For the renewal of Microsoft software maintenance agreements and warranty/service extensions on Dell servers at Ocean County College **(Exhibit A-6)**
 - c. For the renewal of license maintenance for Document Imaging/Image Now at Ocean County College **(Exhibit A-7)**
 - d. For the renewal of an annual software maintenance program for the Library automated system at Ocean County College **(Exhibit A-8)**
5. Recommend that the following contracts be amended:
- a. An additional \$34,880, for a maximum total of \$57,380, to eCollege.com, d/b/a Pearson eCollege, Centennial, Colorado, for Smarthinking online tutoring hours at Ocean County College (contract originally awarded at the September 26, 2011, Board meeting) **(Exhibit A-9)**
 - b. An additional \$5,000, for a maximum total of \$273,416, to Datatel, Fairfax, Virginia, for additional remote technical support on an as-needed basis as part of the annual software contract for E-Commerce (contract originally awarded at the June 27, 2011, Board meeting) **(Exhibit A-10)**
 - c. An additional \$21,600, for a maximum total of \$43,200, to Simon Property Group, T/A Ocean County Mall, Toms River, New Jersey, for the media fee for two Ocean County College sky banners at the Ocean County Mall for the period January 1 through June 30, 2012 (contract originally awarded at the August 22, 2011, Board meeting) **(Exhibit A-11)**
 - d. An additional \$24,496, for a maximum total of \$5,598,862, to Santorini Construction Company, Neptune, New Jersey, for change orders for materials and installation of inline gate valves and an additional three valves to prevent short circuit flow through boilers as part of the construction of a combined Heat and Power Plant at Ocean County College (contract originally awarded at the March 28, 2011, Board meeting) **(Exhibit A-12)**
 - e. An additional \$207,897, for a maximum total of \$1,222,037, to Blackney Hayes Architects, Philadelphia, Pennsylvania, for change orders for the plaza extension and road realignment at the building entrance, A/V scope change and security design services, and site work design and documentation for future upper mall expansions as part of the professional architectural and engineering services for the Gateway Building (contract originally awarded at the July 27, 2009, Board meeting) **(Exhibit A-13)**

- f. An additional \$1,340, for a maximum total of \$118,960, to Peterson Services Company, Inc., Medford, New Jersey, for tridium system training for supervisors and technicians as part of the energy management services at Ocean County College (contract originally awarded at the May 23, 2011, Board meeting) **(Exhibit A-14)**
 - g. An additional \$30,739, for a maximum total of \$24,455,837, to Niram, Inc., Boonton, New Jersey, for change orders to increase water service piping, increase foundation footing sizes, and change all single slot diffusers to three-slot diffusers as part of the construction of the Gateway Building (contract originally awarded at the December 10, 2010, Board meeting) **(Exhibit A-15)**
 - h. An additional \$2,083, for a maximum total of \$193,119, to TimeCruiser Computing Corporation, Fairfield, New Jersey, for Turnitin integration as part of the second year of a five-year agreement for the annual subscription of CampusCruiser at Ocean County College (contract originally awarded at the June 27, 2011, Board meeting) **(Exhibit A-16)**
 - i. An additional \$150,000, for a maximum total of \$250,000, to Education Dynamics, Hoboken, New Jersey, for the continuation of marketing services to generate and manage new leads for online students at Ocean County College (contract originally awarded at the April 25, 2011, Board meeting) **(Exhibit A-17)**
- 6. Recommend revision to the language of the contract awarded at the March 28, 2011, Board meeting to eCollege.com, d/b/a Pearson eCollege, Centennial, Colorado, to develop and promote Ocean County College's online learning program **(Exhibit A-18)**
 - 7. Recommend rejection of all bids received for the Planetarium landscaping project due to proposals exceeding budget limitation **(Exhibit A-19)**
 - 8. Recommend rescission of the \$16,983 contract awarded to General Paper and Linen Supply Company, Point Pleasant, New Jersey, at the September 22, 2011, Board meeting for custodial paper products because vendor declined to provide product for the price quoted on its bid proposal, and, further, recommend that a \$21,700 contract be awarded to the second lowest bidder, KBD Supply LLC, Brick, New Jersey, for custodial paper products **(Exhibit A-20)**

Prior to taking action to amend the FY 2012 OCC budget, in accordance with New Jersey Public Law 94, Chapter 48, the Board of Trustees will conduct a public hearing for those members of the college community who wish to testify.

- 9. Recommend approval of the amended Ocean County College FY 2012 budget **(Exhibit A-21)**

EXHIBIT A-1

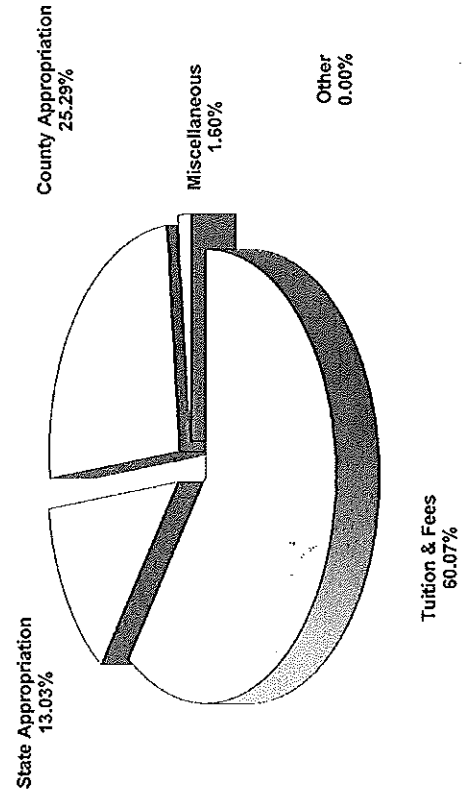
EXHIBIT A

OCEAN COUNTY COLLEGE

STATEMENT OF CURRENT EXPENDITURES FY 2011-2012
For the Period Ending September 30, 2011 (not audited)

	ACTUAL	ENCUMBRANCES	TOTAL	AMENDED FY 11-12 March 28, 2011 BUDGET	(OVER) UNDER BUDGET	% BUDGET
REVENUE:						
Tuition & Fees	15,413,693		15,413,693	34,915,834	19,502,141	44.15%
State Appropriation	1,893,897		1,893,897	7,575,585	5,681,688	25.00%
County Appropriation	3,675,065		3,675,065	14,700,259	11,025,194	25.00%
Miscellaneous	104,432		104,432	929,273	824,841	11.24%
Other	0		0	0	0	0.00%
Total Revenue:	21,087,087		21,087,087	58,120,951	37,033,864	36.28%
EXPENDITURES:						
Instruction	2,863,659	765,133	3,628,792	16,523,576	12,894,784	21.96%
Academic Support	2,045,146	470,091	2,515,237	8,357,222	5,841,985	30.10%
Student Services	1,149,738	153,355	1,303,093	4,327,940	3,024,847	30.11%
Institutional Support	3,594,173	2,137,032	5,731,205	17,386,977	11,655,772	32.96%
Plant Maint-Opr.	1,665,845	2,114,972	3,780,817	8,942,833	5,162,016	42.28%
Scholarships	205,165	0	205,165	582,403	377,238	35.23%
Debt Service	416,130	0	416,130	2,000,000	1,583,870	20.81%
Total Expenditures:	11,939,856	5,640,583	17,580,439	58,120,951	40,540,512	30.25%

FY 2012 BUDGET REVENUE SOURCES



09/30/11 YTD EXPENDITURES BY FUNCTION

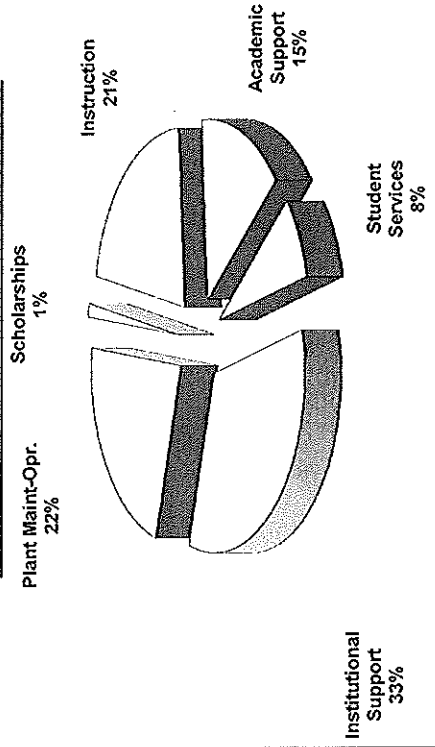


EXHIBIT A-2



BOARD OF TRUSTEES

RESOLUTION

WHEREAS, NJSA 18A:64A-25.10 authorizes the boards of trustees of two or more county colleges to provide jointly by agreement for the purchase of work, materials, or supplies for their respective colleges; and

WHEREAS, Ocean County College has determined it would be advantageous to combine the joint purchasing power of New Jersey's community colleges in order to obtain the best pricing for the purchase and delivery of natural gas supply services; and

WHEREAS, New Jersey's county colleges are in agreement with forming a consortium for this purpose and are willing to work together to negotiate the best rates and costs for the benefit of the colleges; and

WHEREAS, Ocean County College will serve as the Lead Agency in this joint agreement for the New Jersey county college sector;

NOW, THEREFORE, BE IT RESOLVED that the Ocean County College Board of Trustees authorizes the College to enter into a joint agreement with New Jersey's community colleges for the purchase and delivery of natural gas supply services for the 2012-2014 contract period; and

BE IT FURTHER RESOLVED that the Board authorizes Ocean County College to serve as the Lead Agency in this endeavor.

Adopted: November 7, 2011

Stephan R. Leone, Secretary

EXHIBIT A-3

RECOMMENDATION: Recommend that a contract be awarded to Frank C. Gibson Inc., 195 Throckmorton Street, Freehold, N.J. 07728 in the amount not to exceed: **\$124,900.00** for "Fan Coil Unit Replacement" for the Kable Russell Building at Ocean County College

Said contract to be in accordance with bid (B-21) specifications and requirements and the proposal of the recommended vendor received on October 20, 2011

NATURE OF BID: Fan Coil Replacement at Kable Russell Building

ITEM #1: Base Bid-Single Prime (all trades)

SOURCE OF FUNDS: Building Repairs and Maintenance/Business Division
F/Y 2011/2012

BID SUMMARY

Vendor Name	ITEM # 1
Frank C. Gibson Inc.* 195 Throckmorton Street Freehold, NJ 07728	\$124,900.00
Kappa Construction 3 Matilda Drive Ocean, NJ 07712	\$314,000.00
Gabe Sganga Inc 90 Main Street Farmingdale, NJ 07727	\$216,000.00
Falasca Mechanical 3329 Mill Road Vineland, NJ 08360	\$138,600.00
EACM Corp. 1070 Ocean Avenue Sea Bright, NJ 07760	\$152,250.00
AirHandlers Mechanical PO Box 178 Haddon Heights, NJ 08035	\$184,740.00
DeSesa Engineering 83 Dorsa Avenue Livingston, NJ 07039	\$167,000.00
Surety Mechanical 300 Thomas Avenue Williamstown, NJ 08094	\$180,034.00

* RECOMMENDED VENDOR

All vendors invited to submit bids are represented above.

BOARD MEETING: November 07, 2011
par

EXHIBIT A-4

OCEAN COUNTY COLLEGE

RECOMMENDATION: Recommend that a contract be awarded to Hummel Printing, Inc., 850 Springfield Road, Union, N.J., 07083 in the amount not to exceed: **\$25,675.00** for the "Printing of the 2012 Spring Continuing & Professional Education Job Training Brochures" at Ocean County College. Item B (Option) below will not be used.

Said contract to be in accordance with specifications and requirements dated October 06, 2011 and the proposal of the recommended vendor received on October 20, 2011

NATURE OF PROPOSAL: Printing of 2012 Fall Continuing & Professional Education Job Training Brochure

ITEM #1: 50,000 copies of seventy-two pages 60lb gloss text

ITEM #1A (option): Additional cost to add four pages

ITEM #1B (option): Ink: Black + 1 color
Ink: Black + 2 colors

ITEM #1C (option): Fee for additional cost for 1,000 more copies
Fee for reduction in cost for 1,000 less copies

SOURCE OF FUNDS: Credit Booklets / Continuing & Professional Education

PROPOSAL SUMMARY

VENDOR	Hummel Printing Inc.* 850 Springfield Rd Union, NJ 07083	Horizon Concepts 1102 Laux Place Bellmone, NY 11710	GraphicColor Corp 3490 North Mill Road Vineland, NJ 08360	Courier Printing 24 Laurel Bank Av Deposit, NY 13754
ITEM #1	\$23,800.00	\$27,625.00	\$26,200.00	\$27,628.00
ITEM #1A	\$ 1,075.00	\$ 1,534.00	\$ 1,540.00	\$ 1,855.00
ITEM #1C	\$ 400.00	\$ 299.73	\$ 520.00	\$ 499.00
ITEM #1C	\$ 400.00	\$ 309.73	\$ 390.00	\$ 499.00
Total	\$25,675.00	\$29,768.46	\$28,650.00	\$30,481.00

VENDOR	Engle Printing Co., Inc 1100 Corporate Blvd Lancaster, PA 17543	Graphic Image 561 Boston Post Road Milford, CT 06460	Highroad Press 233 Spring Street New York, NY 10013
ITEM #1	\$24,608.43	\$23,980.00	\$35,502.00
ITEM #1A	\$ 898.80	\$ 1,332.00	\$ 3,200.00
ITEM #1C	\$ 369.59	\$ 479.00	\$ 538.00
ITEM #1C	\$ 314.15	\$ 380.00	\$ 430.00
Total	\$26,190.97	\$26,171.00	\$39,670.00

* RECOMMENDED VENDOR.

BOARD MEETING: November 07, 2011
par

EXHIBIT A-5

OCEAN COUNTY COLLEGE

RESOLUTION

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to provide a "Two Year Contract for Professional Legal Services" for the period 11/30/2010-11/29/2012 at Ocean County College. This is the 2nd year of a two year contract;

WHEREAS, A decision was made to proceed with this purchase under the professional services exception to public bidding, N.J.S.A 18A:64A-25.5a(1); and

WHEREAS, A publicly advertised RFP resulted in the receipt of four proposals.

NATURE OF PROPOSAL: 2 Year Contract – Legal Services
Period Covered 11/30/2010- 11/29/2012

RESPONSE ITEM #1: Year 1 Annual Retainer for General Counsel Services

RESPONSE ITEM #2: Year 1 All Inclusive Hourly Rate(s) for Litigation Services

RESPONSE ITEM #3: 2ND Year Annual Retainer for General Counsel Services and All Inclusive Hourly Rate for Litigation Services

SUMMARY

FIRM	RESPONSE ITEM #1	RESPONSE ITEM #2	RESPONSE # 3
Berry, Sahradnik, Kotzas, & Benson PC* 212 Hooper Avenue PO Box 757 Toms River, NJ 08754	\$32,000.00	\$175.00/hr	\$32,000.00 \$175.00
Wilentz, Goldman & Spitzer 90 Woodbridge Center Dr Woodbridge, NJ 07095	No Bid	\$195.00	No Bid \$195.00
Hill Wallack LLP 202 Carnegie Center Princeton, NJ 08543	\$96,000.00	\$215.00	\$96,000.00 \$215.00
Capehart & Scatchard PA 8000 Midlantic Dr Mt. Laurel, NJ 08054	\$75,000.00	\$208.00	\$75,000.00 \$208.00

* RECOMMENDED VENDOR

BOARD MEETING: November 07, 2011
par

WHEREAS, a Certificate has been provided by the Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance; and

WHEREAS, the County College Contracts Law Chapter 64A of Title 18A of the New Jersey Statutes requires that the resolution authorizing award of contracts for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute an agreement with **BERRY, SAHRADNIK, KOTZAS & BENSON, P.C.**, 212 Hooper Avenue, Toms River, N.J. 08754 to provide "Professional Legal Services" at Ocean County College in the amount not to exceed: **\$110,000.00**, annual retainage for General Counsel Services and anticipated Litigation Services.

2. This contract is awarded without public bidding in accordance with the provisions of the County College Contracts Law NJSA 18A: 64A-25.5a(1).

3. Specific line item against which this contract is to be charged is as follows:

LEGAL SERVICES / FEES-LEGAL
F/Y 2011/2012

BOARD MEETING: November 07, 2011
par

RESOLUTION

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

VENDOR: Berry, Sahradnik, Kotzas & Benson, P.C..
212 Hooper Avenue
Toms River, New Jersey 08754

ACCOUNT: Legal Services / Fees-Legal
F/Y 2011/2012

AMOUNT: **\$32,000.00 Retainage for General Counsel Services**
\$68,000.00 Litigation Services (\$175.00 All Inclusive Hourly Rate)

\$110,000.00 Total

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2011/2012, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Vice President of Finance

BOARD MEETING: November 07, 2011
par

EXHIBIT A-6

OCEAN COUNTY COLLEGE

RESOLUTION

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to renew "Dell maintenance contracts for Microsoft Campus Agreements and various Dell Servers" at Ocean County College; and

WHEREAS, a Certificate has been provided by the Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance; and

WHEREAS, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to execute an agreement with **Dell Marketing, 1 Dell Way, Round Rock, TX 78682**, for the renewal of Microsoft software maintenance contracts (\$27,498.53) and warranty/service extensions on various Dell Servers (\$24,867.70) in the total amount not to exceed **\$52,366.23**

2. This contract is awarded without public bidding as a purchase through a State Agency (NJ State Contracts) in accordance with the provisions of the County College Contracts Law (18A:64A-25.9).

3. Specific line item against which this contract is to be charged is as follows:

**Software/Service Maintenance
F/Y 2011/2012**

BOARD MEETING: November 07, 2011
Par

RESOLUTION

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Software/Service Maintenance
F/Y 2011/2012**

VENDOR:	Dell Marketing 1 Dell Way Round Rock, TX 78682
ACCOUNT:	Software/Service Maintenance 2011/2012
TOTAL:	<u>\$52,366.23</u>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2011/2012, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Vice President of Finance

BOARD MEETING: November 07, 2011
Par

EXHIBIT A-7

OCEAN COUNTY COLLEGE**RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR****License Maintenance for Document Imaging-Image Now
Contract Term: October 01, 2011 to September 30, 2012**

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

WHEREAS, the Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

WHEREAS, a Certificate has been provided by the Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance; and

WHEREAS, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute an agreement with **Perceptive Software**, 22701 West 68th Terrace, Shawnee, KS 69629 to Ocean County College in the amount not to exceed: **\$30,090.01** for License Maintenance for Document Imaging/Image Now.

BOARD MEETING: November 07, 2011

Par

RESOLUTION

**License Maintenance for Document Imaging/Image Now
Contract Term: October 01, 2011 to September 30, 2012**

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

VENDOR: Perceptive Software
22701 West 68th Terrace
Shawnee, KS 66229

ACCOUNT: Software Maintenance
Office of Information Technology

TOTAL: \$39,090.01

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2011/2012, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Vice President of Finance

BOARD MEETING: November 07, 2011
par

EXHIBIT A-8

OCEAN COUNTY COLLEGE

RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT FOR

Annual Software Maintenance Renewal for Library Automated System

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5(a)(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for hardware; and

WHEREAS, the Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, a Certificate has been provided by the Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance; and

WHEREAS, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, Ocean County College wishes to award said contract without the need for public bidding in compliance with the provisions of the County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq., and the provisions of N.J.S.A. 19:44A-20.4 et seq.;

NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to enter into and execute an Agreement with **Sirsi Corporation, 400 West Dynix Drive, Provo, UT 84604** in the amount not to exceed: **\$26,713.53** for Ocean County College.

BOARD MEETING: November 07, 2011
par

RESOLUTION

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Annual Software Maintenance Renewal for Library Automated System

VENDOR: SIRSI CORPORATION
1276 N. WARSON ROAD
ST. LOUIS, MO 63132-1806

ACCOUNT: FEES – LICENSE
LIBRARY

F/Y 2011/2012

AMOUNT: \$26,713.53

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2011/2012, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Vice President of Finance

BOARD MEETING: November 07, 2011
par

EXHIBIT A-9

OCEAN COUNTY COLLEGE**AMENDMENT****E-Learning**

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the **\$22,500.00** contract awarded by Resolution to e-College.com (d/b/a Pearson eCollege), 2154 East Commons Avenue, Centennial, CO. 80122 to Ocean County College in the amount not to exceed: **\$34,880.00** for "Smarthinking online tutoring hours with a yearly fee (\$6,380.00) and Equella hosting and maintenance contract (\$28,500.00)" at Ocean County College; and

WHEREAS, the **\$22,500.00** contract awarded by Resolution on September 26, 2011 was exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for hardware; and

WHEREAS, a Certificate has been provided by the Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance; and

WHEREAS, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directed to amend the contract with **eCollege.com (d/b/a Pearson eCollege)**, 2154 East Commons Avenue, Centennial, CO., 80122 in the additional amount of **\$34,880.00** for a total amount of **\$57,380.00**. The monies are needed for Smarthinking online tutoring hours plus yearly fee \$6,380.00 and Equella hosting and maintenance contract for the period: 07/01/2011-06/30/2012 \$28,500.00. The original contract in the amount of **\$22,500.00** was awarded at the September 26, 2011 board of trustees meeting.

BOARD MEETING: November 07, 2011

RESOLUTION

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

E-Learning

VENDOR: eCollege.com (d/b/a Pearson eCollege)
2154 East Commons Avenue, #4000
Centennial, CO. 80122

ACCOUNT: E-Learning Contract Payment
F/Y 2011/2012

AMOUNT: \$22,500.00

AMENDMENT: 34,880.00

TOTAL AMOUNT \$57,380.00
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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2011/2012, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.


Vice President of Finance

BOARD MEETING: November 07, 2011
Par

EXHIBIT A-10

OCEAN COUNTY COLLEGE

A M E N D M E N T

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the **\$251,235.00** contract awarded by Resolution on June 27, 2011 to Datatel, Inc., 4375 Fair Lakes Court, 3rd Floor, Fairfax, VA 22033 for "technical support on an as needed remote basis; estimated 40 hours until June 30, 2011" at Ocean County College; and

WHEREAS, the contract awarded by Resolution on June 27, 2011 was awarded on exempt from bidding pursuant to provisions of N.J.S.A.18A:64A-25.5(a)(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for hardware; and

WHEREAS, a Certificate has been provided by the Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance; and

WHEREAS, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspection,

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend the contract with Datatel, Inc. in the additional amount of **\$5,000.00** for a total amount of **\$273,416.00**. The monies are needed for technical support on an as needed remote basis. Estimated 40 hours until June 30, 2011. The original contract in the amount of **\$251,235.00** was awarded at the June 27, 2011 Board of Trustees meeting. An amendment in the amount of **\$17,181.00** was awarded at the September 26, 2011 Board of Trustees meeting
2. Specific line item against which this contract is to be charged is as follows:

Information Technology / Software Maintenance
F/Y 2011/2012

BOARD MEETING: November 07, 2011
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RESOLUTION

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

VENDOR: Datatel Inc.
4375 Fair Lakes Court
Fairfax, VA 22033

ACCOUNT: Information Technology / Software Maintenance
F/Y 2011/2012

ORIGINAL CONTRACT	\$251,235.00	
AMENDMENT:	17,181.00	approved 09/26/11
AMENDMENT:	5,000.00	
TOTAL CONTRACT:	<u>\$273,416.00</u>	

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2011/2012, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Vice President of Finance

BOARD MEETING: November 07, 2011
par

EXHIBIT A-11

OCEAN COUNTY COLLEGE

AMENDMENT

Media Fees for Two Sky Banners

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the **\$21,600.00** contract for a second six month period. The contract awarded by Resolution on August 22, 2011 to Simon Property Group, Ocean County Mall, 1201 Hooper Avenue, Toms River, NJ 08753 in the amount not to exceed: **\$21,600.00** for "Media Fees for Two Sky Banners" at Ocean County College;

WHEREAS, the **\$21,600.00** contract awarded by Resolution on August 22, 2011, was exempt from bidding pursuant to of N.J.S.A. 18A:64A-25.5(a)(20), personnel recruitment and advertising, including without limitation advertising seeking student enrollment; and

WHEREAS, there is a need to amend the contract with Simon Property Group in the additional amount of **\$21,600.00** for a total amount of **\$43,200.00**;

WHEREAS, a Certificate has been provided by the Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance; and

WHEREAS, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspections.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorized and directs the appropriate officials of the College to amend the contract with Simon Property Group, Inc. 1201 Hooper Avenue, Toms River, N.J. 08753 in the additional amount of **\$21,600.00** for a total amount of **\$43,200.00**. The monies are needed for "Media Fees for Sky Banners at the Ocean County Mall" The contract period effective 01/01/2012 – 06/30/12. The original contract in the amount of **\$21,600.00** was awarded at the August 22, 2011 Board of Trustees meeting. The original contract period effective July 01, 2011 – December 31, 2011.

BOARD MEETING: November 07, 2011
par

RESOLUTION

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

VENDOR: Simon Property Group, Inc
T/A Ocean County Mall
1201 Hooper Avenue
Toms River, New Jersey 08753

ACCOUNT: Paid Media/Marketing Promotion
FY 2011/2012

ORIGINAL AMOUNT: \$21,600.00 07/01/2011-12/31/2011

AMENDMENT: \$21,600.00 01/01/2012-06/30/2012

TOTAL: \$43,200.00 Total twelve month period

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2011/2012, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Vice President of Finance

BOARD MEETING: November 07, 2011
par

EXHIBIT A-12

Combined Heat & Power Plant Project

AMENDMENT: Recommend that the contract to Santorini Construction Co. be amended in the additional amount of **\$24,496.00** for a total amount of **\$5,598,862.00**. The monies are needed for change order # 2 **\$15,399.00**(materials and installation of inline gate valves, and change order # 3 **\$9097.00** (valves in Instructional Building to prevent short circuit flow through boilers). The original contract in the amount of **\$5,550,000.00** was awarded at the March 28, 2011 Board of Trustees Meeting. Alternates E-1, E-2 and E-3 are not being accepted by Ocean County College. An amendment in the amount of **\$24,366.00** was awarded at the July 25, 2011 Board of Trustees Meeting.

Said contract to be in accordance with specifications and requirements dated February 25, 2011 and the proposal of the recommended vendor

NATURE OF BID: CONSRUCTION OF COMBINED HEAT & POWER PLANT

Item 1 Base Bid-Single Prime & Trades
 Alt. # C-1 Civil Additional Alternate
 Alt. # M-1 Mechanical Additional Alternate
 Alt. # E-1 Electrical Additional Alternate*OCC Not Accepting
 Alt. # E-2
 A, b, c Electrical Additional Alternate cost per linear foot*OCC Not Accepting
 Alt. # E-3 Electrical Additional Alternate* OCC Not Accepting
 Alt. # E-4 Electrical Additional Alternate
 Alt. # E-5 Electrical Additional Alternate
 Total FINAL TOTALS WITH Alternate E-2,a,b & c at \$51,000.00

SOURCE OF FUNDS: GREEN POWER FACILITY/ CAPITAL ACCOUNT

BID (B-39) SUMMARY

VENDOR	Santorini Construction Co.* 1 So. Riverside Drive Neptune, NJ 07753	Gingerelli Brothers 2606 Route 37 East Toms River, NJ 08753	Niram Inc 91 Fulton Street Boonton, NJ 07005
Item 1	\$ 5,263,000.00	\$6,050,000.00	\$6,237,000.00
Alt. # C-1	\$ 130,000.00	\$ 80,000.00	\$ 65,000.00
Alt. # M-1	\$ 73,000.00	\$ 104,000.00	\$ 124,000.00
Alt. # E-1	Not Accepting	Not Accepting	Not Accepting
Alt. # E-2	Not Accepting	Not Accepting	Not Accepting
A, b, c			
Alt. # E-3	Not Accepting	Not Accepting	Not accepting
Alt. # E-4	\$ 20,000.00	\$ 13,750.00	\$ 38,000.00
Alt. # E-5	\$ 64,000.00	\$ 60,000.00	\$ 57,000.00
Total	\$5,550,000.00	\$6,307,750.00	\$6,521,000.00

Board Meeting: November 07, 2011
 par

VENDOR	Lighton Industries 699 Cross Street Lakewood, NJ 08701	Hall Building Corp 33 Main Street Farmingdale, NJ 07727	Emcor Services/Fluids 9815 Roosevelt Blvd Philadelphia, PA 19114
Item 1	\$6,279,000.00	\$6,625,000.00	\$6,896,997.00
Alt. # C-1	\$ 105,000.00	\$ 168,000.00	\$ 253,000.00
Alt. # M-1	\$ 115,000.00	\$ 50,000.00	\$ 83,000.00
Alt. # E-1	Not Accepting	Not Accepting	Not Accepting
Alt. # E-2 A, b, c	Not Accepting	Not Accepting	Not Accepting
Alt. # E-3	Not Accepting	Not Accepting	Not accepting
Alt. # E-4	\$ 13,000.00	\$ 40,000.00	\$ 36,700.00
Alt. # E-5	\$ 88,000.00	\$ 66,000.00	\$ 38,600.00
Total	\$6,600,000.00	\$6,949,000.00	\$7,308,297.00

***RECOMMENDED VENDOR**

The following vendor submitted a bid late:

Binsky- Snyder Mechanical
281 Centennial Avenue
Piscataway, New Jersey 08854

BOARD MEETING: November 07, 2011
Par

EXHIBIT A-13

Gateway Building

AMENDMENT: Recommend that the contract for the "Architectural and Engineering Services for the Gateway Building" be amended to **BLACKNEY HAYES ARCHITECTS**, for an additional amount of **\$207,897.00** for a total amount of **\$1,222,037.00**. The monies are needed for change order #11 **\$35,500.00** (plaza extension and road realignment at Gateway building entrance), change order # 12 & 13 **\$10,600.00** (A/V scope change and security design services) and change order # 15 **\$161,797.00** (landscaping phase 11-site work design and documentation for Gateway and future upper mall expansions). The original contract in the amount of **\$734,650.00** was awarded at the July 27, 2009 Board of Trustees meeting.

Said contract to be in accordance with proposal specifications and requirements received June 11, 2009

NATURE OF PROPOSAL:

Architectural and Engineering Services for the New Gateway

PROPOSAL ITEM #1:

BASIC SERVICES FEE (lump sum total fee)

SOURCE OF FUNDS:

GATEWAY BUILDING/COLLEGE CENTER

PROPOSAL SUMMARY

Vendor	Proposal Item # 1
Blackney Hayes Architects* 150 S.Independence Mall Philadelphia, PA 19106	\$ 734,650.00
Cannon Design** 360 Madison Avenue New York, NY 10017	\$2,379,600.00
Clarke, Caton & Hintz 400 Sullivan Way Trenton, NJ 08628	\$1,499,000.00
Cubellis Architects** 1617 JFK Blvd Philadelphia, PA	\$1,242,000.00
DF Gibson Architects 36 West 37 th Street New York, NY 10018	\$1,568,000.00
D/H & K Architects 101 East Main Street Moorestown, NJ 08057	\$1,385,000.00
Dicaro / Rubino Architects 30 Galesi Drive Wayne, NJ 07470	\$1,100,000.00

* RECOMMENDED VENDOR

** Non-Compliant

DMR Architects 777 Terrace Avenue Hasbrouck Heights, NJ 07604	\$1,122,000.00
Faraday, Veisz & Fraytak Architects 1515 Lower Ferry Road Trenton, NJ 08618	\$1,499,900.00
Fletcher Thompson Architects 27 Schoolhouse Road Somerset, NJ 08873	\$1,295,000.00
Ford 3 Architects 32 Nassau Street Princeton, NJ 08542	\$1,345,000.00
Gensier Architects 1230 Ave of the Americas New York, NY 10020	\$1,355,000.00
Grad Architects 2 Gateway Centre Newark, NJ 07102	\$ 895,000.00
GYA Associates 1821 Ranstead Street Philadelphia, PA 19103	\$1,575,000.00
H2L2 Architects** 714 Market Street Philadelphia, PA 19106	\$1,295,000.00
H & G Architects 45 East 20 th Street New York, NY 10003	\$1,789,462.00
IKON 5 Architects 86 Mapleton Road Princeton, NJ 08540	\$1,350,000.00
KSS Architects 337 Witherspoon Street Princeton, NJ 08542	\$1,417,500.00
Michael Graves Associates 341 Nassau Street Princeton, NJ 08540	\$1,638,690.00
NK Architects 95 Washington Street Morristown, NJ 07960	\$1,257,800.00
PJAR Architects** 841 Broadway New York, NY 10003	\$1,785,000.00

* RECOMMENDED VENDOR

** Non-Compliant

Board Meeting: November 07, 2011

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P S & S Architects 67B Mountain Blvd Extension Warren, NJ 07059	\$1,096,000.00
Rivardo, Schnitzer & Capizzi 596 Anderson Avenue Cliffside Park, NJ 07010	\$ 989,000.00
Ronald Schmitt Associates 222 Grand Avenue Englewood, NJ 07631	\$1,181,200.00
Saphire & Albarran 20 North Mail Street Pennington, NJ 08534	\$1,190,000.00
Saylor Gregg Architects** 100 South Broad Philadelphia, PA 19110	\$1,862,595.00
SNS Architects** 1 Paragon Drive Montvale, NJ	\$1,174,500.00
SOSH Architects 1020 Atlantic Avenue Atlantic City, NJ 08401	\$1,489,650.00
UJMN Associates** 718 Arch Street Philadelphia, PA 19106	\$1,530,000.00
Voith Mactavish Architects 1616 Walnut Street Philadelphia, PA 19103	\$1,080,000.00
William Wolf Architects 50 Hawthorne Avenue Princeton, NJ 08540	\$2,191,000.00
Yezzi Associates 18 Washington Street Toms River, NJ 08754	\$1,995,950.00

* RECOMMENDED VENDOR

** Non-Compliant

All of the invited vendors are represented in the above bid summary.

Board Meeting: November 07, 2011

EXHIBIT A-14

Energy Management Services

AMENDMENT: Recommend the first year of the two-year contract to **Peterson Service Co., Inc.** 234 Route 70, Medford, N.J. 08055 be amended in the additional amount of **\$1,340.00** for a total amount of **\$55,360.00**. The monies are needed for change order # 2 (tridium system training for supervisors and technicians). The original first year of a two year contract in the amount of **\$54,020.00** was awarded at the May 23, 2011 Board of Trustees meeting. The 2nd year of the two year contract in the amount of **\$63,600.00** was awarded at the May 23, 2011 Board of Trustees meeting. The original two year contract amount is **\$117,620.00**.

Said contract to be in accordance with RFP specifications and requirements dated April 05, 2011 and the bid proposal from Peterson Service Co., Inc. received April 19, 2011

NATURE OF BID: Energy Management Services,
Integrated Building Control System Support

INITIAL CONTRACT YEAR

BID ITEM # 1: BASE SERVICES INITIAL CONTRACT YEAR

MECHANIC

BID ITEM #1A: Regular Rate/140 hours
BID ITEM #1B: Overtime Rate/60hours
BID ITEM #1C: Saturday/Sunday Rate/40 hours

SECOND CONTRACT YEAR

BID ITEM # 1: BASE SERVICES INITIAL CONTRACT YEAR

MECHANIC

BID ITEM #1A: Regular Rate/140 hours
BID ITEM #1B: Overtime Rate/60 hours
BID ITEM #1C: Saturday/Sunday 40 Rate/hours

SOURCE OF FUNDS: Building Equipment & Repairs/Physical Plant

Board Meeting: November 07, 2011
par

BID SUMMARY

VENDOR	Peterson Service Co. 234 Route 70 Medford, NJ 08055	Bradley Sciocchetti 4420 US Route 2130 N Pennsauken, NJ 08109	In-line Air Conditioning 85 East 21 st Street Bayonne, NJ 07002	Tozour-Trane 741 First Av King of Prussia, PA
INITIAL YEAR				
BID #1	\$19,920.00	\$59,329.00	\$29,440.00	\$61,750.00
BID #1A	\$15,400.00	\$16,380.00	\$16,100.00	\$18,270.00
BID #1B	\$ 9,900.00	\$ 9,208.80	\$10,350.00	\$11,745.00
BID #1C	\$ 8,800.00	\$ 8,025.60	\$ 9,200.00	\$10,440.00
Total	\$54,020.00	\$92,943.40	\$65,090.00	\$102,205.00
SECOND YEAR				
BID #1	\$19,920.00	\$61,109.00	\$30,912.00	\$63,500.00
BID #1A	\$16,800.00	\$18,075.00	\$18,000.00	\$19,575.00
BID #1B	\$13,440.00	\$12,640.00	\$14,400.00	\$15,660.00
BID #1C	\$13,440.00	\$12,399.60	\$14,400.00	\$15,660.00
Total	\$63,600.00	\$104,223.60	\$77,712.00	\$114,395.00
Total Year 1 and 2	\$117,620.00	\$197,167.00	\$142,802.00	\$216,600.00

* RECOMMENDED VENDOR

The following is a list of vendors also invited to bid:

Advanced Building Controls, Inc.
12 Thomas Farm Lane
Long Valley, NJ 07853

Automated Building Solutions
PO Box 3185
South Amboy, NJ 08879

Energy Options
256 Campus Drive
Edison, NJ 08837

HVAC Control Technology LLC
130 Gedney Road
Lawrence, NJ 08648

The Knoller Companies Inc
99 Fanny Road
Boonton, NJ 07005

Mako Heating & A/C Inc.
96 Ford Road
Denville, NJ 07834

Ramsey Design Group
20 Spear Road
Ramsey, NJ

Sander Mechanical Service
220 Lincoln Blvd
Middlesex, NJ 08846

Advanced Building System Integrators
130 Gedney Road
Lawrenceville, NJ 08648

Progressive Engineering & design Inc
455 West Pennsylvania Av
Suite 110
Fort Washington, PA 19034

OPI Technologies
15 Waterloo Avenue
Berwyn, PA 19312

BOARD MEETING: November 07, 2011
par

EXHIBIT A-15

CONSTRUCTION OF NEW GATEWAY BUILDING

AMENDMENT: Recommend the contract to **NIRAM INC.**, 91 Fulton Street, Boonton, N.J., 07005 be amended in the additional amount of **\$30,739.00** for a total amount of **\$24,455,837.00**. The monies are necessary for change order #7 **\$3,357.00** (fire service line to fire hydrant), change order # 8 **\$20,189.00** (helical pile footings) and change order # 9 **\$7,193.00** (change all single slot diffusers to three slot diffusers). The original contract in the amount of **\$24,376,500.00** for the construction of "The New Gateway Building" was awarded at the December 10, 2010 Board of Trustees Retreat at Ocean County College. An amendment in the amount of **\$17,993.00** was awarded at the May 23, 2011 Board of Trustees meeting, an amendment in the amount of **\$14,295.00** was awarded at the June 27, 2011 Board of Trustees meeting, and an amendment in the amount of **\$16,310.00** was awarded at the September 26, 2011 Board of Trustees meeting.

Said contract to be in accordance with bids received August 10, 2010

NATURE OF BID: CONSRUCTION OF NEW GATEWAY BUILDING

Item 1	Base Bid
Alt. 1	5th floor
Alt. 2	Green roof at entrance canopies—DELETED FROM SCOPE
Alt. 3	Glass marker boards
Alt. 4	Sanitary sewer lateral From County stub
Alt. 5	Water main from Buckwald/College Drive to Gateway
Alt. 6	Service drive from Gateway to existing service road
Alt. 7	Complete installation of parking lot 6—DELETED FROM SCOPE
Alt. 8	Remove and improve parking lot 3
Alt. 9	Provide security system infrastructure in lots 5 & 6
Alt. 10	Terrazzo floor at 1st fl. Lobby & LH cor. In lieu of resilient fl.
Alt. 11	Terrazzo floor at 1st fl. Lobby & LH cor. In lieu of rubber fl.
Alt. 12	Glass railing at atrium balconies in lieu of steel mess guardrails
Alt. 13	Glass tile at elevator core in lieu of painted GWB
Alt. 14	Wood veneer at atrium balcony fascia and soffits in lieu of GWB
Alt. 15	Custom wood welcome center desk at 1st floor lobby
Total	FINAL TOTALS WITHOUT ALT # 2 AND # 7

SOURCE OF FUNDS: Gateway Building / Capital Account

BID (B-17)SUMMARY

VENDOR	Niram, Inc.* 91 Fulton St Boonton, NJ 07005	D & K Construction 155 Union Av Middlesex, NJ 08846 Greg Besley 09/29/10	Patock Construction 43 Gilbert St. North Tinton Falls, NJ 07701 Steven Walsh 9/28/10	Fitzpatrick & Associates 1115 Pine Brook Rd Tinton Falls, NJ 07724 John Fitzpatrick 09/29/10
Base Bid	\$22,177,000	\$21,987,000	\$22,077,700	\$21,995,000
Alt. 1	\$780,000	\$910,965	\$1,237,700	\$1,295,000
Alt. 2				
Alt. 3	\$6,000	\$82,200	\$67,000	\$53,000
Alt. 4	\$137,500	\$49,100	\$47,000	\$65,000
Alt. 5	\$172,000	\$147,000	\$187,000	\$196,000

Alt. 6	\$176,000	\$319,000	\$267,700	\$350,000
Alt. 7				
Alt. 8	\$170,000	\$222,000	\$277,700	\$250,000
Alt. 9	\$400,000	\$454,000	\$195,770	\$169,000
Alt. 10	\$82,000	\$50,000	\$60,777	\$57,000
Alt. 11	\$14,000	\$7,500	\$14,700	\$10,000
Alt. 12	\$30,000	\$8,500	\$47,777	\$49,000
Alt. 13	\$124,000	\$108,000	\$111,777	\$116,000
Alt. 14	\$80,000	\$21,000	\$35,700	\$67,000
Alt. 15	\$28,000	\$27,000	\$23,700	\$24,000
Total	\$24,376,500	\$24,393,265	\$24,652,001	\$24,696,000

* RECOMMENDED VENDOR

VENDOR	Baro Construction 400 Feheley Drive King of Prussia, PA Joelle Newell 10/7	Milric Construction 4900 Highway 33 Neptune, NJ 07753 Ben Geltzeiler 10/1	Dandrea Construction 407 Commerce Lane West Berlin, NJ 08091	Tormee Construction 709 Sycamore Av Tinton Falls, NJ 07724 W. Scott Havard 9/28/10
Base Bid	\$21,989,600	\$22,117,411	\$22,469,000	\$22,450,000
Alt. 1	\$1,371,000	\$1,182,474	\$1,150,000	\$1,235,000
Alt. 2				
Alt. 3	\$91,570	\$36,930	\$111,000	\$105,000
Alt. 4	\$119,550	\$49,488	\$45,000	\$57,000
Alt. 5	\$71,100	\$179,638	\$187,000	\$210,000
Alt. 6	\$457,800	\$320,303	\$154,000	\$325,000
Alt. 7				
Alt. 8	\$291,550	\$297,157	\$272,000	\$368,000
Alt. 9	\$80,500	\$375,000	\$397,000	\$175,000
Alt. 10	\$60,400	\$62,034	\$62,000	\$70,000
Alt. 11	\$12,635	\$13,450	\$10,500	\$16,000
Alt. 12	\$28,500	\$46,504	\$54,000	\$60,000
Alt. 13	\$146,700	\$169,000	\$115,000	\$162,000
Alt. 14	\$119,700	\$34,100	\$77,000	\$36,000
Alt. 15	\$25,350	\$21,400	\$21,600	\$26,000
Total	\$24,865,955	\$24,904,889	\$25,125,100	\$25,295,000

VENDOR	Benjamin R. Harvey Co. 9 Cindy Lane Ocean, NJ 07712	EPIC Management 136 11 th street Piscataway, NJ 08854	Chanree Construction 2399 Highway 34 Manasquan, NJ 08736 Susan 10/4	Hall Construction 149 Yellow brook Rd Farmingdale, NJ 07727 Mark D. Hall 09/30
Base Bid	\$22,649,000	\$22,490,000	\$22,999,000	\$22,647,000
Alt. 1	\$1,364,000	\$1,300,000	\$1,300,267	\$1,100,000
Alt. 2				
Alt. 3	\$83,365	\$34,000	\$57,000	\$50,000
Alt. 4	\$59,105	\$41,000	\$54,000	\$240,000
Alt. 5	\$157,500	\$163,000	\$173,000	\$130,000
Alt. 6	\$212,854	\$275,000	\$367,000	\$250,000
Alt. 7				
Alt. 8	\$364,000	\$240,000	\$250,000	\$300,000

Alt. 9	\$206,000	\$485,000	\$70,000	\$500,000
Alt. 10	\$60,000	\$55,000	\$60,000	\$55,000
Alt. 11	\$14,000	\$13,000	\$8,000	\$12,000
Alt. 12	\$22,603	\$68,000	\$42,000	\$67,000
Alt. 13	\$124,000	\$109,000	\$119,000	\$120,000
Alt. 14	\$34,215	\$130,000	\$10,000	\$40,000
Alt. 15	\$24,600	\$35,000	\$20,000	\$30,000
Total	\$25,375,242	\$25,438,000	\$25,529,267	\$25,541,000

VENDOR	Terminal Construction 215 Highway 17 South Woodridge, NJ Joseph Zahuta 10/4	Ernest Bock & Sons 2800 Southampton Rd Philadelphia, PA 19154 Heather Cahill 10/6	Sambe Construction 1650 Hylton Road Pennsauken, NJ 08110 Yan Girlya 9/28	Hunter Robert Construction 60 Park Place Newark, NJ 07102 Peter Coyle 9/28
Base Bid	\$22,385,000	\$22,143,000	\$23,163,478	\$22,704,000
Alt. 1	\$1,400,000	\$1,540,000	\$1,185,000	\$1,550,000
Alt. 2				
Alt. 3	\$181,000	\$90,000	\$66,000	\$197,000
Alt. 4	\$247,000	\$60,000	\$61,000	\$158,000
Alt. 5	\$141,000	\$210,000	\$185,000	\$307,000
Alt. 6	\$350,000	\$416,000	\$183,000	\$395,000
Alt. 7				
Alt. 8	\$330,000	\$310,000	\$300,000	\$340,000
Alt. 9	\$80,000	\$505,000	\$395,000	\$200,000
Alt. 10	\$106,000	\$75,000	\$75,000	\$99,000
Alt. 11	\$13,000	\$16,500	\$14,000	\$10,000
Alt. 12	\$45,000	\$40,000	\$111,000	\$74,000
Alt. 13	\$151,000	\$175,000	\$125,000	\$173,000
Alt. 14	\$162,000	\$75,000	\$42,000	\$75,000
Alt. 15	\$27,000	\$40,000	\$26,000	\$45,000
Total	\$25,618,000	\$25,695,500	\$25,931,478	\$26,327,000

VENDOR	APS Contracting 155-161 Pennsylvania Av Paterson, NJ 07503 Mike //10/5/10	Turner Construction 300 Atrium Drive Somerset, NJ 08873 Douglas 09/30	Hall Building Co. 33 Main Street Fairmingdale, NJ 07727 Clint Hall 09/30/10	Brockwell & Carrington 1 Como Court Towaco, NJ 07082 George Danielson 10/5
Base Bid	\$24,230,000	\$23,023,000	\$24,434,000	\$24,646,000
Alt. 1	\$1,070,000	\$1,545,300	\$1,490,000	\$1,250,000
Alt. 2				
Alt. 3	\$100,000	\$234,000	\$64,000	\$65,000
Alt. 4	\$38,000	\$341,846	\$60,000	\$75,000
Alt. 5	\$190,000	\$166,655	\$180,000	\$290,000
Alt. 6	\$200,000	\$544,140	\$405,000	\$280,000
Alt. 7				
Alt. 8	\$183,000	\$266,686	\$292,600	\$350,000
Alt. 9	\$150,000	\$480,000	\$215,000	\$550,000
Alt. 10	\$90,000	\$86,580	\$79,000	\$42,000
Alt. 11	\$10,000	\$10,080	\$11,800	\$14,000
Alt. 12	\$50,000	\$80,800	\$45,000	\$60,000
Alt. 13	\$140,000	\$140,160	\$105,900	\$130,000
Alt. 14	\$20,000	\$55,396	\$79,000	\$66,000
Alt. 15	\$45,000	\$25,808	\$26,000	\$25,000
Total	\$26,516,000	\$27,000,451	\$27,487,300	\$27,843,000

VENDOR	Stanker & Galetto 317 W. Elmer Rd Vineland, NJ 08360 Tom Viviano 9/29	Wallace Brothers 413 Railroad Sq Pt. Pleasant Bch, NJ 08742	Michael Riesz & Co. 588 New Brunswick Av Fords, NJ 08863	Delric Construction 845 Belmont Avenue No. Haledon, NJ 07508
Base Bid	\$25,668,790	\$26,970,000	\$27,507,000	\$29,531,000
Alt. 1	\$1,617,187	\$1,299,000	\$1,536,000	\$985,000
Alt. 2				
Alt. 3	\$108,000	\$215,000	\$105,000	\$120,000
Alt. 4	\$81,164	\$64,000	\$283,000	\$259,000
Alt. 5	\$320,465	\$210,000	\$197,000	\$260,000
Alt. 6	\$293,918	\$317,000	\$305,000	\$621,000
Alt. 7				
Alt. 8	\$864,613	\$274,000	\$490,000	\$310,000
Alt. 9	\$624,526	\$255,000	\$535,000	\$545,000
Alt. 10	\$128,580	\$56,700	\$90,000	\$115,000
Alt. 11	\$10,325	\$8,500	\$16,000	\$10,000
Alt. 12	\$155,280	\$157,000	\$85,000	\$120,000
Alt. 13	\$130,345	\$185,000	\$165,000	\$120,000
Alt. 14	\$44,958	\$74,500	\$58,000	\$80,000
Alt. 15	\$31,488	\$26,500	\$24,000	\$65,000
Total	\$30,079,639	\$30,112,200	\$31,396,000	\$33,111,000

The following is a list of vendors who were also invited to submit bids:

McGraw Hill Construction
3315 Central Avenue
Hot Springs, AR 71913-6138

Reed Construction Data
30 Technology Parkway South
Norcross, GA 30092

Seacoast Builders Corp.
566 Halls Mill Road
Freehold, NJ 07728

Hunter Roberts
1717 Arch Street
Philadelphia, PA 19103

Gingerilli Brothers Inc
2606 Route 37 East
Toms River, NJ 08753

Domus, Inc
346 East Walnut Lane
Philadelphia, PA 19144

Racanelli Construction Co., Inc
1895 Walt Whitman Road
Melville, NY 11747

T.N. Ward Company
815 Atlantic Avenue
Atlantic City, NJ 08401

Mid Atlantic BX
2501 North Front Street
Harrisburg, PA 17110

Prismatic Development
60 Route 46 East
Fairfield, NJ 07004-3027

Kane Communications, LLC
572 Whitehead Road
Trenton, NJ 08619

Corbra Construction Co, Inc
70 Porete Avenue
No. Arlington, NJ 07031-7635

Dobco Inc.
15 Corporate Drive
Wayne, NJ 07470

Clemens Construction Co., Inc.
1435 Walnut Street
Philadelphia, PA 19102

Thomas P Carney, Inc.
2490 Village Road
Langhorne, PA 19047

CDC/Didtool
One Oakbrook Terrace
Oak Brook Terrace, IL 60181

Board Meeting: November 07, 2011
par

EXHIBIT A-16

OCEAN COUNTY COLLEGE

AMENDMENT

**CAMPUS CRUISER SUBSCRIPTION AGREEMENT
FOR THE SECOND YEAR OF FIVE YEAR AGREEMENT**

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the \$191,036.00 contract awarded by Resolution on June 27, 2011 to **Timecruiser Computing Corp. 9 Law Drive, 3rd Floor, Fairfield, N.J.;**and

WHEREAS, the \$191,036.00 contract awarded by Resolution on June 27, 2011, was exempt from bidding pursuant to of N.J.S.A. 18A:64A-25.5(a)(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

WHEREAS, there is a need to amend the contract with Timecruiser Computing Corp. in the additional amount of \$2,083.00 for a total amount of \$193,119.00;

WHEREAS, a Certificate has been provided by the Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Vice President of Finance; and

WHEREAS, the County College Contracts Law (Chapter 64A of Title 18A of the New Jersey Statutes) requires that the resolution authorizing an award of contract for this service without public bids, be made available for public inspections.

NOW THEREFORE, BE IT RESOLVED BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES as follows:

1. The Ocean County College Board of Trustees is hereby authorized and directs the appropriate officials of the College to amend the contract with **Timecruiser Computing Corp.** in the additional amount of \$2,083.00 for a total amount of \$193,119.00. The monies are needed for Campuscruiser Turnitin Integration software. The contract period effective 06/27/11-06/27/11. The original contract in the amount of \$191,036.00 was awarded at the June 27, 2011 Board of Trustees meeting.

BOARD MEETING: November 07, 2011
par

RESOLUTION

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

PURCHASE OF A CAMPUS CRUISER SUBSCRIPTION AGREEMENT FOR THE
SECOND YEAR OF FIVE YEAR AGREEMENT

VENDOR: TIMECRUISER COMPUTING CORP.
9 LAW DRIVE
FAIRFIELD, NJ 07004

ACCOUNT: SOFTWARE MAINTENANCE
INFORMATION TECHNOLOGY
F/Y 2011/2012

ORIGINAL AMOUNT: \$191,036.00

AMENDMENT: 2,083.00

TOTAL: \$193,119.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2011/2012, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Vice President of Finance

BOARD MEETING: November 07, 2011
par

EXHIBIT A-17

AMENDMENT: Recommend that the contract to EDUCATION DYNAMICS, 5 Marine View Plaza, Hoboken, N.J. 07030 be amended in the additional amount of **\$150,000.00** for a total amount of **\$250,000.00**. The original contract was in the amount of \$100,000.00. The \$150,000.00 is needed for "Marketing Agency to continue to Generate and Manage New Leads for Online Students" at Ocean County College. The original contract was awarded at the April 25, 2011 Board of Trustees meeting.

Said contract to be in accordance with proposal specifications and requirements and the proposal of the recommended vendor received on April 21, 2011

NATURE OF PROPOSAL:

Marketing Agency to Generate and Manage New Leads for Online Students

ITEM # 1 All Inclusive Hourly Rate

SOURCE OF FUNDS:

DISTANCE LEARNING/FEES CONSULTANTS
F/Y 2011/2012

PROPOSAL SUMMARY

	Education Dynamics* 5 Marine View Plaza Hoboken, N.J. 07030
ITEM #1	\$100.00

*Recommended Vendor

The below vendors were also invited to submit a proposal:

QuinnStreet Corporate Headquarters
950 Tower Lane
6th Floor
Foster City, CA 94404

Datamark
2305 Presidents Drive
Salt Lake City, UT 84120

Becker Media
2633 Telegraph Avenue
Oakland, CA 94612

Platform
109 Anderson Street
Marietta, GA 30060

BOARD MEETING: November 07, 2011
par

EXHIBIT A-18

OCEAN COUNTY COLLEGE
DISTANCE LEARNING CONSULTING SERVICES
REVISION TO AWARD DATED MARCH 26, 2011

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to revise the original contract awarded by Resolution on March 26, 2011 for "Distance Learning Consulting Services" at Ocean County College; and

WHEREAS, the original language noted below from the Resolution dated March 26, 2011 will be eliminated and replaced with language noted below; and

Original language:

Declared Revenue per Student Credit Hour. The payment owed by OCC to eCollege.com (d/b/a Pearson eCollege) for the Pearson eCollege Services performed under this Agreement will be based on a percentage of the distance learning tuition revenue per student credit hour basis for credit hours in excess of the established OCC base.

Tuition Percentage. The Tuition Percentage for each Contract Year shall be determined in accordance with the following:

Contract Year	Tuition Percentage
1	10%
2	15%
3	20%
4	25%
5	30%

Replacement:

Student Credit Hour Fees. As compensation for the Pearson Services performed under this Agreement, Ocean County College will, for courses in the Online Programs, pay Pearson a per credit hour fee for each student enrolled in such courses (the "SCH Fee"), in accordance with the following:

Contract Year	Student Credit Hour Fee
1	\$19.50
2	\$30.71
3	\$43.00
4	\$56.17
5	\$70.43

Board Meeting: November 07, 2011

CERTIFICATION OF THE VICE PRESIDENT OF FINANCE AS TO THE AVAILABILITY OF FUNDS
FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF
TRUSTEES.

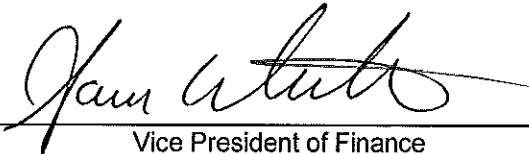
Distance Learning / Academic Affairs
Fees
F/Y 2011/2012

VENDOR: eCollege.com (d/b/a Pearson eCollege)
2154 East Commons Avenue, #4000
Centennial, Co. 80122

ACCOUNT: Distance Learning / Academic Affairs
Fees
2011/2012

TOTAL: \$100,000.00 plus per credit hour fee based on actual
enrollment in e-college courses.

I HEREBY CERTIFY that funds are available in the Ocean County College Board of
Trustees budget for 2011/2012, and the appropriation is sufficient to cover this contract and the
contract shall be encumbered against such appropriation.



Vice President of Finance

BOARD MEETING: November 07, 2011

EXHIBIT A-19

OCEAN COUNTY COLLEGE

REJECTION

RECOMMEND all bids (B-19 11/12) received on August 11, 2011 for the
“**Landscaping Project for the Planetarium Building**” at Ocean County College be
rejected in accordance with bid specifications and requirements dated July 22, 2011 and
received on August 11, 2011 due to being over budget. Ocean County College will be
seeking redesign and rebid for Landscaping Project.

BOARD MEETING: June 27, 2011
par

EXHIBIT A-20

OCEAN COUNTY COLLEGE

RESCIND/AWARD NEW CONTRACT

PURCHASE OF CUSTODIAL PAPER PRODUCTS

RECOMMEND the board rescind the contract with **General Paper & Linen Supply Company**, 2104 Bridge Avenue, Pt. Pleasant, N.J., 08742 in the amount of **\$16,983.00** for Item # 1 (Bay West 20029 Jumbo Roll Toilet Tissue (green seal certified))

General Paper & Linen Supply Company declined to provide said product for the price they quoted on their proposal form. The vendor made a pricing error and request Ocean County College rescind their contract.

The contract was awarded at the September 26, 2011 Board of Trustees meeting.

RECOMMENDATION: Recommend a contract for item # 1 (Bay West 20029 Jumbo Roll Toilet Tissue (green seal certified)) of Custodial Paper Products be awarded to **KBD Supply LLC**, 239 Drum Point Rd, Brick N.J., 08723 in the amount of \$21,700.50.

KBD Supply is the next qualified lowest bidder for item # 1. KBD Supply was awarded the contract in the amount of \$18,224.00 for item # 2 at the September 26, 2011 Board of Trustees meeting.:

	CMF Business 3622 Kennedy Blvd So. Plainfield, NJ 07080	General Paper & Linen 2104 Bride Avenue Pt. Pleasant, NJ 08741	Spruce Industries 759 E. Lincoln Av Rahway, NJ 07065	KBD Supply 239 Drum Point Rd Brick, NJ 08723
Item 1	\$22,253.00 alt.	\$16,983.00 alt.	\$25,415.00 a/s	\$21,700.50 alt.
Item 2	\$18,742.50 alt.	\$24,633.00 alt.	\$19,762.50 a/s	\$18,224.00 alt.

BOARD MEETING: November 07, 2011
par

EXHIBIT A-21

sw:11/7/12

Ocean County College Proposed Revised Budget Request FY 2011-2012 Current Operating Revenue							
	Actual 6/30/2010 FY 09 - 10	Actual 6/30/2011 FY 10 - 11	Original Budget FY 11 - 12	Revised Budget 3/2/2011	Revised Budget 11/7/2011	Increase (Decrease)	% of Budget
Tuition Fees:	22,874,480	22,878,501	22,645,735	22,645,735	22,893,665	247,930	39.2%
College	3,724,811	3,652,996	3,687,563	3,687,563	3,616,466	(71,097)	
Course	2,861,978	2,920,770	2,833,358	2,833,358	2,862,355	28,996	
Technology Fee	2,695,624	2,643,597	2,668,668	2,668,668	2,617,161	(51,507)	
Payment Plan/Late Fees	328,616	265,516	288,833	288,833	265,516	(23,317)	
Registration Fee	578,555	632,020	584,649	584,649	619,360	34,711	
Subtotal All Fees:	10,189,584	10,114,899	10,063,071	10,063,071	9,980,858	(82,214)	17.1%
Total Credit Tuition & Fees	33,064,064	32,993,400	32,708,807	32,708,807	32,874,523	165,716	56.3%
Continuing Education	1,945,057	1,698,419	1,653,298	1,653,298	1,698,419	45,121	
Customized Training	100,141	63,325	90,127	90,127	63,325	(26,802)	
Academy for L.L.L.	274,451	177,691	197,605	197,605	177,691	(19,914)	
School Relations	74,820	82,853	68,991	68,991	82,853	13,862	
Alternate Route	203,725	62,025	197,006	197,006	74,430	(122,576)	
Total Tuition & Fees	35,662,258	35,077,713	34,915,834	34,915,834	34,971,241	55,406	59.9%
State Support	8,001,763	7,575,585	7,289,831	7,575,585	7,575,585	-	13.0%
County Support							
General Operations	14,589,622	15,100,259	14,600,259	14,600,259	14,600,259	-	
Nursing Program Support	100,000	100,000	100,000	100,000	100,000	-	
Total County Support	14,689,622	15,200,259	14,700,259	14,700,259	14,700,259		25.2%
Other Income:							
Interest	373,136	167,992	207,030	207,030	167,992	(39,038)	
Restr. Foundation contract	49,592	49,203	50,000	50,000	50,000	-	
Miscellaneous	895,157	918,740	672,243	672,243	918,740	246,497	
Total Other Income	1,317,885	1,135,935	929,273	929,273	1,136,732	207,459	1.9%
Total Current Operating Revenue	59,671,528	58,989,492	57,835,197	58,120,951	58,383,817	262,866	100.0%

Ocean County College
Proposed Budget Revision Request
Fiscal Year 2011-2012
November 7, 2011

	BOARD APPROVED BUDGET	BUDGET REVISION 03/28/11	BUDGET REVISION REQUEST	CHANGES Increase (Decrease)
<u>REVENUE:</u>				
Tuition and Fees	\$34,915,834	\$34,915,834	34,971,241	55,407
State of NJ	7,289,831	7,575,585	7,575,585	0
County of Ocean	14,700,259	14,700,259	14,700,259	0
Miscellaneous	929,273	929,273	1,136,732	207,459
TOTAL OPERATING REVENUE	\$57,835,197	\$58,120,951	\$58,383,817	\$262,866
<u>EXPENDITURES:</u>				
Instruction	\$16,491,576	\$16,523,576	16,343,538	(180,038)
Academic Support	8,272,644	8,357,222	9,133,206	775,984
Student Service	4,395,446	4,327,940	4,323,380	(4,560)
Institutional Support	17,328,535	17,386,977	17,079,238	(307,739)
Operation & Maint. Of Plant	8,764,593	8,942,833	8,922,052	(20,781)
Scholarships	582,403	582,403	582,403	0
Debt Service	2,000,000	2,000,000	2,000,000	0
TOTAL OPERATING EXPENDITURES	\$57,835,197	\$58,120,951	\$58,383,817	\$262,866