

# ***EXHIBIT A***



**BOARD OF TRUSTEES  
Business/Finance Committee Agenda Items**

**To:** Board of Trustees

**From:** Office of the President

**Date:** September 17, 2020

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Thursday, September 24, 2020**:

1. Recommend acceptance of the statement of income and expenditures as of August 31, 2020 (**Exhibit A-1**)
2. Recommend that the following contracts be awarded:
  - a. For the first year, with a second-year contract option, for campus-wide copy services at Ocean County College (**Exhibit A-2**)
  - b. For the second-year contract option for automatic door maintenance, replacement, and repairs at Ocean County College (**Exhibit A-3**)
  - c. For the second-year contract option for heating, ventilation, and air conditioning (HVAC) pipe and duct insulation services at Ocean County College (**Exhibit A-4**)
  - d. For the second-year contract option for the inspection and service of fire prevention and fire control equipment at Ocean County College (**Exhibit A-5**)
  - e. For a nine-month contract, with a twelve-month contract option, for chiller maintenance services at Ocean County College (**Exhibit A-6**)
  - f. For a nine-month contract, with a twelve-month contract option, for maintenance and materials for painting services at Ocean County College (**Exhibit A-7**)
  - g. For a nine-month contract, with a twelve-month contract option, for plumbing services at Ocean County College (**Exhibit A-8**)

- h. For a nine-month contract, with a twelve-month contract option, for maintenance and materials for water treatment services at Ocean County College (**Exhibit A-9**)
  - i. For a nine-month contract, with a twelve-month contract option, for professional boiler and burner maintenance services at Ocean County College (**Exhibit A-10**)
  - j. For the third-year contract option for weed control and fertilization services at Ocean County College and the Southern Education Center (**Exhibit A-11**)
- 3. Recommend adoption of resolutions to award the following contracts:
  - a. For FY21 NJ Transfer Assessment software subscription service through NJEDGE.NET for use at Ocean County College (**Exhibit A-12**)
  - b. For a twenty-four month agreement for the purchase of Athletic Uniforms and Apparel to be utilized by New Jersey's community colleges from October 1, 2020, through September 30, 2022, through the New Jersey Council of County Colleges Joint Purchasing Consortium, with Ocean County College serving as the lead agency (**Exhibit A-13**)
  - c. For the purchase and delivery of athletic uniforms and apparel through the New Jersey Council of County Colleges Joint Purchasing Consortium for use by the Athletic Department at Ocean County College (**Exhibit A-14**)
  - d. For the second-year contract option for a professional promotional online storefront for the purchase of college-branded items through the New Jersey Council of County Colleges Joint Purchasing Consortium, with Ocean County College serving as the lead agency (**Exhibit A-15**)
  - e. For a one-year contract for international human resources and payroll services in conjunction with Ocean County College's projects and activities in Egypt (**Exhibit A-16**)
  - f. For the purchase of natural gas supply services on behalf of the County College Energy Consortium (CCEC), as authorized at the July 23, 2020, Board meeting (**Exhibit A-17**)
- 4. Recommend that the following contracts be amended:
  - a. An additional \$5,178.39, for a maximum total of \$6,639,982.37, to Catel, Inc., Bradley Beach, New Jersey, for additional general contractor construction services for additional demolition of existing concrete as needed as part of the construction of the new Student Enrollment Building at Ocean County College (contract originally awarded at the January 9, 2020, Board retreat) (**Exhibit A-18**)

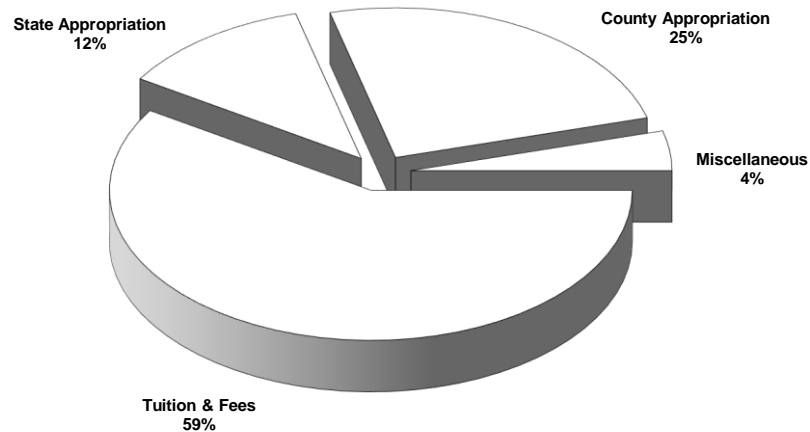
- b. An additional \$31,149.57, for a maximum total of \$6,671,131.94, to Catel, Inc., Bradley Beach, New Jersey, for additional general contractor construction services for additional security equipment (panels, cameras, card readers, door contacts, and other equipment) for the ADA doors as part of the construction of the new Student Enrollment Building at Ocean County College (contract originally awarded at the January 9, 2020, Board retreat) **(Exhibit A-19)**
  - c. An additional \$2,375, for a maximum total of \$31,000.02, to Aspire Technology Partners, LLC, Eatontown, New Jersey, for professional services to complete the installation of the analog gateway project at Ocean County College (contract originally awarded at the May 28, 2020, Board meeting) **(Exhibit A-20)**
- 5. Recommend acceptance of a \$12,990 grant award from the Partnership for the Delaware Estuary to plan and implement Mid-Tram Wetland Training during summer-early fall, 2020. Project Directors: Ms. Martha Maxwell Doyle, Barnegat Bay Program Project Coordinator, and Ms. Emily Pirl, Barnegat Bay Program Field Specialist.
  - 6. Recommend acceptance of a \$50,000 grant award from the National Endowment for the Arts CARES Act to fund dance companies and their performances at the Grunin Center for the Arts at Ocean County College. Project Director: Ms. Jaclyn Wood, Education and Community Engagement Coordinator. Project Period: September 1, 2020, through November 30, 2021.
  - 7. Recommend acceptance of a \$1,277,145 grant award from the U.S. Department of Education over five years to continue the Student Support Services Program at Ocean County College. Project Director: Ms. Megan Miskin, Student Support Services Program Director. Project Period: October 1, 2020, through September 30, 2025.
  - 8. Recommend acceptance of a \$1,000 grant award from the New Jersey Department of Environmental Protection, Division of Water Monitoring and Standards, to the Barnegat Bay Partnership for the AmeriCorps New Jersey Watershed Ambassadors Program, with Ocean County College serving as the host agency, providing office space and resources. Project Director: Ms. Karen Walzer, Barnegat Bay Partnership Outreach Coordinator. Project Period: September 9, 2020, through August 31, 2021.

## ***EXHIBIT A-1***

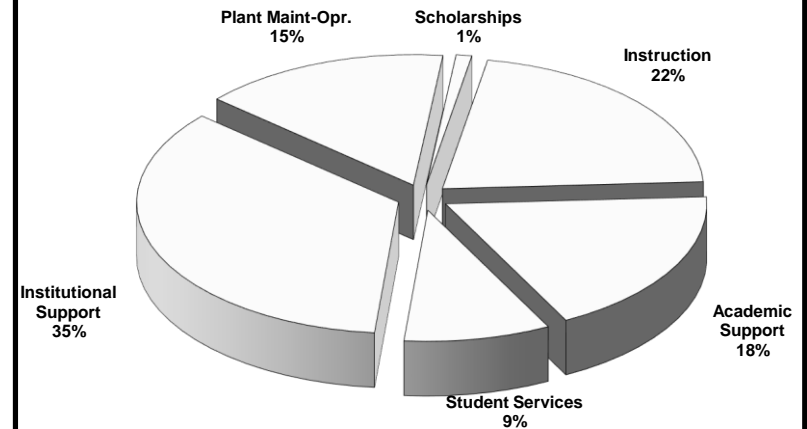
EXHIBIT A-1  
OCEAN COUNTY COLLEGE  
STATEMENT OF CURRENT EXPENDITURES FY 2020-2021  
For the Period Ending August 2020

	ACTUAL	ENCUMBRANCES	TOTAL	FY2020-2021 BUDGET	(OVER) UNDER BUDGET	% BUDGET
<b>REVENUE:</b>						
Tuition & Fees	17,381,056		17,381,056	38,121,142	20,740,086	45.59%
State Appropriation	824,087		824,087	7,771,796	6,947,709	10.60%
County Appropriation	3,925,421		3,925,421	16,013,832	12,088,412	24.51%
Miscellaneous	439,574		439,574	2,767,215	2,327,641	15.89%
<b>Total Revenue:</b>	<b>22,570,138</b>		<b>22,570,138</b>	<b>64,673,985</b>	<b>42,103,847</b>	<b>34.90%</b>
<b>EXPENDITURES:</b>						
Instruction	2,405,595	692,821	3,098,416	20,073,583	16,975,166	15.44%
Academic Support	2,169,789	474,886	2,644,675	11,709,743	9,065,067	22.59%
Student Services	1,136,416	178,496	1,314,913	6,930,348	5,615,435	18.97%
Institutional Support	2,759,736	2,316,072	5,075,808	13,362,444	8,286,636	37.99%
Plant Maint-Opr.	933,115	1,290,946	2,224,061	10,637,868	8,413,807	20.91%
Scholarships	140,674	-	140,674	910,000	769,327	15.46%
Debt Service	-	-	-	1,050,000	1,050,000	0.00%
<b>Total Expenditures:</b>	<b>9,545,325</b>	<b>4,953,222</b>	<b>14,498,547</b>	<b>64,673,985</b>	<b>50,175,438</b>	<b>22.42%</b>

**FY 2021 BUDGET REVENUE SOURCES**



**8/31/20 YTD EXPENDITURES BY FUNCTION**



## ***EXHIBIT A-2***

OCEAN COUNTY COLLEGE

AWARD for Campus Wide Copy Services

**RECOMMENDATION:** Contract award to **Gangi Graphics**, 1669 Route 88, Brick, NJ 08724, in the amount not to exceed **\$59,879.85** for a one-year contract with a second year contract option for Campus Wide Copy Services at Ocean County College. Copy services shall include the Main Campus at Ocean County College and the Southern Education Center in Manahawkin, NJ.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1021 publicly advertised on August 20, 2020 and bids received September 9, 2020.

Contract Term: October 1, 2020 – September 30, 2021 (first year)

**NATURE OF BID:** Campus Wide Copy Services

**YEAR 1:**

**ITEM & Estimated Annual Quantity**

<b>BID ITEM #1:</b>	8.5 x 11 standard paper with color OCC Letterhead – 25,000
<b>BID ITEM #2:</b>	8.5 x 11 standard paper one sided – 200,000
<b>BID ITEM #3:</b>	8.5 x 11 standard paper double sided – 1,000,000
<b>BID ITEM #4:</b>	8.5 x 11 pre 3 hold drilled price – 200,000
<b>BID ITEM #5:</b>	8.5 x 14 standard paper – 5,000
<b>BID ITEM #6:</b>	11 x 17 standard paper – 15,000
<b>BID ITEM #7:</b>	Cardstock (thick paper) white or pastel – 35,000
<b>BID ITEM #8:</b>	Pastel color paper (B&W ink) – 150,000
<b>BID ITEM #9:</b>	Hot (Neon) color paper (B&W ink) – 50,000
<b>BID ITEM #10:</b>	Transparencies -1,000
<b>BID ITEM #11:</b>	GBC Spiral Bindery - 500
<b>BID ITEM #12:</b>	8.5 x 11 color ink – 40,000
<b>BID ITEM #13:</b>	8.5 x 14 color ink – 3,000
<b>BID ITEM #14:</b>	11 x 17 color ink – 1,500
<b>BID ITEM #15:</b>	Transparencies color ink - 200
<b>BID ITEM #16:</b>	Total Based on Estimated Quantity

**SOURCE OF FUNDS:** Mailroom & Copy Services / Contract Payment  
FY 2020/2021



**BID SUMMARY**

Bidder's Name	Gangi Graphics*	ARC Document Solutions, LLC	PIP Printing
BID ITEM #1	\$ 247.50	\$ 4,750.00	\$ 2,000.00
BID ITEM #2	\$ 4,400.00	\$ 4,800.00	\$ 6,000.00
BID ITEM #3	\$ 32,680.00	\$ 24,000.00	\$ 40,000.00
BID ITEM #4	\$ 4,800.00	\$ 4,800.00	\$ 6,000.00
BID ITEM #5	\$ 140.00	\$ 120.00	\$ 175.00
BID ITEM #6	\$ 600.00	\$ 1,050.00	\$ 675.00
BID ITEM #7	\$ 1,792.35	\$ 1,190.00	\$ 1,750.00
BID ITEM #8	\$ 4,350.00	\$ 4,350.00	\$ 7,500.00
BID ITEM #9	\$ 2,900.00	\$ 6,000.00	\$ 2,000.00
BID ITEM #10	\$ 1,130.00	\$ 950.00	\$ 25.00
BID ITEM #11	\$ 1,375.00	\$ 750.00	\$ 50.00
BID ITEM #12	\$ 4,400.00	\$ 7,600.00	\$ 3,200.00
BID ITEM #13	\$ 630.00	\$ 570.00	\$ 300.00
BID ITEM #14	\$ 195.00	\$ 405.00	\$ 225.00
BID ITEM #15	\$ 240.00	\$ 190.00	\$ 16.00
Total Estimated Amount	\$ 59,879.85	\$ 61,525.00	\$ 69,916.00

\*Recommended Vendor

The following is a list of vendors who received the bid: Vendors in **bold-type** submitted bids.

**ARC Document Solutions, LLC**

BBR Printers

eRepublic, Inc.

**Gangi Graphics, Inc.**

i- Sourcing Technologies Pvt Ltd

Indiana Printing and Publishing Company,  
Inc.

Kay Printing

Legai BUild

Lexmark

Onvia, Inc

**PIP Printing**

RFx Analyst, Inc.

School Wholesale Supplies LLC

Smartprocure Inc

## ***EXHIBIT A-3***

## OCEAN COUNTY COLLEGE

### AWARD for Automatic Door Maintenance Repair and Replacement Service

**RECOMMENDATION:** Second year Time and Materials (T&M) contract option to **Eastern Door Service**, 70 Cathy Lane, Burlington, NJ 08016 in the amount not to exceed: **\$61,400.00** for Automatic Door Maintenance Repair and Replacement Service as needed at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #19/20 B-769 publicly advertised on October 9, 2019, with an addendum issued on October 16, 2019 and bids received November 13, 2019.

Contract Term: December 12, 2020 – December 11, 2021 (second year)

**NATURE OF BID:** Automatic Door Maintenance Repair and Replacement Service

**YEAR 2:**

**BID ITEM #1:** Hourly Mechanic Rate for As-Needed Maintenance / Repairs / Replacement Service

- (A) Regular Rate
- (B) Overtime Rate
- (C) Holiday Rate

**BID ITEM # 2:** Material Mark-up

**SOURCE OF FUNDS:** Business Division / Building Repairs and Maintenance  
FY 2020/2021

### **BID SUMMARY**

Bidder's Name	Eastern Door Service*
Year 2	
BID ITEM #1: Hourly Rate	
A. Regular	\$140.00
B. Overtime	\$210.00
C. Holiday	\$280.00
BID ITEM #2: Materials Markup or Discount	50% Markup

\*Recommended Vendor

## ***EXHIBIT A-4***

## OCEAN COUNTY COLLEGE

### AWARD for HVAC Pipe & Duct Insulation Services

**RECOMMENDATION:** Second year Time and Materials (T&M) contract option to **Ed-O Insulation Company, Inc.**, 45 Lexington Avenue, Trenton, NJ 08618 in the amount not to exceed: **\$47,007.60** for Heating, Ventilation, and Air Conditioning (HVAC) Pipe and Duct Insulation Services as needed at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #19/20 B-757 publicly advertised on September 23, 2019 and bids received October 22, 2019.

Contract Term: November 7, 2020 – November 6, 2021 (second year)

**NATURE OF BID:** T&M HVAC Pipe and Duct Insulation Services

**YEAR 2:**

**BID ITEM #1:** Hourly Labor Rate

- (A) Regular Rate
- (B) Overtime Rate (after hours & weekend rate)
- (C) Holiday Rate

**BID ITEM # 2:** Material Mark-up

% Mark Up on Parts and Materials

**SOURCE OF FUNDS:** Maintenance / Service-Maintenance  
FY 2020/2021

### **BID SUMMARY**

Bidder's Name	Ed-O Insulation Co., Inc.
Year 2	
BID ITEM #1: Hourly Rate	
A. Regular	\$126.41
B. Overtime	\$189.62
C. Holiday	\$252.82
BID ITEM #2: Materials Markup	15%

## ***EXHIBIT A-5***

OCEAN COUNTY COLLEGE

**AWARD for Inspection and Service for Fire Prevention & Fire Control Equipment**

**RECOMMENDATION:** Second year contract option to **Allied Fire & Safety Equipment Co., Inc.** 517 Green Grove Road, Neptune, NJ 07754 in the amount not to exceed: **\$70,769.00** for Inspection and Service for Fire Prevention & Fire Control Equipment at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #19/20 B-782 publicly advertised October 23, 2019 and bids received November 20, 2019.

Contract Term: December 12, 2020 – December 11, 2021 (second year)

**NATURE OF BID:** Inspection and Service for Fire Prevention & Fire Control Equipment

**YEAR 2:**

**BID ITEM #1:** Lump Sum Total to provide Annual Total system testing and report

**BID ITEM #2:** Portable Extinguisher Inspection / Service (includes all labor)

**BID ITEM #3:** MECHANIC Hourly Labor Rate  
A. Regular Rate x 90 Hours  
B. Overtime Rate (after hours & weekend rate) x 50 Hours  
C. Sunday/Holiday Rate x 20 Hours  
MECHANIC'S HELPER Hourly Labor Rate  
D. Regular Rate x 90 Hours  
E. Overtime Rate (after hours & weekend rate) x 50 Hours  
F. Sunday/Holiday Rate x 20 Hours

**BID ITEM #4:** Parts Discount or Markup on Estimated Material of \$5,000.00  
(-) Materials Discount or (+) Materials Markup %

**SOURCE OF FUNDS:** Maintenance / Building Equipment Repairs and Maintenance  
FY 2020/2021

**BID SUMMARY**

<b>Bidder' Name</b>	<b>Allied Fire &amp; Safety Equipment Co., Inc.*</b>	
<b>BID ITEM #1</b>		\$ 24,000.00
<b>BID ITEM #2</b>		\$ 1,494.00
<b>BID ITEM #3</b>	<b>Mechanic Hourly Rate</b>	
	Regular Rate	\$ 95.00
	Overtime Rate	\$ 140.00
	Sunday/Holiday	\$ 140.00
	<b>Helper Hourly Rate</b>	
	Regular Rate	\$ 95.00
	Overtime Rate	\$ 140.00
	Sunday/Holiday	\$ 140.00
<b>BID ITEM #4</b>	Markup	15%

\* Recommended Vendor



## ***EXHIBIT A-6***

**OCEAN COUNTY COLLEGE**

**AWARD for Chiller Maintenance Service**

**RECOMMENDATION:** Contract award to **UNITEMP, Inc.**, 26 Worlds Fair Drive, Somerset, NJ 08873 in the amount not to exceed: **\$47,574.00** for a nine-month contract with a twelve-month contract option for Chiller Maintenance Service at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1006 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and bids received September 9, 2020.

Contract Term: October 1, 2020 – June 30, 2021 (nine months)

**NATURE OF BID:** Chiller Maintenance Service

**BID ITEM #1:** Hourly Rate – Technician Straight-time

**BID ITEM #2:** Hourly Rate – Technician Overtime

**BID ITEM #3:** Material Markup

**SOURCE OF FUNDS:** Maintenance / Service–Maintenance  
FY 2020/2021

**BID SUMMARY**

Bidder's Name		UNITEMP, Inc.*	McCloskey Mechanical Contractors, Inc.	Peterson Service Co., Inc.	PDM Group	Industrial Cooling, Inc.
<b>BID ITEM #1 - Hourly Rate - Technician, Straight Time</b>		<b>\$ 102.00</b>	\$ 94.00	\$ 100.00	\$ 115.00	\$ 140.00
<b>BID ITEM #2 - Hourly Rate - Technician, Overtime</b>		<b>\$ 102.00</b>	\$ 141.00	\$ 150.00	\$ 172.00	\$ 2.10
<b>BID ITEM #3 - Material Markup %</b>		<b>10%</b>	15%	20%	10%	20%
<b>Worksheet</b>	<b>Multiplier Hours</b>					
<b>Technician Straight Time</b>	<b>225</b>	<b>\$ 22,950.00</b>	\$ 21,150.00	\$ 22,500.00	\$ 25,875.00	\$ 31,500.00
<b>Technician Overtime</b>	<b>112</b>	<b>\$ 11,424.00</b>	\$ 15,792.00	\$ 16,800.00	\$ 19,264.00	\$ 23,520.00
<b>Materials</b>	<b>\$12,000.00</b>	<b>\$ 13,200.00</b>	\$ 13,800.00	\$ 14,400.00	\$ 13,200.00	\$ 14,400.00
<b>TOTAL ESTIMATED AMOUNT 9 Months</b>		<b>\$ 47,574.00</b>	\$ 50,742.00	\$ 53,700.00	\$ 58,339.00	\$ 69,420.00

\*Recommended Vendor

The following vendors received the Bid documents: Vendors in Bold-Type submitted Bids.

Air Systems Maintenance, Inc.  
BBR Printers  
Binsky & Snyder Service LLC  
Chem-Aqua  
Constructconnect  
Construction Bulletin  
Construction Information Systems  
Construction Journal

Core Mechanical Inc.  
Edward Kurth & Sons Inc.  
i- Sourcing Technologies Pvt Ltd  
**Industrial Cooling Inc.**  
Legai BUild  
Marlee Contractors, LLC  
**McCloskey Mechanical Contractors**  
Onvia, Inc,

**PDM Group**  
**Peterson Service Company**  
PJM Mechanical Contractors, Inc.  
RFx Analyst, Inc.  
School Wholesale Supplies LLC  
Smartprocure Inc  
The Blue Book  
**Unitemp, Inc.**

## ***EXHIBIT A-7***

**OCEAN COUNTY COLLEGE**

**AWARD for Painting Services**

**RECOMMENDATION:** Contract award to **T & M Painting & Construction**, 19 Worth Road, Neptune, NJ 07753 in the amount not to exceed: **\$32,697.50** for a nine-month contract with a twelve-month contract option for Painting Services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1008 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and the bids received September 9, 2020.

Contract Term: October 1, 2020 – June 30, 2021 (nine months)

<b><u>NATURE OF BID:</u></b>	T&M Painting Services
<b><u>BID ITEM #1:</u></b>	Hourly Rate – Journeyman Straight-time
<b><u>BID ITEM #2:</u></b>	Hourly Rate – Journeyman Overtime
<b><u>BID ITEM #3:</u></b>	Hourly Rate – Apprentice Straight-time
<b><u>BID ITEM #4:</u></b>	Hourly Rate – Apprentice Overtime
<b><u>BID ITEM #5:</u></b>	Material Mark-UP
<b><u>SOURCE OF FUNDS:</u></b>	Maintenance / Service–Maintenance FY 2020/2021

**BID SUMMARY**

Bidder's Name		TM Painting & Construction*	GPC, Inc.	Pro-Spec Painting Corporation
BID ITEM #1 - Hourly Rate - Journeyman, Straight Time		\$ 59.00	\$ 72.00	\$ 80.39
BID ITEM #2 - Hourly Rate - Journeyman, Overtime		\$ 75.00	\$ 95.00	\$ 103.31
BID ITEM #3 - Hourly Rate - Apprentice, Straight Time		\$ 45.00	\$ 40.00	\$ 61.25
BID ITEM #4 - Hourly Rate - Apprentice, Overtime		\$ 55.00	\$ 56.00	\$ 83.59
BID ITEM #5 - Material Markup %		5%	10%	25%
Worksheet	Multiplier Hours			
Journeyman, Straight Time	200	\$ 11,800.00	\$ 14,400.00	\$ 16,078.00
Journeyman, Overtime	37	\$ 2,775.00	\$ 3,515.00	\$ 3,822.47
Apprentice, Straight Time	200	\$ 9,000.00	\$ 8,000.00	\$ 12,250.00
Apprentice, Overtime	37	\$ 2,035.00	\$ 2,072.00	\$ 3,092.83
Material Markup %	\$6,750	\$ 7,087.50	\$ 7,425.00	\$ 8,437.50
TOTAL ESTIMATED AMOUNT 9 Months		\$ 32,697.50	\$ 35,412.00	\$ 43,680.80

\*Recommended Vendor

The following vendors received the Bid documents: Vendors is **Bold-Type** submitted Bids

Affordable Building Services  
 Balanikas painting llc  
 BBR Printers  
 Constructconnect  
 Construction Bulletin  
 Construction Information Systems  
 Construction Journal

Dodge Data & Analytics  
**GPC, Inc.**  
 i- Sourcing Technologies Pvt Ltd  
 Legai BUild  
 Magic Touch Construction Co., Inc.  
 Masonry Preservation Group  
 Onvia, Inc

**Pro-Spec Painting Corporation**  
 RFx Analyst, Inc.  
 School Wholesale Supplies LLC  
 Smartprocure Inc  
 The Blue Book  
 The Sherwin-Williams Company  
**TM Painting and Construction**

## ***EXHIBIT A-8***

## OCEAN COUNTY COLLEGE

## AWARD for Plumbing Services

**RECOMMENDATION:** Contract award to **Timothy Peters Plumbing & Heating Company, Inc.**, 2310 Route 34 North, Manasquan, NJ 08736 in the amount not to exceed: **\$58,185.48** for a nine-month contract with a twelve-month contract option for Plumbing Services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1009 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and bids received September 9, 2020

Contract Term: July 1, 2020 – June 30, 2021 (nine month)

<b><u>NATURE OF BID:</u></b>	T&M Plumbing Services
<b><u>BID ITEM #1:</u></b>	Hourly Rate – Journeyman Straight-time
<b><u>BID ITEM #2:</u></b>	Hourly Rate – Journeyman Overtime
<b><u>BID ITEM #3:</u></b>	Hourly Rate – Apprentice Straight-time
<b><u>BID ITEM #4:</u></b>	Hourly Rate – Apprentice Overtime
<b><u>BID ITEM #5:</u></b>	Material Mark-UP
<b><u>SOURCE OF FUNDS:</u></b>	Maintenance / Service – Maintenance FY 2020/2021

**BID SUMMARY**

Bidder's Name		Timothy Peters Plumbing & Heating, Inc.*
BID ITEM #1 - Hourly Rate - Journeyman, Straight Time		\$ 91.39
BID ITEM #2 - Hourly Rate - Journeyman, Overtime		\$ 137.09
BID ITEM #3 - Hourly Rate - Apprentice, Straight Time		\$ 43.63
BID ITEM #4 - Hourly Rate - Apprentice, Overtime		\$ 65.45
BID ITEM #5 - Material Markup %		10%
Worksheet	Multiplier Hours	
Journeyman, Straight Time	250	\$ 22,847.50
Journeyman, Overtime	12	\$ 1,645.08
Apprentice, Straight Time	250	\$ 10,907.50
Apprentice, Overtime	12	\$ 785.40
Materials	\$20,000	\$ 22,000.00
<b>TOTAL ESTIMATED AMOUNT 9 Months</b>		<b>\$ 58,185.48</b>

\*Recommended Vendor



The following vendors received the Bid documents: Vendors is **Bold-Type** submitted Bids

BBR Printers  
Constructconnect  
Construction Bulletin  
Construction Information Systems  
Construction Journal  
Dodge Data & Analytics  
i- Sourcing Technologies Pvt Ltd  
Legai Build

Magic Touch Construction Co., Inc.  
Onvia, Inc  
PJM Mechanical Contractors, Inc..  
RFx Analyst, Inc.  
School Wholesale Supplies LLC  
Smartprocure Inc  
The Blue Book  
**Timothy Peters Plumbing & Heating, Inc.**

## ***EXHIBIT A-9***

## OCEAN COUNTY COLLEGE

## AWARD for Water Treatment Services

**RECOMMENDATION:** Contract award to **Trinity Water Solutions, Inc.**, 2109 Kilcare Parkway, Point Pleasant, NJ 08742 in the amount not to exceed: **\$17,875.00** for a nine-month contract with a twelve-month contract option for Water Treatment Services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1010 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and bids received September 9, 2020.

Contract Term: October 1, 2020 – June 30, 2021 (nine months)

<b><u>NATURE OF BID:</u></b>	Water Treatment Services
<b><u>BID ITEM #1:</u></b>	Chilled Water Loops Annual Amount
<b><u>BID ITEM #2:</u></b>	Boiler Water Loops Annual Amount
<b><u>BID ITEM #3:</u></b>	Cooling Tower Loops Annual Amount
<b><u>BID ITEM #4:</u></b>	Glycol Loops Annual Amount
<b><u>BID ITEM #5:</u></b>	Material Mark-Up
<b><u>SOURCE OF FUNDS:</u></b>	Maintenance / Service–Maintenance FY 2020/2021

**BID SUMMARY**

Bidder's Name	Trinity Water Solutions, Inc.*	Scientific Boiler Water Conditioning Co., Inc
BID ITEM #1 - Chilled Water Loops	\$ 1,500.00	\$ 1,650.00
BID ITEM #2 - Boiler Water Loops	\$ 1,500.00	\$ 1,650.00
BID ITEM #3 - Cooling Tower Loops	\$ 4,000.00	\$ 5,000.00
BID ITEM #4 - Glycol Loops	\$ 1,500.00	\$ 1,650.00
BID ITEM #5 - Material Markup %	25%	10%
Total Amount on \$7,500 Materials	\$ 9,375.00	\$ 8,250.00
<b>TOTAL ESTIMATED AMOUNT 9 Months</b>	<b>\$ 17,875.00</b>	<b>\$ 18,200.00</b>

\*Recommended Vendor

The following is a list of vendors who received the bid documents: Vendors in **bold-type** submitted bids.

BBR Printers  
Constructconnect  
Construction Bulletin  
Construction Information Systems  
Construction Journal  
Dodge Data & Analytics  
Dodge Data and Analytics  
i- Sourcing Technologies Pvt Ltd  
IMS  
IWC Environmental  
Legai BUild  
North America Procurement Council Inc., PBC

Nuchem Corp  
Onvia, Inc  
PDM Group  
Pitingaro & Doetsch Consulting Engineers  
RFx Analyst, Inc.  
School Wholesale Supplies LLC  
**Scientific Boiler Water Conditioning Co, Inc.**  
Smartprocure Inc  
Suburban Consulting Engineers  
The Blue Book  
**Trinity Water Solutions, Inc.**

## ***EXHIBIT A-10***

**OCEAN COUNTY COLLEGE**

**AWARD for Boiler Burner Services**

**RECOMMENDATION:** Contract award to **PDM Group**, 1258 South River Road, Cranbury, NJ 08512 in the amount not to exceed: **\$29,722.00** for a nine-month contract with a twelve-month contract option for Boiler Burner Services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1011 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and bids received September 9, 2020.

Contract Term: October 1, 2020 – June 30, 2021 (nine months)

**NATURE OF BID:** Boiler Burner Services

**BID ITEM #1:** Hourly Rate: Technician, Straight Time

**BID ITEM #2:** Hourly Rate: Technician, Overtime

**BID ITEM #3:** Hourly Rate: Technician Helper, Straight Time

**BID ITEM #4:** Hourly Rate: Technician Helper, Overtime

**BID ITEM #5:** Material Mark-up Percentage

**BID ITEM #6:** Annual Maintenance / Cleaning services and combustion analysis

**SOURCE OF FUNDS:** Maintenance / Service–Maintenance  
FY 2020/2021

**BID SUMMARY**

Bidder's Name		PDM Group*	UNITEMP, INC.	Peterson Service Company, Inc.
BID ITEM #1 - Technician - Straight Time		\$ 85.00	\$ 80.00	\$ 71.00
BID ITEM #2 - Technician - Overtime		\$ 127.00	\$ 110.00	\$ 142.00
BID ITEM #3 - Technician Helper - Straight Time		\$ 50.00	\$ 45.00	\$ 65.00
BID ITEM #4 - Technician Helper - Overtime		\$ 75.00	\$ 65.00	\$ 130.00
BID ITEM #5 - Material Markup %		10%	25%	25%
BID ITEM #6 - Annual Maintenance/Cleaning Services		\$ 9,800.00	\$ 11,040.00	\$ 28,685.00
Worksheet	Multiplier Hours			
Technician - Straight Time	112	\$ 9,520.00	\$ 8,960.00	\$ 7,952.00
Technician - Overtime	26	\$ 3,302.00	\$ 2,860.00	\$ 3,692.00
Technician Helper - Straight Time	37	\$ 1,850.00	\$ 1,665.00	\$ 2,405.00
Technician Helper - Overtime	15	\$ 1,125.00	\$ 975.00	\$ 1,950.00
Material Markup %	\$3,750	\$ 4,125.00	\$ 4,687.50	\$ 4,687.50
Annual Maintenance/Cleaning Services		\$ 9,800.00	\$ 11,040.00	\$ 28,685.00
<b>TOTAL ESTIMATED AMOUNT 9 Months</b>		<b>\$ 29,722.00</b>	<b>\$ 30,187.50</b>	<b>\$ 49,371.50</b>

\*Recommended Vendor

The following vendors received the Bid documents: Vendors is **Bold-Type** submitted Bids.

BBR Printers  
 Binsky & Snyder Service LLC  
 Bradley-Sicocchetti, Inc  
 Construct Connect  
 Constructconnect  
 Construction Bulletin  
 Construction Information Systems  
 Construction Journal  
 Core Mechanical Inc  
 Edward Kurth & Sons Inc.  
 GP Energy Products  
 i- Sourcing Technologies Pvt Ltd  
 IPC Lydon  
 Legai BUild

Magic Touch Construction Co., Inc.  
 McCloskey Mechanical Contractors  
 Mechanical Preservation Associates, Inc.  
 North America Procurement Council Inc., PBC  
 Onvia, Inc  
**PDM Group**  
**Peterson Service Company**  
 PJM Mechanical Contractors, Inc..  
 RFx Analyst, Inc.  
 School Wholesale Supplies LLC  
 Shay Enterprise  
 Smartprocure Inc  
 The Blue Book  
**Unitemp, Inc.**

## ***EXHIBIT A-11***



**OCEAN COUNTY COLLEGE**

**AWARD for Fertilizer and Weed Control Services**

**RECOMMENDATION:** Time and materials (T&M) contract award to **Quality Cut, Inc.**, PO Box 391, Farmingdale, NJ 07727 in the amount not to exceed: **\$44,238.06** for the third year contract option for Fertilizer and Weed Control Services at Ocean County College. Service areas shall include the Main Campus at Ocean County College and the Southern Education Center in Manahawkin, NJ.

Said contract to be in accordance with bid specifications and requirements of BID #18/19 B-382 publicly advertised September 14, 2018 and bids received October 4, 2018.

Contract Term: November 16, 2020 – November 15, 2021 (third year)

**NATURE OF BID:** (T&M) Weed Control & Fertilization Services

**YEAR 3:**

- BID ITEM #1:** Fine Turf Care Program Main Campus  
**BID ITEM #2:** Weed Control Non-Turf Areas Main Campus  
**BID ITEM #3:** Turf Care Program Southern Education Center  
**BID ITEM #4:** Weed Control Non-Turf Areas Southern Education Center  
**BID ITEM #5:** Turf Care Program Soccer / Softball Fields  
**BID ITEM #5A:** Rough Turf Care Program Main Campus  
**BID ITEM #6:** Additional Services as Needed Hourly Rates:  
(A) Regular  
(B) Overtime  
(C) Holiday  
**BID ITEM #7:** % Materials Markup

**SOURCE OF FUNDS:** Grounds / Service Grounds  
FY 2020/2021

**BID SUMMARY**

<b>Bidder's Name</b>	<b>Quality Cut, Inc.*</b>
<b>YEAR 3</b>	
<b>BID ITEM #1: Fine Turf Care-Main</b>	<b>\$ 18,099.48</b>
<b>BID ITEM #2: Weed Control-Main (Non Turf)</b>	<b>\$ 4,687.66</b>
<b>BID ITEM #3: Turf Care - South</b>	<b>\$ 1,648.32</b>
<b>BID ITEM #4: Weed Control - South (Non Turf)</b>	<b>\$ 976.41</b>
<b>BID ITEM #5: Turf Care-Fields</b>	<b>\$ 3,813.21</b>
<b>BID ITEM #5A: Rough Turf Care</b>	<b>\$ 2,492.98</b>
<b>BID ITEM #6: Additional Services as Needed</b>	<b>\$ 12,520.00</b>
<b>ESTIMATED ANNUAL TOTAL</b>	<b>\$ 44,238.06</b>

\*Recommended Vendor

## ***EXHIBIT A-12***

OCEAN COUNTY COLLEGE

RESOLUTION

**Authorizing a Contract for FY21 NJ Transfer Assessment as approved by the New Jersey Presidents' Council on June 1, 2020**

**WHEREAS**, contracts in the amounts of **\$2,500.00** (BPO #9671A1), **\$7,588.80** (PO#21229), and **\$1,451.73** (PO21202), have been awarded to **NJEdge.NET**, 218 Central Avenue, Newark, NJ 07102, for the purchase of Software Subscription Services through NJEdge.NET Consortium; and

**WHEREAS**, the initial contracts being under threshold, did not require Board of Trustees approval; and

**WHEREAS**, an additional **\$13,235.00** is needed for FY21 NJ Transfer Assessment as approved by the New Jersey Presidents' Council on June 1, 2020; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.10 et seq.; joint purchases by county colleges, municipalities or counties; authority; and permits purchases to be made through such a cooperative; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract without the need for public bidding in compliance with the provisions of the Ocean County Contracts Law, N.J.S.A. 18A:65A-25.1 et seq., and the provisions of N.J.A.C 5:34-8.2 vendor aggregation rules.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **NJEdge.NET**, 218 Central Avenue, Newark, NJ 07102, with an additional **\$13,235.00** for a total amount of **\$24,775.53** to purchase FY21 NJ Transfer Assessment. This purchase will be procured through NJEdge.NET Consortium.

## R E S O L U T I O N

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for FY21 NJ Transfer Assessment as approved by the New Jersey Presidents' Council on June 1, 2020**

<b>VENDOR:</b>	NJEdge.NET 218 Central Avenue Newark, NJ 07102
<b>ACCOUNT:</b>	Institutional Memberships / Memberships – Institutional FY 2020/2021
<b>ORIGINAL CONTRACTS:</b>	<b>\$11,540.53</b>
<b>AGGREGATE AMOUNT:</b>	<b>\$13,235.00</b>
	-----
<b>TOTAL AMOUNT:</b>	<b>\$24,775.53</b>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

**Sara  
Winchester**

Digitally signed by Sara  
Winchester  
Date: 2020.09.18  
09:18:12 -04'00'

Executive Vice President of Finance and Administration

## ***EXHIBIT A-13***

OCEAN COUNTY COLLEGE

RESOLUTION

**WHEREAS**, NJSA 18A:64A-28.2a authorizes New Jersey Council of County Colleges to act as lead agency for County Colleges and allows County Colleges to enter into contracts jointly on a voluntary basis without establishing an inter local agreement for the purchase of professional services, work, materials or supplies for their respective; and

**WHEREAS**, the New Jersey Council of County Colleges (NJCCC) forms the Joint Purchasing Consortium (JPC); JPC is composed of the membership of the county colleges in New Jersey; and

**WHEREAS**, the Joint Purchasing Consortium (JPC) was formed to provide an instrument for the county colleges to combine purchasing power and realize savings to benefit the participating institutions; and

**WHEREAS**, Ocean County College has acted, on behalf of the New Jersey Council of County Colleges (NJCCC), as the lead agency to administer the evaluation and contract award process for the provision of Athletic Uniforms and Apparel in accordance with a Joint Purchasing Consortium Request for Proposals.

**WHEREAS**, Committee members, acting on the behalf of the Joint Purchasing Consortium have reviewed the proposals received in response to BID #20/21 B-1020, publicly advertised on August 20, 2020, and bids received on September 9, 2020 where two vendors, **BSN Sports, Inc.** and **Star Sports** were determined to be the most advantageous and best met the needs of JPC member Colleges in price and other factors considered- see attached Table A; and

**NOW THEREFORE BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to award a twenty-four month contract on behalf of the JPC a consortium contract in accordance with BID #20/21 B-1020 specifications to **BSN Sports, Inc.**, and **Star Sports** for Athletic Uniforms and Apparel through The New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC).

**R E S O L U T I O N**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**JPC Contract for Athletic Uniforms and Apparel**

**Contract Term: October 1, 2020 – September 30, 2022**

**VENDORS:**            **BSN Sports, Inc.**  
PO Box 7726  
Dallas, TX 75209

**Star Sports**  
260 West Nyack Road  
West Nyack, NY 10994

**AMOUNT:**    Pricing is dependent on the number of athletic uniforms and apparel purchased from each catalog.

**Sara**

**Winchester**

Digitally signed by Sara  
Winchester  
Date: 2020.09.16  
12:46:19 -04'00'

Executive Vice President of Finance and Administration and  
NJCCC JPC Board Officer



**TABLE A**

Bidder's Name	Star Sports*	BSN Sports*
<b>Item #1: List Price Discount</b>	Under Armour uniforms & apparel 42%, footwear 40%	Nike
	Custom Uniforms 42%	Stock apparel & Uniforms 40%
		Nike Footwear uniforms, apparel sports access. 35%
	Fixed Annual Bonus 1yr /2yr \$10,000	Nike custom uniforms, apparel sports access. 30%
	Annual apparel rebate 15%	Under Armour stock apparel & uniforms 40%
	NCAA Tournament Conference Championship \$1000	Under Armour footwear uniforms, apparel sports access. 35%
	Player of the Year \$500	Under Armour Custom apparel & uniforms 30%
	Coach of the Year \$500	New Balance stock apparel & uniforms 40%
	Fixed Admin Cost \$5.00 per invoice	New Balance footwear uniforms, apparel sports access 35%
	Fixed Decoration Fee \$5.00 per decoration location	New Balance Custom apparel & Uniforms 30%
	Fixed fee applies to screen print & embroidery	BSN apparel & uniforms 20%
		BSN equipment & Supplies uniforms, apparel, sports access 20%
<b>Embroidery/Embellishment</b>		Embroidery/c hat size 1-3 up to 10k stitches \$6.50, 4-71 \$5.00, 72-287 \$4.75, 288+ \$4.50, 10001k-20k stitches 1-3 \$7.50, 4-71 \$6.75, 72-287 \$6.50, 288+ \$6.25, over 20k stitches add per 1,000
		stitches 1-3 \$1.05, 4-71 \$0.74, 72-287 \$0.74, 288+ \$0.74
		pricing based on same design, colors thread changes to be on sep. orders
		personalization names 1 line up to 1" \$5.35, add'l lines add \$1.50, numbers (up to 2") \$5.50
<b>Item #2: One-time Setup Fee</b>	\$2.45	no charge includes all flash and underlays when needed
<b>Item #3: Embroidery (1 color)</b>	\$5.00	\$55.13 minimum 12-23 \$4.55 ea, 24-47 \$2.70, 48-95 \$2.50, 96-143 \$2.32, 144-287 \$2.18, 288-499 \$2.01, 500+ \$1.56
<b>Item #4: Embroidery (2 color)</b>	\$5.00	\$78.75 minimum, 12-23 \$5.35, 24-47 \$4.43, 48-95 \$3.60, 96-143 \$2.45, 144-287 \$3.03, 288-499 \$2.48, 500+ \$2.10
<b>Item #5: Embroidery (3 color)</b>	\$5.00	\$118.13 minimum, 12-23 \$7.50, 24-47 \$6.60, 48-95 \$5.15, 96-143 \$5.05, 144-287 \$4.42, 288-499 \$3.37, 500+ \$3.15
<b>Item #6: Embroidery (4 color)</b>	\$5.00	no minimum, 12-23 \$12.05, 24-47 \$10.15, 48-95 \$7.64, 96-143 \$7.31, 144-287 \$5.91, 288-499 \$5.15, 500+ \$4.79
<b>Item 7: Silk Screen Set-up Fee</b>	No Charge	Art/Additional fees when vector art not provided \$63/hr
<b>Item #7: Silk Screen (1 color)</b>	\$5.00	Color change per color \$15.75, PMS Color match per color \$39.38
<b>Item #8: Silk Screen (2 color)</b>	\$5.00	Specialty inks (metallic, glow, puff etc) add \$3.75
		Numbers/names per location 1 color \$4.00 screen print 4", 6", 8", 10", 12"
		2 color \$6.90, Numbers heat press 1 color \$3.50 4", 6", 8", 2 color \$4.95
		Player names screen print 1 color \$8.50, Player names heat press \$6.50
		Reverse out numbers within design add \$3.35
<b>Item #9: Silk Screen (3 color)</b>	\$5.00	No Bid
<b>Item #10: Silk Screen (4 color)</b>	No Bid	No Bid
<b>Extend pricing to NJCCC</b>	Yes	Yes

The following Vendors received the Bid documents: Vendors in **Bold-Type** submitted Bids.

Ad-Wear & Specialty of Texas, Inc.  
All-Star Custom Apparel and Design  
Ampro  
BBR Printers  
Body N Soul  
**BSN Sports LLC**  
Consolidus, LLC  
eRepublic, Inc.  
Flextex Inc  
i- Sourcing Technologies Pvt Ltd  
Kalci Soccer

Keyport Army Navy  
Legai BUild  
North America Procurement Council Inc., PBC  
Onvia, Inc  
PIP Printing  
RFx Analyst, Inc.  
Shay Enterprise  
Smartprocure Inc  
**Star Sports**  
The Nelson Hills Company  
Varsity Spirit Fashion

## ***EXHIBIT A-14***

OCEAN COUNTY COLLEGE

RESOLUTION

**Authorizing a Contract for Athletic Uniforms and Apparel  
Contract Terms: October 1, 2020 – September 30, 2021**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase Athletic Uniforms and Apparel for the Athletics Department at Ocean County College through New Jersey County College Joint Purchasing Consortium (JPC); and

**WHEREAS**, Ocean County College is serving as the lead agency; and

**WHEREAS**, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law 18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to purchase from the following vendors: **BSN Sports, Inc., and Star Sports** in the amount not to exceed: **\$30,000.00** for Athletic Uniforms and Apparel for the Athletic Department at Ocean County College through New Jersey County College Joint Purchasing Consortium (JPC).

## R E S O L U T I O N

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND  
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF  
A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Athletic Uniforms and Apparel**  
**Contract Term: October 1, 2020 – September 30, 2021**

**VENDORS:**

**BSN Sports**  
PO Box 49  
Jenkintown, PA 19046

**Star Sports**  
260 West Nyack Road  
West Nyack, NY 10994

**ACCOUNT:** Intercollegiate Athletics / Supplies - General  
FY 2020/2021

**TOTAL:** **\$30,000.00**  
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Sara  
Winchester

Digitally signed by Sara  
Winchester  
Date: 2020.09.16  
12:47:47 -04'00'

Executive Vice President of Finance and Administration

## ***EXHIBIT A-15***

OCEAN COUNTY COLLEGE

RESOLUTION

**WHEREAS**, NJSA 18A:64A-28.2a authorizes New Jersey Council of County Colleges to act as lead agency for County Colleges and allows County Colleges to enter into contracts jointly on a voluntary basis without establishing an inter local agreement for the purchase of professional services, work, materials or supplies for their respective; and

**WHEREAS**, the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC) is composed of the membership of the county colleges in New Jersey; and

**WHEREAS**, the Joint Purchasing Consortium (JPC) was formed to provide an instrument for the county colleges to combine purchasing power and realize savings to benefit the participating institutions; and

**WHEREAS**, Ocean County College has determined it would be advantageous to combine the joint purchasing power of all nineteen New Jersey community colleges in order to obtain the most affordable pricing for a Promotional Item Online Storefront to purchase branded apparel and promotional items; and

**WHEREAS**, Ocean County College has acted, on behalf of the New Jersey Council of County Colleges (NJCCC), as the lead agency in procuring a Promotional Item Online Storefront to purchase branded apparel and promotional items at consortium-wide discounted rates through a predetermined awarded contract in compliance with NJ's contract law requirements; and

**WHEREAS**, the lead agency, acting on the behalf of the Joint Purchasing Consortium has reviewed the proposal received in response to RFP #20-441 publicly advertised on March 12, 2019 and proposal received on March 26, 2019, and one (1) vendor, **Consolidus, LLC** was selected; and.

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**NOW THEREFORE BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute the second-year contract option with **Consolidus, LLC**, 526 S. Main Street, Akron, OH 44311 for a Promotional Item Online Storefront through The New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC).


**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**JPC Contract for Promotional Item Online Storefront**

**Second Year Contract Term**

**VENDORS:**           **Consolidus, LLC**  
526 S. Main Street  
Akron, OH 44311

Sara  
Winchester  Digitally signed by Sara  
Winchester  
Date: 2020.09.09  
12:06:57 -04'00'

---

Executive Vice President of Finance and Administration  
NJCCC JPC Board Officer



## ***EXHIBIT A-16***

OCEAN COUNTY COLLEGE

RESOLUTION

**Authorizing a Contract for International Human Resource and Payroll Services  
Contract Term: September 24, 2020 – September 23, 2021**

**WHEREAS**, the Board of Trustees of Ocean County College has a need for the provision of International Human Resource and Payroll Services on an as needed basis in connection with its projects and activities in Egypt; and

**WHEREAS**, Hegazy and Associates have collaborated with Ocean County College to formulate a proposed contract for services to hire and compensate consultants as faculty and staff to work on various OCC campuses in Egypt; and

**WHEREAS**, Ocean County College and the vendor have agreed upon proposed contract terms and deliverables to include the vendor is to receive a flat rate of 9% on a monthly basis of gross salary amounts per contracted consultant and a one-time recruitment fee of \$1,000.00 per successful hire; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a. (1) et seq. professional services; and

**WHEREAS**, the Executive Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to award a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Executive Vice President of Finance and Administration of Ocean County College is hereby authorized and directed to enter into an Agreement with **Hegazy & Associates**, 3100 South Gessner Road, Houston, TX 77063 in the amount not to exceed: **\$125,000.00** to provide International Human Resource and Payroll Services in connection with Ocean County College's projects and activities in Egypt.

## R E S O L U T I O N

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND  
ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A  
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

### Contract for International Human Resource and Payroll Services

**Contract Term: September 24, 2020 – September 23, 2021**

<b>VENDOR:</b>	<b>Hegazy &amp; Associates</b> 3100 South Gessner Road Houston, TX 77063
<b>ACCOUNT:</b>	International Programs / Contract Payment FY 2020/2021
<b>TOTAL:</b>	<b>\$125,000.00</b> =====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for FY 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

**Sara  
Winchester**

Digitally signed by Sara  
Winchester  
Date: 2020.09.18  
09:20:23 -04'00'

Executive Vice President of Finance and Administration

## ***EXHIBIT A-17***

OCEAN COUNTY COLLEGE

RESOLUTION

Authorizing the Purchase of Natural Gas Supply Services

**WHEREAS**, the Electric Discount and Energy Competition Act, P.L. 1999, Chapter 23 (the “Act”) and the promulgation of the Interim Government Energy Aggregation Program Standards N.J.S.A. 48:3-92, 93.1 through 93.3, and 94: 48:3-85 declare it to be in the public interest to permit competition in the natural gas marketplace in order to reduce the aggregate energy rates; and

**WHEREAS**, the Act provides that Ocean County College, as a member of the County College Energy Consortium (CCEC), is permitted to contract for Natural Gas Supply Service pursuant to the Local Public Contracts Law, N.J.S.A. 40A:11-1 et seq.: and

**WHEREAS**, Ocean County College, as the lead agency for the New Jersey County College Joint Purchasing Consortium, awarded a two-year contract, RFP #20/21 R-935 contract term dated July 23, 2020 – July 22, 2022, to Noresco, LLC to provide consulting services and to assist in the procurement of natural gas supply service through an electronic means; and

**NOW, THEREFORE, BE IT RESOLVED** that Ocean County College hereby authorizes the conduct of a bid process for natural gas supply service with Noresco, LLC during the third quarter of 2020 calendar year; and

**BE IT FURTHER RESOLVED** that the Executive Vice President of Finance and Administration of Ocean County College is hereby authorized to execute contracts on behalf of Ocean County College as the lead agency for the County College Energy Consortium presented by the participating supplier of Board of Public Utilities licensed suppliers to supply natural gas services whom has submitted the successful bid in the Lead Agent and Noresco, LLC performed bid process for natural gas supply service.

Sara  
Winchester

Digitally signed by Sara  
Winchester  
Date: 2020.09.09  
12:10:12 -04'00'

Executive Vice President of Finance and Administration

## ***EXHIBIT A-18***

## OCEAN COUNTY COLLEGE

## AMENDMENT

## AWARD for General Contractor Construction Services

**RECOMMENDATION:** Contract award to **Catel, Inc.**, PO Box 33, Bradley Beach, NJ 07720 be amended with an additional **\$5,178.39** for a total amount of **\$6,639,982.37**. The original contract in the amount of **\$6,545,000.00** for BID Item #1 to provide General Contractor Construction Services to construct a new Student Enrollment Building at Ocean County College was awarded at the Board of Trustees Retreat on January 9, 2020. Amendments in the amounts of **\$15,000.00**, **\$6,733.36**, **\$13,215.44**, **\$50,528.09** and **\$4,327.09** were awarded at the Board of Trustees Retreat on April 7, 2020 and Board of Trustees meetings on May 28, 2020, June 25, 2020, July 23, 2020 and August 27, 2020 respectively.

Additional monies are needed for Allowance Usage (AU) Authorization #11 - **\$5,178.39**

#11 – Additional demolition of existing concrete is needed at the entrance to Building 10. The Fire Department Connection (FDC) requires additional pipe and earth work to reach the proposed location.

Said contract to be in accordance with bid specifications and requirements of BID #19/20 B-778 publicly advertised on October 16, 2019, with addendums issued on November 5, 2019 and November 12, 2019 and bids received November 21, 2019.

**NATURE OF BID:** General Contractor Construction Services

**BID ITEM #1:** Base Bid Amount

**BID ITEM #2:** Alternate #1 – Building #10 Signage  
Alternate #2 – Concrete Paving at the OCC Main Campus Mall

**SOURCE OF FUNDS:** Capital Account / New Student Services / Hub Building  
FY 2020/2021

**BID SUMMARY**

BIDDER'S NAME	BID ITEM #1	ALTERNATE #1	ALTERNATE #2	GRAND TOTAL
<b>Catel Inc.*</b>	<b>\$6,545,000.00</b>	\$50,000.00	\$195,000.00	\$6,790,000.00

## ***EXHIBIT A-19***



## OCEAN COUNTY COLLEGE

## AMENDMENT

## AWARD for General Contractor Construction Services

**RECOMMENDATION:** Contract award to **Catel, Inc.**, PO Box 33, Bradley Beach, NJ 07720 be amended with an additional **\$31,149.57** for a total amount of **\$6,671,131.94**. The original contract in the amount of **\$6,545,000.00** for BID Item #1 to provide General Contractor Construction Services to construct a new Student Enrollment Building at Ocean County College was awarded at the Board of Trustees Retreat on January 9, 2020. Amendments in the amounts of **\$15,000.00**, **\$6,733.36**, **\$13,215.44**, **\$50,528.09**, **\$4,327.09** and **\$5,178.39** were awarded at the Board of Trustees Retreat on April 7, 2020 and Board of Trustees meetings on May 28, 2020, June 25, 2020, July 23, 2020, August 27, 2020 and September 24, 2020 respectively.

Additional monies are needed for Allowance Usage (AU) Authorization #12 - **\$31,149.57**

#12 – The Security Equipment (Panels, Cameras, Card Readers, Door Contacts and other Equipment), the power and low voltage wiring for the ADA doors were not included in the bid documents. Credits for changes in the Electrical Service, Transformer and Retaining Walls are included in this change.

Said contract to be in accordance with bid specifications and requirements of BID #19/20 B-778 publicly advertised on October 16, 2019, with addendums issued on November 5, 2019 and November 12, 2019 and bids received November 21, 2019.

**NATURE OF BID:** General Contractor Construction Services

**BID ITEM #1:** Base Bid Amount

**BID ITEM #2:** Alternate #1 – Building #10 Signage  
Alternate #2 – Concrete Paving at the OCC Main Campus Mall

**SOURCE OF FUNDS:** Capital Account / New Student Services / Hub Building  
FY 2020/2021

**BID SUMMARY**

BIDDER'S NAME	BID ITEM #1	ALTERNATE #1	ALTERNATE #2	GRAND TOTAL
Catel Inc.*	\$6,545,000.00	\$50,000.00	\$195,000.00	\$6,790,000.00

## ***EXHIBIT A-20***

OCEAN COUNTY COLLEGE

AMENDMENT

Authorizing a Contract for Analog Gateways Replacement

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract awarded at the Board of Trustees Meeting on May 28, 2020 for replacement of existing Analog Gateways that are no longer supported by the manufacturer at Ocean County College; and

**WHEREAS**, an additional **\$2,375.00** is needed for professional services to complete the implementation of the Analog Gateway project; and

**WHEREAS**, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9, County college purchases through State agency; procedure. (a). Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS**, Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the Agreement with **Aspire Technology Partners, LLC.**, 25 James Way, Eatontown, NJ 07724 with an additional **\$2,375.00** for a total amount of: **\$31,000.02** for professional services to complete the implementation of the Analog Gateway project at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) to **Aspire Technology Partners, LLC.**, NJ State Contract #M7000 #87720 Term: 4/16/16 – 5/31/21.

**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Analog Gateways Replacement**

**VENDOR:** **Aspire Technology Partners, LLC**  
 25 James Way  
 Eatontown, NJ 07724

**ACCOUNT:** Information Technology / Minor Capital - Network  
 FY 2020/2021

**ORIGINAL CONTRACT: \$28,625.02**

**AMENDMENT: \$2,375.00**

**TOTAL AMOUNT: \$31,000.02**  
 =====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Sara  
 Winchester

Digitally signed by Sara  
 Winchester  
 Date: 2020.09.09  
 12:09:17 -04'00'

---

Executive Vice President of Finance and Administration