

### BOARD OF TRUSTEES Business/Finance Committee Agenda Items

To: Board of Trustees

**From**: Office of the President

**Date**: April 15, 2021

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Thursday**, April 22, 2021:

- 1. Recommend acceptance of the statement of income and expenditures as of March 31, 2021 (Exhibit A-1)
- 2. Recommend adoption of a resolution to extend the agreement with the County of Ocean through December 31, 2021, to receive funding through the Ocean County CARES Grant Program and direct appropriate College officials to execute the agreement in compliance with the terms and conditions of the December 10, 2020, agreement and its Clarification to the Ocean County CARES Act Agreement (Exhibit A-2)
- 3. Recommend acceptance of the Ocean County College Report of Audit for the fiscal year ended June 30, 2020 (Exhibit A-3) To be distributed prior to the meeting.
- 4. Recommend that the following contracts be awarded:
  - a. For the second-year contract option for chiller maintenance services at Ocean County College (Exhibit A-4)
  - b. For the second-year contract option for maintenance and materials for painting services at Ocean County College (Exhibit A-5)
  - c. For the second-year contract option for plumbing services at Ocean County College (Exhibit A-6)

- d. For the second-year contract option for maintenance and materials for water treatment services at Ocean County College (Exhibit A-7)
- e. For the second-year contract option for professional boiler and burner maintenance services at Ocean County College (Exhibit A-8)
- f. For general contractor construction services to install new stage flooring in the Grunin Center Theater at Ocean County College (Exhibit A-9)
- g. For general contractor construction services for the cafeteria seating expansion project in the Jon and Judith Larson Student Center at Ocean County College (Exhibit A-10)
- h. For the purchase of technical training hardware and software equipment for use by the Engineering Department at Ocean County College (Exhibit A-11)
- i. For the first year with a second-year contract option for the operation and maintenance of the energy management system at Ocean County College (Exhibit A-12)
- j. For the first year with a second-year contract option for professional generator preventative maintenance and repair services at Ocean County College (Exhibit A-13)
- k. For the first year with a second- and third-year contract options for professional ground and landscape maintenance services at Ocean County College and the Southern Education Center (Exhibit A-14)
- 1. For the first year with a second-year contract option for HVAC duct and vent cleaning services at Ocean County College (Exhibit A-15)
- 5. Recommend adoption of resolutions to award the following contracts:
  - a. To identify a qualified pool of vendors for professional international and domestic support, travel, and consulting services for study abroad programs and overseas campus support to be used on an as needed basis at Ocean County College (Exhibit A-16)
  - b. For sky banner advertising campaigns to promote the Community College Opportunity Grant at Ocean County College (Exhibit A-17)
  - c. For professional services to support the Student Recovery Support Program from October 1, 2020, through September 30, 2021, funded by the New Jersey Division of Mental Health and Addiction Services Grant at Ocean County College (Exhibit A-18)

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- d. For the first year with a second-year contract option for employee and student background screening services, with Ocean County College acting as the lead agency, on behalf of the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (Exhibit A-19)
- e. For the annual dues and a one-year contract for campus-wide internet service through the NJEDGE.NET Consortium for use at Ocean County College, the Southern Education Center, and Montclair State University (Exhibit A-20)
- f. For the purchase of replacement broadcasting equipment for the TV Studio through the Hunterdon County Educational Services Commission Cooperative contract, funded through the Coronavirus Aid, Relief, and Economic Security (CARES) Act Higher Education Emergency Relief funds at Ocean County College (Exhibit A-21)
- g. For the purchase of Dell Wyse 5070 Thin Client Devices for remote server access funded through the Coronavirus Aid, Relief, and Economic Security (CARES) Act Higher Education Emergency Relief funds to provide support to facilitate remote learning at Ocean County College (Exhibit A-22)
- h. For the purchase of Dell laptops for students and faculty funded through the Coronavirus Aid, Relief, and Economic Security (CARES) Act Higher Education Emergency Relief funds to provide support to facilitate remote learning at Ocean County College (Exhibit A-23)
- i. For the purchase and installation of equipment to implement interactive classrooms for hybrid and video instruction funded through the Coronavirus Aid, Relief, and Economic Security (CARES) Act Higher Education Emergency Relief funds for use at Ocean County College (Exhibit A-24)
- j. For the purchase of Dell computers and the purchase of parts and supplies as needed for the repair of existing computers from July 1, 2021, through June 30, 2022, at Ocean County College (Exhibit A-25)
- k. For a one-year contract for the purchase of custodial supplies for use at Ocean County College (Exhibit A-26)
- 1. For an eleven-month contract for elevator repair and maintenance services at Ocean County College (Exhibit A-27)

- m. For a one-year contract for the purchase of industrial maintenance repair and operations (MRO) supplies and equipment for use by the Facilities Department at Ocean County College (Exhibit A-28)
- n. For the purchase of industrial and maintenance repair and operations supplies for use by the Facilities Department on an as needed basis at Ocean County College (Exhibit A-29)
- o. For the installation, repair, testing, and technical support of the campus-wide local area and wireless networks from July 1, 2021, through June 30, 2022, at Ocean County College (Exhibit A-30)
- p. For the purchase of two mail service vehicles for use by the Facilities Department at Ocean County College (Exhibit A-31)
- q. For a one-year contract for the purchase of miscellaneous plumbing supplies for use at Ocean County College (Exhibit A-32)
- r. For the purchase and installation of a modular power revitalization service to provide an uninterruptible power supply at Ocean County College (Exhibit A-33)
- s. For a one-year subscription of the Recruit SaaS software for the recruitment of prospective students at Ocean County College (Exhibit A-34)
- t. For the second-year contract option for online proctoring services, with Ocean County College acting as the lead agency, on behalf of the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (Exhibit A-35)
- 6. Recommend that the following contracts be extended:
  - a. For a six-month contract extension from April 1, 2021, through September 30, 2021, and modified hourly rate requirement to New Hope Behavioral Integrated Health Care, Inc., Marlboro, New Jersey, for addiction counseling apprenticeship experience, funded through the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant for students studying Addiction Counseling at Ocean County College. (contract originally awarded at the January 28, 2021, Board meeting) (Exhibit A-36)
  - b. For a six-month contract extension from April 1, 2021, through September 30, 2021, and modified hourly rate requirement to Ocean Mental Health, Bayville, New Jersey, for addiction counseling apprenticeship experience, funded through the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant for students studying Addiction Counseling at Ocean County College. (contract originally awarded at the January 28, 2021, Board meeting) (Exhibit A-37)

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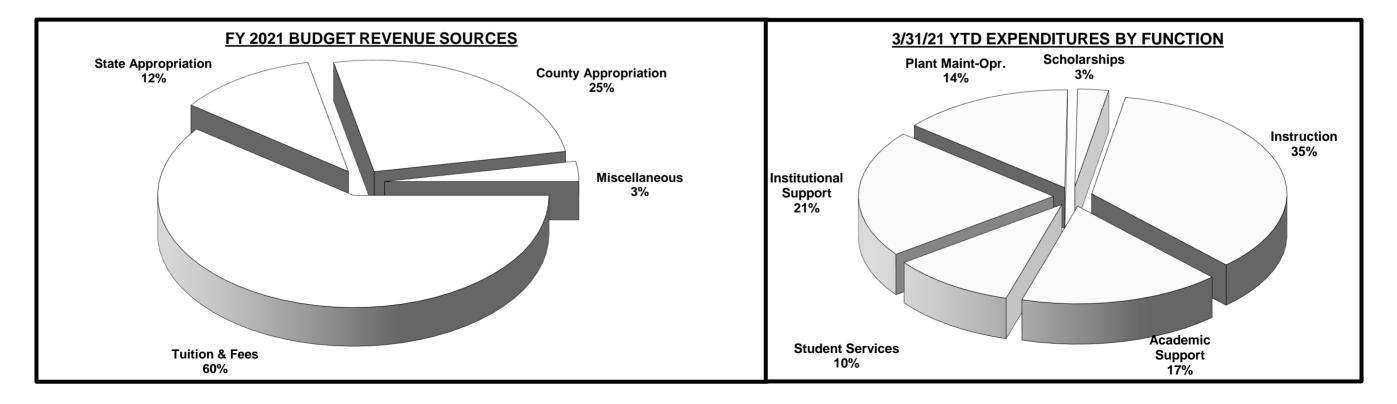
- c. For a six-month contract extension from April 1, 2021, through September 30, 2021, and modified hourly rate requirement to Preferred Behavioral Health, Lakewood, New Jersey, for addiction counseling apprenticeship experience, funded through the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant for students studying Addiction Counseling at Ocean County College. (contract originally awarded at the February 25, 2021, Board meeting) (Exhibit A-38)
- d. For a six-month contract extension from April 1, 2021, through September 30, 2021, and modified hourly rate requirement to Relevance Behavioral Health, Freehold, New Jersey, for addiction counseling apprenticeship experience, funded through the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant for students studying Addiction Counseling at Ocean County College. (contract originally awarded at the January 28, 2021, Board meeting) (Exhibit A-39)
- 7. Recommend that the following contracts be amended:
  - a. An additional \$25,950.69, for a maximum total of \$6,816,138.60, to Catel, Inc., Bradley Beach, New Jersey, for additional general contractor construction services to install additional sidewalks and curbing, and repair and reattach gutter and downspouts on metal awning, install new stucco over cinder block construction as part of the Student Enrollment Building at Ocean County College (contract originally awarded at the April 25, 2019, Board meeting) (Exhibit A-40)
  - b. An additional \$8,987, for a maximum total of \$254,575, to CDM Smith, Inc., Edison, New Jersey, for additional analysis of water quality samples for the Cedar Creek, Oyster Creek and Forked River Watershed Restoration and Protection Plan project through the Barnegat Bay Partnership at Ocean County College (contract originally awarded at the January 23, 2020, Board meeting) (Exhibit A-41)
  - c. An additional \$390, for a maximum total of \$18,678, to Strategic Account Services, Bristol, Pennsylvania, to replace the drier filters for the refrigeration of Office of Information Technology equipment at Ocean County College (contract originally awarded at the May 28, 2020, Board meeting) (Exhibit A-42)
  - d. An additional \$87,139.40, for a maximum total of \$389,889.40, to Success Communications Group, Parsippany, New Jersey, for additional media placement agency services at Ocean County College (contract originally awarded at the May 28, 2020, Board meeting) (Exhibit A-43)

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8. Recommend adoption of a resolution to apply for a four-year Workforce Innovation and Opportunity Title II Adult Education and Family Literacy grant from the New Jersey Department of Labor and Workforce Development to provide adult basic education, literacy, and English as a Second Language in order to obtain/retain employment and become self-sufficient; to support adults who desire to complete a secondary school education or industry-valued credentials; and to assist adults who are parents to obtain the skills necessary to become partners in the education of their children. Project period: July 1, 2021, to June 30, 2025. Award amount: \$705,669 each year for a total of \$2,822,676. Project director: Ms. Kaitlin Everett, Director of Workforce and Community Programs.

### EXHIBIT A OCEAN COUNTY COLLEGE STATEMENT OF CURRENT EXPENDITURES FY 2020-2021 For the Period Ending March 2021

	ACTUAL	ENCUMBRANCES	TOTAL	FY2020-2021 BUDGET	(OVER) UNDER BUDGET	% BUDGET
REVENUE:						
Tuition & Fees	35,812,492		35,812,492	37,927,044	2,114,552	94.42%
State Appropriation	5,257,212		5,257,212	7,267,753	2,010,541	72.34%
County Appropriation	11,932,279		11,932,279	16,013,832	4,081,554	74.51%
Miscellaneous	3,094,157		3,094,157	1,838,819	(1,255,338)	168.27%
Total Revenue:	56,096,140		56,096,140	63,047,448	6,951,308	88.97%
EXPENDITURES:						
Instruction	15,211,282	168,832	15,380,114	22,558,026	7,177,912	68.18%
Academic Support	7,188,411	115,396	7,303,807	10,183,963	2,880,156	71.72%
Student Services	4,483,014	44,952	4,527,966	6,531,628	2,003,662	69.32%
Institutional Support	8,561,019	644,481	9,205,501	12,510,210	3,304,709	73.58%
Plant Maint-Opr.	5,303,459	934,236	6,237,695	9,513,620	3,275,925	65.57%
Scholarships	1,118,927	-	1,118,927	700,000	(418,927)	159.85%
Debt Service	-	-	-	1,050,000	1,050,000	0.00%
Total Expenditures:	41,866,112	1,907,897	43,774,010	63,047,448	19,273,438	69.43%





#### **BOARD OF TRUSTEES**

#### RESOLUTION

- **WHEREAS**, the U.S. Coronavirus Aid Relief and Economic Security (CARES) Act was enacted on March 27, 2020, in response to the economic damage and hardship to American states, counties, and municipalities as a result of the COVID-19 pandemic; and
- **WHEREAS**, CARES Act funds were received by the County of Ocean from the United States Treasury for reimbursement of economic damage caused by the Coronavirus to the County, its agencies, and its municipalities; and
- **WHEREAS**, the Ocean County Board of Commissioners has determined that it is in the best interests of the citizens of Ocean County to dedicate a portion of the funding to reimburse Ocean County College for COVID-related costs and expenses through the Ocean County CARES Grant program;
- **WHEREAS**, the County of Ocean has been notified by the United States Treasury of an extension of the CARES Act funding through December 31, 2021, and, therefore, the County of Ocean is extending its agreement with Ocean County College;
- **NOW, THEREFORE, BE IT RESOLVED** that the Ocean County College Board of Trustees authorizes the College to extend its agreement with the County of Ocean through December 31, 2021, to receive funding through the Ocean County CARES Grant Program and further directs the appropriate College officials to execute the agreement in compliance with the terms and conditions of the December 10, 2020, agreement, its Clarification to the Ocean County CARES Act Agreement, and its Ocean County CARES Act Agreement Addendum.

April 22, 2021

Stephan R. Leone Secretary

#### AWARD for Chiller Maintenance Service

**<u>RECOMMENDATION</u>**: Contract award to **UNITEMP**, **Inc.**, 26 Worlds Fair Drive, Somerset, NJ 08873 in the amount not to exceed: **\$68,650.00** for the second year contract with a two-year contract option for Chiller Maintenance Service at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1006 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and bids received September 9, 2020.

Contract Term: July 1, 2021 – June 30, 2022 (second year)

NATURE OF BID:	Chiller Maintenance Service
<u>YEAR 2:</u>	
BID ITEM #1:	Hourly Rate – Technician Straight-time
BID ITEM #2:	Hourly Rate – Technician Overtime
BID ITEM #3:	Material Markup
SOURCE OF FUNDS:	Maintenance / Service–Maintenance FY 2021/2022

Bidder's Name		UN	ITEMP, Inc.*	N	McCloskey Mechanical htractors, Inc.	Pet	erson Service Co., Inc.	F	PDM Group	Industrial ooling, Inc.
BID ITEM #1 - Hourly Rate - Technician, Straight Time		\$	105.00	\$	97.00	\$	102.00	\$	115.00	\$ 140.00
BID ITEM #2 - Hourly Rate - Technician, Overtime		\$	125.00	\$	145.00	\$	153.00	\$	172.00	\$ 210.00
BID ITEM #3 - Material Markup %			15%		15%		20%		10%	20%
Worksheet	Multiplier Hours									
Technician Straight Time	300	\$	31,500.00	\$	29,100.00	\$	30,600.00	\$	34,500.00	\$ 42,000.00
Technician Overtime	150	\$	18,750.00	\$	21,750.00	\$	22,950.00	\$	25,800.00	\$ 31,500.00
Materials	\$16,000.00	\$	18,400.00	\$	18,400.00	\$	19,200.00	\$	17,600.00	\$ 19,200.00
ESTIMATED TOTAL AMOUNT (YEAR 2)		\$	68,650.00	\$	69,250.00	\$	72,750.00	\$	77,900.00	\$ 92,700.00

### **BID SUMMARY**

\*Recommended Vendor

The following vendors received the Bid documents: Vendors is Bold-Type submitted Bids.

Air Systems Maintenance, Inc.	Core Mechanical Inc.	PDM Group
BBR Printers	Edward Kurth & Sons Inc.	Peterson Service Company
Binsky & Snyder Service LLC	i- Sourcing Technologies Pvt Ltd	PJM Mechanical Contractors, Inc.
Chem-Aqua	Industrial Cooling Inc.	RFx Analyst, Inc.
Constructconnect	Legai BUild	School Wholesale Supplies LLC
Construction Bulletin	Marlee Contractors, LLC	Smartprocure Inc
Construction Information Systems	McCloskey Mechanical Contractors	The Blue Book
Construction Journal	Onvia, Inc,	Unitemp, Inc.

#### **AWARD** for Painting Services

**<u>RECOMMENDATION</u>**: Contract award to **T & M Painting & Construction**, 19 Worth Road, Neptune, NJ 07753 in the amount not to exceed: **\$43,510.00** for the second year contract with a two-year contract option for Painting Services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1008 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and the bids received September 9, 2020.

Contract Term: July 1, 2021 – June 30, 2022 (second year)

NATURE OF BID:	T&M Painting Services
<u>YEAR 2:</u>	
BID ITEM #1:	Hourly Rate – Journeyman Straight-time
<b>BID ITEM #2:</b>	Hourly Rate – Journeyman Overtime
<u>BID ITEM #3:</u>	Hourly Rate – Apprentice Straight-time
<u>BID ITEM #4:</u>	Hourly Rate – Apprentice Overtime
<u>BID ITEM #5:</u>	Material Mark-UP
SOURCE OF FUNDS:	Maintenance / Service–Maintenance FY 2021/2022

### **BID SUMMARY**

Bidder's Name		TM Pa	ainting & Construction*		GPC, Inc.	Pro-Spec Painting Corporation	
BID ITEM #1 - Hourly Rate - Journeyman, Straight Time		\$	59.00	\$	74.00	\$ 80.39	
BID ITEM #2 - Hourly Rate - Journeyman, Overtime		\$	75.00	\$	97.00	\$ 103.31	
BID ITEM #3 - Hourly Rate - Apprentice, St	raight Time	\$	45.00	\$	42.00	\$ 61.25	
BID ITEM #4 - Hourly Rate - Apprentice, Ov	vertime	\$	55.00	\$	58.00	\$ 83.59	
BID ITEM #5 - Material Markup %			5%	]	10%	25%	
Worksheet	<b>Multiplier Hours</b>						
Journeyman, Straight Time	265	\$	15,635.00	\$	19,610.00	\$ 21,303.35	
Journeyman, Overtime	50	\$	3,750.00	\$	4,850.00	\$ 5,165.50	
Apprentice, Straight Time	265	\$	11,925.00	\$	11,130.00	\$ 16,231.25	
Apprentice, Overtime	50	\$	2,750.00	\$	2,900.00	\$ 4,179.50	
Material Markup %	\$9,000	\$	9,450.00	\$	9,900.00	\$ 11,250.00	
TOTAL ESTIMATED AMOUNT (YEAR 2)		\$	43,510.00	\$	48,390.00	\$ 58,129.60	

\*Recommended Vendor

The following vendors received the Bid documents: Vendors is **Bold-Type** submitted Bids

Affordable Building Services	Dodge Data & Analytics	Pro-Spec Painting Corporation
Balanikas painting llc	GPC, Inc.	RFx Analyst, Inc.
BBR Printers	i- Sourcing Technologies Pvt Ltd	School Wholesale Supplies LLC
Constructconnect	Legai BUild	Smartprocure Inc
Construction Bulletin	Magic Touch Construction Co., Inc.	The Blue Book
Construction Information Systems	Masonry Preservation Group	The Sherwin-Williams Company
Construction Journal	Onvia, Inc	TM Painting and Construction

#### **AWARD** for Plumbing Services

**<u>RECOMMENDATION</u>**: Contract award to **Timothy Peters Plumbing & Heating Company**, **Inc.**, 2310 Route 34 North, Manasquan, NJ 08736 in the amount not to exceed: **\$78,847.44** for the second year contract with a two-year contract option for Plumbing Services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1009 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and bids received September 9, 2020

Contract Term: July 1, 2021 – June 30, 2022 (second year)

NATURE OF BID:	T&M Plumbing Services	
<u>YEAR 2:</u>		
<b>BID ITEM #1:</b>	Hourly Rate – Journeyman Straight-time	
<b>BID ITEM #2:</b>	Hourly Rate – Journeyman Overtime	
<u>BID ITEM #3:</u>	Hourly Rate – Apprentice Straight-time	
BID ITEM #4:	Hourly Rate – Apprentice Overtime	
<u>BID ITEM #5:</u>	Material Mark-UP	
SOURCE OF FUNDS:	Maintenance / Service – Maintenance	
	FY 2021/2022	

#### **BID SUMMARY**

Bidder's Name		Timothy Peters Plumbing & Heating, Inc.*
BID ITEM #1 - Hourly Rate - Journeyman, Straight Time		\$ 91.39
BID ITEM #2 - Hourly Rate - Journeyman, Overtime		\$ 137.09
BID ITEM #3 - Hourly Rate - Apprentice, Straight Time		\$ 43.63
BID ITEM #4 - Hourly Rate - Apprentice, Overtime		\$ 65.45
BID ITEM #5 - Material Markup %		10%
Worksheet	<b>Multiplier Hours</b>	
Journeyman, Straight Time	340	\$ 31,072.60
Journeyman, Overtime	16	\$ 2,193.44
Apprentice, Straight Time	340	\$ 14,834.20
Apprentice, Overtime	16	\$ 1,047.20
Materials	\$27,000	\$ 29,700.00
TOTAL ESTIMATED AMOUNT (YEAR 2)		\$ 78,847.44

\*Recommended Vendor

The following vendors received the Bid documents: Vendors is **Bold-Type** submitted Bids

BBR Printers Constructconnect Construction Bulletin Construction Information Systems Construction Journal Dodge Data & Analytics i- Sourcing Technologies Pvt Ltd Legai Build Magic Touch Construction Co., Inc. Onvia, Inc PJM Mechanical Contractors, Inc.. RFx Analyst, Inc. School Wholesale Supplies LLC Smartprocure Inc The Blue Book **Timothy Peters Plumbing & Heating, Inc.** 

#### **AWARD** for Water Treatment Services

**<u>RECOMMENDATION</u>**: Contract award to **Trinity Water Solutions, Inc.,** 2109 Kilkare Parkway, Point Pleasant, NJ 08742 in the amount not to exceed: **\$18,600.00** for the second year contract with a two-year contract option for Water Treatment Services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1010 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and bids received September 9, 2020.

Contract Term: July 1, 2021 – June 30, 2022 (second year)

NATURE OF BID:	Water Treatment Services

#### **YEAR 2:**

BID ITEM #1:	Chilled Water Loops Annual Amount
BID ITEM #2:	Boiler Water Loops Annual Amount
BID ITEM #3:	Cooling Tower Loops Annual Amount
BID ITEM #4:	Glycol Loops Annual Amount
BID ITEM #5:	Material Mark-Up
SOURCE OF FUNDS:	Maintenance / Service - Maintenance FY 2021/2022

#### **BID SUMMARY**

Bidder's Name	Trinity Water Solutions, Inc.*	Scientific Boiler Water Conditioning Co., Inc
BID ITEM #1 - Chilled Water Loops	\$ 1,200.00	\$ 1,700.00
BID ITEM #2 - Boiler Water Loops	\$ 1,200.00	\$ 1,700.00
BID ITEM #3 - Cooling Tower Loops	\$ 3,000.00	\$ 5,100.00
BID ITEM #4 - Glycol Loops	\$ 1,200.00	\$ 1,700.00
BID ITEM #5 - Material Markup %	20%	10%
Total Amount on \$10,000 Materials	\$ 12,000.00	\$ 11,000.00
TOTAL ESTIMATED AMOUNT (YEAR 2)	\$ 18,600.00	\$ 21,200.00

\*Recommended Vendor

The following is a list of vendors who received the bid documents: Vendors in **bold-type** submitted bids.

BBR Printers	Nuchem Corp
Constructconnect	Onvia, Inc
Construction Bulletin	PDM Group
Construction Information Systems	Pitingaro & Doetsch Consulting Engineers
Construction Journal	RFx Analyst, Inc.
Dodge Data & Analytics	School Wholesale Supplies LLC
Dodge Data and Analytics	Scientific Boiler Water Conditioning Co, Inc.
i- Sourcing Technologies Pvt Ltd	Smartprocure Inc
IMS	Suburban Consulting Engineers
IWC Environmental	The Blue Book
Legai BUild	Trinity Water Solutions, Inc.
North America Procurement Council Inc., PBC	

#### **AWARD for Boiler Burner Services**

**<u>RECOMMENDATION</u>**: Contract award to **PDM Group**, 1258 South River Road, Cranbury, NJ 08512 in the amount not to exceed: **\$36,695.00** for the second year contract with a two-year contract option for Boiler Burner Services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1011 publicly advertised on August 4, 2020 with an addendum issued on August 21, 2020 and bids received September 9, 2020.

Contract Term: July 1, 2021 – June 30, 2022 (second year)

NATURE OF BID:	Boiler Burner Services
<u>YEAR 2:</u>	
BID ITEM #1:	Hourly Rate: Technician, Straight Time
<b>BID ITEM #2:</b>	Hourly Rate: Technician, Overtime
BID ITEM #3:	Hourly Rate: Technician Helper, Straight Time
BID ITEM #4:	Hourly Rate: Technician Helper, Overtime
<u>BID ITEM #5:</u>	Material Mark-up Percentage
<u>BID ITEM #6:</u>	Annual Maintenance / Cleaning services and combustion analysis
SOURCE OF FUNDS:	Maintenance / Service–Maintenance FY 2021/2022

Bidder's Name		PDM Group*	UNITEMP, INC.	Peterson Service Company, Inc.
BID ITEM #1 - Technician - Straight Time		\$ 85.00	\$ 82.00	\$ 71.00
BID ITEM #2 - Technician - Overtime		\$ 127.00	\$ 112.00	\$ 142.00
BID ITEM #3 - Technician Helper - Straight Time		\$ 50.00	\$ 47.00	\$ 65.00
BID ITEM #4 - Technician Helper - Overtime		\$ 75.00	\$ 67.00	\$ 130.00
BID ITEM #5 - Material Markup %		10%	20%	25%
BID ITEM #6 - Annual Maintenance/Cleaning Services		\$ 10,000.00	\$ 11,232.00	\$ 28,685.00
Worksheet	Multiplier Hours			
Technician - Straight Time	150	\$ 12,750.00	\$ 12,300.00	\$ 10,650.00
Technician - Overtime	35	\$ 4,445.00	\$ 3,920.00	\$ 4,970.00
Technician Helper - Straight Time	50	\$ 2,500.00	\$ 2,350.00	\$ 3,250.00
Technician Helper - Overtime	20	\$ 1,500.00	\$ 1,340.00	\$ 2,600.00
Material Markup %	\$5,000	\$ 5,500.00	\$ 6,000.00	\$ 6,250.00
Annual Maintenance/Cleaning Services		\$ 10,000.00	\$ 11,232.00	\$ 28,685.00
TOTAL ESTIMATED AMOUNT (YEAR 2)		\$ 36,695.00	\$ 37,142.00	\$ 56,405.00

#### **BID SUMMARY**

\*Recommended Vendor

The following vendors received the Bid documents: Vendors is **Bold-Type** submitted Bids.

BBR Printers Binsky & Snyder Service LLC Bradley-Sicocchetti, Inc Construct Connect Construction Bulletin Construction Information Systems Construction Journal Core Mechanical Inc Edward Kurth & Sons Inc. GP Energy Products i- Sourcing Technologies Pvt Ltd IPC Lydon Legai BUild Magic Touch Construction Co., Inc. McCloskey Mechanical Contractors Mechanical Preservation Associates, Inc. North America Procurement Council Inc., PBC Onvia, Inc **PDM Group Peterson Service Company** PJM Mechanical Contractors, Inc.. RFx Analyst, Inc. School Wholesale Supplies LLC Shay Enterprise Smartprocure Inc The Blue Book

Unitemp, Inc.

#### **AWARD** for General Contractor Construction Services

**<u>RECOMMENDATION</u>**: Contract award to **George Koustas Painting + Construction LLC**, 70 **Beechwood Ave, West Long Branch, NJ 07764** in the amount not to exceed **\$29,000.00** for BID Item #1 to provide General Contractor Construction Services to install new stage flooring located in the Grunin Center Theater at Ocean County College. The College has determined that the current stage flooring shall be replaced due to age and natural wear and tear.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1177 publicly advertised on March 23, 2021 and bids received April 15, 2021.

NATURE OF BID:	General Contractor Construction Services
BID ITEM #1:	Base Bid Amount
SOURCE OF FUNDS:	Business Division / Building Repairs & Maintenance FY 2020/2021

#### **BID SUMMARY**

Bidder's Name	George Koustas Painting + Construction LLC*	MATHUSEK, Inc
BID ITEM #1 - Base Bid Amount:	\$29,000.00	\$47,140.00
As Specified or Equivalent	As Specified	As Specified

\*Recommended Vendor

The following is a list of vendors who received the bid: Vendors in **bold-type** submitted bids:

2L Travel	Gtech
Abhzeen Design	i- Sourcing Technologies Pvt Ltd
BBR Printers	J.H. Williams Enterprises, Inc.
Catel, Inc.	Legai BUild
Constructconnect	Mathusek Incorporated
Construction Information Systems	Onvia, Inc
Construction Journal	RFx Analyst, Inc.
Dodge Data & Analytics	School Wholesale Supplies LLC
George Koustas Painting & Construction*	William kohl construction

#### **AWARD** for General Contractor Construction Services

**<u>RECOMMENDATION</u>**: Contract award to **Frankoski Construction Co., Inc.,** 314 Dodd Street, East Orange 07017, in the amount not to exceed **\$289,700.00** for BID Item #1 and BID Item #2 to provide General Contractor Construction Services for the Seating Expansion Project at the Jon and Judith Larson Student Center Bldg. #8. Ocean County College cafeteria seating will be increased by reducing the size of the bookstore. The bookstore's retail area will be eliminated and replaced with cafeteria seating. The remaining bookstore area will be converted to retail and book display space. This project will be fast-tracked and includes a short construction duration.

The purchase of said goods and services utilize funds allocated to Ocean County College through the Coronavirus Aid, Relief and Economic Security (CARES) Act Higher Education Emergency Relief; and

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1160 publicly advertised on February 23, 2021 with an addendum issued on March 12, 2021 and bids received March 30, 2021.

NATURE OF BID:	General Contractor Construction Services
<b>BID ITEM #1:</b>	Base Bid Amount
BID ITEM #2:	Alternate #1
SOURCE OF FUNDS:	CARES - Stimulus / Construction Manager FY 2020/2021

#### **BID SUMMARY**

Bidder's Name	JH Williams Enterprises, Inc. <b>^</b>		Frankoski Construction Co., Inc.*		George Koustas	
BID ITEM #1 - Base Bid Amount	\$	247,000.00	\$	268,000.00	\$	454,000.00
BID ITEM #2 – Alternate #1	\$	20,000.00	\$	21,700.00	\$	38,000.00
TOTAL:	\$	267,000.00	\$	289,700.00	\$	492,000.00

\*Recommended Vendor

<sup>^</sup>Vendor Non-Responsive - Vendor did not provide complete bidder's certification, contractor certification and classification, or subcontractor certification.

The following is a list of vendors who received the bid: Vendors in **bold-type** submitted bids:

Affordable Office Furniture and Supplies American Office Services Business Environments Catel, Inc. Commercial Furniture Interiors Construct Connect Construction Bid Source Construction Bulletin Construction Information Systems Construction Journal	Gtech i- Sourcing Technologies Pvt Ltd J.H. Williams Enterprises, Inc. LBE Solutions Legai BUild Local 400 IBEW M&M Construction Company, Inc MJJ Construction LLC Newfield Construction Group LLC Onvia, Inc
Construct Connect	Local 400 IBEW
Construction Bulletin	MJJ Construction LLC
Construction Information Systems	Newfield Construction Group LLC
Construction Journal	Onvia, Inc
Davis Athletics	Paramount FMS
Degler-Whiting, Inc.	R Maxwell Construction Co. Inc
Dodge Data and Analytics	RFx Analyst, Inc.
Frankoski Construction Co., Inc*	The Blue Book
	The Blue Book Network
Furniture Pro Corp	

#### **AWARD** for Technical Training Equipment

**<u>RECOMMENDATION:</u>** Contract award to **Educational Solutions Enterprises**, 564 Recreation Drive, PO Box 700, Effort, PA 18330 in the amount not to exceed: **\$40,000.00** for the Purchase of Festo Didactic and Lab-Volt Series learning systems and related hardware and software components for the Engineering Department at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1183 publicly advertised on March 26, 2021 and bids received April 15, 2021.

**NATURE OF BID:** Technical Training Equipment

BID ITEM #1: Base Bid Amount

**SOURCE OF FUNDS:** 

Perkins - Equipment / Supplies - Instruction FY 2020/2021

#### **BID SUMMARY**

	BIDDER'S NAME		Educational Solutions Enterprises*			
ITEM #	Description	Qty	Est	imated Price	Ext	tended Price
	Programmable Logic Controller (SIEMENS					
1	ET200S IM151-8 with Case)	1	\$	4,950.00	\$	4,950.00
2	PLC Software (Step 7 Professional) -1 User	1	\$	1,425.00	\$	1,425.00
3	Programmable Logic Controller (Manuals on CD-ROM)	1	\$	998.00	\$	998.00
	Traffic Light Training System consisting of:PLC Applications (Job Sheets - Student) PLC Applications (Job Sheets -Instructor) Traffic					
4	Light	1	\$	1,253.50	\$	1,253.50
5	MecLab <sup>®</sup> –The complete package	1	\$	9,204.00	\$	9,204.00
	STEMSTA PLASTICS 120V (D:L STEM STA PLASTICS 1&)consisting of: Workstation Package 40038 IASCO 66m Manual Injection Machine 10-B Therm-O-Vac Machine Consumables 40038 STEM STA NETKEY 5 (D:L					
6	STEM STA NETKEY 5) Periodic Table Lamin	1	\$	14,190.00	\$	14,190.00
7	AC/DC Training System3351-00 Optional Item(s) (Not Required)	1	\$	5,981.00	\$	5,981.00
8	AC/DC Training System (Manuals on CD-ROM)	1	\$	998.00	\$	998.00
9	Bionic Kits	2	\$	500.00	\$	1,000.00
	Delivery fees		included			
	TOTAL:				\$	40,000.00
	As Specified or Equivalent		As Specified			

\*Recommended Vendor

The following is a list of vendors who received the bid: Vendors in **bold-type** submitted bids:

BBR Printers CJIS GROUP Educational Solutions Enterprises (ESE)\* eRepublic, Inc. Gtech i- Sourcing Technologies Pvt Ltd Legai BUild North America Procurement Council Inc., PBC Onvia, Inc RFx Analyst, Inc.

#### AWARD for Energy Management Systems (EMS) Operation and Certified Tridium Controls Service

**<u>RECOMMENDATION</u>**: Time and materials (T&M) contract awards for the first year contract option for Energy Management Systems (EMS) Operation and Certified Tridium Controls Service at Ocean County College not to exceed: **\$84,840.00**.

Contract Award to Automated Building Controls, 3320 Route 66, Neptune, NJ 07753 in the amount not to exceed **\$26,940.00** for Bid Summary Items# 1C, 2C, 3 and 4.

Contract Award to Unitemp, Inc. 26 Worlds Fair Drive, Unit D, Somerset, NJ 08873 in the amount not to exceed \$20,100.00 for Bid Summary Items# 1B, 1F, 2B and 2F.

Contract Award to **Peterson Service Co., Inc.** 234 Route 70, Medford, NJ 08055 in the amount not to exceed **\$37,800.00** for Bid Summary Items# 1A, 1D, 1E, 1G, 2A, 2D, 2E and 2G.

Said contracts to be in accordance with bid specifications and requirements of BID #20/21 B-1142 publicly advertised February 11, 2021 and bids received March 16, 2021

Contract Term: July 1, 2021 – June 30, 2022 (first year)

**NATURE OF BID:** (T&M) Energy Management Systems (EMS) Operation and Certified Tridium Controls Service for (EMS)

#### PART I: Energy Management Systems Services

#### **YEAR 1:**

<b>BID ITEM #1</b> :	MECHANIC Hourly Labor Rate (Straight Time)
	A. Trane BAS
	B. Carrier BAS
	C. Andover BAS
	D. Johnson BAS
	E. Staefa/Talon BAS
	F. Siemens Apogee BAS
	G. Honeywell BAS
	•

#### <u>BID ITEM #2</u>:

#### MATERIALS MARK-UP %

- A. Trane BAS
- **B.** Carrier BAS
- C. Andover BAS
- D. Johnson BAS
- E. Staefa/Talon BAS
- F. Siemens Apogee BAS
- G. Honeywell BAS

### PART II: Certified Tridium Controls Service for EMS – Energy Management Systems

**BID ITEM #3:** Base Services (12 Visits @ 8 Hours each visit)

**<u>BID ITEM #4</u>**: Materials Mark-up %

BID ITEM #5:MECHANIC Hourly Labor Rate (for evaluation purposes only)A. Straight Time

- B. Overtime
- C. Weekend / Holiday

**SOURCE OF FUNDS:** Maintenance / Service Maintenance

FY 2021/2022

Bidder's Name	Automated Building Controls*	Unitemp, Inc.*	Peterson Service Co., Inc.*
Part 1: Energy Management Systems Services			, -
BID ITEM #1 Mechanic Hourly Labor Rate			
BID ITEM #1A Trane BAS	\$6,000.00	\$2,800.00	\$2,700.00
BID ITEM #1B Carrier BAS	\$2,640.00	\$2,800.00	\$5,500.00
BID ITEM #1C Andover BAS	\$3,600.00	\$2,800.00	\$5,500.00
BID ITEM #1D Johnson BAS	\$3,960.00	\$2,800.00	\$2,700.00
BID ITEM #1E Staefa/Talon BAS	\$4,200.00	\$2,800.00	\$2,700.00
BID ITEM #1F Siemens Apogee BAS	\$4,200.00	\$2,800.00	\$5,500.00
BID ITEM #1G Honeywell	\$2,640.00	\$2,800.00	\$2,700.00
BID ITEM #2 MATERIALS MARK-UP	_		
BID ITEM #2 MATERIALO MARCO	\$6,000.00	\$7,250.00	\$6,750.00
BID ITEM #2B Carrier BAS	\$7,500.00	\$7,250.00	\$6,750.00
BID ITEM #2C Andover BAS	\$6,000.00	\$7,250.00	\$6,750.00
BID ITEM #2D Johnson BAS	\$6,000.00	\$7,250.00	\$6,750.00
BID ITEM #2E Staefa/Talon BAS	\$6,000.00	\$7,250.00	\$6,750.00
BID ITEM #2F Siemens Apogee BAS	\$6,000.00	\$7,250.00	\$6,750.00
BID ITEM #2G Honeywell	\$7,500.00	\$7,250.00	\$6,750.00
BID ITEM 1A + 2A	\$12,000.00	\$10,050.00	\$9,450.00
BID ITEM 1B + 2B	\$10,140.00	\$10,050.00	\$12,250.00
BID ITEM 1C + 2C	\$9,600.00	\$10,050.00	\$12,250.00
BID ITEM 1D + 2D	\$9,960.00	\$10,050.00	\$9,450.00
BID ITEM 1E + 2E	\$10,200.00	\$10,050.00	\$9,450.00
BID ITEM 1F + 2F	\$10,200.00	\$10,050.00	\$12,250.00
BID ITEM 1G + 2G	\$10,140.00	\$10,050.00	\$9,450.00
Part 2: Certified Tridium Controls Service for EMS			
BID ITEM #3 Base Services	\$11,390.00	\$13,920.00	\$12,768.00
BID ITEM #4 Materials Mark-up	\$5,950.00	\$7,250.00	\$6,750.00
BID ITEM 3 + 4	\$17,340.00	\$21,170.00	\$19,518.00
BID Item 5 Mechanical Hourly Labor Rate			
BID ITEM #5A Straight Time	\$130.00	\$145.00	\$135.00
BID ITEM #58 Overtime	\$164.00	\$217.00	\$202.50
BID ITEM #5C Weekend/Holiday	\$216.00	\$290.00	\$270.00
*Deservered a Vender	ψ210.00	Ψ230.00	ψ210.00

#### **BID SUMMARY**

\*Recommended Vendor

The following is a list of vendors who received the bid: Vendors in **bold-type** submitted bids:

Ameresco **Automated Building Controls\* CJIS GROUP Construction Bulletin Dodge Data & Analytics** eRepublic, Inc. i- Sourcing Technologies Pvt Ltd IMS Legai BUild Local 400 IBEW **NRGCS** Curtailment Solutions Onvia, Inc **Peterson Service Company\*** RFx Analyst, Inc. SevenOutsource Unitemp, Inc.\*

#### AWARD for Generator Preventative Maintenance & Repair

**<u>RECOMMENDATION</u>**: Contract award to **Raw Power Generator Services**, 479 Fairfield Ave., Brick, NJ 08723 in the amount not to exceed: **\$37,225.00** for the first year contract option for Generator Preventative Maintenance and Repair at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #20/21 B-1150 publicly advertised on February 11, 2021 and bids received March 16, 2021.

Contract Term: July 1, 2021 – June 30, 2022 (first year)

**<u>NATURE OF BID</u>**: Generator Preventative Maintenance & Repair

# <u>YEAR 1:</u>

BID ITEM #1:	Lump Sum Annual Preventative Maintenance
BID ITEM #2:	Lump Sum Quarterly Inspections
<u>BID ITEM #3:</u>	Hourly Labor Rate for As-Needed Repairs/Service
	<ul><li>A. Regular Rate</li><li>B. Overtime (after hours &amp; weekend rate)</li><li>C. Holiday Rate</li></ul>
BID ITEM #4:	Materials Mark-up or Discount
SOURCE OF FUNDS:	Maintenance / Building Equipment Repairs & Maintenance FY 2021/2022

Bidder's Name	Raw Power Generator Services* \$3,350.00	
BID ITEM #1 Lump Sum Annual Pre Maintenance		
BID ITEM #2 Lump Sum Quarterly 1	\$1,625.00	
BID ITEM #3 Hourly Labor Rate		
	Α	\$100.00
	В	\$150.00
	С	\$200.00
BID ITEM #4 Materials Mark-Up or	Discount	10%
WORKSHEET	x Multiplier	
Annual Preventative Maintenance	1	\$3,350.00
Quarterly Inspections 3		\$4,875.00
Labor Rate:		
A: Regular Rate	100 hours	\$10,000.00
		¢1 000 00
<b>B:</b> Overtime Rate	32 hours	\$4,800.00
B: Overtime Rate C: Holiday Rate	32 hours 16 hours	\$3,200.00

# **BID SUMMARY**

\*Recommended Vendor

The following is a list of vendors who received the bid: Vendors in **bold-type** submitted bids:

Constructconnect	Legai BUild
Construction Bid Source	North America Procurement Council Inc., PBC
Construction Bulletin	Onvia, Inc
Construction Journal	Raw Power Generator Services *
Cummins Inc	RFx Analyst, Inc.
Ener-G Rudox LLC	Sea Machine Mfg., LLC
Gtech	Stewart and Stevenson Power Products, LLC
i- Sourcing Technologies Pvt Ltd	The Blue Book
IBEW 400	The Blue Book Network
Kraft Power Corp.	

#### AWARD for Grounds and Landscape Maintenance Services

**<u>RECOMMENDATION</u>**: Contract award to **Custom Care Services, Inc.,** 2817 Williamsburg Dr., Wall Township, NJ 07719, in the amount not to exceed: **\$180,815.00** for BID Items #1 and #2 for a one-year contract with a second and third year contract option for Grounds and Landscape Maintenance Services at Ocean County College. Service areas shall include the Main Campus at Ocean County College and the Southern Education Center in Manahawkin, NJ.

Said contract to be in accordance with bid specifications and requirements of BID #21/22 B-1149 publicly advertised on February 2, 2021 and the bids received March 16, 2021.

Contract Term: July 1, 2021 – June 30, 2022 (first year)

**<u>NATURE OF BID:</u>** Grounds and Landscape Maintenance Services

### **YEAR 1:**

BID ITEM #1A:	Task - Main Campus Site Location
BID ITEM #1B:	Hourly Labor Rate (as needed) FOREMAN – Main Campus Site Location
BID ITEM #1C:	Hourly Labor Rate (as needed) LABORER – Main Campus Site Location
BID ITEM #1:	Grand Total (IA, IB, and IC)
BID ITEM #2A:	Task - Southern Campus (SEC) Site Location
BID ITEM #2B:	Hourly Labor Rate (as needed) FOREMAN – SEC Campus Site Location
BID ITEM #2C:	Hourly Labor Rate (as needed) LABORER - SEC Campus Site Location
BID ITEM #2:	Grand Total (2A, 2B, and 2C)
SOURCE OF FUN	DS: Maintenance / Service–Maintenance

FY 2021/2022

1

# **BID SUMMARY**

Bidder's Name Main Campus	Custom (	Care Service	es, Inc.*	A. Guz	zo Landscapin	g LLC
Main Campus	Task Frequency		[	Task Frequency		
Task No.	(# of Times/Year)	Unit Cost	Extended	(# of Times/Year)	Unit Cost	Extended
1	72	\$200.00	\$14,400.00	72	\$600.00	\$43,200.00
2	33	\$1,000.00	\$33,000.00	33	\$2,772.00	\$91,476.00
3	16	\$950.00	\$15,200.00	16	\$2,520.00	\$40,320.00
4	4	\$280.00	\$1,120.00	4	\$900.00	\$3,600.00
5	16	\$550.00	\$8,800.00	16	\$-	\$-
6	1	\$2,475.00	\$2,475.00	1	\$1,200.00	\$1,200.00
7	1	\$1,890.00	\$1,890.00	1	\$1,800.00	\$1,800.00
8	1	\$3,300.00	\$3,300.00	1	\$2,000.00	\$2,000.00
9	1	\$2,520.00	\$2,520.00	1	\$2,500.00	\$2,500.00
10	1	\$3,600.00	\$3,600.00	1	\$4,200.00	\$4,200.00
11	3	\$2,880.00	\$8,640.00	3	\$4,800.00	\$14,400.00
12	3	\$500.00	\$1,500.00	3	\$900.00	\$2,700.00
12	1	\$2,500.00	\$2,500.00	1	\$9,450.00	\$9,450.00
13	2	\$2,500.00	\$5,000.00	2	\$600.00	\$1,200.00
				1		
15	1	\$13,000.00 \$1,000.00	\$13,000.00	8	\$10,400.00	\$10,400.00
16	8		\$8,000.00 \$7,500.00	10	\$300.00	\$2,400.00
17	10	\$750.00	. ,	42	\$1,400.00	\$14,000.00
18	42	\$125.00	\$5,250.00	42	\$375.00	\$15,750.00
19	1	\$400.00	\$400.00	1	\$300.00	\$300.00
BID ITEM #1A Total			\$138,095.00			\$260,896.00
	Rate	Annual Est.		Rate	Annual Est.	
BID ITEM #1B Hourly Labor Rate Foreman	\$45.00	60	\$2,700.00	\$50.00	60	\$3,000.00
BID ITEM #1C Hourly Labor Rate Laborer	\$45.00	500	\$22,500.00	\$42.00	500	\$21,000.00
BID ITEM #1 Grand Total (1A, 1B, and 1C)			\$163,295.00			\$284,896.00
			φ103,233.00			φ <u>2</u> 0 <del>4</del> ,000.00
Southern Campus (SEC)						
	Task Frequency	Unit Cost	Extended	Task Frequency	Unit Cost	Extended
Task No.	(# of Times/Year)			(# of Times/Year)		
1	16	\$200.00	\$3,200.00	16	\$275.00	\$4,400.00
2	16	\$200.00	\$3,200.00	16	\$0.00	\$0.00
3	1	\$350.00	\$350.00	1	\$400.00	\$400.00
4	1	\$500.00	\$500.00	1	\$510.00	\$510.00
5	3	\$300.00	\$900.00	3	\$375.00	\$1,125.00
6	3	\$150.00	\$450.00	3	\$120.00	\$360.00
7	1	\$250.00	\$250.00	1	\$550.00	\$550.00
8	2	\$200.00	\$400.00	2	\$100.00	\$200.00
9	1	\$150.00	\$150.00	1	\$3,500.00	\$3,500.00
10	8	\$75.00	\$600.00	8	\$90.00	\$720.00
11	10	\$75.00	\$750.00	10	\$85.00	\$850.00
12	16	\$45.00	\$720.00	16	\$70.00	\$1,120.00
Bid Item #2A Total			\$11,470.00			\$13,735.00
	<b>.</b>			Poto		
BID ITEM #2B Hourly Labor	Rate	Annual Est.		Rate	Annual Est.	
Rate Foreman	\$65.00	10	\$650.00	\$50.00	10	\$500.00
BID ITEM #2C Hourly Labor Rate Laborer	\$45.00	120	\$5,400.00	\$42.00	120	\$5,040.00
BID ITEM #2 Grand Total (2A, 2B, and 2C)			\$17,520.00		·	\$19,275.00
GRAND TOTAL ITEMS 1 & 2 Recommended Vendor			\$180,815.00			\$304,171.00

\*Recommended Vendor

The following is a list of vendors who received the bid: Vendors in **bold-type** submitted bids:

#### A. Guzzo Landscaping, LLC

ABM Inc All Seasons Maintenance Inc BrightView Landscapes Constructconnect Construction Bid Source Construction Bulletin Construction Journal **Custom Care Services, Inc.\*** First Allegiance Global Lawn Care Service Greenleaf landscape Systems & Services i- Sourcing Technologies Pvt Ltd IBEW 400 Legai BUild North America Procurement Council Inc., PBC Onvia, Inc Premier Property Management Services LLC RFx Analyst, Inc. School Wholesale Supplies LLC Southeast Service Corporation TLC Landscape Co.

#### AWARD for HVAC Duct and Vent Cleaning Services

**<u>RECOMMENDATION</u>**: Time and Materials (T&M) contract award to **Advanced Air Service Group**, 260 Turner Industrial Way, Aston, PA 19014 in the amount not to exceed: **\$11,900.00** for a one-year contract with a second year contract option for Heating, Ventilation and Air Conditioning (HVAC) Duct and Vent Cleaning Services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #21/22 B-1163 publicly advertised on March 3, 2021 and bids received April 1, 2021

Contract Term: July 1, 2021 – June 30, 2022 (first year)

**<u>NATURE OF BID:</u>** T&M HVAC Duct and Vent Cleaning Services

<u>YEAR 1:</u> BID ITEM #1:		Hourly Labor Rate
	A.	Regular Rate
	В.	Overtime (after hours & weekend rate)
	C.	Holiday Rate
<b><u>BID ITEM #2:</u></b>		Materials Mark-up
		% Mark Up on Parts and Materials
SOURCE OF FU	NDS:	Maintenance / Service-Maintenance
		FY 2021/2022

### **BID SUMMARY**

Bidder's Name:	Advanced Air Service Group*	WellDuct LLC	Advanced Air Duct Cleaning	Chute Master Environment Inc
BID ITEM #1: Hourly Labor Rate				
A. Regular Rate	\$73.00	\$79.00	\$100.00	\$94.75
B. Overtime	\$90.00	\$99.00	\$125.00	\$135.00
C. Holiday Rate	\$109.00	\$99.00	\$150.00	\$135.00
BID ITEM #2: Materials Mark-up	15%	50%	0%	15%
WORKSHEET				
Regular Hourly Rate (\$)	\$73.00	\$79.00	\$100.00	\$94.75
Estimated Totals	\$7,300.00	\$7,900.00	\$10,000.00	\$9,475.00
Materials Mark-up	15%	50%	0%	15%
Estimated Totals	\$4,600.00	\$6,000.00	\$4,000.00	\$4,600.00
Estimated Totals	\$11,900.00	\$13,900.00	\$14,000.00	\$14,075.00

\*Recommended Vendor

The following is a list of vendors who received the bid documents: Vendors in **bold-type** submitted bids.

Advanced Air Service Group\* **Advanced Air Duct Cleaning** ChuteMaster Environmental, Inc. **Cleaning and Restoration Services Construction Bid Source Construction Journal** Core Mechanical Inc Elite Furnace & Air Duct Cleaning, LLC EntramCorp i- Sourcing Technologies Pvt Ltd Indoor Air Technologies Legai BUild Life Safety Services, LLC Middlesex County College Onvia, Inc **Remediation Specialists Inc** RFx Analyst, Inc. School Wholesale Supplies LLC TERS The Blue Book WellDuct LLC

#### RESOLUTION

#### **REQUEST FOR QUALIFICATIONS**

WHEREAS, the Board of Trustees of Ocean County recognizes the need to identify a **Qualified Pool for Study Abroad Services** for the provision of International and Domestic Travel and Study Abroad service requirements which may include but not limited to providing Administrative, Educational and Travel Services on an as needed basis for Ocean County College; and

**WHEREAS**, the College has received and opened Qualifications, RFQ #20/21 Q-1175, for the provision of International and Domestic Travel and Study Abroad Service Providers on April 1, 2021 following the fair and open process under the New Jersey Unit Pay-To-Play Law, N.J.S.A. 19:44A-20 et seq. for receiving Requests for Qualifications; and

**WHEREAS,** awards will be determined following a formal quotation procurement process when specific projects are selected to be undertaken at Ocean County College; and

**WHEREAS,** the term of qualification to participate in future formal quotations for the designated profession is April 22, 2021 through April 21, 2022.

**THEREFORE, BE IT RESOLVED** that the following companies be and are hereby qualified for the provision of International and Domestic Travel and Study Abroad Services at Ocean County College.

<b>Fellowship Travel International</b>	<b>Teach by Travel</b>		
10220 Timber Ridge Drive	215 E. main Street		
Ashland, VA 23005	East Brookfield, MA 01515		
<b>IBS International Business Seminars</b>	<b>Two Lakes Travel Corp.</b>		
2930 E. Northern Avenue, Building B	4699 N. Federal Hwy 109E		
Phoenix, AZ 85028	Pompano Beach, FL 33064		
World Strides/Lakeland Holdings 218 West Water Street, Suite 400 Charlottesville, VA 22902			

The following is a list of vendors who received the RFQ: Vendors in **bold-type** submitted qualification packets.

2L Travel Enterprise Pals, Inc. eRepublic, Inc. Explorica Fellowship Travel International i- Sourcing Technologies Pvt Ltd International Business Seminars Legai BUild North America Procurement Council Inc., PBC Onvia, Inc RFx Analyst, Inc. Teach By Travel, Inc Two Lakes Travel Corp. World Strikes/World Strides/Lakeland Holdings

#### RESOLUTION

#### Authorizing a Contract for Sky Banners Advertising

#### Extension Contract Term: April 2, 2021 – June 30, 2021

WHEREAS, the contracts in the amount of **\$8,000.00** - (PO #21352), **\$9,000.00** - (PO #21522), have been awarded to **Simon Property Group**, 1201 Hooper Ave, Toms River, NJ 08753, for Sky Banners Ad Panel and Sky Banners 5X9 to Promote Community College Opportunity Grant; and

**WHEREAS**, an additional **\$9,000.00** is needed for another cycle of advertising for Sky Banners Ad Panel and Sky Banners 5x9 to Promote Community College Opportunity Grant (Contract effective April 2, 2021 – June 30, 2021). Advertisings will include the display of two (2) sky banners and (1) ad panel at Ocean County Mall (Landlord) to promote a free tuition program at Ocean County College. Artwork from previous run will be used; and

WHEREAS, the initial contract being under threshold, did not require Board of Trustees approval; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.3(a) et seq., any purchase, contract or agreement for the performance of any work or the furnishing or hiring of materials or supplies, the cost or price of which, together with any sums expended for the performance of any work or services in connection with the same project or the furnishing of similar materials or supplies during the same fiscal year, paid with or out of college funds, does not exceed the total sum of \$36,400.00; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies that it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit the vendor from making any reportable contributions through the term of the contract; and

**WHEREAS,** Ocean County College wishes to amend a required disclosure contract without the need for public bidding in compliance with the provisions of the Ocean County Contracts Law, N.J.S.A. 18A;65A-25.1 et seq., and the provisions of N.J.A.C 5:34-8.2 vendor aggregation rules.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **Simon Property Group**, 1201 Hooper Ave, Toms River, NJ 08753, with an additional amount of **\$9,000.00** for a total amount of **\$26,000.00** to continue advertising for Sky Banners Ad Panel and Sky Banners 5x9 to promote a free tuition program at Ocean County College.

#### RESOLUTION

# CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Sky Banners Advertising Extension Contract Term: April 2, 2021 – June 30, 2021

<b>VENDOR:</b>	Simon Property Group
	1201 Hooper Ave
	Toms River, NJ 08753

ACCOUNT: Community College Opportunity Grant / Paid Media FY 2020/2021

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ORIGINAL CONTRACT: \$17,000.00

AGGREGATE AMOUNT: \$9,000.00

TOTAL AMOUNT: \$26,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing a Contract for Student Recovery Support Program Contract Term: October 1, 2020 – September 30, 2021

WHEREAS, contracts in the amount of **\$13,692.50** - (PO #21292), **\$2,672.50** - (PO #21386) and **\$350.00** - (PO #21462) have been awarded to **Hope Sheds Light**, 253 Chestnut St., Toms River, NJ 08753, for Student Recovery Support Program at Ocean County College, funded by New Jersey Division of Mental Health and Addiction Services (DMHAS) Grant, that was expired September 30, 2020; and

WHEREAS, and an additional **\$22,653.00** is needed for additional Professional Services to support students in Ocean County College's Recovery Program grant funded by NJ DMHAS. DMHAS serves as the Single State Agency (SSA) for Substance Abuse and the State Mental Health Authority (SMHA) as designated by the U.S. Substance Abuse and Mental Health Services Administration (SAMHSA). Recovery Program will include lead recovery coach, social events, recovery coach training and materials; and

WHEREAS, the initial contract being under threshold, did not require Board of Trustees approval; and

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.3(a) et seq., any purchase, contract or agreement for the performance of any work or the furnishing or hiring of materials or supplies, the cost or price of which, together with any sums expended for the performance of any work or services in connection with the same project or the furnishing of similar materials or supplies during the same fiscal year, paid with or out of college funds, does not exceed the total sum of \$36,400.00; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies that it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit the vendor from making any reportable contributions through the term of the contract; and

**WHEREAS,** Ocean County College wishes to amend a required disclosure contract without the need for public bidding in compliance with the provisions of the Ocean County Contracts Law, N.J.S.A. 18A;65A-25.1 et seq., and the provisions of N.J.A.C 5:34-8.2 vendor aggregation rules.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **Hope Sheds Light**, 253 Chestnut St., Toms River, NJ 08753, with an additional amount of **\$22,653.00** for a total amount of **\$39,368.00** for additional Professional Services to support students in Ocean County College's Recovery Program funded by New Jersey Division of Mental Health and Addiction Services (DMHAS) Grant.

## RESOLUTION

# CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Student Recovery Support Program**

#### Contract Term: October 1, 2020 – September 30, 2021

VENDOR:	Hope Sheds Light 253 Chestnut St. Toms River, NJ 08753
ACCOUNT:	Recovery Support Program/ Academic Affairs / Departmental Training FY 2020/2021
ORIGINAL CONTRACT:	\$16,715.00
AGGREGATE AMOUNT:	\$22,653.00
TOTAL AMOUNT:	\$39,368.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### RESOLUTION

WHEREAS, NJSA 18A:64A-28.2a authorizes New Jersey Council of County Colleges to act as lead agency for County Colleges and allows County Colleges to enter into contracts jointly on a voluntary basis without establishing an inter local agreement for the purchase of professional services, work, materials or supplies for their respective; and

**WHEREAS**, the Joint Purchasing Consortium (JPC) was formed to provide an instrument for the county colleges to combine purchasing power and realize savings to benefit the participating institutions; and

WHEREAS, Ocean County College has acted, on behalf of the New Jersey Council of County Colleges (NJCCC), as the lead agency to administer the evaluation and contract award process for the provision of Background Check Services in accordance with a Joint Purchasing Consortium Request for Proposals; and

WHEREAS, Committee members, acting on the behalf of the Joint Purchasing Consortium have reviewed the proposals received in response to BID #21/22 B-1166, publicly advertised on March 9, 2021, and bids received on April 1, 2021 where, two vendors **Castle Branch, Inc.** and **Truescreen, Inc.** were determined to be the most advantageous and best met the needs of JPC member Colleges in price and other factors considered, see attached Table A; and

**NOW THEREFORE BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to award a one-year contract with a second-year contract option on behalf of the JPC a consortium contract in accordance with BID #21/22 B-1166 specifications to **Castle Branch, Inc.,** 1844 Sir Tyler Drive, Wilmington, NC 28405 and **Truescreen, Inc.,** 251 Veterans Way, Warminster, PA 18974, for Background Check Services through The New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC).

# RESOLUTION

# JPC Contract for Background Check Services

Contract Term: July 1, 2021 – June 30, 2022

**VENDORS:** 

**Castle Branch, Inc.** 1844 Sir Tyler Drive Wilmington, NC 28405

**Truescreen, Inc.** 251 Veterans Way Warminster, PA 18974

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Executive Vice President of Finance and Administration

# Table A

# PROPOSAL SUMMARY

BIDDER'S NAME	Castle Branch, Inc.*				Truescreen, Inc.*			
First Year	Participating Colleges			Participating Colleges				
ITEM #	1	2-5	6-10	11-19	1	2-5	6-10	11-19
1	\$0.60	\$0.60	\$0.60	\$0.60	\$1.50	\$1.50	\$1.50	\$1.50
2	\$0.60	\$0.60	\$0.60	\$0.60	\$-	\$-	\$-	\$-
3	\$7.00	\$7.00	\$7.00	\$7.00	\$12 per; \$19 all			
4	\$3.90	\$3.90	\$3.90	\$3.90	\$7 per; \$10.50 all			
5	\$4.00	\$4.00	\$4.00	\$4.00	\$7.00	\$7.00	\$7.00	\$7.00
6	\$2.80	\$2.80	\$2.80	\$2.80	\$4 per; \$6.75 all			
7	\$3.75	\$3.75	\$3.75	\$3.75	\$2.75	\$2.75	\$2.75	\$2.75
8	\$-	\$-	\$-	\$-	\$5.20	\$5.20	\$5.20	\$5.20
9	\$4.80	\$4.80	\$4.80	\$4.80	\$6.00	\$6.00	\$6.00	\$6.00
10	\$6.50	\$6.50	\$6.50	\$6.50	\$20.00	\$20.00	\$20.00	\$20.00
11	\$4.80	\$4.80	\$4.80	\$4.80	\$7.00	\$7.00	\$7.00	\$7.00
12	\$4.80	\$4.80	\$4.80	\$4.80	\$5.00	\$5.00	\$5.00	\$5.00
13	\$1.70	\$1.70	\$1.70	\$1.70	\$2.50	\$2.50	\$2.50	\$2.50
14	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00
15	\$3.20	\$3.20	\$3.20	\$3.20	\$18.60	\$18.60	\$18.60	\$18.60
16	\$18.00	\$18.00	\$18.00	\$18.00	\$5+state fee	\$5+state fee	\$5+state fee	\$5+state fee
17	\$27.00	\$27.00	\$27.00	\$27.00	\$28.00	\$28.00	\$28.00	\$28.00
18	\$27.00	\$27.00	\$27.00	\$27.00	\$28.00	\$28.00	\$28.00	\$28.00
19	\$30.25	\$30.25	\$30.25	\$30.25	substance dependent			
20	\$5.40	\$5.40	\$5.40	\$5.40	\$1.95	\$1.95	\$1.95	\$1.95
TOTAL AMOUNT	\$160.10	\$160.10	\$160.10	\$160.10	\$165.50-\$178.75	\$165.50-\$178.75	\$165.50-\$178.75	\$165.50-\$178.75

\*Recommended Vendor

The following vendors received the BID documents. Vendors in **bold-type** submitted BIDS.

A-Check Global **Accurate Biometrics** AccuSource, Inc. **American Data Bank** American Dream Title & Background Checks Services **BCS BACKGROUND SCREENING** Castle Branch, Inc.\* CERTIFIED EMPLOYMENT SCREENING CJIS GROUP CriminalRecordCheck.Com, Inc (CRC) **ELPS Private Detective Agency Employers Choice Online** eRepublic, Inc. Global Investigative Services, Inc. i- Sourcing Technologies Pvt Ltd InfoMart John Cutter Investigations KGI Legai BUild

NCSI North America Procurement Council Inc., PBC Onvia, Inc Pre-employ.com **PWXPress Quick Search** RFx Analyst, Inc. SafeHiring Solutions Sarma dba United Screening Services Corp Scott-Roberts and Associates Security Engineers Inc SevenOutsource Sterling Infosystems, Inc. TABB, Inc Trionaid Associates,Inc Truescreen\* **TruView BSI, LLC** United Claims Service Inc. VERITABLE SCREENING

#### RESOLUTION

#### Authorizing a Contract for Campus Wide Internet Services Contract Term: July 1, 2021 – June 30, 2022

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need for Campus Wide Internet Service to include the Main Campus at Ocean County College, the Southern Education Center in Manahawkin, NJ and Montclair State University in Montclair, NJ procured through NJEdge.NET Consortium requiring payment of annual Consortium membership fees; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions N.J.S.A.18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority, permits purchases to be made through such a consortium; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute a twelve-month Agreement with NJEdge.NET, 218 Central Avenue, Newark, NJ 07102 in the amount not to exceed: **\$153,824.04** to pay annual Consortium membership fees and campus-wide internet services for Ocean County College including the Main Campus, Southern Education Center in Manahawkin, NJ and Montclair State University.

### RESOLUTION

### CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Campus Wide Internet Services**

Contract Term: July 1, 2021 – June 30, 2022

NJEdge.NET
218 Central Avenue
Newark, NJ 07102

ACCOUNT: Information Technology / Memberships FY 2021/2022

TOTAL:

\$153,824.04

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing a Contract for TV Studio NewTek Tricaster Equipment

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to upgrade NewTek Tricaster equipment to replace end of life TV Studio equipment. This purchase will be procured through Hunterdon County Educational Services Commission (HCESC) Cooperative contract #HCESC-CAT-18-07; and

**WHEREAS**, the purchase of said goods and services utilize funds allocated to Ocean County College through the Coronavirus Aid, Relief and Economic Security (CARES) Act Higher Education Emergency Relief; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.10 et seq.; joint purchases by county colleges, municipalities or counties; authority; and permits purchases to be made through such a cooperative; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into Agreement with **B&H Photo Video Pro Audio**, **Inc.**, 420 9<sup>th</sup> Avenue, New York, NY 10001 in the amount not to exceed: **\$22,072.96** to upgrade NewTek Tricaster equipment to replace end of life TV Studio equipment at Ocean County College. This contract will be procured through Hunterdon County Educational Services Commission (HCESC) Cooperative contract #HCESC-CAT-18-07 - Contract term: 10-1-2020 – 9-30-2022.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for TV Studio NewTek Tricaster Equipment				
VENDOR:	<b>B&amp;H Photo Video Pro Audio, Inc</b> ., 420 9 <sup>th</sup> Avenue New York, NY 10001			
ACCOUNT:	CARES - Stimulus / Minor Capital FY 2020/2021			
AMOUNT:	\$22,072.96 =======			

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### **RESOLUTION**

#### Authorizing a Contract for the Purchase of Dell Wyse 5070 Thin Client Devices

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase Dell Wyse 5070 Thin Client Devices for remote server access during interactive classes at Ocean County College; and

**WHEREAS**, this purchase will be funded through the Coronavirus Aid, Relief and Economic Security (CARES) Act Higher Education Emergency Relief funds allocated to Ocean County College; and

WHEREAS, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9. a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an Agreement with **Dell Marketing L.P.**, 1 Dell Way, Round Rock, TX, 78682 in the amount not to exceed: **\$ 93,102.80** need to purchase Dell Wyse 5070 Thin Client Devices for remote server access during interactive classes at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law

(18A:64A-25.9a) **Dell Marketing L.P.**, State Contract Number M0483/89967, Term: 10-01-15 to 07-31-21.

## RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### Contract for the Purchase of Dell Wyse 5070 Thin Client Devices

VENDOR:	<b>Dell Marketing L.P.</b> 1 Dell Way Round Rock, TX 78682
ACCOUNT:	CARES - Stimulus / Minor Capital- Institutional Technology FY 2020/2021
AMOUNT:	\$93,102.80 

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### **RESOLUTION**

#### Authorizing a Contract for the Purchase of Dell Laptops for Students and Faculty

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase Dell Laptops for Students and Faculty to provide support to facilitate remote learning at Ocean County College; and

**WHEREAS**, this purchase will be funded through the Coronavirus Aid, Relief and Economic Security (CARES) Act Higher Education Emergency Relief funds allocated to Ocean County College; and

WHEREAS, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9. a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an Agreement with **Dell Marketing L.P.**, 1 Dell Way, Round Rock, TX, 78682 in the amount not to exceed: **\$73,819.00** to purchase Dell Laptops for Students and Faculty to provide support to facilitate remote learning at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) **Dell Marketing L.P.**, State Contract Number M0483/89967, Term: 10-01-15 to 07-31-21.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for the Purchase of Dell Laptops for Students and Faculty**

VENDOR:	<b>Dell Marketing L.P.</b> 1 Dell Way Round Rock, TX 78682
ACCOUNT:	COVID Institutional CARES / Minor Capital - Computer FY 2020/2021
AMOUNT:	\$73,819.00 

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing a Contract for the Purchase and Installation of

#### **Cisco Equipment for Interactive Classrooms**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need for the Purchase and Installation of Cisco Equipment for Interactive Classrooms at Ocean County College; and

WHEREAS, Cisco Equipment for Interactive Classrooms will be installed in classrooms to allow for simultaneous in person and remote instruction. Students unable to attend class in person will use their computer to see and hear what is happening in the classroom, enhancing the remote instruction experience; and

**WHEREAS**, the purchase of said goods and services utilize funds allocated to Ocean County College through the Coronavirus Aid, Relief and Economic Security (CARES) Act Higher Education Emergency Relief; and

WHEREAS, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9, County college purchases through State agency; procedure. (a). Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS**, Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into Agreement with **Aspire Technology Partners, LLC.,** 25 James Way, Eatontown, NJ 07724 in the amount not to exceed: **\$88,290.09** for the Purchase and Installation of Cisco Equipment for Interactive Classrooms at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) to Aspire Technology Partners, LLC., State Contract #87720 Term: 9/1/2014 - 5/31/2021.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### Contract for the Purchase and Installation of Cisco Equipment for Interactive Classrooms

VENDOR:	Aspire Technology Partners, LLC 25 James Way Eatontown, NJ 07724
ACCOUNT:	CARES - Stimulus / Minor Capital - Instructional Technology FY 2020/2021
TOTAL:	\$88,290.09 =======

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### **RESOLUTION**

#### Authorizing Contract for the Purchase of Computers, Computer Parts & Supplies Contract Term: July 1, 2021 – June 30, 2022

**WHEREAS**, the Board of Trustees of Ocean County College has a need to replace outdated computers and purchase parts and supplies to repair existing computers on an as needed basis at Ocean County College; and

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services in which the contract goods are exempt from bidding pursuant to the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9, County college purchases through State agency; procedure. (a). Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute a twelve-month Agreement with **Dell Marketing LLP**, 1 Dell Way, Round Rock, TX, 78682 in the amount not to exceed: **\$300,000.00** for the purchase of Dell computers and parts and supplies to repair existing computers on an as needed basis at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) **Dell Marketing LLP**, State Contract Number M0483/89967, Term: 10/01/15 to

07/31/21.

#### RESOLUTION

## CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for the Purchase of Computers, Computer Parts & Supplies**

Contract Term: July 1, 2021 – June 30, 2022

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing the Award of a Contract for Custodial Supplies Contract Term: July 1, 2021 – June 30, 2022

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase Custodial Supplies including trash can liners, as needed at Ocean County College procured through ESCNJ Cooperative contract Bid #ESCNJ 17/18-47; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.10 et seq.; joint purchases by county colleges, municipalities or counties; authority; and permits purchases to be made through such a cooperative; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute a twelve-month Agreement with **Home Depot Pro Institutional**, PO Box 2317, Jacksonville, FL 32203 in the amount not to exceed: **\$30,000.00** for Custodial Supplies including trash can liners as needed at Ocean County College. This purchase will be procured through ESCNJ (Education Services Commission of New Jersey) Cooperative contract Bid #ESCNJ 17/18-47 Contract Term: 1-22-2018 to 1-21-2022.

#### RESOLUTION

# CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Custodial Supplies**

Contract Term: July 1, 2021 – June 30, 2022

VENDOR:	Home Depot Pro Institutional PO Box 2317 Jacksonville, FL 32203
ACCOUNT:	Custodial / Supplies - Custodial FY 2021/2022

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TOTAL AMOUNT: \$30,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing a Contract for Elevator Repair and Maintenance Services Contract Term: August 1, 2021 – June 30, 2022

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need for Elevator Repair and Maintenance Services at Ocean County College; and.

WHEREAS, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9(a), County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS**, Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to enter into and execute an Agreement with **TEC Elevator**, **Inc.**, 510 South Shore Road Suite C, Marmora, NJ 08223 in the amount not to exceed: **\$40,000.00** for a one-year contract for elevator repair and maintenance services.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College

Contracts Law (18A:64A-25.9a) to **TEC Elevator, Inc.**, State Contract #T2946/20-GNSV2-01120, Term: 03-01-20 to 02-28-2023.

#### **RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### Contract for Elevator Repair and Maintenance Services Contract Term: August 1, 2021 – June 30, 2022

VENDOR:	<b>TEC Elevator, Inc.</b> 510 South Shore Road, Suite C Marmora, NJ 08223
ACCOUNT:	Maintenance / Building Equipment & Repairs Maintenance FY 2021/2022
AMOUNT:	\$40,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### RESOLUTION Authorizing a Contract for Industrial / MRO Supplies & Equipment Contract Term: July 1, 2021 – June 30, 2022

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase Industrial / Maintenance Repair and Operations (MRO) supplies and equipment for use in the Facilities Department at Ocean County College; and

**WHEREAS,** Fastenal provides a system that monitors inventory, tracks usage, automates orders, and allows for the receipt of items necessary to restock facilities department supplies. The system increases efficiency and reduces administrative costs and on-hand inventory; and

WHEREAS, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9.a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute a twelve month Agreement with **Fastenal Company**, 1195 Airport Road, Lakewood, NJ 08731 in the amount not to exceed: **\$100,000.00** for the purchase of maintenance supplies and equipment for use in the Facilities Department at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) to **Fastenal Company** State Contract #79873 Term: 10/01/18 to 06/30/23.

#### RESOLUTION

# CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Industrial / MRO Supplies & Equipment**

Contract Term: July 1, 2021 – June 30, 2022

VENDOR:	Fastenal Company 1195 Airport Road Lakewood, NJ 08701
ACCOUNT:	Maintenance / Supplies – Operations & Maintenance FY 2021/2022
TOTAL:	\$100,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing a Contract for Facilities Maintenance Supplies and Equipment

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase Industrial, Maintenance, Repair and Operation (MRO) Supplies and Equipment for the Facilities Department on an as-needed basis at Ocean County College; and

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5.9, County college purchases through State agency; procedure. (a). Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an Agreement with **Grainger**, 212 Industrial Way W., Eatontown, NJ 07724 in the amount not to exceed: **\$30,000.00** to purchase Industrial, Maintenance, Repair and Operation (MRO) Supplies and Equipment for the Facilities Department on an as-needed basis at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) **Grainger**, State Contract #19-FLEET-00566, Term: 10-01-18 to 06-30-23.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Facilities Maintenance Supplies and Equipment**

VENDOR:	<b>Grainger</b> 212 Industrial Way W. Eatontown, NJ 07724
ACCOUNT:	Maintenance/ Supplies - Operation & Maintenance FY 2021/2022
AMOUNT:	\$30,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing the Award of a Contract for Installation, Repair, Testing, Support & Troubleshooting the LAN and Wireless Network Contract Term: July 1, 2021 – June 30, 2022

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to provide Installation, Repair, Testing, Support, and Troubleshooting to the local area network (LAN) and wireless network at Ocean County College; and

WHEREAS, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9, County college purchases through State agency; procedure. (a). Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to execute a twelve-month Agreement with **NetQ Multimedia Co.**, 919 Route 33, Freehold NJ 07728 in the amount not to exceed: **\$20,000.00** to provide installation, repair, testing, support, and troubleshooting to the local area network (LAN) and wireless network at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) to **NetQ Multimedia Co.**, State Contract #T2989/88739,

Term: 3/20/15 to 3/19/22.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

### Contract for Installation, Repair, Testing, Support, and Troubleshooting the LAN and Wireless Network

Contract Term: July 1, 2021 – June 30, 2022

VENDOR:	NetQ Multimedia Co.	
	919 Route 33	
	Freehold, NJ 07728	
ACCOUNT	Information Technology / Service	

ACCOUNT: Information Technology / Service - Maintenance FY 2021/2022

TOTAL: \$20,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing a Contract for Purchase of Mail Service Vehicles

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to purchase two (2) 2022 Chevrolet Express Cargo Vans to replace Mail Service Vehicles G82, 2006 Ford Van E-150 and G85, 2008 Chevy Uplander at Ocean County College procured through ESCNJ (Educational Services Commission of New Jersey) Cooperative #65MCESCCPS-ESCNJ 20/21-09. The Mail vehicles will be repurposed to IT and Maintenance; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.10 et seq.; joint purchases by county colleges, municipalities or counties; authority; and permits purchases to be made through such a cooperative; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an Agreement with **Mall Chevrolet, Inc.**, 75 Haddonfield Road, Cherry Hill, NJ 08002 in the amount not to exceed: **\$48,000.00** for the purchase two (2) 2022 Chevrolet Express Cargo Vans to replace old Mail Service Vehicles at Ocean County College procured through ESCNJ (Educational Services Commission of New Jersey) Cooperative #65MCESCCPS-ESCNJ 20/21-09, Term: 9/15/20 - 9/14/22.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Purchase of Mail Service Vehicles**

- VENDOR: Mall Chevrolet, Inc. 75 Haddonfield Road Cherry Hill, NJ 08002
- ACCOUNT: Business Division / Building Repairs & Maintenance FY 2021/2022
- AMOUNT: \$48,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### **OCEAN COUNTY COLLEGE**

#### RESOLUTION

#### Authorizing the Award of a Contract for Plumbing Supplies Contract Term: July 1, 2021 – June 30, 2022

**WHEREAS**, the Board of Trustees of Ocean County College has a need to purchase plumbing supplies for Ocean County College; and

WHEREAS, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9.a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

- 1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute a twelve-month Agreement with **Atlantic Plumbing Supply Corp.**, 2810 Route 37 East, Toms River, NJ 08753 in the amount not to exceed: **\$20,000.00** for plumbing supplies at Ocean County College.
- This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) Atlantic Plumbing Supply Corp., State Contract #89798, Term: 10/31/2015 – 10/30/2021.

#### **RESOLUTION**

## CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Plumbing Supplies**

Contract Term: July 1, 2021 – June 30, 2022

VENDOR:	Atlantic Plumbing Supply Corp. 2810 Route 37 East Toms River, NJ 08753
ACCOUNT:	Maintenance / Supplies – Operation & Maintenance FY 2021/2022
AMOUNT:	\$20,000.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing a Contract to Purchase and Install Modular Power Revitalization Service

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to purchase Modular Power Revitalization Service (MPRS) providing the College's Uninterruptible Power Supply (UPS) components, on-site labor, installation, and removal and disposal of used components at Ocean County College procured through Omnia Partners Cooperative Purchasing Program; and;

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.11(a) et seq.; a county college may make purchases and contract for services through the use of a nationally-recognized and accepted cooperative purchasing agreement; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an Agreement with **Critical Environments Group**, 104 Maple Leaf Ct., Glassboro, NJ 08028, in the amount not to exceed: **\$25,650.00** to purchase Modular Power Revitalization Service (MPRS) providing the College's Uninterruptible Power Supply (UPS) components, on-site labor, installation, and removal and disposal of used components at Ocean County College. This contract will be procured through Omnia Partners Cooperative Purchasing Program, Contract #R170602 – Contract Term: 7-1-2017 to 6-30-2022.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract to Purchase and Install Modular Power Revitalization Service

VENDOR:	<b>Critical Environments Group</b> 104 Maple Leaf Ct. Glassboro, NJ 08028
ACCOUNT:	Information Technology / Service - Maintenance FY 2020/2021
AMOUNT:	\$25,650.00 ======

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

### OCEAN COUNTY COLLEGE RESOLUTION

### Authorizing a Contract for Recruit SaaS Annual Subscription Contract Term: July 1, 2020 - June 30, 2021

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to award a contract for Recruit SaaS (Software as a Solution) annual subscription, which is an Ellucian software solution for communication with prospective students at Ocean County College; and

**WHEREAS,** Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5(a)(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS,** in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies that it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit the vendor from making any reportable contributions through the term of the contract; and

**WHEREAS,** Ocean County College wishes to award a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an Agreement with Ellucian Company, L.P. 4375 Fair Lakes Court, Fairfax, VA 22033, in the amount not to exceed: \$58,299.00 for Recruit SaaS (Software as a Solution) annual subscription, which is an Ellucian software solution for communication with prospective students at Ocean County College.

#### **RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

> Contract for Recruit SaaS Annual Subscription Contract Term: July 1, 2020 - June 30, 2021

- VENDOR: Ellucian Company, L.P. 4375 Fair Lakes Court Fairfax, VA 22033
- ACCOUNT: Information Technology I Fees Consultants FY 2020/2021

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**TOTAL**: \$58,299.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for FY 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### **OCEAN COUNTY COLLEGE**

#### RESOLUTION

WHEREAS, NJSA 18A:64A-28.2a authorizes New Jersey Council of County Colleges to act as lead agency for County Colleges and allows County Colleges to enter into contracts jointly on a voluntary basis without establishing an inter local agreement for the purchase of professional services, work, materials or supplies for their respective; and

**WHEREAS**, the Joint Purchasing Consortium (JPC) was formed to provide an instrument for the county colleges to combine purchasing power and realize savings to benefit the participating institutions; and

**WHEREAS**, Ocean County College has acted, on behalf of the New Jersey Council of County Colleges (NJCCC), as the lead agency to administer the evaluation and contract award process for the provision of Online Proctoring Services in accordance with a Joint Purchasing Consortium Request for Proposals.

WHEREAS, Committee members, acting on the behalf of the Joint Purchasing Consortium have reviewed the proposals received in response to RFP #20/21 R-891, publicly advertised on March 25, 2020 with an addendum issued on April 17, 2020, and proposals received on May 12, 2020 where two vendors, **Honorlock** and **Proctorio, Inc.** were determined to be the most advantageous and best met the needs of JPC member Colleges in price and other factors considered; and

**NOW THEREFORE BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute the second year contract option with **Honorlock** and **Proctorio, Inc.** on behalf of the JPC a consortium contract in accordance with RFP #20/21 R-891 specifications for Online Proctoring Services through The New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC).

#### RESOLUTION

### JPC Contract for Online Proctoring Services

Contract Term: July 1, 2021 – June 30, 2022

**VENDORS:** 

Honorlock 2500 North Military Trail Boca Raton, FL 33431

**Proctorio, Inc.** 6840 E Indian School Road Scottsdale, 85251

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Executive Vice President of Finance and Administration

The following Vendors received the RFP. Vendors in **Bold-Type** Submitted a proposal.

AFO Amazon Web Services, Inc. **BBR** Printers eRepublic, Inc. Examity Honorlock\* IMS Legai BUild **NCS** Pearson Onvia, Inc **PIP Printing** Proctorio, Inc.\* Proctor U **PSI Services LLC** Respondus RFx Analyst, Inc.

School Wholesale Supplies LLC SmarterServices Smartprocure, Inc.

### **OCEAN COUNTY COLLEGE**

#### AMENDMENT

#### Authorizing a Contract for Addiction Counseling Services

#### **Contract Term: October 1, 2020 – March 31, 2021**

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the contract for Apprenticeship experience for students studying Addiction Counseling at Ocean County College. Apprenticeship is an employment opportunity for an individual to start a new career through a training program that has both an on-the-job training component and an educational schooling component, where individuals obtain workplace relevant knowledge and skills to be successful as they start their new career; and

**WHEREAS**, COVID-19 pandemic caused a delay in placing students in programs where NJ Department of Labor's partners were concerned with the number of apprentices and committing to the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant's requirement of an hourly rate of 150% above the minimum wage; and

**WHEREAS**, in accordance with Executive Order 107 restrictions on public gatherings to mitigate the spread of COVID-19, the Division of Local Government Services recommends alternatives to reduce in-person contact. In response to the recommendation, the existing contract will be extended for the additional six months in an attempt to protect employees and the public, and the hourly rate requirement will be modified to \$16.00 per hour; and

WHEREAS, these services are funded through the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant awarded by the New Jersey Department of Labor and Workforce Development (NJDOL), for the Addictions Counseling and Hospitality apprentices at Ocean County College. The purpose of the GAINS program is to promote the expansion and development of United States Department of Labor (USDOL) approved Registered Apprenticeship programs that drive economic development through skills and educational attainment and create pathways to better-paying careers and advanced credentials.; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a.(15) et seq. professional consulting services; and

**WHEREAS**, the Executive Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25. 1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend an Agreement with **New Hope Behavioral Integrated Health Care, Inc.**, 80 Conover Road, Marlboro, NJ 07746 with the additional sixmonth extension and modified hourly rate requirement of \$16.00 per hour to provide an Apprenticeship experience for assigned addictions students at Ocean County College.

#### AMENDMENT

# CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Authorizing a Contract for Addiction Counseling Services

Extension Contract Term: April 1, 2021 – September 30, 2021

VENDOR: New Hope Behavioral Integrated Health Care, Inc 80 Conover Road Marlboro, NJ 07746

**SOURCE:** Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for FY 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

## OCEAN COUNTY COLLEGE AMENDMENT

#### Authorizing a Contract for Addiction Counseling Services

#### Extension Contract Term: April 1, 2021 – September 30, 2021

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the contract for Apprenticeship experience for students studying Addiction Counseling at Ocean County College. Apprenticeship is an employment opportunity for an individual to start a new career through a training program that has both an on-the-job training component and an educational schooling component, where individuals obtain workplace relevant knowledge and skills to be successful as they start their new career; and

WHEREAS, COVID-19 pandemic caused concern in meeting the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant's requirement of an hourly rate 150% above the minimum wage. This began to impact the number of apprentices that NJ Department of Labor's partners were willing to commit to causing a delay in placing students in these programs; and

**WHEREAS**, in accordance with Executive Order 107 restrictions on public gatherings to mitigate the spread of COVID-19, the Division of Local Government Services recommends alternatives to reduce in-person contact. In response to the recommendation, the existing contract will be extended for the additional six months in an attempt to protect employees and the public, and the hourly rate requirement will be modified to \$16.00 per hour; and

WHEREAS, these services are funded through the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant awarded by the New Jersey Department of Labor and Workforce Development (NJDOL), for the Addictions Counseling and Hospitality apprentices at Ocean County College. The purpose of the GAINS program is to promote the expansion and development of United States Department of Labor (USDOL) approved Registered Apprenticeship programs that drive economic development through skills and educational attainment and create pathways to better-paying careers and advanced credentials.; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a. (15) et seq. professional consulting services; and

**WHEREAS**, the Executive Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25. 1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend an Agreement with **Ocean Mental Health**, 687 Route 9, Bayville, NJ 08721 with the additional six-month extension and modified hourly rate requirement of \$16.00 per hour to provide an Apprenticeship experience for assigned addictions students at Ocean County College.

#### AMENDMENT

# CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### Authorizing a Contract for Addiction Counseling Internship Services

Extension Contract Term: April 1, 2021 – September 30, 2021

VENDOR: Ocean Mental Health 687 Route 9 Bayville, NJ 08721

**SOURCE:** Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for FY 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

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## OCEAN COUNTY COLLEGE

#### AMENDMENT

#### Authorizing a Contract for Addiction Counseling Services

#### Extension Contract Term: April 1, 2021 – September 30, 2021

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the contract for Apprenticeship experience for students studying Addiction Counseling at Ocean County College. Apprenticeship is an employment opportunity for an individual to start a new career through a training program that has both an on-the-job training component and an educational schooling component, where individuals obtain workplace relevant knowledge and skills to be successful as they start their new career; and

WHEREAS, COVID-19 pandemic caused concern in meeting the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant's requirement of an hourly rate 150% above the minimum wage. This began to impact the number of apprentices that NJ Department of Labor's partners were willing to commit to, and caused a delay in placing students in these programs; and

**WHEREAS**, in accordance with Executive Order 107 restrictions on public gatherings to mitigate the spread of COVID-19, the Division of Local Government Services recommends alternatives to reduce in-person contact. In response to the recommendation, the existing contract will be extended for the additional six months in an attempt to protect employees and the public, and the hourly rate requirement will be modified to \$16.00 per hour; and

WHEREAS, these services are funded through the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant awarded by the New Jersey Department of Labor and Workforce Development (NJDOL), grant funding will assist with Addictions Counseling and Hospitality apprenticeship programs at Ocean County College. The purpose of the GAINS program is to promote the expansion and development of United States Department of Labor (USDOL) approved Registered Apprenticeship programs that drive economic development through skills and educational attainment and create pathways to better-paying careers and advanced credentials.; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a. (15) et seq. professional consulting services; and

**WHEREAS**, the Executive Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25. 1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend an Agreement with **Preferred Behavioral Health**, 700 Airport Road, Lakewood, NJ 08701 with the additional six-month extension and modified hourly rate requirement of \$16.00 per hour to provide an Apprenticeship experience for assigned addictions students at Ocean County College.

#### AMENDMENT

# CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### Authorizing a Contract for Addiction Counseling Services

#### Extension Contract Term: April 1, 2021 – September 30, 2021

VENDOR: Preferred Behavioral Health 700 Airport Road Lakewood, NJ 08701

**SOURCE:** Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for FY 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

## OCEAN COUNTY COLLEGE

#### AMENDMENT

#### Authorizing a Contract for Addiction Counseling Services

#### Extension Contract Term: April 1, 2021 – September 30, 2021

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the contract for Apprenticeship experience for students studying Addiction Counseling at Ocean County College. Apprenticeship is an employment opportunity for an individual to start a new career through a training program that has both an on-the-job training component and an educational schooling component, where individuals obtain workplace relevant knowledge and skills to be successful as they start their new career; and

WHEREAS, COVID-19 pandemic caused concern in meeting the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant's requirement of an hourly rate 150% above the minimum wage. This began to impact the number of apprentices that NJ Department of Labor's partners were willing to commit to, and caused a delay in placing students in these programs; and

**WHEREAS**, in accordance with Executive Order 107 restrictions on public gatherings to mitigate the spread of COVID-19, the Division of Local Government Services recommends alternatives to reduce in-person contact. In response to the recommendation, the existing contract will be extended for the additional six months in an attempt to protect employees and the public, and the hourly rate requirement will be modified to \$16.00 per hour; and

WHEREAS, these services are funded through the Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant awarded by the New Jersey Department of Labor and Workforce Development (NJDOL), for the Addictions Counseling and Hospitality apprentices at Ocean County College. The purpose of the GAINS program is to promote the expansion and development of United States Department of Labor (USDOL) approved Registered Apprenticeship programs that drive economic development through skills and educational attainment and create pathways to better-paying careers and advanced credentials.; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a. (15) et seq. professional consulting services; and

**WHEREAS**, the Executive Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25. 1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend an Agreement with **Relevance Behavioral Health**, 61 W Main St, Freehold, NJ 07728 with the additional six-month extension and modified hourly rate requirement of \$16.00 per hour to provide an Apprenticeship experience for assigned addictions students at Ocean County College.

#### AMENDMENT

# CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### Authorizing a Contract for Addiction Counseling Services

#### Extension Contract Term: April 1, 2021 – September 30, 2021

VENDOR: Relevance Behavioral Health 61 W Main St Freehold, NJ 07728

**SOURCE:** Growing Apprenticeship in Non-Traditional Sectors (GAINS) Grant

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for FY 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

#### **OCEAN COUNTY COLLEGE**

#### AMENDMENT

#### **AWARD** for General Contractor Construction Services

**RECOMMENDATION:** Contract award to **Catel, Inc.**, PO Box 33, Bradley Beach, NJ 07720 be amended with an additional **\$25,950.69** for a total amount of **\$6,816,138.60**. The original contract in the amount of **\$6,545,000.00** for BID Item #1 to provide General Contractor Construction Services to construct a new Student Enrollment Building at Ocean County College was awarded at the Board of Trustees Retreat on January 9, 2020. Amendments in the amounts of **\$15,000.00**, **\$6,733.36**, **\$13,215.44**, **\$50,528.09**, **\$4,327.09**, **\$5,178.39**, **\$31,149.57**, **\$13,750.43**, **\$48,375.45**, **\$23,982.58**, **\$4,894.01** and **\$28,053.50** were awarded at the Board of Trustees Retreat on April 7, 2020 and Board of Trustees meetings on May 28, 2020, June 25, 2020, July 23, 2020, August 27, 2020, September 24, 2020, November 5, 2020, December 10, 2020, January 28, 2021, February 25, 2021 and March 25, 2021 respectively.

Additional monies are needed for Allowance Usage (AU) Authorization #24 - **\$8,778.69**, #25 - **\$17,172.00** 

#24 - **\$8,778.69** is needed to install additional sidewalks and curbing on the east and south side of the building, relocate the existing irrigation line on the south side of the building.

#25 - **\$17,172.00** is needed to repair and reattach gutter and downspouts on metal awning, install new stucco over cinder block construction (CMU) on the southeast side of the building.

Said contract to be in accordance with bid specifications and requirements of BID #19/20 B-778 publicly advertised on October 16, 2019, with addendums issued on November 5, 2019 and November 12, 2019 and bids received November 21, 2019.

NATURE OF BID:	General Contractor Construction Services
BID ITEM #1:	Base Bid Amount
<u>BID ITEM #2:</u>	Alternate #1 – Building #10 Signage Alternate #2 – Concrete Paving at the OCC Main Campus Mall
SOURCE OF FUNDS:	Capital Account / New Student Services / Hub Building FY 2020/2021

BIDDER'S NAME	BID ITEM #1	ALTERNATE #1	ALTERNATE #2	GRAND TOTAL
Catel Inc.*	\$6,545,000.00	\$50,000.00	\$195,000.00	\$6,790,000.00

## OCEAN COUNTY COLLEGE AMENDMENT Authorizing a Contract for Ecological Engineering Services Contract Term: January 23, 2020 to December 31, 2022

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract for Ecological Engineering Services for Ocean County College; and

WHEREAS, the Barnegat Bay Partnership, (BBP) and consultant CDM Smith, Inc. provide planning, development and implementation of a Cedar Creek, Oyster Creek, and Forked River Watershed Restoration and Protection Plan. This project is funded through the New Jersey Department of Environmental Protection, (NJDEP), 2019 Water Quality Restoration Grants for Nonpoint Source Pollution in the Barnegat Bay Watershed; and

WHEREAS, an additional **\$8,987.00** is needed to cover the costs associated with analysis of water quality samples collected by the BBP; and

**WHEREAS**, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.5(a)(1), Professional services; and

WHEREAS, said proposal to be in accordance with proposal specifications and requirements of RFQ #17/18 Q-614, Proposal #02 from a firm from the Qualified Pool of Consultants / Professional Service Providers for Ecological Engineering Related Services approved at the Board of Trustees meeting on September 28, 2017. The date of engagement was May 15, 2018; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the Agreement with **CDM Smith, Inc.**, 110 Fieldcrest Avenue, Edison, NJ 08837 with an additional **\$8,987.00** for a total amount of **\$254,575.00** to cover the costs associated with analysis of water quality

samples collected by the BBP at Ocean County College.

### AMENDMENT

#### CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Ecological Engineering Services**

#### Contract Term: January 23, 2020 to December 31, 2022

**VENDOR: CDM Smith, Inc.** 110 Fieldcrest Avenue Edison, NJ 08837 ACCOUNT: Cedar Creek Watershed Management Plan / Contract Payment FY 2020/2021

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ORIGINAL CONTRACT: \$245,588.00

**AMENDMENT:** \$8,987.00

**TOTAL:** \$254,575.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2020/2021, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Vice President of Finance and Administration

#### OCEAN COUNTY COLLEGE AMENDMENT

#### Authorizing a Contract for Maintenance and Inspection Services Contract Term: July 1, 2020 – June 30, 2021

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend Maintenance and Inspection Services contract for the Refrigeration of Office of Information Technology (OIT) Equipment at Ocean County College; and

WHEREAS, an additional **\$390.00** is needed to replace the drier filters for Air-Cooled Precision Cooling Systems for the Office of Information Technology at Ocean County College; and

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.3(a) et seq., any purchase, contract or agreement for the performance of any work or the furnishing or hiring of materials or supplies, the cost or price of which, together with any sums expended for the performance of any work or services in connection with the same project or the furnishing of similar materials or supplies during the same fiscal year, paid with or out of college funds, does not exceed the total sum of \$36,400.00; and

**WHEREAS**, the Executive Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to award a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the Agreement with **Strategic Account Services**, 115 Sinclair Road, Bristol, PA 19007 with an additional **\$390.00** for a total amount of **\$18,678.00** to replace the drier

filters for Air-Cooled Precision Cooling Systems for the Office of Information Technology at Ocean County College.

#### A M E N D M E N T

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Maintenance and Inspection Services Contract Term: July 1, 2020 – June 30, 2021

- VENDOR: Strategic Account Services 115 Sinclair Road Bristol, PA 19007
- ACCOUNT: Maintenance / Supplies Operation & Maintenance FY 2020/2021

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ORIGINAL CONTRACT: \$18,288.00

**AMENDMENT:** \$390.00

TOTAL AMOUNT: \$18,678.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for FY 2020/2021 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

#### **OCEAN COUNTY COLLEGE**

#### AMENDMENT

#### **AWARD for Media Placement Agency Services**

**<u>RECOMMENDATION</u>**: Contract award to **Success Communications Group**, 26 Eastmans Road, Parsippany, NJ 07054 be amended with an additional amount of **\$87,139.40** for a total amount of **\$389,889.40**. The original contract in the amount of **\$251,750.00** for a one-year contract with a second-year contract option for Media Placement Agency Services was awarded at the Board of Trustees meeting on May 28, 2020. Amendment in the amount of **\$51,000.00** was awarded at the Board of Trustees meeting on January 28, 2021.

Additional monies are needed to continue marketing and advertisement campaigns for targeted demographics to increase OCC enrollment. Campaigns will run through the end of the fiscal year.

Said contract to be in accordance with proposal specifications and requirements of RFP #20/21 #860 publicly advertised on March 14, 2020, with an addendum issued on April 21, 2020 and proposals received May 12, 2020.

Contract Term: July 1, 2020 – June 30, 2021 (first year)

**<u>NATURE OF PROPOSAL:</u>** Media Placement Agency

#### <u>YEAR 1:</u>

#### **Primary Media**

	1 - Radio Messages from College President	- Cost per Insertion
	2 - Radio (Satellite) - Pandora/Spotify	- Cost per Insertion
	3 – Google Ad Word	- Cost per Insertion
	4 - Facebook Platform	- Cost per Insertion
Secon	dary Media	
	1 - Billboards (Retail & Outdoor)	- Cost per Insertion
	2 – Television (Cable)	- Cost per Insertion
	3 – Web	- Cost per Insertion
	4 – Movies	- Cost per Insertion
	5 – Telephone (Cisco IP Phone Recordings	- Cost per Insertion
Repo	rts	
_	6 – Reports (Bi-monthly & Statistical)	- Cost per Report
n		

#### Support & Management Cost

7 – Support (in-house support capabilities to include production, implementation, graphic design, audio visual, technology support - Hourly Rate

8 – Managing Media Services (including providing reports, pick-up & delivery of ad materials, work and meet with media representatives on behalf of OCC Management) - Hourly Rate

SOURCE OF FUNDS: Marketing – Promotion / Paid Media FY 2020/2021 Proposals were evaluated by the Evaluation Committee to ascertain which proposal best meets the needs of Ocean County College. Proposals were evaluated using the following criteria:

- 1. Ability to monitor Ocean County media outlets and provide recommendations for local buys
- 2. Provide data / tracking for all media buys to drive future opportunities (no media retreads)
- 3. Ability to provide concentrated web capabilities (targeted)
- 4. Ability to deliver strategic media solutions to maximize ROI

#### PROPOSAL SUMMARY

VENDOR	Success Advertising *	Positive Solutions
Primary Media	Cost Per Insertion	Cost Per Insertion
Item #1	\$2900/mo	\$2,000
Item #2	\$1500/mo	\$2,000
Item #3	\$7500/mo	\$5,000
Item #4	\$4000/mo	\$2,500
Secondary Media		
Item#1	\$1000/mo	\$1200-\$1600
Item #2	<u>\$4500/mo</u>	<u>\$10-\$20</u>
Item #3	\$750/mo	\$100
Item #4	\$850/mo	\$2,825
Item #5	\$500/yr	\$100
Item #6 Reports	\$500/ea	n/c included
Item #7 Support Cost	ranges \$95/hr-\$150/hr	\$75/hr
Item #8 Management Cost	ranges \$95/hr-\$150/hr	n/c included
Total Cost Year (1) One 2020-2021	\$251,750	\$300,000
Option	7% Over Gross Media Spend	Hourly rates
	retainer \$1500/mo vs by hr	ranges \$100-\$115
		reimbursable expenses 12.5%
		Media/social &addt'l exps on OCC

\*Recommended Vendor

PROPOSAL SUMMARY					
VENDOR	Marketsmith	Interact Communications			
Primary Media	Cost Per Insertion	Cost Per Insertion			
Item#1	0	\$2,100			
Item#2	\$21,000	\$2,000			
Item#3	\$40,000	\$2,000			
Item #4	\$45,000	\$4,000			
	option retarget \$15,000	You Tube \$1500/Display with			
Secondary Media		OTT remarketing/geofencing \$1500			
Item#1	0	\$9,000 only run max of 2mos/yr			
Item #2	<u>0</u>	<u>n/a</u>			
Item #3	\$75,000	n/a			
Item#4	0	n/a			
Item #5	n/a	\$300-\$500 spot			
		6x/yr \$400 spot/\$2400yr			
Item #6 Reports	n/c included	n/c included			
Item #7 Support Cost	\$165/hr	range \$80-\$525/hr			
Item #8 Management Cost	15% incl in media cost above	15% of direct media placement costs			
Total Cost Year (1) One 2020-2021	\$275,750.15	\$202,980-\$255,080			
Option	Excludes creative dev costs	includes direct media costs based on			
	Support \$165/hr Prod costs	recommended buy and 15% mgmt fee			
	components except OOHposters	on prepay of media/can be adjusted			
	radio spot dev/prod Direct mail	based on budget costs for creative			
		support as recommended range based on OCC			
		need/preference yearly fee based on direct			
		media costs \$175,200 & 15% media mgmt fee			
		\$26,280			