

# ***EXHIBIT A***

## EXHIBIT A



### **BOARD OF TRUSTEES Business/Finance Committee Agenda Items**

**To:** Board of Trustees  
**From:** Office of the President  
**Date:** March 17, 2022

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Thursday, March 24, 2022:**

1. Recommend acceptance of the statement of income and expenditures as of February 28, 2022 (**Exhibit A-1**)
2. Recommend adoption of resolutions to award the following contracts:
  - a. For the purchase and installation of furniture for various classrooms and buildings through the Educational Services Commission of New Jersey (ESCNJ) cooperative contract, funded through the Higher Education Emergency Relief Fund (HEERF) at Ocean County College (**Exhibit A-2**)
  - b. For professional engineering design and construction administration services for the Library Building stair replacement project at Ocean County College (**Exhibit A-3**)
  - c. For the second-year contract option for Title IX training and related services on behalf of the New Jersey Council of County Colleges Joint Purchasing Consortium, with Ocean County College serving as the lead agency at Ocean County College (**Exhibit A-4**)
  - d. For a one-year contract for landscape irrigation system winterization services and repairs from March 24, 2022, to March 15, 2023, at Ocean County College (**Exhibit A-5**)

3. Recommend that the following contracts be amended:

- a. An additional \$72,500.92, for a maximum total of \$138,500.92, to Troller Electric, LLC, Lake Como, New Jersey, for the purchase and installation of additional electrical outlets in classrooms to support hybrid instruction at Ocean County College (contract originally awarded at the May 20, 2021, Board meeting) **(Exhibit A-6)**
- b. An additional \$10,000, for a maximum total of \$40,000, to Pemberton Electrical Supply Company, LLC, Lumberton, New Jersey, for the purchase of additional electrical supplies for the remainder of the fiscal year at Ocean County College (contract originally awarded at the May 20, 2021, Board meeting) **(Exhibit A-7)**
- c. An additional \$25,000, for a maximum total of \$125,000, to Fastenal Company, Lakewood, New Jersey, for additional industrial maintenance repair and operations (MRO) supplies and equipment for use by the Facilities Department for the remainder of the fiscal year at Ocean County College (contract originally awarded at the April 22, 2021, Board meeting) **(Exhibit A-8)**
- d. An additional \$15,000, for a maximum total of \$45,000, to Grainger, Eatontown, New Jersey, for additional industrial maintenance repair and operations (MRO) supplies and equipment for use by the Facilities Department for the remainder of the fiscal year at Ocean County College (contract originally awarded at the April 22, 2021, Board meeting) **(Exhibit A-9)**
- e. An additional \$30,000, for a maximum total of \$102,000, to Consolidus, LLC, Akron, Ohio, for a professional promotional online storefront for the purchase of additional OCC branded items through the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC) for the remainder of the fiscal year (contract awarded at the June 24, 2021, Board meeting) **(Exhibit A-10)**
- f. An additional \$1,230, for a maximum total of \$19,977, to QLess, Inc., Pasadena, California, for additional account set up and virtual training services of the queue software system at the Southern Education Center (contract originally awarded at the June 24, 2021, Board meeting) **(Exhibit A-11)**
- g. An additional \$120,000, for a maximum total of \$371,750, to Success Communications Group, Parsippany, New Jersey, for additional media placement agency services for the remainder of the fiscal year at Ocean County College (contract originally awarded at the July 22, 2021, Board meeting) **(Exhibit A-12)**

- h. An additional \$83,000, for a maximum total of \$151,000, to Geneva Worldwide, Inc., New York, for additional professional remote American Sign Language Interpreting services through the Spring 2022 semester at Ocean County College (contract originally awarded at the August 26, 2021, Board meeting) **(Exhibit A-13)**
- i. An additional \$7,989.92, for a maximum total of \$158,130.44, to Aspire Technology Partners, LLC, Eatontown, New Jersey, for the additional purchase of small form-factor pluggable transceivers for the firewall upgrade for the CISCO network funded through the Higher Education Emergency Relief Fund (HEERF) for use at Ocean County College (contract originally awarded at the November 4, 2021, Board meeting) **(Exhibit A-14)**
- j. An additional \$22,180, for a maximum total of \$68,333.55, to Atrion Communications Resources, Inc., Branchburg, New Jersey, to upgrade network capacity for the Exinda Network Orchestrator to monitor and troubleshoot network issues for use at Ocean County College (contract originally awarded at the July 23, 2020, Board meeting) **(Exhibit A-15)**



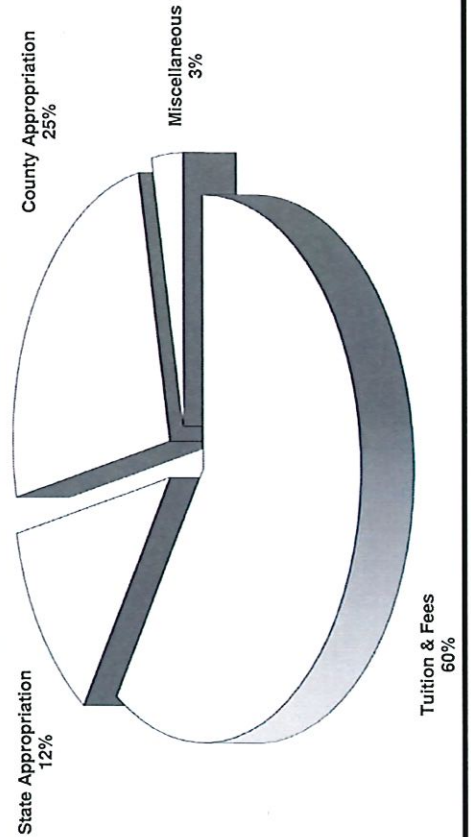
## ***EXHIBIT A-1***

EXHIBIT A

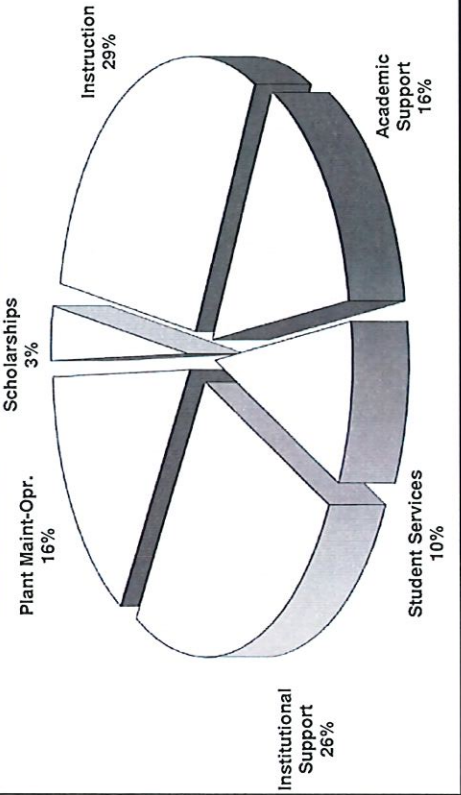
OCEAN COUNTY COLLEGE  
STATEMENT OF CURRENT EXPENDITURES FY 2021-2022  
For the Period Ending February 2022

	ACTUAL	ENCUMBRANCES	TOTAL	FY2021-2022 BUDGET	(OVER) UNDER BUDGET	% BUDGET
<b>REVENUE:</b>						
Tuition & Fees	32,733,459		32,733,459	38,639,817	5,906,358	84.71%
State Appropriation	5,594,470		5,594,470	8,042,183	2,447,713	69.56%
County Appropriation	12,248,993		12,248,993	16,331,991	4,082,998	75.00%
Miscellaneous	703,172		703,172	2,075,980	1,372,808	33.87%
<b>Total Revenue:</b>	<b>51,280,093</b>		<b>51,280,093</b>	<b>65,089,971</b>	<b>13,809,878</b>	<b>78.78%</b>
<b>EXPENDITURES:</b>						
Instruction	12,394,361	314,671	12,709,032	23,027,901	10,318,869	55.19%
Academic Support	6,467,590	210,535	6,678,125	10,130,710	3,452,585	65.92%
Student Services	4,047,373	90,134	4,137,508	6,640,570	2,503,062	62.31%
Institutional Support	8,968,887	2,320,014	11,288,901	13,396,472	2,107,571	84.27%
Plant Maint-Opr.	5,367,931	1,559,189	6,927,120	9,749,318	2,822,198	71.05%
Scholarships	1,379,526	-	1,379,526	1,095,000	(284,526)	125.98%
Debt Service	-	-	-	1,050,000	1,050,000	0.00%
<b>Total Expenditures:</b>	<b>38,625,669</b>	<b>4,494,542</b>	<b>43,120,211</b>	<b>65,089,971</b>	<b>21,969,760</b>	<b>66.25%</b>

FY 2022 BUDGET REVENUE SOURCES



2/28/22 YTD EXPENDITURES BY FUNCTION



## ***EXHIBIT A-2***

## OCEAN COUNTY COLLEGE

### RESOLUTION

#### Authorizing a Contract to Purchase and Install Campus-Wide Furniture

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase and install new furniture for Jon and Judith Larson Student Center, Technology Building Lounge Room, Gym Lobby, Gateway Building Lobby, John C. Bartlett Student Lounge Room, The Jay and Linda Grunin Center first floor, and Russell Building Tutoring Room at Ocean County College procured through ESCNJ Cooperative contract Bid #ESCNJ 20/21-01; and

**WHEREAS**, the purchase of said goods and services utilize funds allocated to Ocean County College through the Higher Education Emergency Relief Fund (HEERF) established by the American Rescue Plan (ARP) in support to institutions of higher education to serve students and ensure learning continues during the COVID-19 pandemic; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.10 et seq.; joint purchases by county colleges, municipalities or counties; authority; and permits purchases to be made through such a cooperative; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an agreement with **Krueger International, Inc.**, 1330 Bellevue Street, PO Box 8100, Green Bay, WI 54302 in the amount not to exceed **\$164,242.67** to purchase and install furniture for Jon and Judith Larson Student Center, Technology Building Lounge Room, Gym Lobby, Gateway Building Lobby, John C. Bartlett Student Lounge Room, The Jay and Linda Grunin Center first floor, and Russell Building Tutoring Room at Ocean County College. This purchase will be procured through ESCNJ (Education Services Commission of New Jersey) Cooperative contract Bid #ESCNJ 20/21-01 Contract Term: 7-2-2020 to 7-1-2022.



**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Authorizing a Contract to Purchase and Install Campus-Wide Furniture**

**VENDOR:** Krueger International, Inc.  
1330 Bellevue Street, PO Box 8100  
Green Bay, WI 54302

**ACCOUNT:** HEERF ARP Institution / Minor Capital - Furniture & Fixtures (\$149,499.32)  
SSS-TRIO / Supplies – Instruction (\$14,743.35)  
FY 2021/2022

**TOTAL AMOUNT:** \$164,242.67

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
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Executive Vice President of Finance and Administration

## ***EXHIBIT A-3***

**OCEAN COUNTY COLLEGE  
RESOLUTION**

**Authorizing a Contract for Library Building Stair Replacement Project**

**WHEREAS**, contracts in the amount of **\$2,580.00** (BPO# 10781) **\$15,450.00** (BPO# 10925, BOT approved Dec 16, 2021) had been awarded to **French & Parrello Associates**, 1800 Route 34, Suite 101, Wall, NJ 07719, for Consulting and Professional Architect and Engineering services for various projects at Ocean County College; and

**WHEREAS**, **\$5,680.00** is needed for French & Parrello Associates for additional consulting services, project meetings and technical observation of Reinforcing Steel and Concrete Placement for the Library Building No.3 Stair replacement project at Ocean County College; and; and

**WHEREAS**, the initial contract being under threshold, did not require Board of Trustees approval; and

**WHEREAS**, vendor French & Parrello Associates was approved at the Board of Trustees meeting on August 26, 2021 for the Qualified Pool of Consultants/Professional Services Providers for Architect and Engineering Services, RFQ #21/22 Q-1243; and

**WHEREAS**, Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract without the need for public bidding in compliance with the provisions of the Ocean County Contracts Law, N.J.S.A. 18A:65A-25.1 et seq., and the provisions of N.J.A.C 5:34-8.2 vendor aggregation rules

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **French & Parrello Associates**., 1800 Route 34, Suite 101, Wall, NJ 07719 with additional **\$5,680.00** for a total amount of **\$23,710.00** for consulting services, project meetings and technical observation of Reinforcing Steel and Concrete Placement for the Library Building No.3 Stair replacement project at Ocean County College.

**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDED OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Library Building Stair Replacement Project**

<b>VENDOR:</b>	<b>French &amp; Parrello Associates.</b> 1800 Route 34. Suite 101 Wall, NJ 07719
<b>ACCOUNT:</b>	Business Division / Building Repairs & Maintenance FY 2021/2022
<b>PRIOR PURCHASE TOTAL:</b>	<b>\$18,030.00</b>
<b>NEW PURCHASE AMOUNT:</b>	<b>\$5,680.00</b>
<b>TOTAL AMOUNT:</b>	<b>\$23,710.00</b>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
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Executive Vice President of Finance and Administration



## ***EXHIBIT A-4***

## OCEAN COUNTY COLLEGE

### RESOLUTION

**WHEREAS**, NJSA 18A:64A-28.2a authorizes New Jersey Council of County Colleges to act as lead agency for County Colleges and allows County Colleges to enter into contracts jointly on a voluntary basis without establishing an inter local agreement for the purchase of professional services, work, materials or supplies for their respective; and

**WHEREAS**, the New Jersey Council of County Colleges (NJCCC) forms the Joint Purchasing Consortium (JPC); JPC is composed of the membership of the county colleges in New Jersey; and

**WHEREAS**, the Joint Purchasing Consortium (JPC) was formed to provide an instrument for the county colleges to combine purchasing power and realize savings to benefit the participating institutions; and

**WHEREAS**, Ocean County College has acted, on behalf of the New Jersey Council of County Colleges (NJCCC), as the lead agency to administer the evaluation and contract award process for the provision of Title IX Training and Related Services in accordance with a Joint Purchasing Consortium Request for Proposals.

**WHEREAS**, proposed trainings shall be developed and conducted as customized workshops, boot camps, and/or flexible training programs. Topics such as discrimination, harassment, the intersection of Title IX and the Clery Act, as well as best practices for processes impacted by the application of the new Title IX regulations; and

**WHEREAS**, Committee members, acting on the behalf of the Joint Purchasing Consortium have reviewed the proposals received in response to RFP #20/21 R-1071, publicly advertised on October 20, 2020 and proposals received on November 17, 2020 where **Fox Rothschild, LLP** was determined to be the most advantageous and best met the needs of JPC member Colleges in price and other factors considered; and

**NOW THEREFORE BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to award a second-year contract option on behalf of the JPC a consortium contract in accordance with RFP #20/21 R-1071 specifications to **Fox Rothschild, LLP**, 2000 Market St., 20th Floor Philadelphia, PA 19103, for Title IX Training and Related Services through The New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC).

**RESOLUTION**

**JPC Contract for Title IX Training and Related Services**

**Contract Term: March 25, 2022 – March 24, 2023**

**VENDORS:**           **Fox Rothschild, LLP**  
2000 Market St., 20th Floor  
Philadelphia, PA 19103

  
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Executive Vice President of Finance and Administration

**PROPOSAL SUMMARY**

<b>VENDOR</b>	<b>Fox Rothschild LLP</b>			
<b>Year 2</b>	Price per College	2-5 Colleges	6-10 Colleges	11-18 Colleges
Training for up to 5 attendees	\$ 6,500.00	\$ 5,500.00	\$ 4,500.00	\$ 3,500.00
Price per additional attendee	\$ -	\$ -	\$ -	\$ -
<b>Services</b>				
Provide Ongoing Web based training modules	\$410/hr			
Title IX Assessment Services	\$410/hr			
Policy Drafting Services	\$410/hr			
Title IX Staffing Resources and Staffing Support	\$435/hr			
Additional Training Sessions				
Any half day (3 Hour) training:	\$ 2,500.00	\$ 2,500.00	\$ 2,000.00	\$ 1,500.00
Any training that would be 1 or 2 hours:	\$ 1,500.00	\$ 1,500.00	\$ 1,100.00	\$ 700.00

The following vendors received the RFP. Vendors in **Bold-Type** Submitted a proposal.

Anchored Training, LLC  
 BBR Printers  
 Catharsis Productions  
 Constructconnect  
**Cozen O'Connor**  
 Enin System Inc.  
 EVERFI  
**Fox Rothschild**  
 Grand River Solutions  
 i- Sourcing Technologies Pvt Ltd  
 Legai BUild  
 North America Procurement Council Inc.,  
 PBC  
 Porzio Compliance Services  
 RFx Analyst, Inc.  
 Scenario Learning LLC dba Vector Solutions  
 Smartprocure Inc



## ***EXHIBIT A-5***

## OCEAN COUNTY COLLEGE

## RESOLUTION

**Authorizing a Contract for Irrigation Systems Winterization and Repairs****Contract Term: March 24, 2022 - March 15, 2023**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need for Irrigation Systems Winterization and Repairs at Ocean County College; and

**WHEREAS**, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute a twelve-month Agreement with **Jersey Shore Lawn and Sprinkler Construction Company, Inc.**, 870 Route 530, Whiting, NJ 08759 in the amount not to exceed: **\$35,000.00** for Irrigation Systems Winterization and Repairs at Ocean County College.
2. This contract is awarded without public bidding as a purchase through the County of Ocean's Cooperative contract in accordance with the provisions of the County College Contracts Law (18A:64A-25.10) to **Jersey Shore Lawn and Sprinkler Construction Company, Inc.**, Ocean County Cooperative Contract #B2022-35 Term: 3/16/22 to 3/15/23.

**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Irrigation Systems Winterization and Repairs**

**Contract Term: March 24, 2022 - March 15, 2023**

**VENDOR:** Jersey Shore Lawn and Sprinkler Construction Company, Inc.  
870 Route 530  
Whiting, NJ 08759

**ACCOUNT:** Grounds / Service - Grounds  
FY 2021/2022

**TOTAL:** \$35,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
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Executive Vice President of Finance and Administration

## ***EXHIBIT A-6***



# OCEAN COUNTY COLLEGE

## AMENDMENT

### Authorizing a Contract for Virtual Classroom Electric Outlets

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract for installation of Electric Outlets and related work for Virtual Classrooms to allow hybrid and video instruction at Ocean County College. The original contract in the amount of **\$45,000.00** was awarded at the Board of Trustees meeting on May 20, 2021. Amendment in the amount of **\$21,000.00** was awarded at the Board of trustees meeting on June 24, 2021; and

**WHEREAS**, an additional **\$72,500.92** is needed to install Electric Outlets and related work for additional Virtual Classrooms and Conference Rooms in Technology Building Room 115, Hovnanian Building #102 Rooms 315 & 215, Instructional Building #5 Room 107, Conference Center Building #10 Room 201, Library Building #3 Room 004, and Facilities Management Building #66 Room 114 to allow hybrid and video instruction, and remote conferencing at Ocean County College; and

**WHEREAS**, the purchase of said goods and services utilizes funds allocated to Ocean County College through the Higher Education Emergency Relief Fund (HEERF) established by the American Rescue Plan (ARP) in support to institutions of higher education to serve students and ensure learning continues during the COVID-19 pandemic and through the "Securing Our Children's Future Bond Act" to provide grants for school security projects in New Jersey school districts; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.10 et seq.; joint purchases by county colleges, municipalities or counties; authority; and permits purchases to be made through such a cooperative; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **Troller Electric, LLC**, 1800 Main Street, Suite 3, Lake Como, NJ 07719 with an additional **\$72,500.92** for a total amount of **\$138,500.92** to install Electric Outlets and related work for additional Virtual Classrooms and Conference Rooms to allow hybrid and video instruction, and remote conferencing at Ocean County College. This contract will be procured through ESCNJ (Educational Services Commission of New Jersey) Cooperative Contract# ESCNJ 18/19-77, Term: 7/1/19 – 6/30/22.

**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION  
AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE  
OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Virtual Classroom Electric Outlets**

<b>VENDOR:</b>	<b>Troller Electric, LLC</b> 1800 Main Street, Suite 3 Lake Como, NJ 07719
<b>ACCOUNT:</b>	Bond Act - Idea / Contract Payment (\$43,276.88) HEERF ARP Institution / Service - Maintenance (\$29,224.04) FY 2021/2022
<b>ORIGINAL CONTRACT:</b>	<b>\$66,000.00</b>
<b>AMENDMENT:</b>	<b>\$72,500.92</b> =====
<b>TOTAL AMOUNT:</b>	<b>\$138,500.92</b>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
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Executive Vice President of Finance and Administration

## ***EXHIBIT A-7***



# OCEAN COUNTY COLLEGE

## AMENDMENT

### Authorizing a Contract for Electrical Supplies

Contract Term: July 1, 2021 - June 30, 2022

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract to purchase electrical supplies at Ocean County College. The original contract in the amount of **\$40,000.00** was awarded at the Board of Trustees meeting on May 20, 2021; and

**WHEREAS**, an additional **\$10,000.00** for anticipated purchases is needed for the remainder of the fiscal year; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9. a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **Pemberton Electrical Supply Co. LLC**, 140 Mount Holly By-Pass, Lumberton, NJ 08048 with an additional amount of **\$10,000.00** for a total amount of **\$40,000.00** for electrical supplies at Ocean County College.
2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) **Pemberton Electrical Supply Co. LLC**, State Contract #T0167/21-FOOD-01747, Term: 10/1/2021 to 9/30/2024.

**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION  
AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDED OF A  
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Electrical Supplies**

**Contract Term: July 1, 2021 - June 30, 2022**

**VENDOR:** **Pemberton Electrical Supply Co. LLC**  
140 Mount Holly By-Pass  
Lumberton, NJ 08048

**ACCOUNT:** Maintenance / Supplies - Operation & Maintenance  
FY 2021/2022

**ORIGINAL CONTRACT:** **\$40,000.00**

**AMENDMENT:** **\$10,000.00**  
=====

**TOTAL AMOUNT:** **\$50,000.00**

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration



## ***EXHIBIT A-8***

# OCEAN COUNTY COLLEGE

## AMENDMENT

### Authorizing a Contract for Industrial / MRO Supplies & Equipment

Contract Term: July 1, 2021 - June 30, 2022

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract to purchase Industrial / Maintenance Repair and Operations (MRO) supplies and equipment for use in the Facilities Department at Ocean County College. The original contract in the amount of **\$100,000.00** was awarded at the Board of Trustees Meeting on April 22, 2021; and

**WHEREAS**, an additional **\$25,000.00** is needed for additional anticipated expenses for the remainder of the fiscal year; and

**WHEREAS**, Fastenal provides a system that monitors inventory, tracks usage, automates orders, and allows for the receipt of items necessary for the facilities department to restock supplies. The system increases efficiency and reduces administrative costs and on-hand inventory; and

**WHEREAS**, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9.a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **Fastenal Company**, 1195 Airport Road, Lakewood, NJ 08731 with an additional amount of **\$25,000.00** for a total amount of **\$125,000.00** for additional Facilities Department MRO supply and equipment expenses for the remainder of the fiscal year at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) to **Fastenal Company** State Contract #79873 Term: 10/01/18 to 06/30/23.

**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDED OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Industrial / MRO Supplies & Equipment****Contract Term: July 1, 2021 - June 30, 2022**

**VENDOR:** Fastenal Company  
1195 Airport Road  
Lakewood, NJ 08701

**ACCOUNT:** Maintenance / Supplies - Operations & Maintenance  
FY 2021/2022

**ORIGINAL CONTRACT:** \$100,000.00

**AMENDMENT:** \$25,000.00

**TOTAL AMOUNT:** \$125,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

## ***EXHIBIT A-9***



## OCEAN COUNTY COLLEGE

## AMENDMENT

**Authorizing a Contract for Facilities Maintenance Supplies and Equipment****Contract Term: July 1, 2021 - June 30, 2022**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract to purchase Industrial, Maintenance, Repair and Operation (MRO) Supplies and Equipment for the Facilities Department on an as-needed basis at Ocean County College. The original contract in the amount of \$30,000.00 was awarded at the Board of Trustees meeting on April 22, 2021; and

**WHEREAS**, an additional \$15,000.00 is needed to cover anticipated purchases for the remainder of the fiscal year; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5.9, County college purchases through State agency; procedure. (a). Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **Grainger**, 212 Industrial Way W., Eatontown, NJ 07724 with an additional amount of \$15,000.00 for a total amount of \$45,000.00 for additional Facilities Department MRO supply and equipment expenses for the remainder of the fiscal year at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) **Grainger**, State Contract #19-FLEET-00566, Term: 10-01-18 to 06-30-23.

**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION  
AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF  
A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Facilities Maintenance Supplies and Equipment**

**Contract Term: July 1, 2021 - June 30, 2022**

<b>VENDOR:</b>	<b>Grainger</b> 212 Industrial Way W. Eatontown, NJ 07724
<b>ACCOUNT:</b>	Maintenance/ Supplies - Operation & Maintenance FY 2021/2022
<b>ORIGINAL CONTRACT:</b>	<b>\$30,000.00</b>
<b>AMENDMENT:</b>	<b>\$15,000.00</b> =====
<b>TOTAL AMOUNT:</b>	<b>\$45,000.00</b>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

## ***EXHIBIT A-10***



## OCEAN COUNTY COLLEGE

## AMENDMENT

**Authorizing a Contract for Promotional Item Online Storefront  
Contract Term: July 1, 2021 – June 30, 2022**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract for a Promotional Item Online Storefront to purchase branded apparel and promotional items campus-wide at Ocean County College through the New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC). The original contract in the amount of **\$72,000.00** was awarded at the Board of Trustees meeting on June 24, 2021; and

**WHEREAS**, an additional **\$30,000.00** is needed for promotional items associated with enrollment and grant initiatives, and commencement and retirement events as anticipated purchases for the remainder of the fiscal year; and

**WHEREAS**, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law 18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the Appropriate officials of the College to amend the contract with **Consolidus, LLC**, 526 S. Main Street, Akron, OH 44311 with an additional amount of **\$30,000.00** for a total amount of **\$102,000.00** for a Promotional Item Online Storefront to purchase branded apparel and promotional products campus-wide for Ocean County College through the New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC).

**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Promotional Item Online Storefront**

**Contract Term: July 1, 2021 – June 30, 2022**

**VENDOR:** Consolidus, LLC  
526 S. Main Street  
Akron, OH 44311

**ACCOUNT:** Operating Budget  
FY 2021/2022

**ORIGINAL CONTRACT:** \$72,000.00

**AMENDMENT:** \$30,000.00

**TOTAL AMOUNT:** \$102,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration



## ***EXHIBIT A-11***

# OCEAN COUNTY COLLEGE

## AMENDMENT

### Authorizing a Contract for QLess Queue Management System Services

**Contract Term: July 1, 2021 - June 30, 2023**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract to renew QLess Queue management system for Student Services at Ocean County College. The original contract in the amount of **\$18,747.00** was awarded at the Board of Trustees meeting on June 24, 2021; and

**WHEREAS**, an additional **\$1,230.00** is needed to provide QLess Queue management system account set-up and virtual training services for the Southern Education Center (SEC); and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5(a)(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies that it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit the vendor from making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **QLess, Inc.**, 150 S. Los Robles Ave, Pasadena, CA 91101 with an additional amount of **\$1,230.00** for a total amount of **\$19,977.00** to provide QLess Queue management system account set-up and virtual training services for the Southern Education Center (SEC).

**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for QLess Queue Management System Services**

**Contract Term: July 1, 2021 - June 30, 2023**

<b>VENDOR:</b>	<b>QLess, Inc.</b> 150 S. Los Robles Ave Pasadena, CA 91101
<b>ACCOUNT:</b>	SEC Administration / Memberships FY 2021/2022
<b>ORIGINAL CONTRACT:</b>	<b>\$18,747.00</b>
<b>AMENDMENT:</b>	<b>\$1,230.00</b> =====
<b>TOTAL AMOUNT:</b>	<b>\$19,977.00</b>

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for FY 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

## ***EXHIBIT A-12***

## OCEAN COUNTY COLLEGE

## AWARD for Media Placement Agency Services

**RECOMMENDATION:** Contract award to **Success Communications Group**, 26 Eastmans Road, Parsippany, NJ 07054 be amended in the amount not to exceed **\$120,000.00** for a total amount of **\$371,750.00** for Media Placement Agency Services at Ocean County College. The original contract in the amount of **\$251,750.00** was awarded at the Board of Trustees meeting on July 22, 2021; and

Additional funds are needed to continue marketing and advertisement campaigns for targeted demographics to increase OCC enrollment. Campaigns will run through the end of the fiscal year.

Said contract to be in accordance with proposal specifications and requirements of RFP #20/21 #860 publicly advertised on March 14, 2020, with an addendum issued on April 21, 2020 and proposals received May 12, 2020.

Contract Term: July 22, 2021 – June 30, 2022 (second year)

**NATURE OF PROPOSAL:** Media Placement Agency

**YEAR 2:****Primary Media**

1 – Radio Messages from College President	Cost per Insertion
2 – Radio (Satellite) – Pandora/Spotify	Cost per Insertion
3 – Google Ad Word	Cost per Insertion
4 - Facebook Platform	Cost per Insertion

**Secondary Media**

1 - Billboards (Retail & Outdoor)	Cost per Insertion
2 –Television (Cable)	Cost per Insertion
3 – Web	Cost per Insertion
4 – Movies	Cost per Insertion
5 – Telephone (Cisco IP Phone Recordings)	Cost per Insertion

**Reports**

6 – Reports (Bi-monthly & Statistical)	Cost per Report
--	-----------------

**Support & Management Cost**

7 – Support (in-house support capabilities to include production, implementation, graphic design, audio visual, technology support	Hourly Rate
8 – Managing Media Services (including providing reports, pick-up & delivery of ad materials, work and meet with media representatives on behalf of OCC Management)	Hourly Rate



**SOURCE OF FUNDS:** Marketing - Promotion / Paid Media  
FY 2021/2022

Proposals were evaluated by the Evaluation Committee to ascertain which proposal best meets the needs of Ocean County College. Proposals were evaluated using the following criteria:

1. Ability to monitor Ocean County media outlets and provide recommendations for local buys
2. Provide data / tracking for all media buys to drive future opportunities (no media retreads)
3. Ability to provide concentrated web capabilities (targeted)
4. Ability to deliver strategic media solutions to maximize ROI

### **PROPOSAL SUMMARY**

Vendor Name	Success Advertising*	Positive Solutions	Marketsmith
Year 2			
Primary Media	Cost per Insertion	Cost per Insertion	Cost Per Insertion
Item#1	\$2900/mo	\$2,200	\$95,000
Item#2	\$1500/mo	\$2,000	\$21,000
Item#5	\$7500/mo	\$5,000	\$40,000
Item#6	\$4000/mo	\$2,500	\$45,000
			Option retargeting \$25,000
Secondary Media			
Item#1	\$1000/mo	\$1300-\$1700	\$24,000
Item#2	\$4500/mo	\$12-\$25	\$115,000
Item#3	\$750/mo	\$100	\$100,000
Item#4	\$850/mo	\$3,000	\$35,000
Item#5	\$500/yr	\$100	n/a
Item #6 Reports	\$500/ea	n/c included	n/c included
Item #7 Support Cost	ranges \$95-\$150/hr	\$100	\$165/hr
Item #8 Management Cost	ranges \$95-\$150/hr	n/c included	cost abover
			\$7100 out of pocket costs (OOH Printing/digital Ad Serving)
Total Cost Year 2 Option	\$251,750	\$350,000	\$627,100
	7% over Gross Media Spend		(monthly retainer \$10,000/\$120,000/yr
	retainer \$1500/mo vs hr fees		Gross Media budget \$500,000
			Excludes creative dev costs/support
			production costs for components

\*Recommended Vendor

The following is a list of vendors who received the proposal. Vendors in **Bold-Type** submitted proposals:

25th Hour Communications	Market Mentors
Avanza Advertising	<b>Market Smith</b>
Barbara Howard	McIntosh & Moon Strategies
Barbara Terry	Mediassociates
BBR Printers	Mvation Worldwide Inc
Broad Waverly Staffing	National CineMedia
BVK	Net Natives
CAMPBELL CONSULTING STUDIO LLC	North America Procurement Council Inc., PBC
Carnegie Dartlet	Onvia, Inc
CI-Group	OPUA LLC
COGENT Infotech Corporation	<b>Positive Solutions, LLC</b>
Creative Muse Marketing Inc.	Prohaska & Company, Inc.
custom websites to go	Rebel Interactive Group
DCW mEdia	RFx Analyst, Inc.
DM and Associates	Ruffalo Noel Levitz LLC
Educational Marketing Group	S.Sutton and Associates, Inc
Edufficient	School Wholesale Supplies LLC
EFK Group	Scottb Design LLC
eRepublic, Inc.	Secure Networkers, LLC
Fuseideas	Semgeeks
Futurety	SevenOutsource
Harpdata	Shay Enterprise
i- Sourcing Technologies Pvt Ltd	Smartprocure Inc
<b>Interact Communications</b>	<b>Success Advertising</b>
JL Media	Thallo Design
Kivvit	The Graphics House LLC
Legai BUild	Transidt Ads Inc.
Linnihan Foy Advertising	VisionPoint Marketing
Lipman Hearne	WCM
Mamaazhi LLC	Winstar Interactive Media
Mambo Media Inc	

## ***EXHIBIT A-13***

**OCEAN COUNTY COLLEGE**  
**AMENDMENT**  
**Authorizing a Contract for ASL Interpreting Services**  
**Contract Term: August 26, 2021 – June 30, 2022**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend a contract for remote American Sign Language (ASL) Interpreting Services for students on an as-needed basis at Ocean County College. The original contract for **\$68,000.00** was awarded at the Board of Trustees meeting on August 26, 2021; and

**WHEREAS**, additional **\$83,000.00** is needed for ASL interpreting services to provide students accommodations, academic support (classes, tutoring, student meetings) through the Spring 2022 semester at Ocean County College; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a.(1) et seq. professional services; and

**WHEREAS**, vendor Geneva Worldwide, Inc. was approved at the Board of Trustees meeting on May 20, 2021 for the Qualified Pool of Consultants/Professional Services Providers for American Sign Language (ASL) Interpreting and Captioning Services, RFQ #21/22 Q-1201; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend a contract with **Geneva Worldwide Inc.**, 256 W 38<sup>th</sup> St., 10<sup>th</sup> Floor New York, NY 10018, with additional **\$83,000.00** for a total amount of **\$151,000.00** for ASL interpreting services to provide students accommodations, academic support (classes, tutoring, student meetings) through the Spring 2022 semester at Ocean County College.



**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION  
AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN  
COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for ASL Interpreting Services**  
**Contract Term: August 26, 2021 – June 30, 2022**

**VENDOR:** **Geneva Worldwide Inc.**  
256 W 38<sup>th</sup> St., 10<sup>th</sup> Floor  
New York, NY 10018

**ACCOUNT:** ADA Services / Fees - Consultants  
FY 2021/2022

**ORIGINAL CONTRACT: \$68,000.00**

**AMENDMENT AMOUNT: \$83,000.00**

**TOTAL AMOUNT: \$151,000.00**

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration



## ***EXHIBIT A-14***

## OCEAN COUNTY COLLEGE

## AMENDMENT

## Authorizing a Contract for Cisco Firewall Upgrade

**WHEREAS**, the Board of Trustees of Ocean County College has a need to amend a contract for Cisco Firewall upgrades to increase network threat detection and malware protection at Ocean County College. The original contract in the amount of **\$150,140.52** was awarded at the Board of Trustees meeting on November 4, 2021; and

**WHEREAS**, an additional **\$7,989.92** is needed to purchase small form-factor pluggable (SPF) transceivers that will facilitate high-speed communication between switches and network components such as routers and other devices. The transceivers are a necessary part for the Firewall upgrade not included in the original quote and contract award; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9.a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS**, the purchase of said goods and services utilize funds allocated to Ocean County College through the Higher Education Emergency Relief Fund (HEERF) established by the American Rescue Plan (ARP) in support to institutions of higher education to serve students and ensure learning continues during the COVID-19 pandemic; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A. 18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend a contract with **Aspire Technology Partners, LLC**, 25 James Way, Eatontown, NJ 07724 with additional **\$7,989.92** for a total amount of **\$158,130.44** for a Cisco Firewall upgrade to increase network threat detection and malware protection at Ocean County College.
2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) **Aspire Technology Partners, LLC**, State Contract #M7000/21-TELE-01506, Term: 5-28-2021 to 9-30-2024.

**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION  
AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A  
CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Cisco Firewall Upgrade**

**VENDOR:** Aspire Technology Partners, LLC  
25 James Way  
Eatontown, NJ 07724

**ACCOUNT:** HEERF ARP Institution / Minor Capital - Software  
FY 2021/2022

**ORIGINAL CONTRACT:** \$150,140.52

**AMENDMENT AMOUNT:** \$7,989.92

**TOTAL AMOUNT:** \$158,130.44

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

## ***EXHIBIT A-15***



## OCEAN COUNTY COLLEGE

## AMENDMENT

**Authorizing a Contract for Exinda Network Orchestrator****Contract Term: August 4, 2020 – August 3, 2023**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend a contract for Exinda Network Orchestra software. The original contract in the amount of **\$46,153.55** was awarded at the Board of Trustees meeting on July 23, 2020; and

**WHEREAS**, an additional **\$22,180.00** is needed to upgrade existing Exinda Network Orchestra hardware, to increase network capacity for Ocean County College. Exinda Network Orchestrator is an analyzing and reporting application tool for monitoring general network activities allowing administrators to troubleshoot potential network issues and resolve issues efficiently; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies that it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit the vendor from making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorize and direct the appropriate officials of the College to amend the original contract with **Atrion Communications Resources, Inc**, 185-I Industrial Parkway, Branchburg, NJ 08876 with additional **\$22,180.00** for a total amount of **\$68,333.55** to upgrade existing Exinda Network Orchestra hardware, which will increase network capacity for Ocean County College.



**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION  
AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF  
A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Exinda Network Orchestrator Upgrades**

**Contract Term: August 4, 2020 – August 3, 2023**

**VENDOR:** Atrion Communications Resources, Inc.  
185-I Industrial Parkway  
Branchburg, NJ 08876

**ACCOUNT:** Information Technology / Software  
FY 2021/2022

**ORIGINAL CONTRACT: \$46,153.55**

**AMENDMENT AMOUNT: \$22,180.00**

**TOTAL AMOUNT: \$68,333.55**

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2021/2022 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration