

EXHIBIT A



**BOARD OF TRUSTEES
Business/Finance Committee Agenda Items**

To: Board of Trustees
From: Office of the President
Date: October 2, 2025

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Thursday, October 9, 2025**:

1. Recommend acceptance of the statement of income and expenditures as of August 31, 2025 **(Exhibit A-1)**
2. Recommend approval of the revised Ocean County College FY 2026 budget **(Exhibit A-2)**
3. Recommend that the following contracts be awarded:
 - a. For the second year of a two-year contract for professional legal services at Ocean County College. **(Exhibit A-3)**
 - b. For professional architectural and engineering services for the replacement of the upper roof above the dome of the Planetarium Building at Ocean County College **(Exhibit A-4)**
 - c. For a three-year contract for a comprehensive cloud-based data management system for Health First New Jersey (HFNJ), a consortium of Ocean County College, Middlesex College, and Atlantic Cape Community College from January 1, 2026, through December 31, 2029 **(Exhibit A-5)**
4. Recommend adoption of resolutions to award the following contracts:
 - a. For the purchase of six Go Direct Mini gas chromatographs for the Organic Chemistry Lab in the Hering Science Building at Ocean County College **(Exhibit A-6)**

- b. For the purchase of Omnissa Horizon 8 licenses through the NJEdge.NET Consortium for use by the Office of Information Technology at Ocean County College **(Exhibit A-7)**
- 5. Recommend that the following contracts be amended:
 - a. An additional \$31,931.76, for a maximum total of \$9,303,215.38, to Shorelands Construction, Inc., Monmouth Beach, New Jersey, to modify a sewage ejector pump and adjust its location and to modify door hardware to accommodate a large format interchangeable core to comply with the College's standards as part of the general contractor construction services for the Grunin Center Lobby Expansion project at Ocean County College (contract originally awarded at the January 23, 2025, Board meeting) **(Exhibit A-8)**
- 6. Recommend rescission of the contract awarded at the June 30, 2025, Board meeting to PJG Property Maintenance, LLC, Markus Hook, Pennsylvania, for grounds and landscape maintenance services, due to repeated delays and non-fulfillment of services by the vendor as outlined in the agreement. The vendor has been notified in writing of the termination of the aforementioned agreement. **(Exhibit A-9)**

EXHIBIT A-1

EXHIBIT A-1
OCEAN COUNTY COLLEGE
 STATEMENT OF CURRENT EXPENDITURES FY 2024-2025
For the Period Ending August 31, 2025

	ACTUAL	ENCUMBRANCES	TOTAL	FY2025-2026 BUDGET	OVER (UNDER) BUDGET	% BUDGET
REVENUE:						
Tuition & Fees	17,210,738		17,210,738	40,128,888	(22,918,150)	42.89%
State Appropriation	1,680,760		1,680,760	9,864,091	(8,183,331)	17.04%
County Appropriation	4,680,990		4,680,990	18,723,958	(14,042,968)	25.00%
Miscellaneous	465,695		465,695	2,740,000	(2,274,305)	17.00%
Fund Balance	-		-	-	0	0.00%
Total Revenue:	24,038,184		24,038,184	71,456,937	(47,418,753)	33.64%
EXPENDITURES:						
Instruction	2,360,285	200,244	2,560,529	23,395,931	(20,835,402)	10.94%
Academic Support	2,207,443	149,375	2,356,817	11,778,760	(9,421,943)	20.01%
Student Services	1,368,458	38,195	1,406,653	8,531,931	(7,125,278)	16.49%
Institutional Support	3,529,353	2,484,289	6,013,642	14,963,015	(8,949,373)	40.19%
Plant Maint-Opr.	1,599,786	2,213,218	3,813,005	10,582,300	(6,769,295)	36.03%
Scholarships	213,630	4,576.20	218,207	1,205,000	(986,793)	18.11%
Debt Service	-	-	-	1,000,000	(1,000,000)	0.00%
Total Expenditures:	11,278,955	5,089,897	16,368,852	71,456,937	(55,088,085)	22.91%

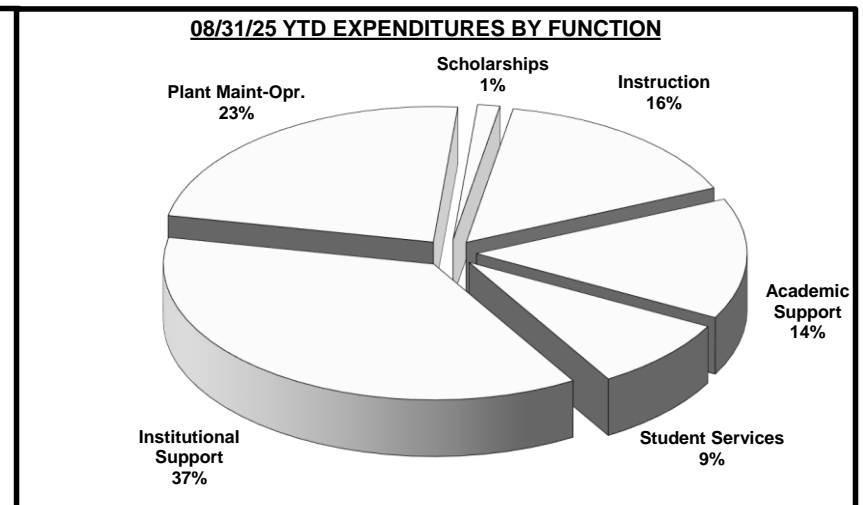
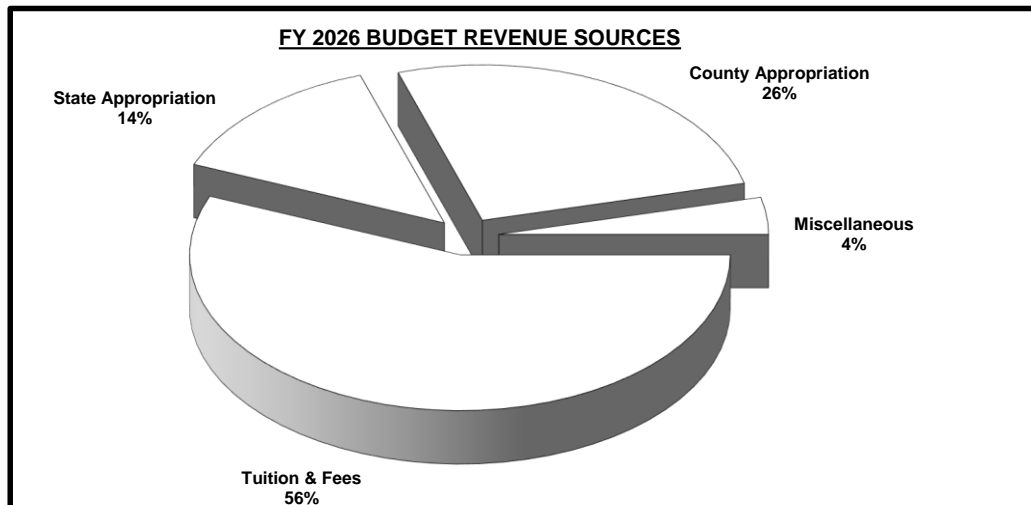


EXHIBIT A-2



Ocean County College
FY 25/26 Budget Revision
October 9, 2025

To: Dr. Pamela Monaco, President
 From: Sara Winchester, Executive Vice President of Finance and Administration
 Date: October 9, 2025
 Re: Fiscal Year 2025-2026 Operating Budget Revision

Enclosed is Ocean County College's Operating Budget Revision Request for fiscal year July 1, 2025 to June 30, 2026.

The original budget was predicated on anticipated revenues in the amount of \$71,456,937. Now that the fall semester is underway, it has been determined that the enrollment projection in the original budget will not be attained. The revised revenue projection is marginally higher at \$71,585,645 but relies on an allocation from accumulated fund balance. The primary changes to our revenue sources are expected to be:

Enrollment/Tuition	Projected decrease of 5.75% compared to original budget
Non-Credit	Projected increase due to NJCCC/NJBIA ESL sponsored classes
State of New Jersey	2% increase (sector funding was level, funding formula difference)
Fund Balance Allocation	\$986,645

To address notable projected cost increases, targeted cost-saving measures are being implemented. Beginning January 2026, employee health insurance premiums will rise by up to 37%, representing a budgetary impact of over \$800,000. Utility expenses have been budgeted at a 10% increase over the prior year, though actual rates may exceed this estimate. Additionally, the continued success of the Early College program has led to expanded student participation, resulting in increased tuition discount obligations.

In order to help rebalance the FY2026 budget, expenses have been reduced in the following areas:

PBC	-\$327,500
OIT Consultants	-\$150,000
Commencement	-\$ 50,000
Frozen Vacancies	-\$560,000

Pending Board approval, the revised budget for FY2026 is balanced at \$71,585,528

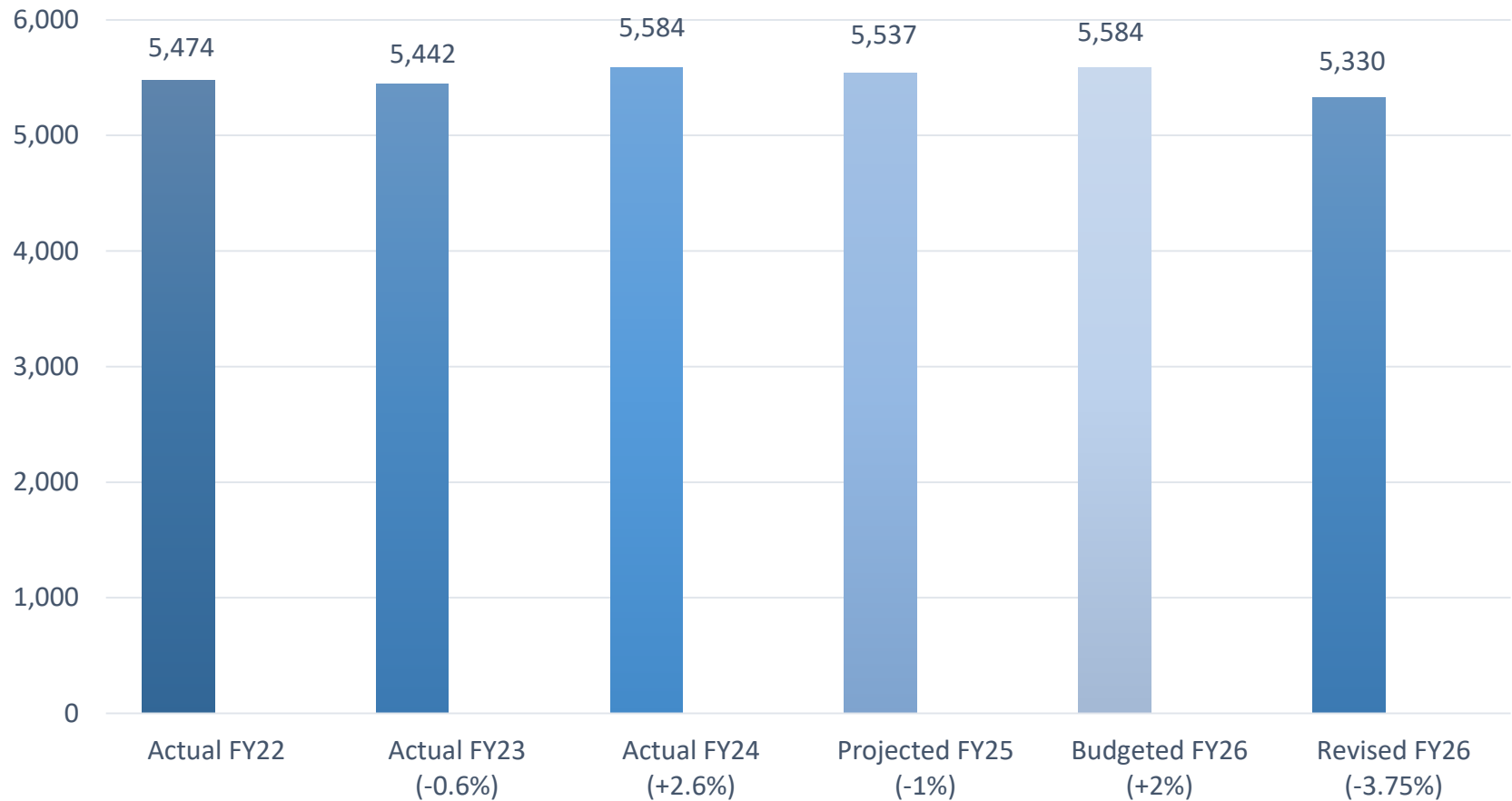
Ocean County College
Current Operating Revenues

	Actual FY22-23	Actual FY23-24	Projected FY24-25	Budgeted FY25-26	Revised FY25-26	Increase (Decrease)
Tuition:						
In-County	26,254,638	26,887,587	27,451,913	29,381,376	28,076,037	(1,305,339)
Out of County	1,919,406	2,026,362	2,398,224	2,441,780	2,366,225	(75,555)
Out of State	1,678,229	2,008,080	2,100,645	2,122,944	2,027,862	(95,082)
Subtotal Tuition	29,852,273	30,922,029	31,950,781	33,946,100	32,470,124	(1,475,976)
Fees:						
E-Learning Fee	1,511,800	1,644,450	1,815,150	1,914,894	1,906,086	(8,808)
Course	2,538,670	3,060,899	3,163,256	3,518,106	3,435,053	(83,053)
Subtotal Fees:	4,050,470	4,705,349	4,978,406	5,433,000	5,341,139	(91,861)
Total Credit Tuition & Fees	33,902,743	35,627,378	36,929,187	39,379,100	37,811,263	(1,567,837)
Non-Credit	634,463	593,832	1,248,600	749,788	1,049,788	300,000
Total Tuition & Fees	34,537,206	36,221,210	38,177,786	40,128,888	38,861,051	(1,267,837)
State Support	9,063,863	10,307,660	10,065,399	9,864,091	10,100,528	236,437
County Support						
General Operations	16,556,631	17,218,896	17,907,652	18,623,958	18,623,958	
Nursing Program Support	100,000	100,000	100,000	100,000	100,000	
Total County Support	16,656,631	17,318,896	18,007,652	18,723,958	18,723,958	-
Other Income						
CCOG Planning Grant	248,793	260,194	295,579	260,000	133,346	(126,654)
Foundation contract	195,411	284,269	297,479	285,000	285,000	-
Miscellaneous	1,553,076	1,959,372	1,691,187	1,500,000	1,500,000	-
Bookstore	176,879	182,785	169,517	175,000	175,000	-
Total Other Income	2,174,159	2,686,621	2,453,762	2,220,000	2,093,346	(126,654)
Total Operating Revenue:	62,431,859	66,534,387	68,704,599	70,936,937	69,778,883	(1,158,054)
Interest	712,576	813,771	741,856	400,000	700,000	300,000
Realized Gain	(262,454)	61,761	103,285	120,000	120,000	-
Unrealized Gain	511,397	610,493	954,264	-		-
Fund Balance Allocation				-	986,645	986,645
Total Revenue	63,393,378	68,020,412	70,504,004	71,456,937	71,585,528	128,591

EXPENDITURES BY FUNCTION AND CATEGORY

	Actual FY 23-24	Budget FY 24-25	Budgeted FY 25-26	Revised FY25-26	Increase (Decrease)
Function					
Instruction	21,438,396	23,262,918	23,395,931	23,310,990	-0.4%
Academic Support	11,708,889	12,110,029	11,778,760	11,768,006	-0.1%
Sub Total Academic	33,147,285	35,372,947	35,174,691	35,078,996	-0.3%
Student Services	7,008,665	7,880,762	8,531,931	8,656,186	1.5%
Institutional Support	16,247,416	13,428,000	14,963,015	14,574,096	-2.6%
Operation & Maint. of Plant	9,819,859	10,279,028	10,582,300	10,931,250	3.3%
Scholarships & Fellowships	1,168,269	1,203,200	1,205,000	1,345,000	11.6%
Debt Service	1,050,000	500,000	1,000,000	1,000,000	0.0%
Total Function	68,441,494	68,663,937	71,456,937	71,585,528	0.2%
Category					
Personnel	33,562,725	35,051,156	35,322,475	34,762,984	-1.6%
Staff/Fringe Benefits	11,770,646	12,514,955	13,441,199	14,241,199	6.0%
Sub Total - Compensation	45,333,371	47,566,111	48,763,674	49,004,183	0.5%
Operating	22,058,122	20,597,826	21,693,263	21,581,345	-0.5%
Debt Service	1,050,000	500,000	1,000,000	1,000,000	0.0%
Total Category	68,441,494	68,663,937	71,456,937	71,585,528	0.2%

Ocean County College FY26 Budget Revision Total Student FTE



Ocean County College Health Benefit Cost Projection

October 2025

PLAN / COVERAGE	Calendar 2025 Premium	Calendar 2026 Premium	FY2026 Fiscal Year Annual Cost	Oct 2025 Enrollment	FY2026 Total		Annual Premium Increase	% Incr	Calendar 2026 Premium
NJ Direct 10 #050									
S - SINGLE	19,011	26,091	22,551	8	180,409		56,644	37%	208,731
M - MEMBER & SPOUSE	38,022	52,183	45,102	14	631,432		198,255	37%	730,560
F - FAMILY	54,371	74,621	64,496	8	515,969		162,002	37%	596,970
P - PARENT & CHILD	35,360	48,530	41,945	2	83,890		26,340	37%	97,060
NJ Direct 15 #150									
S - SINGLE	18,244	25,068	21,656	2	43,312		13,650	37%	50,137
M - MEMBER & SPOUSE	36,488	50,137	43,312	3	129,937		40,948	37%	150,411
NJ Educators Health Plan #098									
S - SINGLE	13,756	17,974	15,865	111	1,761,031		468,131	31%	1,995,096
M - MEMBER & SPOUSE	27,513	35,948	31,730	48	1,523,051		404,876	31%	1,725,489
F - FAMILY	39,343	51,405	45,374	98	4,446,674		1,182,056	31%	5,037,702
P - PARENT & CHILD	25,587	33,431	29,509	23	678,709		180,421	31%	768,919
GardenState Health Plan #99									
S - SINGLE	12,179	15,999	14,089	5	70,446		19,102	31%	79,997
M - MEMBER & SPOUSE	24,358	31,999	28,178	2	56,357		15,281	31%	63,997
P - PARENT & CHILD	22,653	29,759	26,206	1	26,206		7,106	31%	29,759
					325	10,147,421	2,774,811		11,534,827
					Est. ee Contribution	(1,290,000)			
						8,857,421			

The mandatory employee contribution amount is dependent on the level of coverage, plan selection and the employee's salary. Contribution amounts range from 3.5% to 35% of premium for the Direct plans. The NJ Educators & Garden State Health Plan contributions are based on a percentage of salary, and range between 1.5% to 3.6%.

	Actual FY25	Budget FY26	Projected FY26
Premium Costs	8,584,658	9,271,294	10,147,421
Employee Contributions	(1,275,100)	(1,225,000)	(1,290,000)
Net Cost	7,309,557	8,046,294	8,857,421
		Budget Shortfall	811,127

EXHIBIT A-3

OCEAN COUNTY COLLEGE

AWARD for Professional Legal Services

RECOMMENDATION: Contract award to **Berry, Sahradnik, Kotzas & Benson, P.C.**, 212 Hooper Avenue, Toms River, NJ 08754 in the amount not to exceed **\$45,000.00** for the second year of a two-year contract for legal services at Ocean County College.

Said contract to be in accordance with proposal specifications and requirements of RFP #24/25 R-1609, publicly advertised on July 23, 2024 and proposals received August 13, 2024.

Contract Term: November 5, 2025 - November 4, 2026 (second year)

NATURE OF PROPOSAL: Professional Legal Services

ITEM #1: All Inclusive Annual Retainage Fee for General Counsel Services.

ITEM #2: All Inclusive Hourly Rate(s) for Litigation Services and Legal Services that are, in the opinion of the College's Vice President of Finance, outside the scope of General Counsel Services.

SOURCE OF FUNDS: Legal Services / Fees - Legal
FY 2025/2026

Proposals were evaluated by the Evaluation Committee to ascertain which proposal best meets the needs of Ocean County College. Proposals were evaluated using the following criteria:

EXHIBIT A-3

Description		Maximum Rating Points
1.	The firm's general experience and specific experience in successfully completing contracts of similar size and scope to the legal services being solicited	25
2.	The experience of the attorney(s) proposed in competently providing the general counsel services and litigation services to a New Jersey County College of similar institution(s)	25
3.	The firm's plan to provide the College with complete and timely legal services	20
4.	References	10
5.	Cost	20

PROPOSAL SUMMARY

Vendor	Berry, Sahradnik, Kotzas & Benson, PC*	DiFrancesco Bateman Kunzman Davis Lehrer & Flaum PC	Adams Lattiboudere Croot & Herman, LLC	Marmero Law, LLC	Schenck, Price, Smith & King, LLP
Item 1 - All Inclusive Annual Retainage Fee for General Counsel Services:	\$ 45,000.00	\$ 40,000.00	\$ 96,000.00	\$ -	\$ 60,000.00
Item 2 - All Inclusive Hourly Rate(s) for Litigation Services and Legal services that are, in the opinion of the College's Vice President of Finance, outside the scope of General Counsel Services:					
Attorney 1	\$ 185.00	\$ 195.00	\$ 185.00	\$ 150.00	\$ 195.00
Attorney 2	Same	Same	Same	Same	\$ 175.00
Attorney 3	Same	Same	Same	Same	

*Recommended Vendor

The following is a list of vendors who received the request for proposal. Vendors in **bold-type** submitted a proposal.

Adams Lattiboudere Croot & Herman, LLC

BBR Printers

Berkeley Research Group

Berry Sahradnik Kotzas & Benson

BuildCentral Inc

Cleary Giacobbe Alfieri Jacobs, LLC

DelteK

DiFrancesco, Bateman, Kunzman, Davis, Lehrer & Flaum, P.C.

eRepublic, Inc.
Florio Perrucci Steinhardt Cappelli & Tipton LLC
Gtech
International Legal and Business Services Group
Legai BUild
Marmero Law, LLC
Scarinci Hollenbeck LLC
Schenck Price Smith & King LLP
SevenOutsource
VISUAL

EXHIBIT A-4

OCEAN COUNTY COLLEGE

AWARD for Engineering Services for Planetarium Roof Replacement

RECOMMENDATION: Contract award to **Clarke Caton Hintz, PC**, 100 Barrack Street, Trenton, NJ 08608 in the amount not to exceed **\$17,500.00** for professional architectural and engineering services for the replacement of the upper roof above the dome of the Planetarium (Building #13) at Ocean County College. The current roof is past its useful life and is starting to deteriorate.

Said contract to be in accordance with specifications and requirements of RFP #25/26 R-1702 issued on September 8, 2025 and proposals received on September 29, 2025. The Requests for Proposals were sent to firms from the Professional Qualified Architectural and Engineering Pool, RFQ 25/26 Q-1700, approved at the Board of Trustees meeting on September 4, 2025.

NATURE OF RFP: Architect & Engineering Services

ACCOUNT: Business Division / Building Repairs & Maintenance
FY 2025/2026

PROPOSAL SUMMARY

Vendor Name	Clarke Caton Hintz*	SSP Architects	USA Architects	Zimmerman Studio
Site Investigation, Design	\$ 9,900.00	\$ 23,700.00	\$ 17,400.00	\$ 12,088.00
Bidding Assistance	\$ 2,900.00	\$ 2,500.00	\$ 2,700.00	\$ 1,650.00
Construction Administration	\$ 4,700.00	\$ 11,600.00	\$ 8,700.00	\$ 6,250.00
Lump Sum Fee	\$ 17,500.00	\$ 37,800.00	\$ 28,800.00	\$ 19,988.00

*Recommended vendor

The following is a list of vendors who received the RFP. Vendors in **bold-type** submitted proposals.

Clarke Caton Hintz
DMR Architects
SSP Architects
USA Architects
Zimmerman Studio

EXHIBIT A-5

OCEAN COUNTY COLLEGE

AWARD for Data Management Cloud Services

RECOMMENDATION: Contract award to **American Government Services, LLC**, 502 2nd Street, Suite 100, Hudson, WI 54016 in the amount not to exceed **\$180,000.00** for a comprehensive cloud-based data management system for Health First New Jersey (HFNJ), a consortium of Ocean County College, Middlesex College, and Atlantic Cape Community College. The system is aligned with the Strengthening Community Colleges Training Grants (SCC5) initiative, which supports healthcare career pathways, employer engagement, student tracking, and sustainable systems change, and it provides secure data storage, user management, reporting capabilities, training support for administrators and staff, and robust reporting capabilities aligned with SCC5 requirements.

Said contract to be in accordance with proposal specifications and requirements of RFP #25/26 R-1701, publicly advertised on August 20, 2025 and proposals received September 16, 2025.

Contract Term: January 1, 2026 - December 31, 2029

NATURE OF PROPOSAL: Data Management Services

ITEM #1: Total Cost

SOURCE OF FUNDS: SCC5 Strengthen Community Coll / Fees - Independent Contractors
FY 2025/2026

The evaluation criteria were as follows:

Criteria	Maximum Points
Alignment with SCC goals and FOA requirements	30
System functionality and scalability	30
Experience with community colleges and workforce development	10
Cost-effectiveness	20
Support and training capabilities	10
TOTAL	100

PROPOSAL SUMMARY

Vendor Name	Stellar Ops Advisors LLC	AGS*	Intellectyx	NORC	Strata Information Group, Inc.	Infojini	Bizmetric Neurocraft
Fee Sheet							
Initial Deployment, Data Import, Implementation, Training Services, Other Costs	\$ 45,700.00	\$ 20,000.00	\$ 154,900.00	\$ 176,439.00	\$ 164,891.45	\$ 202,800.00	\$ 910,000.00
Annual Subscription Year 1	\$ 31,250.00	\$ 40,000.00	\$ 60,000.00	\$ 120,704.00	\$ 126,360.00	\$ 207,000.00	\$ 385,000.00
Annual Subscription Year 2	\$ 31,250.00	\$ 40,000.00	\$ 62,400.00	\$ 92,104.00	\$ 126,360.00	\$ 213,210.00	\$ 385,000.00
Annual Subscription Year 3	\$ 31,250.00	\$ 40,000.00	\$ 64,800.00	\$ 78,647.00	\$ 126,360.00	\$ 219,607.00	\$ 385,000.00
Annual Subscription Year 4	\$ 31,250.00	\$ 40,000.00	\$ 67,200.00	\$ 66,389.00	\$ 126,360.00	\$ 226,195.00	\$ 385,000.00
Total Lump Sum Amount	\$ 170,700.00	\$ 180,000.00	\$ 409,300.00	\$ 534,283.00	\$ 670,331.45	\$ 1,068,812.00	\$ 2,450,000.00

*Recommended Vendor

The following is a list of vendors who received the request for proposal. Vendors in **bold-type** submitted a proposal.

AGS, LLC	National Opinion Research Center
Anthology Inc.	Nerds Inc
Ardent Technologies, Inc.	Open Minds
Authentica Solutions	OpenText
BBR Printers	PWXPress
Bharmal Technologies	RICEFW Technologies Inc
bizmetric neurocraft jv llc	Saguna Consulting Services LLC
BuildCentral Inc	Salesforce
Carahsoft	sastah solutions llc
CJIS GROUP	School Wholesale Supplies LLC
Cloud For Good	Serigor Inc
Collective Intelligence Inc.	SevenOutsource
Complete Contract Consulting	SGS Technologie LLC
Concourse Tech Inc.	SIGUR SOLUTIONS LLC
Delteck	Spincube Inc.
Differnt Systems	StackNexus, Inc.
Dilytics Inc	Stellar Ops Advisors LLC
eRepublic, Inc.	Strata Information Group, Inc.
GENIUS SIS, INC.	Sudhi Infomatics Inc
Global Solutions Group, Inc.	Sweent LLC
GovGuide	Thomas P. Miller & Associates
IconXChange, LLC	Util360
Incept Data Solutions, Inc.	V3iT Consulting, Inc.
Infojini, Inc.	Vised Corp.
InfoMagetics Technologies Corp.	VISUAL
Intellectyx, Inc	VSI Technologies
Johnson Technology Systems Inc	vTech Solution Inc.
King Willy Studios	XDuce
MERP System Inc	xiaoma
MGT Impact Solutions	Xpertech
My3Tech	Zogotech

EXHIBIT A-6

OCEAN COUNTY COLLEGE

RESOLUTION

Authorizing a Contract for Gas Chromatographs

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to purchase six (6) Go Direct Mini gas chromatographs for use by students taking science classes in the Organic Chemistry Lab located in the William T. Hering Science Building (Building #27), Room 216, at Ocean County College; and

WHEREAS, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9.a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute an agreement with **Flinn Scientific, Inc.**, 770 N. Raddant Road, PO Box 219, Batavia, IL 60510 in the amount not to exceed **\$21,594.00** for the purchase of six (6) Go Direct Mini gas chromatographs at Ocean County College.

2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) to **Flinn Scientific, Inc.**, State Contract #17-FLEET-01035, contract term 1/1/2020 to 12/31/2025.

RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDED OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Gas Chromatographs

VENDOR: **Flinn Scientific, Inc.**
770 N. Raddant Road, PO Box 219
Batavia, IL 60510

ACCOUNT: Science / Minor Capital - Designate
FY 2025/2026

TOTAL: **\$21,594.00**
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Executive Vice President of Finance and Administration

EXHIBIT A-7

OCEAN COUNTY COLLEGE

RESOLUTION

Authorizing a Contract for Omnissa Horizon 8 Licenses

Contract Term: December 2, 2025 - December 1, 2026

WHEREAS, the Board of Trustees at Ocean County College has the need to purchase Omnissa Horizon 8 licenses to support virtual desktop infrastructure operations at Ocean County College. This purchase will be procured through NJEdge.NET Consortium; and

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions N.J.S.A.18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority, permits purchases to be made through such a consortium; and

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an agreement with **SHI International Corp.**, 290 Davidson Avenue, Somerset, NJ 08873 in the amount not to exceed **\$53,201.90** to purchase Omnissa Horizon 8 licenses at Ocean County College. This contract will be procured through NJEdge Consortium Contract #: 269EMCPS-21-001-EM-SHI.

RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Omnisia Horizon 8 Licenses

Contract Term: December 2, 2025 - December 1, 2026

VENDOR: **SHI International Corp.**
290 Davidson Avenue
Somerset, NJ 08873

ACCOUNT: IT / Software
FY 2025/2026

AMOUNT: **\$53,201.90**
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.



Executive Vice President of Finance and Administration

EXHIBIT A-8

OCEAN COUNTY COLLEGE

AMENDMENT

AWARD for Grunin Center Lobby Expansion

RECOMMENDATION: Contract award to **Shorelands Construction, Inc.**, 7 Columbus Drive, Monmouth Beach, NJ 07750 to be amended with an additional **\$31,931.76** for a total amount of **\$9,303,215.38**. The original contract in the amount of **\$9,137,000.00** for the expansion of the lobby in the Grunin Center (Building #11A) at Ocean County College was awarded at the Board of Trustees Meeting on January 23, 2025. An amendment in the amount of **\$134,283.62** was awarded at the Board of Trustees Meeting on June 30, 2025.

Additional funds are needed for Allowance Usage (AU) Authorization #2 - **\$31,931.76** for two modifications. Firstly, to modify a sewage ejector pump and adjust its location. There was a design conflict related to the proposed ejector pump that affected the proper functioning of the pump. Secondly, to modify door hardware to accommodate a large format interchangeable core. The specifications for the hardware do not comply with the College's standards and were omissions by the architect.

Said contract to be in accordance with bid specifications and requirements of BID #24/25 B-1639 publicly advertised on December 13, 2024 and bids received on January 15, 2025.

NATURE OF BID: Renovations to Grunin Center

BID ITEM #1: Base Bid Amount

BID ITEM #2: Add Alternate #1

SOURCE OF FUNDS: Business Division / Building Repairs & Maintenance
FY 2024/2025

BID SUMMARY

Vendor Name	H&S Construction & Mechanical	Imperial Construction & Electric Inc.	Shorelands Construction, Inc.*
Allowance List - Unit Price Per Ton	\$ 107.10	\$ 56.00	\$ 60.00
Allowance List - Allowance in Base Bid	\$ 406,980.00	\$ 212,800.00	\$ 228,000.00
Bid Item #1 - Base Bid Amount	\$ 10,350,000.00	\$ 10,928,000.00	\$ 8,747,000.00
Bid Item #2 - Add Alternate #1	\$ 290,000.00	\$ 293,400.00	\$ 390,000.00

*Recommended Vendor

The following is a list of vendors who received the bid. Vendors in **bold-type** submitted bids.

AC Infinity Construction	Haryane Guimaraes's Vendor
Allstate Construction Enterprises, LLC	Imperial Construction
Altec Building Systems, Corp.	ITC Delaware Valley
American Eagle Solutions	J & M Quality Contracting LLC
Ascent Building Solutions - GAF Commercial	JDS Roofing
ATANE Engineers, Architects and Land Surveyors	Legai BUild
Automated Building Controls	McCauley Construction Company Inc
BBR Printers	Pharos Enterprises
Bricklayers Local 5 NJ	Postler & Jaeckle
BuildCentral Inc	Property Improvement of New Brunswick LLC
CIS	PWXPress
Construct Connect	Root Companies, LLC.
Cypreco Industries Inc.	Santorini Construction Inc
Daskon Group LLC	School Wholesale Supplies LLC
Deltek	Shorelands Construction
Dodge Data and Analytics	The Bennett Company, Inc.
Drill Construction	Three G's Plumbing & Heating, Inc.
Electri-Tech Inc.	VISUAL
First Construction	Wallace Bros., Inc.
G Meyer Group	Weatherby Construction
Gtech	xiaoma
H & S Construction and Mechanical	

EXHIBIT A-9

OCEAN COUNTY COLLEGE

RESCIND Contract

RECOMMENDATION: The Board of Trustees of Ocean County College hereby rescinds the contract awarded at the Board of Trustees meeting on June 30, 2025 for grounds and landscape maintenance services to PJG Property Maintenance LLC, 418 Market Street, Marcus Hook, PA 19061.

The College is rescinding the contract due to repeated delays and non-fulfillment of services by the vendor as outlined in the agreement. The vendor has been notified in writing of the termination of the aforementioned agreement.