

BOARD OF TRUSTEES Business/Finance Committee Agenda Items

To: Board of Trustees

From: Office of the President

Date: October 30, 2025

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Thursday**, **November 6**, **2025**:

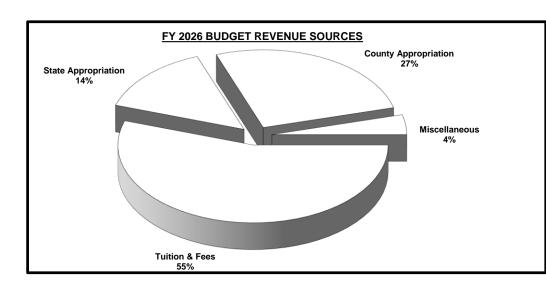
- 1. Recommend acceptance of the statement of income and expenditures as of September 30, 2025 (Exhibit A-1)
- 2. Recommend adoption of resolutions to award the following contracts:
 - a. For the purchase of Leica microscopes for the microbiology lab in the William T. Hiering Building Science Building for use by the Science Department at Ocean County College (Exhibit A-2)
 - b. For the purchase of GED test preparation materials for Adult Education, Civics, and Workforce Preparations Program (AECWP) and Title II Grant participants through the office of Workforce Education through the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC) at Ocean County College (Exhibit A-3)
 - c. For a twelve-month agreement for street sweeping services from January 1, 2026, through December 31, 2026, at Ocean County College (Exhibit A-4)
 - d. For the purchase of textbooks, study guide materials, classroom seats, exams, exam retests, and instructor guides through the Work Readiness Assistance Program (WRAP), Adult Education, Civics, and Workforce Preparation Program (AECWP), and Title II Program at Ocean County College (Exhibit A-5)

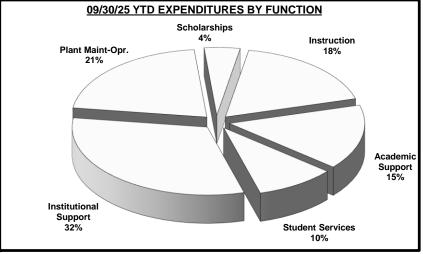
- e. For professional environmental services for the evaluation and analysis of soil associated with the new Administration Building project at Ocean County College (Exhibit A-6)
- f. For professional construction inspection and materials testing services for the new Administration Building project at Ocean County College (Exhibit A-7)
- g. To identify a qualified pool of vendors for professional international and domestic support, travel, and consulting services for study abroad programs and overseas campus support from November 6, 2025, through November 5, 2026, to be used on an as-needed basis at Ocean County College (**Exhibit A-8**)
- 3. Recommend that the following contracts be amended:
 - a. An additional \$10,000, for a maximum total of \$60,000, to Carrier Enterprise, Syracuse, New York, for additional heating, ventilation, and air conditioning (HVAC) supplies and materials as part of the first-year contract with a second-year contract option from February 28, 2025, through February 27, 2026, at Ocean County College (contract originally awarded at the February 27, 2025, Board meeting) (Exhibit A-9)
 - b. An additional \$11,500, for a maximum total of \$36,500, to Economic Modeling, LLC. dba Lightcast, Moscow, Idaho, to conduct an Economic Impact Study (EIS), which includes an Economic Impact Analysis and an Investment Analysis as part of the one-year renewal of the Lightcast Analyst Software License for Career Coach and Widget Builder from July 1, 2025, through June 30, 2026, through the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC) at Ocean County College (contract originally awarded at the June 30, 2025, Board meeting (Exhibit A-10)
 - c. An additional \$25,000, for a maximum total of \$165,000, to Waters & Sims Employment Services, Inc., Red Bank, New Jersey, for additional participants enrolled in the Work Readiness Assistance Program (WRAP), as part of the fifteen-month contract for employment counseling services for participants in the Work Readiness Assistance Program (WRAP) and the Connect & Learn: Work First New Jersey (WFNJ) Digital Literacy Program from July 1, 2025, through September 30, 2026, funded through the Work Readiness Assistance Program (WRAP) Grant at Ocean County College (contract originally awarded at the July 24, 2025, Board meeting). (Exhibit A-11)

EXHIBIT A-1 OCEAN COUNTY COLLEGE

STATEMENT OF CURRENT EXPENDITURES FY 2025-2026 For the Period Ending September 30, 2025

	ACTUAL	ENCUMBRANCES	TOTAL	FY2025-2026 BUDGET	OVER (UNDER) BUDGET	% BUDGET
REVENUE:						
Tuition & Fees	20,131,050		20,131,050	38,861,051	(18,730,001)	51.80%
State Appropriation	2,522,737		2,522,737	10,100,528	(7,577,791)	24.98%
County Appropriation	4,680,990		4,680,990	18,723,958	(14,042,968)	25.00%
Miscellaneous	708,850		708,850	2,913,346	(2,204,496)	24.33%
Fund Balance	-		-	986,645	(986,645)	0.00%
Total Revenue:	28,043,627		28,043,627	71,585,528	(43,541,901)	39.17%
EXPENDITURES:						
Instruction	3,624,310	197,426	3,821,737	23,310,990	(19,489,253)	16.39%
Academic Support	3,039,611	271,032	3,310,642	11,768,006	(8,457,364)	28.13%
Student Services	1,977,770	58,884	2,036,653	8,656,186	(6,619,533)	23.53%
Institutional Support	4,644,341	2,108,305	6,752,645	14,574,096	(7,821,451)	46.33%
Plant Maint-Opr.	2,571,737	1,989,208	4,560,946	10,931,250	(6,370,304)	41.72%
Scholarships	916,005	-	916,005	1,345,000	(428,995)	68.10%
Debt Service	-	-	-	1,000,000	(1,000,000)	0.00%
Total Expenditures:	16,773,774	4,624,855	21,398,629	71,585,528	(50,186,899)	29.89%





RESOLUTION

Authorizing a Contract for Leica Microscopes

WHEREAS, the Board of Trustees of Ocean County College recognizes the need for the purchase of Leica microscopes for use in the microbiology lab located in the William T. Hiering Science Building (HIER), Room 227, at Ocean County College; and

WHEREAS, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.10 et seq.; joint purchases by county colleges, municipalities or counties; authority; and permits purchases to be made through such a cooperative; and

WHEREAS, Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

NOW THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to enter into and execute an agreement with **Fisher Scientific, Inc.**, 4500 Turnberry Drive, Hanover Park, IL 60133 in the amount not to exceed **\$42,709.25** for Leica microscopes. This contract will be procured through the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC), Contract #FY25JPC-28; Contract term: 5-1-2025 to 4-30-2026.

RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Leica Microscopes

VENDOR: Fisher Scientific, Inc.

4500 Turnberry Drive Hanover Park, IL 60133

ACCOUNT: Science / Minor Capital - Designate

FY 2025/2026

AMOUNT: \$42,709.25

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

RESOLUTION

Authorizing a Contract for Resources for GED Test Preparation

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to purchase resources for GED test preparation for AECWP and Title II students at Ocean County College; and

WHEREAS, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A.18A:64A-25.5a(6) Textbooks, copyrighted materials, student produced publications and services incidental thereto, library materials including without limitation books, periodicals, newspapers, documents, pamphlets, photographs, reproductions, microfilms, pictorial or graphic works, musical scores, maps, charts, globes, sound recordings, slides, films, filmstrips, video and magnetic tapes, other printed or published matter and audiovisual and other materials of a similar nature, necessary binding or rebinding of library materials and specialized library services; and

WHEREAS, the purchase of said goods utilizes funds allocated to Ocean County College through the State of New Jersey Department of Labor and Workforce Development for Consolidated Adult Basic Skills (Title II Grant); and

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

WHEREAS, the vendor is required to complete and submit a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, upon receiving required vendor documentation Ocean County College wishes to give the President authority to sign a contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an agreement with **AZ Holdco, LLC dba Aztec Software, LLC**, 51 Commerce Street, Springfield, NJ 07081, in the amount not to exceed \$57,110.00 for resources for GED test

RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Resources for GED Test Preparation

VENDOR: AZ Holdco, LLC dba Aztec Software, LLC

51 Commerce Street Springfield, NJ 07081

ACCOUNT: Title I - State Supplemental / Supplies - Instruction

FY 2025/2026

TOTAL: \$57,110.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

RESOLUTION

COUNTY OF OCEAN, STATE OF NEW JERSEY, AUTHORIZING THE EXECUTION OF A SCHEDULE "C" AGREEMENT WITH THE COUNTY OF OCEAN

January 1, 2026 - December 31, 2026

WHEREAS, Street Sweeping Services must be provided as mandated by the most current federal and New Jersey Department of Environmental Protection (NJDEP) Stormwater Management requirements, guidelines, and Best Management Practices (BMP), and NJDEP Bureau of Solid and Hazardous Waste Management requirements, guidelines, and BMP; and

WHEREAS, the New Jersey Uniform Shared Services and Consolidation Act, N.J.S.A. 40A:65-1 et.seq. authorizes the County of Ocean to offer certain governmental services; and

WHEREAS, N.J.S.A. 40A:65-1 et.seq. requires such a contract to be authorized by resolution; and

WHEREAS, the agreement authorizes the County of Ocean to provide services without public bidding in accordance with the provisions of the County College Contracts Law (18A:64A-25.5b), contracts made or entered into with the United States of America, the State of New Jersey, a county or municipality or any board, body, or officer, agency or authority or any other state or subdivision thereof (County of Ocean); and

WHEREAS, it is the desire of the Board of Trustees of Ocean County College to authorize the execution of a contract with the County of Ocean for the provision of services, and materials and equipment as set forth in Schedule "C"; and

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

- 1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to enter into and execute a shared services agreement with the **County of Ocean**, 101 Hooper Avenue, Toms River, NJ 08753 for a twelve-month service agreement in the amount not to exceed \$40,000.00 to provide street sweeping services at Ocean County College and purchase materials and supplies for the maintenance of its roads as per Schedule "C" agreement with the County of Ocean.
- 2. That the Assistant VP of Facilities, James Calamia, and the Director of Custodial and Landscape Services, Jon Ross, are authorized to submit requests to the County of Ocean for services or materials on behalf of Ocean County College.

RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

COUNTY OF OCEAN, STATE OF NEW JERSEY, AUTHORIZING THE EXECUTION OF A SCHEDULE "C" AGREEMENT WITH THE COUNTY OF OCEAN

Contract Term: January 1, 2026 - December 31, 2026

VENDOR: County of Ocean

101 Hooper Avenue Toms River, NJ 08753

ACCOUNT: Grounds / Code Compliance

FY 2025/2026

AMOUNT: \$40,000.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

RESOLUTION

Authorizing a Contract for Study Materials

WHEREAS, the Board of Trustees of Ocean County College recognizes the need for textbooks, study guide materials, classroom seats, exams, exam retests, and instructor guides for the Work Readiness Assistance Program (WRAP), Adult Education, Civics & Workforce Preparation Program (AECWP), and Title II Program; and

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A.18A:64A-25.5a(6) Textbooks, copyrighted materials, student produced publications and services incidental thereto, library materials including without limitation books, periodicals, newspapers, documents, pamphlets, photographs, reproductions, microfilms, pictorial or graphic works, musical scores, maps, charts, globes, sound recordings, slides, films, filmstrips, video and magnetic tapes, other printed or published matter and audiovisual and other materials of a similar nature, necessary binding or rebinding of library materials and specialized library services; and

WHEREAS, Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, Ocean County College wishes to award a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

NOW THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute an agreement with **Kaleidoscope Learning, Inc.**, 401 Park Avenue South, 10th Floor, New York, NY 10016 in the amount not to exceed \$22,000.00 for textbooks, study guide materials, classroom seats, exams, exam retests, and instructor guides at Ocean County College.

RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Study Materials

VENDOR: Kaleidoscope Learning, Inc.

401 Park Avenue South, 10th Floor

New York, NY 10016

ACCOUNT: Work Related Activity Grant / Contract Payment

TITLE II AECWP Grant

FY 2025/2026

AMOUNT: \$22,000.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

RESOLUTION

Authorizing a Contract for Soil Testing Services

WHEREAS, the Board of Trustees of Ocean County College recognizes the need for professional environmental services for the evaluation and analysis of excess soil associated with the new Administration building project; and

WHEREAS, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a.(1) et seq. professional services; and

WHEREAS, Matrix New World Engineering, Land Surveying and Landscape Architecture, PC is an approved vendor from the Qualified Pool for Ecological Engineering Related Services, RFQ 25-26 Q-1666. The agreement is to be in accordance with the specifications and requirements of the request for quotes titled "Administration Building Soil Testing"; and

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute an agreement with **Matrix New World Engineering, Land Surveying and Landscape Architecture, PC**, 26 Columbia Turnpike, Florham Park, NJ 07932 in the amount not to exceed \$20,135.00 for professional environmental services for the evaluation and analysis of soil at Ocean County College.

RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Soil Testing Services

VENDORS: Matrix New World Engineering, Land Surveying and Landscape

Architecture, PC 26 Columbia Turnpike Florham Park, NJ 07932

ACCOUNT: New Administration Building / Testing & Inspection

FY 2025/2026

TOTAL: \$20,135.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

RESOLUTION

Authorizing a Contract for Testing & Inspection Services

WHEREAS, the Board of Trustees of Ocean County College recognizes the need for professional services for construction inspection and materials testing for the new Administration building project at Ocean County College; and

WHEREAS, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a.(1) et seq. professional services; and

WHEREAS, the agreement is to be in accordance with the specifications and requirements of the request for quotes titled "Administration Building Testing and Inspection". Quotes were requested from Colliers Engineering & Design, Inc., French & Parrello Associates, GEI Consultants, Inc., H2M Architects & Engineers, and T&M Associates; and

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, the vendor is required to complete and submit a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, upon receiving required vendor documentation Ocean County College wishes to give the President authority to sign a contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute an agreement with **Colliers Engineering & Design, Inc.**, 101 Crawfords Corner Road, Suite 3400, Holmdel, NJ 07733 in the amount not to exceed \$35,000.00 for professional services for construction inspection and materials testing at Ocean County College.

RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Testing & Inspection Services

VENDORS: Colliers Engineering & Design, Inc.

101 Crawfords Corner Road, Suite 3400

Holmdel, NJ 07733

ACCOUNT: New Administration Building / Testing & Inspection

FY 2025/2026

TOTAL: \$35,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

OCEAN COUNTY COLLEGE RESOLUTION

REQUEST FOR QUALIFICATIONS

WHEREAS, the Board of Trustees of Ocean County recognizes the need to identify a **Qualified Pool for Study Abroad Services** for the provision of international and domestic travel and study abroad service requirements which may include but not limited to providing administrative, educational, and travel services on an as needed basis for Ocean County College; and

WHEREAS, the College has received and opened Qualifications, RFQ #25/26 Q-1703, for the provision of International and Domestic Travel and Study Abroad Service Providers on October 21, 2025 following the fair and open process under the New Jersey Unit Pay-To-Play Law, N.J.S.A. 19:44A-20 et seq. for receiving Requests for Qualifications; and

WHEREAS, awards will be determined following a formal quotation procurement process when specific projects are selected to be undertaken at Ocean County College; and

WHEREAS, the term of qualification to participate in future formal quotations for the designated profession is November 6, 2025 through November 5, 2026.

THEREFORE, BE IT RESOLVED that the following companies be and are hereby qualified for the provision of international and domestic travel and study abroad services at Ocean County College.

4 Winds Global, Inc. dba Fourwinds Tours, 6800 Jericho Turnpike, Suite 120W, Syosset, NY 11791

Edu Trips, 6 Independence Avenue, 1st Floor, Tappan, NY 10983

Fellowship Travel International, Inc., 10220 Timber Ridge Drive, Ashland, VA 23005

The following is a list of vendors who received the RFQ. Vendors in **bold-type** submitted qualification packets.

BBR Printers

BuildCentral Inc

Byztrav Consultants Inc.

Legai BUild

Nerds Inc

PWXPress

CJIS GROUP Saguna Consulting Services LLC

COMMUNIGOV STRATEGIES CO. SevenOutsource
Deltek Smartprocure Inc

ETA Strata Information Group, Inc.

Experience The World With Class TEKOCEANS LLC

Fellowship Travel International (FTI) Vagabond Tours NY Inc (Edu Trips)

Four Winds ToursVISUALGov Alpha Incxiaoma

AMENDMENT

Award for HVAC Supplies and Materials

RECOMMENDATION: Contract award to **Carrier Enterprise**, 5010 Campuswood Drive, East Syracuse, NY 13057, to be amended with an additional \$10,000.00 for a total amount of \$60,000.00. The original contract in the amount of \$50,000.00 for a one-year contract with a second year contract option for the procurement of specified items priced and discounted catalog heating, ventilation, and air-conditioning (HVAC) supplies and materials for the Facilities Maintenance Department at Ocean County College on an as-needed basis was awarded at the Board of Trustees Meeting on February 27, 2025.

Additional funds are needed for additional supplies for the remainder of the first year of the contract.

Contract award for the BID items #1, #2, #3, #6, #7, #8, #9, #11, #12, #13, #17, #18, #19, #20, #21, #23, #24, #25, #26, #27, #29, #31, #36, #38, and #39.

Said contract to be in accordance with bid specifications and bid requirements of BID #24/25 B-1652 publicly advertised on January 17, 2025, and bids received February 13, 2025.

Contract Term: February 28, 2025 - February 27, 2026 (first year)

NATURE OF BID: HVAC Supplies & Materials

BID ITEMS #1 - #39: Prices for Common HVAC Parts

SOURCE OF FUNDS: Maintenance / Supplies - Operation & Maintenance

FY 2024/2025

BID SUMMARY

Vendor Name	Carrier Enterprise Northeast, LLC*			
Bid Item	Est. Annual Qty	Price Each	Extended Price	
1 Belimo Actuator ARX24-MFT	10	\$ 373.63	\$ 3,736.30	
2 Square D Contactor 8910DP32V14	6	\$ 79.88	\$ 479.28	
3 Flow Switch MMFS254	4	\$ 241.20	\$ 964.80	
4 Controller MH-PUL4024S	2	No Bid	N/A	
5 Florida Heat Pump Compressor 105-430	3	No Bid	N/A	
6 Rib Relay enclosed relay 10 amp, DP, DT 24V AC/DC	24	\$ 31.13	\$ 747.12	
7 Duct Sensor ACI A/CP-D-8"	3	\$ 20.65	\$ 61.95	
8 Temp Sensor ACI A/20K-R20	3	\$ 25.46	\$ 76.38	
9 Temp Sensor ACI A/20K-SP	3	\$ 18.10	\$ 54.30	
10 Spyder Unitary Controller PUL6438S	12	No Bid	N/A	
11 Actuator MH-V 4055A 1098	2	\$ 803.68	\$ 1,607.36	
12 York Circuit Board S1-031-00880-001	2	\$ 216.10	\$ 432.20	
13 Trane Pressure Control CNT01317	2	\$ 31.65	\$ 63.30	
14 Telaire CO2 Sensor 8041	6	No Bid	N/A	
15 Output Module LS 540-731	4	No Bid	N/A	
16 Thermistor Strap-on Sensor A/20K-SGD	6	No Bid	N/A	
17 Veris Current Relay H-608	12	\$ 42.73	\$ 512.76	
18 Furnase Contactor 42BF35AJR	10	\$ 94.65	\$ 946.50	
19 Valve 3/4" 4.9 CV 2-way, V5862A2070	4	\$ 84.68	\$ 338.72	
20 Valve 3/4" 4.9 CV 2-way, V5852A2072	4	\$ 80.64	\$ 322.56	
21 Valve 3/4" 4.9 CV 2-way, Sweat SPST NC #V8043E1012	4	\$ 111.16	\$ 444.64	
22 Kele Differential Pressure Transmitter DPA-M-5-20	6	No Bid	N/A	
23 Duct Sensor 10K-CP A/CP-D0-12"	6	\$ 19.58	\$ 117.48	
24 Actuator 24Volt, 2-10v DC, 90 sec, 12VA, ML7425B3012	4	\$ 619.83	\$ 2,479.32	
25 Actuator 24Volt, 2-10v DC, NSR 95 sec, 5VA, MN7505A2001	4	\$ 186.38	\$ 745.52	
26 A.O. Smith Flow Switch Blocked Flue Switch Kit, 9005680205	2	\$ 279.81	\$ 559.62	
27 Outside Air, 2% RH, Combo, Thermistor/RTD #A/RH2-20K-0	4	\$ 196.86	\$ 787.44	
28 Unitary BAC net 6 UI, 4 DI, 3 AO, 8 DO #PUB6438S	6	No Bid	N/A	
29 AOP-Transducer 545-113	4	\$ 266.59	\$ 1,066.36	
30 Honeywell NDIO Board	12	No Bid	N/A	
31 Trane Refrigeration Circuit Board MOD 02573	4	309.26	\$ 1,237.04	
32 Seimens Powermite 599 Series Valves 8-13 PSI Spring Range	5	No Bid	N/A	
33 Seimens Powermite 599 Series Actuators 8-13 PSI Spring Range	5	No Bid	N/A	
34 DeversiTech Relay DP, DT, 24 Coil Volt	20	No Bid	N/A	
35 Rib Relay communicating relay RIBTW2401SB-LN	10	No Bid	N/A	
36 Honeywell Platinum 1000 Discharge Sensor C7046D1008	4	\$ 86.96	\$ 347.84	
37 Honeywell JACE controller WEB-600E-0	10	No Bid	N/A	
38 Honeywell Actuator 24volt, AC #VC6934ZZ11/U	6	\$ 128.44	\$ 770.64	
39 Honeywell Outdoor Air Sensor - T775-SENS -OAT	2	\$ 82.65	\$ 165.30	

^{*}Recommended Vendor

The following is a list of vendors who received the bid. Vendors in **bold-type** submitted bids.

ACI Manufacturing International Filter Manufacturing

ASPEN Refrigerants Koch Filter

BBR Printers Love Your Life Health Solutions

Bristol Industrial Corporation Pure Flow Global

BuildCentral Inc School Wholesale Supplies LLC

BZ Traders Shay Enterprise

Carrier Enterprise Smartprocure Inc

DASH Industries, LLC Southland Industries

Deltek SupplyHouse LLC

EDWARD R WOODS CO INC

Veteran Industrial Suppliers LLC

FILTER SERVICES OF INDIANA VETERAN LEGACY LLC

Filterbuy Incorporated VISUAL Filterbuy, Inc. xiaoma

Grydale Solutions Pty Ltd

AMENDMENT

Authorizing Contract for Lightcast Economic Impact Study

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the contract to renew the license for Career Coach and Widget Builder annual software renewal and a Lightcast analyst software license procured through the New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC), RFP #25/26 R-1670 at Ocean County College. The original contract in the amount not to exceed \$25,000.00 was awarded at the Board of Trustees meeting on June 30, 2025; and

WHEREAS, an additional amount of \$11,500.00 is needed to conduct an Economic Impact Study (EIS), which includes an Economic Impact Analysis and an Investment Analysis. The study will assess the college's influence on the regional economy and measure the value of the college as an investment; and

WHEREAS, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law 18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority; and

WHEREAS, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

WHEREAS, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the agreement with **Economic Modeling, LLC dba Lightcast**, 232 N. Almon Street, Moscow, ID 83843 with an additional \$11,500.00 for a total amount of \$36,500.00 to conduct an Economic Impact Study procured through the New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC) RFP #25/26 R-1670.

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AMENDMENT

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Lightcast Economic Impact Study

VENDOR: Economic Modeling, LLC dba Lightcast

232 N. Almon Street Moscow, ID 83843

ACCOUNT: Institutional Research & Assessment / Contract Payment

FY 2025/2026

ORIGINAL AMOUNT: \$25,000.00

AMENDMENT: \$11,500.00

TOTAL AMOUNT: \$36,500.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

OCEAN COUNTY COLLEGE AMENDMENT

Authorizing a Contract for Counseling Services for Employment Contract Term: July 1, 2025 - September 30, 2026

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the contract for counseling services for participants in the Work Readiness Assistance Program (WRAP) and the Connect & Learn: Work First New Jersey (WFNJ) Digital Literacy Program. The original contract in the amount of \$140,000.00 was awarded at the Board of Trustees meeting on July 24, 2025; and

WHEREAS, an additional \$25,000.00 is needed for additional participants enrolled in the WRAP program. Services will include job readiness, job coaching, leadership training, community service projects, and career field trips; and

WHEREAS, these services are funded through the Work Readiness Assistance Program (WRAP) grant awarded from the Ocean County Department of Human Services, Workforce Development Board, for the Workforce and Professional Education Department at Ocean County College and also through the Digital Equity Training awarded through the New Jersey Department of Labor; and

WHEREAS, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a.(15) et seq. professional consulting services; and

WHEREAS, the Executive Vice President of Finance of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

WHEREAS, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

WHEREAS, Ocean County College wishes to amend a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

NOW THEREFORE, BE IT RESOLVED by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend the agreement with **Waters & Sims Employment Services, Inc.**, 135 Monmouth Street, Red Bank, NJ 07701 with an additional **\$25,000.00** for a total amount of **\$165,000.00** for additional participants enrolled in the WRAP program at Ocean County College.

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Board Retreat: November 6, 2025

dmv

AMENDMENT

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Counseling Services for Employment Contract Term: July 1, 2025 - September 30, 2026

VENDOR: Water & Sims Employment Services, Inc.

135 Monmouth Street Red Bank, NJ 07701

ACCOUNT: Work Related Activity Grant / Fees - Consultants

Digital Equity Grant / Fees - Consultants

FY 2025/2026

ORIGINAL AMOUNT: \$140,000.00

AMENDMENT: \$25,000.00

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TOTAL AMOUNT: \$165,000.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for FY 2025/2026 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.